



To: Dr. Cain and the Board of Education
 CC: Dr. Gregg Klingensmith and Mrs. Pam Frazier
 From: Mr. Greg Lawrence *Gregory Lawrence*
 Re: Additional District Security Cameras RFB
 Date: March 6, 2018

The Wentzville School District received bids from seven vendors on February 21 at 10:30 AM to install 319 additional security cameras across the district to continue to ensure the safety and protection of our students. The bid also included upgraded network video recorders (NVR) at each high school and Heritage Primary to support the additional cameras. Security cameras will be installed at each of the high school athletic complexes to help project our investment and student safety at sporting events.

	Wireless USA	Turnkey Mobile, Inc.	Hackett Security	Coltrane Systems LLC	TSI	Convergent Tech	Tech Electronics
High Schools (68 Cameras)	\$156,099.42	\$198,538.00	\$247,825.12	\$151,815.76	\$161,163.00	\$237,004.46	\$231,140.30
Middle School (66 Cameras)	\$95,475.72	\$86,716.00	\$114,211.57	\$82,668.96	\$72,147.64	\$103,090.92	\$100,719.60
Elementary (124 Cameras)	\$175,008.08	\$163,620.00	\$240,080.64	\$155,317.44	\$134,793.40	\$205,269.72	\$209,999.14
Support Buildings (41 Cameras)	\$55,550.28	\$55,904.00	\$83,787.77	\$65,414.84	\$51,675.71	\$65,189.78	\$73,037.30
Specialized Learning Buildings (20 Cameras)	\$29,274.40	\$25,134.00	\$39,047.81	\$23,798.64	\$23,427.52	\$33,921.72	\$33,914.64
Total	\$511,407.90	\$529,912.00	\$724,952.91	\$479,015.64	\$443,207.27	\$644,476.60	\$648,810.98

Bid specifications were emailed to multiplied vendors, posted on the National Vendor Registry website, and advertised in the St. Louis Post-Dispatch. Seven

vendors bid on the RFB. TSI submitted the lowest bid (\$443,207.27) and has met all of the specifications within the RFB.

TSI has installed network cabling and security cameras for the district in the past and is in good standing. Funds from the 2015 Prop E will be used to complete the project. I recommend that the Wentzville School District award the bid to TSI to add additional security cameras across the district.

Sincerely,

A handwritten signature in black ink that reads "Gregory S. Lawrence". The signature is written in a cursive style with a large initial 'G' and 'L'.

Greg Lawrence
Director of Technology
Wentzville R-IV School District