

**REQUEST FOR PROPOSAL #2021**  
**INMATE TELEPHONES AND SERVICES**  
**QUESTIONS & ANSWERS #2**

1. Please provide the average ADP over the last 12 months.  
Answer: 417
2. Would the County please provide a copy of the RFP in Microsoft Word format to facilitate responding to the RFP specifications?  
Answer: It is now uploaded on Vendor Registry.
3. How many copies of vendors' proposals are required?  
Answer: One original and two hard copies.
4. On p. 3 under the "Computer Hardware and Related Equipment" heading, the RFP states that 2 workstations are required and then later states that 5 are required. Please clarify how many workstations are required.  
Answer: 5 Stations.
5. Are all of these required workstations designated for access to the inmate telephone system?  
Answer: Yes.
6. Can you verify do you need two or five computer workstations from the Computer & Hardware Related Equipment question?  
Answer: 5 Stations.
7. Regarding the average ADP of 425, can you provide your monthly inmate population averages for the last 6 to 12 months.  
Answer:
8. Also is it possible to provide any call detail records? Typically we would request a minimum of 90 days and up to 12 months.  
Answer: A 3-month call history is now on Vendor Registry.
9. Can you provide any information on your current Call Rates  
Answer: Phone rates: 25 cents for collect calling and 21 cents for the other calls.
10. Is there any interest in Tablets, or is this just for Inmate Phones?  
Answer: No.

11. We also have Investigative Tools, would like a proposal to include them as well?  
Answer: This is invited information.
12. Is the commission paid on all call types? As the provided minutes and call rates are not equivalent to the monthly minimum guarantee.  
Answer: The Commission rate for the County should have read 79%, not 29%. The monthly minimum is being changed to \$12,00 via an amendment.
13. How many copies of the RFP response are required? Would you like an electronic copy on a thumb drive?  
Answer: One original and two hard copies. An electronic copy is not required.
14. The original RFP on page 3 asks for "computer Hardware and related equipment" for 2 each computer work stations, then under the specifications below in the same paragraph it states a requirement of 5 work stations. The question is, will the requirement be 2, 5, or 7 work stations total?  
Answer: 5.
15. The RFP requires a minimum monthly revenue of \$14,000.00, however your maximum call volume at 52, 126 minutes for 2/20 at .25 is only \$13,031.05. So the \$14,000.00 required figure is more than 108% of what your facility generates given your supplied call volume. Could this be a type-O?  
Answer: The minimum monthly should have read \$12,000. An amendment has been issued to correct this.
16. Is your current phone provider supplying more than just Inmate phone service? ... Something like video visitation services or tablet services with messaging...Etc..?  
Answer: No, only phone services.
17. Please verify the current Commission rate for the County. The last set of questions and answers stated 29%.  
Answer: That was an error. The Commission rate for the County is 71%.