



HIGHLANDS COUNTY
BOARD OF COUNTY COMMISSIONERS
 Purchasing Division

RECOMMENDATION FOR AWARD

ITB 19-007
 Herbicides and Fertilizers
 Bid Opening Date:
 12/07/18

Company	LOCAL VENDOR
Nutrien AG Solutions, Inc	NO
Site One Landscape Supply, DE	NO
Helena Agri Enterprises, LLC	NO
Diamond R Fertilizer Co., Inc	NO
Target Specialty Products	NO
Morning Star Industries, Inc.	NO
NaturChem, Inc.	NO

The bids are awarded to the lowest price Bidder, as noted in yellow on the attached tabulation form.

Local Preference was not used to award this project.

Recommendation:

Christine Davis 1-14-19 *W. Kyle Beard* 1/14/19
 Christine Davis, Purchasing Manager Date Kyle Gredn, Road and Bridge Director Date

Recommendation approved by:

Randy Vosburg 1/16/19
 Randy Vosburg, County Administrator Date

ITEM #	DESCRIPTION	MEASUREMENT	Morning Star Industries, Inc.	Nutrien AG Solutions, Inc.	SiteOne Landscape Supply, DE	Helena Agri Enterprises, LLC	Diamond R Fertilizer Co., Inc.	NaturChem Inc.	Target Specialty Products
1	2-4-D DIMETHYLAMINE / Per Gal. 2-4-D DIMETHYLAMINE salt of 2-4-D, 4-pound acid equivalent, bid price per gallon in 2.5 gal. containers. Must be capable of using in winds of 10mph or less. For Aquatic use.	2.5 GAL	\$ 13.32 /GA Except: Weedar 64	\$ 12.10 /GAL Except: Weedar 64	\$ 57.72 / JUG Except: Weedar 64	\$ 41.25 / JUG Except: Weedar 64	\$ 36.75 / JUG Except: Weedar 64	\$ 34.73 / JUG	NO BID
2	REWARD / Bid price per gallon / 1 gallon or 2.5 gal containers.	1 GAL or 2.5 GAL	\$ 99.00 (1 GAL) Except: Disquat SPC 2L OR \$ 78.22 /GAL (2.5 GAL) Except: Disquat SPC 2L	NO BID (1 GAL) OR \$ 41.10 /GAL (2.5 GAL) \$ 102.75 /JUG Except: Tribune	\$ 51.61 (1 GAL) Except: Tribune Diquat OR \$ 118.62 /JUG (2.5 GAL) Except: Tribune Disquat	NO BID (1 GAL) OR \$ 102.50 / JUG (2.5 GAL) Except: Tribune	NO BID	NO BID (1 GAL) OR \$ 242.35 / JUG (2.5 GAL)	\$ 54.00 / GAL Except: Diquas
3	ARSENAL / Per Gallon / 2.5 gallon containers.	2.5 GAL	\$ 96.77 /GAL Except: Roundup Custom	\$ 53.00 /GAL	\$ 205.30 / JUG 2.5 GAL Except: Polaris	\$ 133.13 /JUG Except: Polaris	NO BID	\$ 167.35 /JUG	NO BID
4	RODEO / Per Gal. RODEO or equivalent 53.8% Glyphosate, N-- (Phosphonomethyl) Glycine, in the form of its Isopropylamine salt. Bid price per 2.5 gal. containers.	2.5 GAL	\$ 142.26 /2.5 GAL	\$ 16.00 / GAL \$ 40.00 / JUG Except: Aqua Neat	\$ 53.00 /2.5 JUG Except: Aqua Neat	\$ 43.13 / JUG Except: Roundup Custom	\$ 47.25 /JUG Except: AquaStar	\$ 47.36 / JUG Except: Nufarm Aquaneat	\$ 19.91 / Except: Roundup Custom
5	SONAR SRP AQUATIC HERBICIDE / Per Pound	LB	\$ 39.54 / GAL	\$ 32.95 / LB	NO BID	\$ 31.68 / LB 40 LB Pail	NO BID	\$ 37.20 / LB	NO BID
6	SONAR QUICK RELEASE ACQUATIC HERBICIDE / Per pound	LB	\$ 39.60 / GAL	\$ 33.00 / GAL	\$ 44.75 / LB	\$ 30.84 / LB 40 LB Pail	NO BID	\$ 36.27 / LB	NO BID
7	KAMMO / Per Gallon (NO SUBSTITUTES) 2.5 gallon containers	2.5 GAL	NO BID	NO BID	NO BID	\$ 67.38 / JUG	NO BID	\$ 80.00 / JUG	NO BID
8	ROUNDUP or equivalent of 41% Glyphosate./ Bid price per gallon / 2.5 gal. containers	2.5 GAL	\$ 26.47 / GAL Except: Ranger Pro	\$ 11.95 / GAL \$ 29.875 / JUG Except: Mad Dog Plus	\$ 46.07 / JUG (2.5 GAL) Except: Prosecutor Pro	\$ 30.63 / JUG Except: Ranger Pro	\$ 33.55 /JUG Except: GlyStar Pro	\$ 30.63 / JUG Except: Nufarm Razor Pro 41% glyphosate	\$ 13.125 / GAL Except: Rangore Pro
9	F-239 CLEANER / Per Gallon (55 gallon containers)	55 GAL	\$ 18.00 / GAL Except: Elite Vigar Only available in 1 GAL jugs	\$ 11.52 / GAL	\$ 194.92 / CASE Except: Lescosol tank Cleaner 2 lb. x 12 per/ case	\$ 613.25 / DRUM	NO BID	\$ 903.83 / DRUM	NO BID
10	AQUATHOL SUPER-K GRANULES / Per Pound	LB	\$ 30.96 (10 LB Pail) \$ 27.25 (20 LB Pail)	\$ 18.75 / LB	\$ 29.96 / LB	\$ 18.25 / LB	NO BID	\$ 22.28 / LB	NO BID

Green Text = HCBCB calculation based on vendor price Red Text= Exception noted by the Vendor and product brand proposed also if "Agency" Agreement pricing noted Yellow highlights = apparent low bidder

11	AQUATHOL K / Bid price per gallon / 2.5 gallon containers	2.5 GAL	\$ 99.75 / GAL	\$ 72.55 / GAL	\$ 110.38 / GAL	\$ 176.25 / JUG	NO BID	\$ 202.08 / JUG	NO BID
12	AQUATHOL SUPER-K / Bid price per 30 gallon drum	30 GAL	\$ 2,985.60 / Drum \$99.50 / GAL	\$ 72.55 / GAL Except: Aquathol K	NO BID	NO BID	NO BID	NO BID	NO BID
13	ACCURACY / Per quart (NO SUBSTITUTES)	QT	NO BID	NO BID	NO BID	\$ 12.50 / QT	NO BID	NO BID	NO BID
14	HABITATE / Bid price per gallon. 2.5 gallon containers	2.5 GL	\$ 96.77 / GAL \$241.93 / JUG Except: Arsenal	\$ 53.00 / GAL 132.50 / JUG Except: Spreader 90	\$ 205.30 / JUG (2.5 GAL) Except: Polaris	\$ 133.13 / JUG Except: Polaris	NO BID	\$ 270.14 / JUG	NO BID Except: Polaris
15	GARLON 3 / Bid price per gallon. 2.5 gallon containers.	2.5 GL	\$ 57.36 / GAL	\$ 44.20 / GAL	\$ 140.77 / JUG Except: Tahoe #A	\$ 113.75 / JUG	\$ 125.25 / JUG	\$ 107.78 / JUG Except: Tricopyr 3	\$ 54.98 / GAL Except: Tricopyr 3A
16	MONUMENT / Bid price per packet.	PKT	NO BID	NO BID	\$245.00 / BOX (25 grm. Box) Agency pricing	\$ 245.00 / 25 gram pkg	\$245.00 / PKT	\$ 55.94 / PKT	\$245.00 / JUG "Agency"
17	SPREADER STICKER / Bid price per gallon.	GAL	\$ 21.55 / GAL Except: RRSI NIS	\$ 16.00 / GAL Except: Spreader 90	\$ 13.12 / GAL Except: Lesco 90/ 10 Nonlonix Sulfatant 2.5 JUG	\$ 13.50 / GAL Except: Inlet	\$ 38.75 / GAL Except: Activator	\$ 31.95 / 2.5 GAL Except: Hy-End NC90	\$ 10.50 / GAL Except: TF Halo
18	FERTILIZER 18-0-10 WITH 1.15 ATRAZINE / Bid price per pound.	LB	NO BID	NO BID	\$0.332 / LB Except: Atrazine 1.05% 20-0-10 40% PolyPlus 50lb bag	NO BID	NO BID	\$ 17.56 / LB	\$ 0.287 / LB
19	FERTILIZER 10 - 20 - 20 / Bid price per pound.	LB	NO BID	NO BID	\$. 311 / LB	NO BID	\$ 0.28 / LB	\$ 17.28 / LB	\$ 0.285 / LB
20	FERTILIZER 21-0-0 / Bid price per pound.	LB	NO BID	NO BID	\$. 242 / LB	NO BID	\$ 0.224 / LB	\$ 14.22 / LB	\$ 0.23 / LB
21	FERTILIZER 15-2-15 with Ronstar / Bid price per pound.	LB	NO BID	NO BID	\$. 63 / LB Except: Ronstar 63% 15-3-15 50% PolyPlus 50 lb bag	NO BID	\$ 0.4994 / LB	31.39 / LB	\$ 0.57 / LB
22	ORTHENE Bid price per pound.	LB	NO BID	NO BID	\$8.00 / LB Except: Acephate 90 Prill 5 lb bag	\$7.60 / LB Except: Acephate 97	\$11.84 / LB Except: Acephate 97 UP	\$8.61 / LB Except: Acephate 97	\$ 6.95 / LB Except: Acuphate 90 Prill in 5 lb
23	TRIMEC CLASSIC / Bid price per gallon.	GAL	NO BID	NO BID	\$43.94 / GAL	\$36.40 / GAL	\$67.50 / GAL Except: Triplet SF	\$45.33 / GAL	\$21.96 / GAL Except: Triad Select in 2.5 gal
24	TRIBUTE TOTAL / Bid price per oz.	OZ	NO BID	NO BID	\$55.404 / Oz \$332.42 / 6 Oz Bottle Agency pricing	\$ 9.60 / OZ	NO BID	\$66.03 / OZ	\$ 57.62 / OZ Except: Agency 6 oz bottle
25	TAL STAR / Bid price per pound	LB	NO BID	NO BID	\$. 63 Except: Crosscheck PL 25 lb/ea	\$. 49 / LB Except: Upstar Gold	\$. 49 / LB Except: Wisdom Lawn	\$ 1.06 / LB Except: Bifen LP	\$. 25 / LB Except: 0-0-7 w/.73/INC 50 lb bag

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26	CLIPPER (active ingredient flumioxazin) price in 5 lb. containers. (NO SUBSTITUTES)	LB	\$ 491.70 / 5 LB Pail	\$ 85.00 / 1 LB	NO BID	\$ 85.00 / 1 LB I	NO BID	\$ 149.17 / 1 LB I	\$ 85.00 / LB Except: Agency
27	TRACKER DYE (BLUE) 16-OUNCE (PINT) BOTTLES	PT	\$ 20.94 / QT Except: Elite Splendor In quart size 32 oz.	NO BID	\$ 7.62 / 16 OZ Except: Lesco Tracker Max 1 qt ea	NO BID	NO BID	\$ 67.64 / 2.5 GA	\$ 14.00 / PT Except: Pacific Blue High Concentrate QT
28	BIFENTHRIN INSECTICIDE (LIQUID) GALLON JUG	GAL	\$ 68.50 / GAL	NO BID	\$ 39.80 / GAL Except: CrossCheck Plus	\$ 32.25 / GAL Except: Bifen I/T	\$ 38.90 / GAL	\$ 32.13 / ¾ GAL	\$ 32.85 / GAL Except: BiPon I/T
29	RESOLUTE OR EQUIVALENT- GRANULAR 5LB JUG	5 LB	\$ 61.20 5 LB Pail Except: Proflamine 65WDG	NO BID	\$ 50.00 / 5 LB Except: Stonewill 65WDG 10 lb ea	\$ 44.25 / JUG	\$ 51.20 / 5LB Except: Cavalcade	\$ 54.72 / 5 LB Except: Alligare Proflamine	\$ 8.88 / 5LB Except: Proflaminus WDG
30	REGIMAX PGR OR EQUIVALENT (LIQUID) GALLONS	GAL	NO BID	NO BID	\$ 132.48 / GAL Except: T-Nex PGR 2.5 gal jug	NO BID	\$ 119.00 / GAL Except: Groom	\$ 124.72 / GAL Except: Quali Pro T-Nex	\$ 125.52 / GAL Except: Podium
31	SIMAZINE 4L (LIQUID) 2.5 GALLON JUGS	2.5 GAL	\$ 22.20 / GAL Except: SIM TROL 4L	NO BID	\$ 55.00 / 2.5 GAL Except: SIM TROL 4L	NO BID	\$ 48.75 JUG	\$ 35.00 / 2.5 GAL	\$ 19.00 / GAL Except: Primorop
32	20-0-10 FERTILIZER WITH FOLLOWING BLEND FOR 2000 POUNDS (ONE PALLET) NO SUBSTITUTES TO THIS FORMULATION 925 LBS AMMONIUM SULFATE (21-0-0) 526 LBS SULFUR COATED UREA (SCU) 333 LBS MURIATE OF POTASH (KCL) 189 LBS FILLER (BIO-SOLIDS-ACTIVATED SLUDGE)	LB	NO BID	NO BID	NO BID	NO BID	\$.289 / LB	\$ 17.67 / LB	\$.315 / LB
33	CLEAR CAST (LIQUID) 1 GAL or 2.5 GALLON	1 GAL or 2.5 GAL	\$ 333.82 (1 GAL) OR NO BID (2.5 GAL)	\$ 276.54 (1 GAL) OR NO BID (2.5 GAL)	\$ 329.02 (1 GAL) OR NO BID (2.5 GAL)	\$ 271.12 (1 GAL) OR NO BID (2.5 GAL)	NO BID	\$ 303.74 (1 GAL) OR NO BID (2.5 GAL)	NO BID
34	RODEO 30 GAL DRUM	30 GAL DRUM	\$ 644.00 / 30 GAL DM Except: Roundup Custom	\$ 15.75 / GAL \$ 472.50 30 gal Except: Auqua Neat	\$ 633.37 / 30 GAL Drum Except: Roundup Custom	\$ 513.00 / DRUM Except: Roundup Custom	\$ 546.00 / DRUM Except:	\$ 558.33 / DRUM Except: Nufarm Aquaneat	\$ 580.25 / DRUM Except: Roundup Custom
35	CLIPPER	1 LB BAG	NO BID	NO BID	\$ 160.00 / 16 OZ Except: SureGuard SC 16 oz ea	NO BID	NO BID	\$ 149.17	\$ 138.85 / LB Except: LIMITED INVENTORY DISCONTINUED BY MANUFACTURE
	FOB Destination								
	Minimum Order		N/A	No Minimum	none	N/A	\$300.00 Min.	None	None

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	Delivery after Receipt		3-10 Calendar days	2-4 Calendar days	2-14 Calendar days	2-4 Calendar days	3 Calendar days	7 Calendar days	3-5 Calendar Days
	Disclosure of fees or charges		N/A	N/A	N/A			7.5% Highlands County Sales Tax	
	Exceptions		As noted in red	As noted in red	As noted in red A= Agency pricing	As noted in red	As noted in red	As noted in red	As noted in red

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