

SUPERINTENDENT'S RECOMMENDATION

Date: May 18, 2015
Item: Custodial Supplies Bid for Walker County Schools
Bid # 15-02

Recommendation:

It is recommended that the Walker County Board of Education approve Custodial Supply Bid 15-02 in the amount of \$51,579.72.

Explanation:

The mandatory custodial supplies bid pre-bid meeting was held on Wednesday, April 8th, 2015 at 11:00 a.m. to explain that Walker County Schools would be changing from an all or nothing bid award back to a per item bid award in an effort to reduce overall cost and to allow a larger number of vendors to participate. Eight vendors qualified to bid by attending the mandatory pre-bid meeting.

The custodial supplies bid opening for Walker County Schools was held on Thursday, April 16th, 2015 at 2:30 p.m. The Custodial Supplies Bid was placed on our website and advertised in the Walker County Messenger with seven vendors submitting bids. The supplies are warehoused at the Walker County Facilities & Operations Warehouse and schools place orders by sending a supply request form. The bid was for items such as push brooms, disinfectant spray, lice killer, gloves, and other custodial products used by our staff to keep our schools clean.

The total awarded to each vendor is listed below:

Vendor	Award Amount
American Paper & Twine	\$ 837.00
Camp Industries, Inc.	\$22,928.76
Jacobs Wholesale Paper	\$10,574.24
Kelsan, Inc.	\$ 5,346.72
Roman Chemical	\$11,893.00
Total Custodial Bid	\$51,579.72

BID SUBMITTAL 15-02
CUSTODIAL SUPPLIES

	VENDOR	ATTENDED PRE-BID MEETING	SUMBITTED BID	NO BID FORM SUBMITTED
1	AMERICAN PAPER & TWINE CO	X	X	
2	AMERICANOSMENT			
3	ATLANTA FIXTURE & SALES COMPANY			
4	AVM ENTERPRISES			
5	AVM ENTERPRISES	X	X	
6	BONO US			
7	CAMP INDUSTRIES INC	X	X	
8	CENTRAL POLY			
9	CHATTANOOGA PAPER & PACKAGING	X		
10	CINTAS			
11	COLUMBUS PAPER COMPANY			
12	GCI			
13	HD SUPPLY MAINTENANCE SOLUTIONS			
14	HILL MANUFACTURING COMPANY, INC			
15	JACOBS WHOLESALE PAPER	X	X	
16	JANPAK/SUPPLY WORKS			
17	KELSAN INC	X	X	
18	MID-SOUTH INDUSTRIES			
19	NATIONAL LOGISTIC SUPPLY			
20	PEACHTREE SUPPLIES			
21	PEOPLE'S JANITORIAL			
22	PRECISION CHEMICAL			
23	ROMAN CHEMICAL			
23	ROMAN CHEMICAL	X	X	
24	SIKES PAPER COMPANY			
25	STATE CHEMICAL	X	X	
26	SWIFTCO			
27	UNIPAK CORP			
28	UNISOURCE			

**CUSTODIAL SUPPLIES BID 15-02
BID AWARD SUMMARY**

	Price/Unit		QTY	Total Cost Per Item
American Paper & Twine (Vendor #44)				
CU-108 Lice Killer - Personal Insecticide (12/case) Claire or equal	\$ 4.65	can	180	\$ 837.00
Total American Paper & Twine				\$ 837.00
 Camp Industries (Vendor #2090)				
CU-018 Push Broom – 24” including a 60” handle	\$ 10.75	ea	24	\$ 258.00
CU-058A Toilet Paper – Jumbo Rolls (Used with CU-121 – See Specs)	\$ 18.75	case	1020	\$ 19,125.00
CU-114 Chemical to be used with Chemical Management System with item CU-113)	(Used) \$ 10.68	gallon	332	\$ 3,545.76
Total Camp Industries				\$ 22,928.76
 Jacobs Wholesale Paper (Vendor #12)				
CU-048 Vomit Control Voban	\$ 1.54	1 lb bag	240	\$ 369.60
CU-069 Trash Liner 33”x40” 22 gallon	\$ 20.24	case	200	\$ 4,048.00
CU-119 Green Certified Foam Hand Soap (Kimberly-Clark or Deb) (Used with item CU-118)	\$ 4.78	ea	1288	\$ 6,156.64
Total Jacobs Wholesale				\$ 10,574.24
 Kelsan, Inc. (Vendor #13)				
CU-032K Mat – Medium Gray 3’x6’ Olefin Charcoal	\$ 31.50	ea	24	\$ 756.00
CU-038 Bleach (6 per case)	\$ 1.33	gallon	168	\$ 223.44
CU-046 Disinfectant – Spray & Wipe – Foam Aerosol Cleaner	\$ 1.54	can	1440	\$ 2,217.60
CU-051A Doodle Bug Stripping Pad 4 5/8” x 10” Black	\$ 0.54	ea	60	\$ 32.40
CU-072 Bacterial Spray - Hospital Disinfectant 12/case	\$ 1.69	can	672	\$ 1,135.68
CU-073A Container – Brute Dolly (fit 55 gal brute container)	\$ 18.15	ea	24	\$ 435.60
CU-120 Universal Jumbo Roll Paper Towel Dispenser	\$ 10.00	ea	24	\$ 240.00
CU-121 Universal Jumbo Roll Toilet Paper Dispenser	\$ 12.75	ea	24	\$ 306.00
Total Kelsan, Inc				\$ 5,346.72
 Roman Chemical (Vendor #85)				
CU-060 Paper Towels – Jumbo Rolls Natural Color (Used with CU-120)	\$ 13.99	case	700	\$ 9,793.00
CU-102 Glove Non-Latex Disposable Medium – Medical Grade - No Latex – Kimberly-Clark or equal.	\$ 3.00	box	300	\$ 900.00
CU-102A Glove Non-Latex Disposable Large – Medical Grade - No Latex – Kimberly-Clark or equal.	\$ 3.00	box	400	\$ 1,200.00
Total Roman Chemical				\$ 11,893.00
Total Bid				\$ 51,579.72

AWARD SHEET

ITEM	QUANTITY	UNIT PRICE	EXTENDED PRICE	BRAND BID AND COMMENTS	VENDOR AWARDED BID
CU-018 BROOM - PUSH BROOM - 24" - INC. 60" HANDLE - HEAVY SWEEP	24	10.75	258.00	BRAND: LAFITTE	Camp Industries, Inc.
WIRE STAPLE - SET INTO NATURAL LACQUERED HARDWOOD BLOCK - 3 1/4" TRIM				COMMENTS: HA10560 & BR11924	AWARDED
MFG: BRAND: ODELL A12001 OR EQUAL					
CU-032K MAT - MEDIUM GRAY - 3 X 6 - OLEFIN CHARCOAL	24	31.50	756.00	BRAND: OLEFIN	Kel-San, Inc.
SEE SPEC SHEET COMMENTS: OLEFIN - \$ _____ NYLON - \$ _____				COMMENTS: 13050036CH	AWARDED
MFG: BRAND: APACHE OR EQUAL					
CU-038 BLEACH (6 PER CASE)	168	1.33	223.44	BRAND: AUSTIN	Kel-San, Inc.
MUST BE SHIPPED ON WOODEN PALLETS WITH CARDBOARD ON PALLETS & SHRINK WRAPPED. STACK NO MORE THAT 3 HIGH				COMMENTS: AUS360	AWARDED
MFG: BRAND:					
CU-046 DISINFECTANT - SPRAY & WIPE - FOAM AEROSOL CLEANER (12 PER CASE)	1440	1.54	2217.60	BRAND: CLAIRE	Kel-San, Inc.
MUST BE ABLE TO KILL HERPES SIMPLEX VIRUS - TYPE 1 & TYPE 2 - 22 - 24 OZ. CANS MUST BE SPRAY CAN				COMMENTS: NSC239	AWARDED
MFG: BRAND: MISTY OR EQUAL (PLEASE SPECIFY)					

WALKER COUNTY DEPT. OF EDUCATION

AWARD SHEET

ITEM	QUANTITY	UNIT PRICE	EXTENDED PRICE	BRAND BID AND COMMENTS	VENDOR AWARDED BID
CU-048					
VOMIT CONTROL VOBAN - 24 - 1 LB.	UNIT	1.54	369.60	BRAND:	Jacobs Wholesale Paper
	240			VOBAN	
24 - 1 LB. PKGS. PER CASE	QUANTITY			COMMENTS:	AWARDED
PLEASE BID VOBAN ONLY					
	POUND				
MFG:					
BRAND: VOBAN ONLY					
CU-051A					
DOODLE BUG STRIPPING PAD 4 5/8"X 10" #8550	UNIT	.54	32.40	BRAND:	Kel-San, Inc.
	60			AMERICICO	
BLACK COURSE PAD	QUANTITY			COMMENTS:	AWARDED
				AM541040	
	EACH			20/CASE	
MFG:					
BRAND:					
CU-058A					
TOILET PAPER - JUMBO ROLLS (12/CASE)	UNIT	18.75	19125.00	BRAND:	Camp Industries, Inc.
	1020			ATLAS	
PLEASE SPECIFY BRAND-QTY PER CS/WT PER CS	QUANTITY			COMMENTS:	AWARDED
1000 FEET PER ROLL-MUST FIT UNIVERSAL DISP				GREEN HERITAGE	
MUST BE GREEN SEAL OR ECOLOGO CERTIFIED	CASE			(PER SAMPLE)	
MFG:					
BRAND: KC, GP OR EQUAL					
CU-060					
TOWEL - JUMBO ROLL TOWELS-NATURAL IN COLOR (6 /CASE)	UNIT	13.99	9793.00	BRAND:	Roman Chemical
	700			VONDREHELE 27.76 LBS	
8" X 800' ROLLS MUST FIT A UNIVERSAL DIS.	QUANTITY			COMMENTS:	AWARDED
LIST NUMBER OF ROLLS PER CASE				SSS 76015	
MUST BE GREEN SEAL OR ECOLOGO CERTIFIED	CASE			LEED MR 1.1-1.3	
MFG:					
BRAND: CASECADE, KC, OR EQUAL					

AWARD SHEET

ITEM	QUANTITY	UNIT PRICE	EXTENDED PRICE	BRAND BID AND COMMENTS	VENDOR AWAADED BID
CU-069 LINER - 33 X 40 TRASH LINER - 22 GAL.	UNIT	20.24	4048.00	BRAND:	Jacobs Wholesale Paper
	200			PITT PLASTICS	
MEDIUM WEIGHT	QUANTITY			COMMENTS:	AWARDED
SEE SPECS MUST SEND SAMPLE TO BE CONSIDERED				500/CASE	
MUST BE SHIPPED TO OUR LOCATION ON WOODEN	CASE				
PALLETS					
MFG: HERITAGE OR EQUAL(PLEASE SPECIFY BRAND)					
BRAND: PLEASE DO NOT BID SEVERAL BAGS					
CU-072 BACTERIAL SPRAY - HOSPITAL DISINFECTANT	UNIT	1.69	1135.68	BRAND:	Kel-San, Inc.
(12 PER CASE)	672			CLAIRE	
MUST BE ABLE TO KILL HERPES SIMPLEX VIRUS	QUANTITY			COMMENTS:	AWARDED
TYPE 1 & TYPE 2				NSC238	
MUST BE SHIPPED TO OUR LOCATION ON WOODEN	CAN				
PALLETS					
MFG: SPARTAN OR EQUAL					
BRAND: SPARTAN					
CU-073A CONTAINER - BRUTE DOLLY	UNIT	18.15	435.60	BRAND:	Kel-San, Inc.
	24			RUBBERMAID	
MUST BE ABLE TO USE WITH 55 GAL. BRUTE	QUANTITY			COMMENTS:	AWARDED
CONTAINER-RUBBERMAID				RM2640	
	EACH				
MFG: RUBBERMAID					
BRAND: BRUTE					
CU-102 GLOVE NON-LATEX DISPOSABLE MEDIUM-MEDICAL GRA	UNIT	3.00	900.00	BRAND:	Roman Chemical
DE	300			MCR V EXAM GLOVE	
CAN NOT CONTAIN ANY LATEX- SHOULD BE VINYL	QUANTITY			COMMENTS:	AWARDED
GLOVES MUST BE MARKED ON BOX AS MEDICAL					
GRADE KIMBERLY CLARK OR EQUAL	BOX				
MFG: KIMBERLY CLARK OR EQUAL					
BRAND:					

AWARD SHEET

ITEM	QUANTITY	UNIT PRICE	EXTENDED PRICE	BRAND BID AND COMMENTS	VENDOR AWARDED BID
CU-102A					
GLOVE - NON-LATEX DISPOSABLE -LARGE MEDICAL GRADE	UNIT 400	3.00	1200.00	BRAND: MCR V EXAM GLOVE	Roman Chemical
CAN NOT CONTAIN ANY LATEX-SHOULD BE VINYL GLOVES MUST BE MARKED ON BOX AS MEDICAL GRADE KIMBERLY CLARK, SYNTEC OR EQUAL	QUANTITY BOX			COMMENTS:	AWARDED
MFG: KIMBERLY CLARK, SYNTEC OR EQUAL BRAND: PLEASE SPECIFY BRAND					
CU-108					
LICE KILLER - PERSONAL INSECTICIDE(12 PER CS)	UNIT 180	4.65	837.00	BRAND: CLAIRE	American Paper & Twine
PLEASE BID LICE KILLER SHOULD BE SAFE IN SCHOOL ENVIRONMENT CLAIRE OR EQUAL	QUANTITY CAN			COMMENTS: 12/CASE MUST ORDER FULL CASES	AWARDED
MFG: CLAIRE OR EQUAL BRAND: PLEASE SPECIFY BRAND					
CU-114					
MULTI-PURPOSE DISINFECTANT CLEANER (CMS)	UNIT 332	10.68	3545.76	BRAND: HARVARD	Camp Industries, Inc.
SEE ITEM #114 - TO BE USED WITH CMS	QUANTITY GAL.			COMMENTS: NEUTRAL LEMON SLAM	AWARDED
MFG: BRAND: SPARTAN HDQ, MIDLAB 500 OR EQUAL					
CU-119					
SOAP - GREEN CERTIFIED FOAM HAND SOAP (8 PER CASE)	UNIT 1288	4.78	6156.64	BRAND: DEB	Jacobs Wholesale Paper
MUST BE GREEN CERTIFIED HAND FOAM SOAP SEE SPEC #119 (1 LITER) MUST BE A BRAND SOAP DO NOT WANT TO CHANGE DISPENSER EVERY YEAR	QUANTITY EACH			COMMENTS: AEROBLUE 8/1000 REGULAR FOAM SOAP	AWARDED
MFG: KIMBERLY CLARK OR DEB BRAND: PLEASE SPECIFY BRAND.					

AWARD SHEET

ITEM	QUANTITY	UNIT PRICE	EXTENDED PRICE	BRAND BID AND COMMENTS	VENDOR AWARDED BID	
CU-120						
UNIVERSAL PAPER TOWEL DISPENSER -	FOR	UNIT	10.00	240.00	BRAND:	Kel-San, Inc.
JUMBO ROLLS	24			GA PACIFIC		
SPECIFY COST EACH OR PART OF A PACKAGE	QUANTITY			COMMENTS:	AWARDED	
IF AWARDED PAPER TOWELS ALSO				FJ54338		
THIS IS AN ESTIMATED QUANTITY ONLY	EACH					
WILL NOT CHANGE DISPENSERS.						
MFG: GA PACIFIC						
BRAND: UNIVERSAL						

CU-121						
UNIVERSAL TOILET PAPER DISPENSER	UNIT	12.75	306.00	BRAND:	Kel-San, Inc.	
FOR JUMBO ROLLS	24			GEORGIA PACIFIC		
SPECIFY COST EACH OR PART OF PACKAGE	QUANTITY			COMMENTS:	AWARDED	
IF AWARDED TOILET PAPER ALSO				FJ59009		
THIS IS AN ESTIMATED QUANTITY ONLY	EACH					
WILL NOT CHANGE DISPENSERS.						
MFG: GEORGIA PACIFIC						
BRAND: UNIVERSAL						