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Addendum

Solicitation Name	Banking Services (including Treasury Management and Portfolio Investment Services) Q2015	Addendum Number	6	Date	04/06/2020
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This addendum answers questions raised about this solicitation. To aid in readability, the questions are in black, the answers are in **bolded blue**, and the answers follow immediately below.

Q1	<p><u>17a.</u> Our bank provides up to \$250,000 in FDIC coverage as other member banks. For those deposits greater than \$250,000, our bank can provide FDIC insurance to cover all of the KCDC business. We do so using an “Insured Cash Sweep” program (ICS). Where some banks must pledge securities and utilize the state’s deposit pool, we offer the best coverage covering all deposits using our ICS program. We want to ensure you accept this as part of your investment policy. See attached document for your review. You may contact us with any questions. Please advise if you will consider our ICS program to offer full FDIC coverage.</p>
	<p>FDIC is an approved collateralization method.</p>
Q2	<p><u>22:</u> The link provided takes us to FDIC. This leads us to believe that you are seeking an investment option that is 100% FDIC. Is this correct? That would be different than an actively management investment portfolio by our Investor Services group. That team manages assets that have different levels of risk, some safer than others, but normally do not include FDIC. Can you clarify your desire for this additional money to be managed? Are you simply wanting money market and certificate of deposits that can have FDIC insurance, or do you want an actively managed account where our registered advisor would have an in-depth meeting to match your desires for growth and risk? Please clarify. Pages 4-8 seem to indicate only FDIC products. Is this correct?</p>
	<p>KCDC currently follows HUD Public Housing Program requirements regarding investments and collateralization. All funds are not required to be covered by FDIC. Investment instruments which are guaranteed by the good faith and credit of the U.S. Government do not require additional collateralization.</p>
Q3	<p>22c: How much is available to manage?</p>
	<p>This is a “head’s up” statement only, making the respondent aware that in the course of the contract KCDC will explore this possibility. KCDC has not determined the amounts of funds which may be available for investment outside of HUD restrictions and other externally imposed restrictions.</p>
Q4	<p><u>23.</u> Again, we wish to provide what we feel is the highest level of collateralization. We utilize FDIC insurance. Funds above \$250k as stated are guaranteed by using our Insured cash sweep program. Through the network we offer full FDIC for all funds. Please confirm you accept this level of collateralization.</p>
	<p>KCDC accepts all collateralization which complies with the requirements of the General Depository Agreement and the cited HUD guidance.</p>



Q5	24. We don't want to misconstrue what the HUD requires of you. Can you confirm, other than FDIC, and the state collateral pool, or the CDARS program, what you would accept?
	KCDC accepts collateralization clearly described in the relevant HUD guidance.
Q6	Our firm does not provide traditional banking services or treasury management products, but we do offer a full suite of portfolio investment services. Is your team willing to review an RFP focused only on the stated Portfolio Investment Factors?
	Yes KCDC will accept such proposals.
Q7	In Sec 3.G, item 3, KCDC requests cost of services estimate for "start-up costs". Can KCDC expand on what it considers to be start-up costs?
	These are any charges to KCDC related to the initial establishment of accounts, services or processes which will not be recurring after implementation is completed.
Q8	Item #4 in the same section, asks for cost estimate for "treasury management and other services not included above". Can KCDC give more details on what other services it is referring to?
	This is a "catch all" question, wherein the proposer is asked to provide costs for any services not specifically requested in the RFP, but would be anticipated by the proposer.
Q9	The proposal states that KCDC minimizes the use of physical checks. Does KCDC purchase its physical checks through its current bank, or from a third party vendor?
	From the current bank.
Q10	Should KCDC elect to migrate to remote depositing, how many check scanners would be required?
	Thirteen.