

## **BID FILE 22-17 CONTRACT FOR AIR FILTERS AND BELTS QUESTIONS AND ANSWERS**

Q. On line 7 it is calling for 12 x 120 x 2. Is that supposed to be 12x12x2?

A. **It should be 12 x 20 x 2**

Q. My supplier is wondering who had the previous bid? Or if we can find out what brand was previously being used.

A. **There is no previous bid. Brand(s) of our most recent purchases have been Glasfloss and Pamlico**

Q. Must submit pricing for both Filters and Belts? Can we bid on only one item?

A. **You may submit a bid on one or both filters and belts.**

Q. What is the current process for this program?

A. **Order as needed**

Q. What is the current frequency of ordering?

A. **As needed basis & usually order qty for 4-6 schools at a time.**

Q. Are Filters/Belts stocked by the vendor?

A. **HCS orders are from standard vendor inventories at this time.**

Q. Does HCS have facilities to stock product?

A. **Not at this time.**

Q. Are you currently ordering on –line?

A. **No**

Q. For total cost estimates, are you looking for us to multiply the anticipated usage figure against the sell price per product?

Example: Product ABC-Total usage = 4; sell price = \$10 per unit; total cost= \$40.00

A. **No, we are requesting price per EACH Belt or Filter**

Q. Is the Department of Education open to alternative pricing options, if the vendor can show a cost savings?

A. **We recommend you submit the lowest prices possible. You may offer any options or alternative pricing options that could possibly result in a cost savings.**