

**COUNCIL LETTER
CITY OF GALESBURG
DECEMBER 03, 2018**

AGENDA ITEM: Bid recommendation, purchase two dump trucks for the Street Department.

SUMMARY RECOMMENDATION: The City Manager, Director of Planning & Public Works, Street Superintendent, Fleet Superintendent, and Purchasing Agent recommend that the City Council approve the purchase of two 2020 Freightliner 108SD dump trucks with Brandon dump bodies (including trades) for a total cost of \$219,474.00.

BACKGROUND: The Street Division has two dump trucks scheduled for replacement in 2019. In order for the City to receive these units in 2019, the units needed to be bid out now due to a minimum ten-month lead time on production of these units. These two units will be used for the 2018-2019 winter season but are proposed to be retired before the 2019-2020 winter season begins. The Fleet Superintendent was asked to provide a summary of issues encountered with these units and the findings were as follows:

Trucks #130 is a 2005 Chevy C7500. This truck has a severe rust problem that resulted in several issues in the 2017-18 snow season. Rust has invaded the wiring, brakes and brake lines. There has been an ongoing problem with the seat suspension that has been difficult to keep repaired due to the age of that system. The single biggest issue is the wiring. Last snow season, the truck quit running. It was down for almost a month. Due to the age of the unit, technical support for the unit is limited. Further, parts continue to become harder to find and more expensive due to limited supply. GM stopped manufacturing this medium duty truck in 2009 so support and parts have continued to dissipate given that most of these units have already been retired. The main issue remains the effect of rust on the unit.

Truck #110 is a 2005 Ford F750. Many of the same issues exist with this truck as well, although the seat suspension is not an issue with this truck. With technical support and parts dropping off for the Chevy unit; we can only assume the same scenario will occur for the Ford unit. This truck also suffered excessive down time last winter, but not to the degree #130 did. However, it will be a challenge to keep it going through this snow season. Age and rust have taken their toll. The floorboards are rusted and have been patched with metal. The wiring on this truck is questionable at best. At any given time, this truck will suffer excessive down time due to wiring issues that result from excessive rust. The body is rusting at the cab corners and cab mounts as well as the door sills. In short, this vehicle does not warrant spending additional funds to maintain.

In addition to being advertised in the local paper, bid documents were made available on the City website as well as being provided to dealers known to carry these types of units. There were eighteen bids submitted as a result of this request. A full detail of the results is attached. The low bid was submitted by Truck Centers, Inc. (Morton, IL) for a 2020 Freightliner 108SD. The Fleet Superintendent met with the Truck Centers representative to ensure that in fact all areas of the City's request were met. In that discussion, the topic of changing the truck body from a Koenig

Body to a Brandon Body was discussed due to cost savings. As the change brought about a \$5,503.00 savings to the City and the body was found to be equivalent, the modification was accepted with a revised final bid for the purchase of two 2020 Freightliner 108SD's with Brandon body (including trades) submitted in the amount of \$219,474.00. City staff recommend approval.

BUDGET IMPACT: There are sufficient funds available in the Vehicle Replacement Fund for this purchase

SUPPORTING DOCUMENTS:

1. Bid tabulation – Dump Trucks for Streets

CITY OF GALESBURG

Finance Department

Bid Tab -Two Dump Trucks for Streets
Date: 11/7/2018

Company	Centre State Int'l	Centre State Int'l	Centre State Int'l	Truck Centers, Inc	Truck Centers, Inc	Truck Centers, Inc	Quad City Peterbilt	Quad City Peterbilt	Mack Sales & Service	Mack Sales & Service	Mack Sales & Service	Midway Freightliner	Midway Freightliner	Midway Freightliner	Midway Freightliner	Midway Freightliner	Midway Freightliner	Twin Bridges Truck City
City State	W. Burlington, IA	W. Burlington, IA	W. Burlington, IA	Morton, IL	Morton, IL	Morton, IL	Davenport, IA	Davenport, IA	Morton, IL	Morton, IL	Morton, IL	Palmyra, MO	Palmyra, MO	Palmyra, MO	Palmyra, MO	Palmyra, MO	Palmyra, MO	Davenport, IA
						Apparent low bid.												REJECTED
New Truck 130	\$133,553.00	\$133,035.00	\$132,950.00	\$130,585.00	\$130,760.00	\$128,988.00	\$141,532.00	\$141,447.00	\$138,767.00	\$140,449.00	\$140,364.00	\$129,639.00	\$131,236.00	\$131,321.00	\$133,858.00	\$135,455.00	\$135,540.00	\$141,810.00
New Truck 110	\$133,553.00	\$133,035.00	\$132,950.00	\$130,585.00	\$130,760.00	\$128,989.00	\$141,532.00	\$141,447.00	\$138,767.00	\$140,449.00	\$140,364.00	\$129,639.00	\$131,236.00	\$131,321.00	\$133,858.00	\$135,455.00	\$135,540.00	\$141,810.00
Less Trade In of 130	\$12,000.00	\$12,000.00	\$12,000.00	\$18,000.00	\$18,000.00	\$18,000.00	\$9,500.00	\$9,500.00	\$7,500.00	\$7,500.00	\$7,500.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$14,000.00	\$0.00
Less Trade In of 110	\$12,000.00	\$12,000.00	\$12,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$9,500.00	\$9,500.00	\$7,500.00	\$7,500.00	\$7,500.00	\$11,000.00	\$11,000.00	\$11,000.00	\$11,000.00	\$11,000.00	\$11,000.00	\$0.00
Net Cost to City	\$243,106.00	\$242,070.00	\$241,900.00	\$228,170.00	\$228,520.00	\$224,977.00	\$264,064.00	\$263,894.00	\$262,534.00	\$265,898.00	\$265,728.00	\$234,278.00	\$237,472.00	\$237,642.00	\$242,716.00	\$245,910.00	\$246,080.00	\$283,620.00
Truck	2020 International HV507SFA	2020 International HV507SFA	2020 International HV507SFA	2020 Freightliner 108SD	2020 Freightliner 108SD	2020 Freightliner 108SD	2020 Peterbilt Model 348	2020 Peterbilt Model 348	2020 Mack Granite GR42FR9	2020 Mack Granite GR42FR9	2020 Mack Granite GR42FR9	2020 Freightliner 108SD	2020 Freightliner 108SD	2020 Freightliner 108SD	2020 Freightliner 114SD	2020 Freightliner 114SD	2020 Freightliner 114SD	2020 Mack Granite 42FR MHD
Body	Koenig Body	Monroe Body	Knapheide Body	Knapheide Body	Monroe Body	Koenig Body	Monroe Body	Knapheide Body	Koenig Body	Monroe Body	Knapheide Body	Koenig Body	Knapheide Body	Monroe Body	Koenig Body	Knapheide Body	Monroe Body	Koenig
Warranty	2 year BtoB	2 year BtoB	2 year BtoB	2 year BtoB	2 year BtoB	2 year BtoB	2 year BtoB	2 year BtoB	2 year BtoB	2 year BtoB	2 year BtoB	2 year BtoB	2 year BtoB	2 year BtoB	2 year BtoB	2 year BtoB	2 year BtoB	2 year BtoB
Addendum 1	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Notes						<i>Vendor asked to provide alternate for Brandon Body. Revised net cost to City with change was \$219,474.00</i>												<i>Rejected: Not submitted on bid forms. Missing information. No trade-in value submitted.</i>

Bids are currently under review.