

April 22, 2021

To: Prospective Bidders

Subject: City of Wilson Substation System BESS Project  
RFP #20-9937-8001  
Addendum No. 4

Dear Bidder:

Below is Addendum No. 4 covering common questions regarding the RFP. The addendum is offered in the form of answers to questions received from prospective bidders on this project.

In accordance with North Carolina General Statutes, the City must receive three (3) bids in order to proceed with the bid opening. If less are received the bids will be returned and the RFP deadline will be extended to allow for more bids. Bids must be received sealed and in hand at the deadline to be considered.

- Q: With regards to Section 9 of the General Conditions (page GC-2) can you please provide a scope of “workmanship” as it relates to warranties?

A: The provided product is expected to operate as specified throughout the warranty period. Any failure of the product as a result of material/equipment failure or failure as a result of poor installation on behalf of the bidder is expected to be covered under warranty. Faulty workmanship represents a poor work product provided by the bidder which results in the product to behave in a way that materially impacts the products operation.

- Q: Can you please provide clarity around the “First Class Condition” clause in Section 10 of the Terms and Conditions on page T&C-2?

A: First Class Condition simply means that the material shall not arrive on site damaged or appear to be damaged. It should not arrive in a condition that there is reason to suspect damage. Ultimately the bidder will be responsible for the condition of the final product, instances of material in conditions other than First Class Condition will be resolved on a case-by-case basis in a manor agreeable to both parties.

- Q: In Sections 17 and 18 of the Terms and Conditions (page T&C-3), can you please provide a definition of Term Contract?

A: The Term Contract refers to the Tolling Agreement and Annual Maintenance Agreement line items.

- Q: According to Section 3 in the "Instructions on Bidders" on page IB-2, there is a bid security due in an amount equal to not less than five percent (5%) of the proposal. Section 3.3 continues to describe that only one bid surety is required, the amount of which shall be based on the total amount of the bid. Due to the various amount of bids for each bid schedule, can you please provide clarity on how to calculate the total amount of the bid?

A: The bid security should be based on the owner selecting one option from each of the bid schedules. The bid security amount should be 5% the sum of the total cost of the greatest option of each schedule for all the schedules the bidder intends to offer. Term Contract costs need not be included in bid security amount, only the purchase amount. In an example provided below in which a bidder may be submitting a bid for only Schedule 1 and 2 the bid security should be for 5% of \$19,600,000 (prices are for example purposes only. If the bidder proposed all schedules the bid security should reflect that):

<b>BID SCHEDULE NO. 1 – Base Bid – 14 MW / 28-56 MWh BESS</b>
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<u>Description</u>	<u>Quantity</u>	<u>Unit Price</u>		
		28 MWh	42 MWh	56 MWh
<b>BASE BID:</b>	<b><u>\$14,000,000</u></b>	<b><u>\$14,100,000</u></b>	<b><u>\$14,200,000</u></b>	<b><u>\$14,300,000</u></b>
<b>BASE BID + Extended 15 Year Warranty:</b>	<b><u>\$14,100,000</u></b>	<b><u>\$14,200,000</u></b>	<b><u>\$14,300,000</u></b>	<b><u>\$14,400,000</u></b>

<b>BID SCHEDULE NO. 2 – Base Bid – 5 MW / 10-20 MWh BESS</b>
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<u>Description</u>	<u>Quantity</u>	<u>Unit Price</u>		
		10 MWh	15 MWh	20 MWh
<b>BASE BID:</b>	<b><u>\$5,000,000</u></b>	<b><u>\$5,100,000</u></b>	<b><u>\$5,200,000</u></b>	<b><u>\$5,300,000</u></b>
<b>BASE BID + Extended 15 Year Warranty:</b>	<b><u>\$5,100,000</u></b>	<b><u>\$5,200,000</u></b>	<b><u>\$5,300,000</u></b>	<b><u>\$5,400,000</u></b>

- Q: Please confirm, that the Payment bond should be only for Field Services Support (in other words labor costs only)?

A: The bid security must be in accordance with the NC-GS, and our interpretation is that the Payment Bond shall be for the same amount as the Performance bond and must also cover the material supplied within the Contract. The Payment Bond should cover the total contract amount.

- Q: Can the bid deadline could be extended seven (7) days?

A: No, the bid deadline cannot be extended.

We appreciate your interest in this project and look forward to hearing from you. Please include this signed Addendum acknowledgement with your proposal submission.



Sincerely,

**BOOTH & ASSOCIATES, LLC**

Michael Winkler, PE

20-9937-8011

ACKNOWLEDGEMENT

Bidder: \_\_\_\_\_

By: \_\_\_\_\_

Date: \_\_\_\_\_