



OFFICE OF PROCUREMENT SERVICES
335 FOUR MILE ROAD
CONWAY, SC 29526-6005

AMENDMENT/ADDENDUM No. #1

Posting Date: Friday, March 18, 2022

Solicitation Number: 2122-40MJ
Description: Medicaid Billing Services

AMENDMENTS TO SOLICITATION: (a) The Solicitation may be amended at any time prior to opening. All actual and prospective Offerors should monitor the following web site for the issuance of Amendments: <http://apps.hcs.k12.sc.us/apps/protrac/> (b) Offerors shall acknowledge receipt of any amendment to this solicitation (1) by signing and returning the amendment, (2) by letter, or (3) by submitting a bid that indicates in some way that the bidder received the amendment. (c) If this solicitation is amended, then all terms and conditions which are not modified remain unchanged. [02-2A005-1]

QUESTIONS FROM OFFERORS - AMENDMENT (JUN 2017): The solicitation is amended as provided herein. Information or changes resulting from questions will be shown in a question-and-answer format. All questions received have been reprinted below. The "District's Response" should be read without reference to the questions. The questions are included solely to provide a cross-reference to the potential offeror that submitted the question. Questions do not form a part of the contract. The "District's Response" does. Any restatement of part or all of an existing provision of the solicitation in an answer does not modify the original provision except as follows: underline text is added to the original provision. Stricken text is deleted. [02-2A097-1]

BID OPENING DATE AND TIME REMAIN THE SAME

Question Number	Question	Answer
1.	Will proposals be accepted from companies from outside USA be accepted?	No, see clause "Offshore Contracting Prohibited" page 39 of the proposal.
2.	Will we need to come onsite for meetings?	Onsite meetings can be required.
3.	Can we perform the task related to the RFP outside the USA?	No, see clause "Offshore Contracting Prohibited" page 39 of the proposal.
4.	Can we submit the proposals via email?	No
5.	Proposals are to be submitted electronically via the on-line bidding system. Is an electronic copy on a USB drive and/or email also required?	No, submit your offer on-line at the following https://vrapp.vendorregistry.com/Bids/View/BidsList?BuyerId=2f302e8a-69b0-407b-a21a-3368d004365e
6.	What is the contract value of your Medicaid Billing Contract?	Contract Value is \$424,623.70. This amount is 5% of related, nursing, and RBH services claimed to Medicaid/MCOs as appropriate with payment dates between August 2018 and February 2022.
7.	What is the average number of claims submitted since 2018 (by year)?	<ul style="list-style-type: none"> • 18/19 school year: 219,720 claims • 19/20 school year: 192,790 claims • 20/21 school year: 110,293 claims • 21/22 school year so far: 113,777 claims
8.	Does the District claim for transportation services?	Yes
9.	What SIS and/or IEP systems are currently used by the District?	PCG and Enrich Systems.
10.	Does the District have any specifications as to what constitutes an acceptable electronic signature?	Yes, the system needs to have software products that are protected against modification and that apply adequate administrative procedures that correspond to recognized standards and laws. Attestation of the signature is kept on file.
11.	Who is your current Medicaid Billing vendor?	PCG
12.	The RFP states that "All Offerors are to address how they will perform requirements in Part 3 – Scope of Work to include a detailed explanation of how their solution will accommodate each requirement outlined in Part 3". Where in the structure of the proposal is the Offeror to respond to the Scope of Work requirements?	As a separate document on vendor letterhead attached to the submission.
13.	Will the Financial Reference Letter (as required in 5.8 Financial Stability, page 21) be acceptable to determine the financial capability of a Corporate subsidiary?	No change, we may elect to consider other information from any source at any time prior to award. See section "Qualifications of Offeror".

14.	What is the paid claim amount from Net Medicaid dollars received from 2018 through 2021 by school year?	Paid Claim amount is \$7,309,485.69. This amount is representative of related, nursing, and RBH services claimed to Medicaid/MCOs as appropriate with payment dates between August 2018 and June 2021.						
15.	Where in the structure of the proposal is the Offeror to respond to Section V. Qualifications: Qualification of Offeror, Qualifications – Required Information; Qualifications – Special Standards of Responsibility; and Subcontractor – Identification?	As a separate document on vendor letterhead attached to the submission.						
16.	<p>The RFP states that the Technical Proposal should be in the following order:</p> <ol style="list-style-type: none"> 1. Cover Letter 2. Table of Exceptions 3. Executive Summary 4. Corporate Review 5. Qualifications of Offeror 6. Implementation Plan/Timeline 7. Insurance 8. Financial Stability <p>In what section should the specifications/scope of work (found on pg. 16 of the RFP) be addressed?</p>	Per page 19, #3 it should be included in the executive summary. "Offerors must present their understanding of the problems being addressed, the objectives and intended results of the project, and the scope of work."						
17.	<p>The RFP states that the proposal will be evaluated on the following:</p> <ol style="list-style-type: none"> 1. Technical Approach 2. Qualifications/Experience 3. Price-Business Proposal <p>Can you please share the weighting or assigned number of points for each?</p>	<table border="0"> <tr> <td>Technical Approach</td> <td>Total Points 50</td> </tr> <tr> <td>Qualifications/Experience</td> <td>Total Points 25</td> </tr> <tr> <td>Price-Business Proposal</td> <td>Total Points 15</td> </tr> </table>	Technical Approach	Total Points 50	Qualifications/Experience	Total Points 25	Price-Business Proposal	Total Points 15
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