

**ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT**

INVITATION TO BID NO. 23-DPR-ITBLW-354

ADDENDUM NO. 1

Arlington County Invitation to Bid No. 23-DPR-ITBLW-354 for trail maintenance, mowing and refuse collection services is amended as follows:

1. THE SUMMARY OF THE NON-MANDATORY PRE-BID CONFERENCE IS AS FOLLOWS:

During the non-mandatory Pre-Bid Conference, held virtually February 2, 2023 at 9:00 A.M., the County reviewed the ITB and highlighted the following key aspects of the solicitation: the question deadline, use of Vendor Registry to ask questions, and the bid closing date deadline. Attachment B – Maps and Location Sites was reviewed page by page. Three vendors were in attendance from the following companies: Rosemont Landscaping, Brightview Landscape Services, Inc., and Davey Tree.

- The Non-Mandatory Pre-Bid Conference Attendees List from Thursday, February 2, 2023 at 9:00 A.M., is attached.

2. ELECTRONIC SEALED BIDS WILL BE RECEIVED BY ARLINGTON COUNTY VIA VENDOR REGISTRY, UNTIL 1:30 P.M. ON THE DAY OF FEBRUARY 21, 2023. The balance of the bid opening details remain unchanged, to include the Microsoft Teams conference details below:

Join Microsoft Teams Meeting
+1 347-973-6905 United States, New York City (Toll)
Conference ID: 934 406 808#

3. ATTACHMENT C – PRICING SHEET – FINAL has been deleted in its entirety and replaced with **REVISED ATTACHMENT C – PRICING SHEET.**

THE COUNTY HAS RECEIVED THE FOLLOWING QUESTIONS IN RESPONSE TO THE SOLICITATION. QUESTIONS AND ANSWERS ARE INCLUDED BELOW:

- **Question #1:** Do you need to have a business license in Arlington County to bid?

Answer #1: No, an Arlington County Business license is not required to bid on this solicitation.

- **Question #2:** Was this contract previously awarded? I was not able to call in or log in to prebid meeting.

Answer #2: No, this contract was not previously awarded. This is a new solicitation.

- **Question #3:** Are trash bag liners provided?

Answer #3: No, trash bag liners are not provided.

- **Question #4:** Who is the current contractor and the contract pricing?
Answer #4: The current Contractor is Blue Mountain Mowing Co., LLC. Contract pricing can be found in the attached pricing document.
- **Question #5:** What does limited pruning mean in the second paragraph under scope of services?
Answer #5: From time to time a tree limb or bush limb may encroach onto the trail and will need to be cut back. This is only for tree/brush limbs that extend over the trail that hang less than 12 foot high over the trail, or extend 2 foot from the trail edge.

The balance of the solicitation remains unchanged.

Arlington County, Virginia

Arlene Palmer, M.B.A.
Buyer

RETURN THIS PAGE, FULLY COMPLETED AND SIGNED, WITH YOUR BID:

BIDDER ACKNOWLEDGES RECEIPT OF ADDENDUM NUMBER 1.

FIRM NAME: _____

AUTHORIZED SIGNATURE: _____ **DATE:** _____



Arlington County Government
Office of the Purchasing Agent
Non-Mandatory Pre-Bid Conference Attendees List

FOR:
DATE & TIME: 2/2/2023 - 9:00 a.m. Non-Mandatory Pre-Bid Conference
PLACE: Microsoft Teams Meeting
BID/PROPOSAL 23-DPR-ITBLW-354, Trail Mowing & Refuse Collection

PLEASE WRITE CLEARLY

Name	Robert Upton, Park Manager PSA-1 & Trails
Company	Arlington County Government
E-mail	Please contact Arlene Palmer for all questions relating to this procurement
Phone #	

Name	Lynda Kersey, Management Specialist
Company	Arlington County Government
E-mail	Please contact Arlene Palmer for all questions relating to this procurement
Phone #	

Name	Robert Craft
Company	Davey Tree
E-mail	Please contact Arlene Palmer for all questions relating to this procurement
Phone #	

Name	Jayson Hinojosa, Business Developer
Company	Brightview Landscape Services
E-mail	Please contact Arlene Palmer for all questions relating to this procurement
Phone #	

Name	Sean Sutherland, Owner
Company	Rosemont Landscaping
E-mail	Please contact Arlene Palmer for all questions relating to this procurement
Phone #	

Name	
Company	
E-mail	
Phone #	

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Any Bidder exempt from Virginia State Corporation Commission (SCC) authorization requirement must include a statement with its bid explaining why it is not required to be so authorized.

IS YOUR FIRM OR ANY OF ITS PRINCIPALS CURRENTLY DEBARRED FROM SUBMITTING BIDS TO ARLINGTON COUNTY, VIRGINIA, OR ANY OTHER STATE OR POLITICAL SUBDIVISION? YES NO

BIDDER STATUS: MINORITY OWNED: WOMAN OWNED: NEITHER:

TOTAL BID (YEARS 1 through 5) \$ 77,500.00

Written in Words: Seventy Seven Thousand Five Hundred Dollars

CONTRACT COST BREAKDOWNS

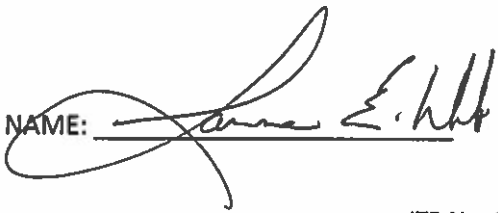
(The sum of all annual totals must equal the lump sum bid above)

YEAR 1	(FROM CONTRACT AWARD TO SEPTEMBER 30, 2018)	Quantity	Rate	Total
	ANNUAL GRASS MOWING	1	\$ 1,980.00	\$ 1,980.00
	ANNUAL TRASH PICK UP AND REMOVAL:	1	\$ 13,520.00	\$ 13,520.00
UNIT PRICES – YEAR 1: (FOR USE IN CALL-BACKS, SPECIAL AND UNSCHEDULED REQUIREMENTS AND INCREASES/DECREASES IN CONTRACT SCOPE)				
	COST FOR ONE TIME MOWING ENTIRE TRAIL:	1	\$ 220.00	\$ 220.00
	COST FOR MOWING ONE ACRE:	5	\$ 25.00	\$ 125.00
	COST FOR TRASH REMOVAL, PER RECEPTACLE:	1	\$ 10.00	\$ 10.00
	COST FOR ONE TIME TRASH REMOVAL FROM ALL TRASH RECEPTACLES:	1	\$ 260.00	\$ 260.00
(PER RECEPTACLE PRICE INCLUDES REMOVAL OF ALL TRASH FROM PATH HALFWAY BETWEEN PRECEDING AND NEXT RECEPTACLE)				
	TOTAL BID (YEAR 1) - \$			\$ 15,500.00

BIDDER NAME: 

YEAR 2	(FROM OCTOBER 1, 2018 TO SEPTEMBER 30, 2019)	Quantity	Rate	Total
	ANNUAL GRASS MOWING	1	\$ 1980.00	\$ 1980.00
	ANNUAL TRASH PICK UP AND REMOVAL:	1	\$ 13,520.00	\$ 13,520.00
	TOTAL BID (YEAR 2)		\$ 15,500.00	\$ 15,500.00
UNIT PRICES – YEAR 2: (FOR USE IN CALL-BACKS, SPECIAL AND UNSCHEDULED REQUIREMENTS AND INCREASES/DECREASES IN CONTRACT SCOPE)				
	COST FOR ONE TIME MOWING ENTIRE TRAIL:	1	\$ 220.00	\$ 220.00
	COST FOR MOWING ONE ACRE:	5	\$ 25.00	\$ 125.00
	COST FOR TRASH REMOVAL, PER RECEPTACLE:	1	\$ 10.00	\$ 10.00
	COST FOR ONE TIME TRASH REMOVAL FROM ALLTRASH RECEPTACLES:	1	\$ 260.00	\$ 260.00
(PER RECEPTACLE PRICE INCLUDES REMOVAL OF ALL TRASH FROM PATH HALFWAY BETWEEN PRECEDING AND NEXT RECEPTACLE)				
	TOTAL BID (YEAR 2) - \$			\$ 15,500.00

YEAR 3	(FROM OCTOBER 1, 2019 TO SEPTEMBER 30, 2020)	Quantity	Rate	Total
	ANNUAL GRASS MOWING	1	\$ 1980.00	\$ 1980.00
	ANNUAL TRASH PICK UP AND REMOVAL:	1	\$ 13,520.00	\$ 13,520.00
	TOTAL BID (YEAR 3)		\$ 15,500.00	\$ 15,500.00
UNIT PRICES – YEAR 3: (FOR USE IN CALL-BACKS, SPECIAL AND UNSCHEDULED REQUIREMENTS AND INCREASES/DECREASES IN CONTRACT SCOPE)				
	COST FOR ONE TIME MOWING ENTIRE TRAIL:	1	\$ 220.00	\$ 220.00
	COST FOR MOWING ONE ACRE:	5	\$ 25.00	\$ 125.00
	COST FOR TRASH REMOVAL, PER RECEPTACLE:	1	\$ 10.00	\$ 10.00
	COST FOR ONE TIME TRASH REMOVAL FROM ALLTRASH RECEPTACLES:	1	\$ 260.00	\$ 260.00
(PER RECEPTACLE PRICE INCLUDES REMOVAL OF ALL TRASH FROM PATH HALFWAY BETWEEN PRECEDING AND NEXT RECEPTACLE)				
	TOTAL BID (YEAR 3) - \$			\$ 15,500.00

BIDDER NAME: 

YEAR 4	(FROM OCTOBER 1, 2020 TO SEPTEMBER 30, 2021)	Quantity	Rate	Total
	ANNUAL GRASS MOWING	1	\$ 1980.00	\$ 1980.00
	ANNUAL TRASH PICK UP AND REMOVAL:	1	\$ 13,520.00	\$ 13,520.00
	TOTAL BID (YEAR 4)		\$ 15,500.00	\$ 15,500.00
UNIT PRICES – YEAR 4: (FOR USE IN CALL-BACKS, SPECIAL AND UNSCHEDULED REQUIREMENTS AND INCREASES/DECREASES IN CONTRACT SCOPE)				
	COST FOR ONE TIME MOWING ENTIRE TRAIL:	1	\$ 220.00	\$ 220.00
	COST FOR MOWING ONE ACRE:	5	\$ 25.00	\$ 125.00
	COST FOR TRASH REMOVAL, PER RECEPTACLE:	1	\$ 10.00	\$ 10.00
	COST FOR ONE TIME TRASH REMOVAL FROM ALLTRASH RECEPTACLES:	1	\$ 260.00	\$ 260.00
(PER RECEPTACLE PRICE INCLUDES REMOVAL OF ALL TRASH FROM PATH HALFWAY BETWEEN PRECEDING AND NEXT RECEPTACLE)				
	TOTAL BID (YEAR 4) - \$			\$ 15,500.00

YEAR 5	(FROM OCTOBER 1, 2021 TO SEPTEMBER 30, 2022)	Quantity	Rate	Total
	ANNUAL GRASS MOWING	1	\$ 1980.00	\$ 1980.00
	ANNUAL TRASH PICK UP AND REMOVAL:	1	\$ 13,520.00	\$ 13,520.00
	TOTAL BID (YEAR 5)		\$ 15,500.00	\$ 15,500.00
UNIT PRICES – YEAR 5: (FOR USE IN CALL-BACKS, SPECIAL AND UNSCHEDULED REQUIREMENTS AND INCREASES/DECREASES IN CONTRACT SCOPE)				
	COST FOR ONE TIME MOWING ENTIRE TRAIL:	1	\$ 220.00	\$ 220.00
	COST FOR MOWING ONE ACRE:	5	\$ 25.00	\$ 125.00
	COST FOR TRASH REMOVAL, PER RECEPTACLE:	1	\$ 10.00	\$ 10.00
	COST FOR ONE TIME TRASH REMOVAL FROM ALLTRASH RECEPTACLES:	1	\$ 260.00	\$ 260.00
(PER RECEPTACLE PRICE INCLUDES REMOVAL OF ALL TRASH FROM PATH HALFWAY BETWEEN PRECEDING AND NEXT RECEPTACLE)				
	TOTAL BID (YEAR 5) - \$			\$ 15,500.00

BIDDER NAME: 