

To: Dr. Tormala and Board of Education  
 CC: Richard Angevine  
 From: Lisa Salisbury  
 Date: October 12, 2022  
 Re: LED Sign at Holt High School

The Purchasing Department had a bid opening on August 12, 2022 for an LED Sign at Holt High School. The bid was advertised in the newspaper and on Vendor Registry. The bid was viewed 213 times and downloaded 158 times in Vendor Registry. We received eight bid responses:

BID SUMMARY - LED MESSAGE CENTER RFB-HHS-284								
Vendor	Blink Marketing dba Blink Signs	Classic Sign Services	Complete Signs	Golden Rule Signs	Kendall LLC	Mattox	Master Signs	United Signs LLC
Location	Cleveland, OH	St. Peters, MO	Dothan, AL	Louisville, KY	St. Louis, MO	Moberly, MO	St. Charles, MO	Norcross, GA
Price 10mm 4x8x8 LED Message Center	\$16,197.86	\$22,664.00	\$18,550.00	\$22,639.42	\$14,583.25	\$24,405.00	\$11,950.00	\$21,000.00
Permitting Estimate	\$650.00	\$400.00	\$850.00	\$250.00	\$350.00		\$70.00	\$2,500.00
Service labor for removal of existing sign								
delivery and install of	\$4,662.50	\$5,200.00	\$4,950.00	\$4,450.00	\$13,830.00	\$2,000.00	\$6,465.00	\$0.00
<b>Grand Total</b>	<b>\$21,510.36</b>	<b>\$28,264.00</b>	<b>\$24,350.00</b>	<b>\$27,339.42</b>	<b>\$28,763.25</b>	<b>\$26,405.00</b>	<b>\$18,485.00</b>	<b>\$23,500.00</b>
Warranty Description	7 years parts	5 year	7 year parts & labor	5 year parts 10 yr. parts guaranteed availability Lifetime direct technical support	5 years on electronics & sign 3 years on install	5 years on electrical parts by Watchfire and Mattox warrants labor due to failure of electronics for 1 year	5 year warranty parts & in-house factory labor	7 years parts and 1 year labor
Submitted on Bid Form	yes	yes	yes	yes	yes	no	yes	yes
Acknowledged Addendum	yes	yes	no	yes	yes	no	yes	yes

The funding for this sign will come from the Holt Class of 23 account. The new LED sign will replace the old letter sign at the Soby Field campus entrance. Jason Green, Athletic Director at Holt High School, and I reviewed the bids. We recommend awarding the bid to the lowest bidder, Master Signs.