

RFQ 20-001 - Copier Lease and Managed Services - Cost Savings

DEPT	MODEL		CURRENT LEASE	Ricoh	DOE	Docuquest	Total Print	Canon Solutions America	ABR - KONICA	ABR - SAVIN
Magistrate Court	e3508A	35 ppm - B&W	\$ 136.96	\$78.51	\$96.40	\$105.30	\$102.00	\$97.20	\$154.96	\$161.90
EMS	e3508A	35 ppm - B&W	\$ 136.96	\$123.56	\$96.40	\$105.30	\$102.00	\$97.20	\$154.96	\$161.90
911 Center	e3508A	35 ppm - B&W	\$ 136.96	\$123.56	\$127.17	\$137.29	\$139.00	\$156.56	\$177.86	\$196.01
Animal Shelter	e3508A	35 ppm - B&W	\$ 136.96	\$78.51	\$96.40	\$105.30	\$102.00	\$97.20	\$154.96	\$161.90
Probation	e3508A	35 ppm - B&W	\$ 136.96	\$78.51	\$96.40	\$105.30	\$102.00	\$97.20	\$154.96	\$161.90
Solicitors	e3508A	35 ppm - B&W	\$ 136.96	\$78.51	\$96.40	\$105.30	\$102.00	\$97.20	\$154.96	\$161.90
Extension	e3508A	35 ppm - B&W	\$ 136.96	\$78.51	\$96.40	\$105.30	\$102.00	\$97.20	\$154.96	\$161.90
ECSO - Warrants	e3508A	35 ppm - B&W	\$ 136.96	\$78.51	\$96.40	\$105.30	\$102.00	\$97.20	\$154.96	\$161.90
Elections	e3508A	35 ppm - B&W	\$ 136.96	\$78.51	\$96.40	\$105.30	\$102.00	\$97.20	\$154.96	\$161.90
Tax Commissioner	e3508A	35 ppm - B&W	\$ 136.96	\$78.51	\$96.40	\$105.30	\$102.00	\$97.20	\$154.96	\$161.90
Tax Assessors	e3508A	35 ppm - B&W	\$ 136.96	\$123.56	\$96.40	\$105.30	\$102.00	\$97.20	\$154.96	\$161.90
ECSO - Jail	e3508A	50 ppm - B&W	\$ 136.96	\$78.51	\$96.40	\$105.30	\$102.00	\$97.20	\$154.96	\$161.90
Probate Court (lobby)	e3508A	35 ppm - B&W	\$ 136.96	\$78.51	\$96.40	\$105.30	\$102.00	\$97.20	\$154.96	\$161.90
Probate Court (mail room)	e2508A	35 ppm - B&W	\$ 120.45	\$42.97	\$71.68	\$100.78	\$102.00	\$91.03	\$154.96	\$161.90
Prison	e557	50 ppm - B&W	\$ 244.80	\$124.30	\$126.05	\$112.35	\$166.00	\$205.55	\$193.57	\$205.11
ECSO - Admin Records	e557	50 ppm - B&W	\$ 244.80	\$124.30	\$126.05	\$112.35	\$166.00	\$205.55	\$193.57	\$205.11
Superior Court - Records	e557	50 ppm - B&W	\$ 244.80	\$124.30	\$126.05	\$112.35	\$166.00	\$205.55	\$193.57	\$205.11
Superior Court - Clerks	e557	50 ppm - B&W	\$ 244.80	\$124.30	\$126.05	\$112.35	\$166.00	\$205.55	\$193.57	\$205.11
Finance	e3505AC	35 ppm - color - need 55 wpm	\$ 213.55	\$188.09	\$197.61	\$211.98	\$182.00	\$273.56	\$242.72	\$253.29
Recreation	e5560	50 ppm - color	\$ 386.91	\$231.64	\$282.16	\$236.28	\$373.00	\$350.19	\$242.72	\$253.29
Commissioners & HR (Shared)	e6560	65 ppm - color	\$ 440.61	\$295.76	\$307.85	\$252.69	\$182.00	\$341.16	\$319.61	\$388.54
Building & Zoning	e5560	35 ppm - color	\$ 386.91	\$188.09	\$197.61	\$211.98	\$182.00	\$273.56	\$242.72	\$253.29
Fire Dept - MACC (was Shawnee)	e3505AC	35 ppm - color	\$ 213.55	\$123.56	\$127.17	\$137.29	\$139.00	\$156.56	\$177.86	\$196.01
SUB TOTAL:			\$ 4,521.66	\$2,599.53	\$ 2,845.08	\$ 2,864.00	\$ 3,048.00	\$ 3,474.66	\$ 4,014.39	\$ 4,269.56
5 fax boxes monthly lease total:			Included	\$60.00	\$ 63.98	\$ -	\$ 25.00	\$ 60.70	\$ 86.75	\$ 66.75
TOTAL:			\$ 4,521.66	\$2,659.53	\$2,909.06	\$2,864.00	\$3,073.00	\$3,535.36	\$4,101.14	\$4,336.31
State Court (Judges)	COUNTY OWNED	42 ppm tabletop	COUNTY OWNED	\$78.51	\$96.40	\$105.30	\$102.00	\$97.20	provide at no charge	
Senior Citizens	COUNTY OWNED	42 ppm tabletop	COUNTY OWNED	\$78.51	\$96.40	\$105.30	\$102.00	\$97.20	provide at no charge	
Zoning - now at PW	COUNTY OWNED	42 ppm tabletop	COUNTY OWNED	\$78.51	\$96.40	\$105.30	\$102.00	\$97.20	provide at no charge	
Prison	COUNTY OWNED	35 ppm - B&W	COUNTY OWNED	\$78.51	\$96.40	\$105.30	\$102.00	\$97.20	\$154.96	\$161.90
Sanitation - NOW FIRE	COUNTY OWNED	42 ppm tabletop	COUNTY OWNED	\$78.51	\$96.40	\$105.30	\$102.00	\$97.20	\$154.96	\$161.90
ECSO - CID	COUNTY OWNED	50 ppm - B&W	COUNTY OWNED	\$124.30	\$126.05	\$112.35	\$166.00	\$202.55	\$193.57	\$205.11
ADDITIONAL MACHINES ONTO LEASE :			N/A	\$516.85	\$608.05	\$638.85	\$676.00	\$688.55	\$503.49	\$528.91
GRAND TOTAL			\$ 4,521.66	\$3,176.38	\$3,517.11	\$3,502.85	\$3,749.00	\$4,223.91	\$4,604.63	\$4,865.22
Monthly savings over current lease (with 6 additional copiers)				\$1,345.28	\$1,004.55	\$1,018.81	\$772.66	\$297.75	(\$82.97)	(\$343.56)
Annual savings over current lease (with 6 additional copiers)				\$16,143.36	\$12,054.60	\$12,225.72	\$9,271.92	\$3,573.00	(\$995.64)	(\$4,122.72)
Savings over 3 year lease (with 6 additional copiers)				\$48,430.08	\$36,163.80	\$36,677.16	\$27,815.76	\$10,719.00	(\$2,986.92)	(\$12,368.16)

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DEPT	MODEL		CURRENT LEASE	Ricoh	DOE	Docuquest	Total Print	Canon Solutions America	ABR - KONICA	ABR - SAVIN
Print allowance - B&W - COPIES			72,000.00	100,854.00	94,920 (APPROX)	72,000.00	None	100,000 (APPROX)	98,000.00	98,000.00
Print allowance - B&W - \$			\$396.00	\$803.00	\$511.62	\$396.00	\$0.00	\$440.00	\$519.40	\$519.40
Print allowance - COLOR - COPIES			0.00	27,690.00	19,886 (APPROX)	0.00	None	22,083 (APPROX)	22,000.00	22,000.00
Print allowance - COLOR - \$			\$0.00	\$1,107.00	\$992.34	\$0.00	\$0.00	\$881.00	\$1,100.00	\$1,100.00
TOTAL COPY ALLOWANCE:			\$396.00	\$1,910.00	\$1,503.96	\$396.00	\$0.00	\$1,321.00	\$1,619.40	\$1,619.40
Additional cost per B&W copy			\$0.006000	\$0.004000	\$0.005390	\$0.005500	\$0.006700	\$0.004400	\$0.005300	\$0.005300
Additional cost per color copy			\$0.060000	\$0.035000	\$0.049900	\$0.055000	\$0.057000	\$0.039900	\$0.050000	\$0.050000
After hours rate M,T,W,T 5.01pm to 8.29am			\$0.00	\$382 1st hour / \$95 addt' hours	\$225.00	\$0.00	TBD	\$0.00	\$125.00	\$125.00
After hours rate Fri 5.01pm to Mon 8.29am			\$0.00	\$382 1st hour / \$95 addt' hours	\$225.00	\$0.00	TBD	\$0.00	\$125.00	\$125.00
After hours rate County Holidays			\$0.00	\$382 1st hour / \$95 addt' hours	\$275.00	\$0.00	TBD	\$0.00	\$155.00	\$125.00
Minimum Hours for call out			0.00	not indicated	2.00	0.00	TBD	0.00	0.00	0.00