

**COUNCIL LETTER
CITY OF GALESBURG
DECEMBER 18, 2017**

AGENDA ITEM: Bid recommendation, 2018 annual supply of liquid chlorine.

SUMMARY RECOMMENDATION: The City Manager, Director of Public Works, and Purchasing Agent recommend that the City Council approve the bid from Brenntag Mid-South, Inc. in the amount of \$449.00 per ton for liquid chlorine for purchases in 2018.

BACKGROUND: The City of Galesburg annually bids out the yearly supply of liquid chlorine for the Water Division. This chemical is supplied in one-ton cylinders to the Oquawka plant. A bid request was advertised in the Galesburg Register Mail and made available on the City website. Two vendors responded as follows:

Bid Results for 2018 Liquid Chlorine

| Bid Date/Time: | | 12/06/2017 | 11:00 AM |
|--------------------------|-----------------|---------------|----------|
| Company | City/State | Price Per Ton | |
| Brenntag Mid-South, Inc. | Bartonville, IL | \$449/ton | |
| DPC Enterprises | S Festus, MO | \$585/ton | |

Brenntag Mid-South, Inc. submitted the low and best bid in the amount of \$449 per ton. It should be noted that pricing for this chemical fluctuates annually based on demand and availability. For historical purposes, the last five years of pricing are being provided below:

| Year | Company | Price Per Pound |
|------|--------------------|-----------------|
| 2017 | Brenntag Mid South | \$399/ton |
| 2016 | Alexander Chemical | \$439/ton |
| 2015 | Hawkins, Inc. | \$419/ton |
| 2014 | Brenntag Mid South | \$430/ton |
| 2013 | Brenntag Mid South | \$361/ton |

BUDGET IMPACT: The Water Division budgets for the purchase of this chemical in their annual budget.

SUPPORTING DOCUMENTS:

1. None