

1. What is the current payment of the one Konica machine that the lease expires in December. It is going to be such a small amount to buy that lease out we would rather include a new machine up front if possible.
\$163.00/month.
2. Our manufacture has a 35PPM mono and color machines. Would it be alright to quote those or do we need to go to the bigger machine to make the 36PPM requirement?
We prefer the 36ppm to match what we currently have.
3. You state that the return of the current machines is the winner's responsibility. Is the county going to cover the cost of that or does the winner need to absorb that cost. Since you are asking the winner to cover the cost at the end of this contract. A little confusing. Please let me know.
13 – Machines will be going back to Konica
24 – To recycle. If winner cannot, we can work with recycle company.
4. You state that the county does 100,000 mono and 30,000 color pages per month. Do you want a minimum cost on service based on this or would you rather be charged monthly based on usage?
Charge monthly based.
5. I know you asked for service on a few of the Konica machines that you are keeping. If we could include new replacements for those and still have the lowest price would that be OK or do you really want to keep those few machines?
We would prefer to keep the machines and pay per click. If you want to include replacements for those 3 machines it would need to be separate from the others.
6. Since your volume use on the KIP machine is so low would it be ok to do a time and material cost for service for this. Your overall cost would be much less based on your annual volume.
That is something we could look at. We would need to see prices to evaluate it.