

Procurement Summary

Date Submitted: 8-Jan-19
Submitted by: Amanda Lam
Contract Number: PSA-2019-009
Value of Contract: Estimated NTE \$329,473.40 per year
Period of Performance: 3 years
Supplier Name: ProLogic ITS, LLC
General Description: Law Enforcement Vehicle Equipment
Source of Funds: SPLOST & General Fund

Proposed Contract Type

<input checked="" type="checkbox"/>	Standard Professional Services Agreement
<input type="checkbox"/>	Standard Construction Services Agreement
<input type="checkbox"/>	PSA with Exceptions Approved by Counsel
<input type="checkbox"/>	Supplier Agreement Approved by Counsel
<input type="checkbox"/>	Standard Purchase Order
<input type="checkbox"/>	Other - See Below

Formal Advertised Procurement: ☐ Yes ☐ No ☐ N/A

Debarred/Suspended (EPL): ☐ Yes ☐ No ☐ N/A
Screen Print in File: ☐ Yes ☐ No ☐ N/A

E-Verify Required/Obtained: ☐ Yes ☐ No ☐ N/A

Emergency Procurement: ☐ Yes ☐ No

Number of Bidders Contacted / Number of Bids Received: 15 | 3

Supplier Selection Based on:

<input type="checkbox"/>	Only One Bidder
<input type="checkbox"/>	Single/Sole Source
<input checked="" type="checkbox"/>	Lowest Evaluated Bidder
<input type="checkbox"/>	Highest Proposal Scoring
<input type="checkbox"/>	Other*

Weight	Evaluation Criteria
60%	Price
20%	Quality of Equipment
20%	Installation/Service Experience
100%	Total

Cherokee County Based Preference Results:

(>\$25K, IFB Only, Ref. Ordinance 2-5-3.01)

<input checked="" type="checkbox"/>	Cherokee County Vendor Selected
<input type="checkbox"/>	No <u>County</u> Vendor participation or bid/proposal non-responsive or not-responsible*
<input type="checkbox"/>	CC Vendor not within 5% of Low Bid (for consideration)
<input type="checkbox"/>	CC Vendor Total Evaluated Score Inadequate (for consideration)
<input type="checkbox"/>	CC Vendor Not Low Bid, or No Preference Per Grant or >\$100K Construction (GA Law)

* if CC bid/proposal was non-responsive or not responsible explanation provided in "Other Notes" below.

Summary of Analysis / Scoring

Total Score	Price	Bidder	Bidder's Place of Business
98.25	\$ 31,241.50	ProLogic ITS, LLC	Acworth, Georgia
77.45	\$ 33,967.48	Sound Off Signal - Dana Safety	Hudsonville, Michigan
56.25	\$ 47,331.32	Sound Off Signal - 144th Marketing	Hudsonville, Michigan

Fair Price Determination:

Method	Price Analysis Type
<input checked="" type="checkbox"/>	Adequate Price Competition (Lowest Evaluated Bidder)
<input type="checkbox"/>	Market Analysis or Market Pricing
<input type="checkbox"/>	Cost Analysis
<input type="checkbox"/>	State Contract Pricing
<input type="checkbox"/>	Other, see price analysis below

Price Evaluation: The price listed above is the total cost to equip 1 Dodge Charger with Watch Guard system and 1 Ford Interceptor with Watch Guard system. The price evaluation was based on the cost to equip the Charger and Ford separately.

Not Low Bid: The lowest priced vendor was also the highest scoring proposal.

(If Applicable)

Other Notes: The Sheriff's Office anticipates equipping 15 - 20 vehicles each year during the term of this agreement. An estimated not-to-exceed price has been established using the higher cost (Interceptor) multiplied by 20. The vendor will be paid on a per vehicle basis.

PRICING ANALYSIS AND SCORING

Ford Interceptor

ABSOLUTE DIFFERENCE FROM LOW BID:

When purchasing items through manufacturers or distributors or purchasing items that are standardized or very mature services, the best method is the percentage of the low bid compared to the difference of each bidders price to the low bid. This takes maximum advantage of the points assigned to price and has the impact of providing no points for pricing greater than two times the low bid.

Ford Interceptor				
Points Available	ProLogic	Sound Off - Dana	Sound Off - 144th	
30	\$ 16,474	\$ 17,624	\$ 24,023	
Low Bid: \$ 16,474	Under Average	Under Average		
Difference to Low Bid	\$ -	\$ 1,151	\$ 7,549	
Comparison to Low Bid	\$ 16,474	\$ 15,323	\$ 8,924	
Percentage of Points Earned	100%	93%	54%	
Initial Points Calculation	30.0	27.9	16.3	
Number of Points Earned	30.0	27.9	16.3	

Low Bid	High Bid	Average	Range	# of Bids
\$ 16,474	\$ 24,023	\$ 19,374	\$ 7,549	3
# Under Average	Standard Dev.	Process Savings		
2	\$ 4,067	\$ 2,900		

PRICING ANALYSIS AND SCORING

Dodge Chargers

The highest three scores are in GREEN for easy identification.

ABSOLUTE DIFFERENCE FROM LOW BID:

When purchasing items through manufacturers or distributors or purchasing items that are standardized or very mature services, the best method is the percentage of the low bid compared to the difference of each bidders price to the low bid. This takes maximum advantage of the points assigned to price and has the impact of providing no points for pricing greater than two times the low bid.

Dodge Chargers

Points Available	ProLogic	Sound Off - Dana	Sound Off - 144th
30	\$ 14,768	\$ 16,343	\$ 23,308
Low Bid: \$ 14,768	Under Average	Under Average	
Difference to Low Bid	\$ -	\$ 1,575	\$ 8,540
Comparison to Low Bid	\$ 14,768	\$ 13,193	\$ 6,227
Percentage of Points Earned	100%	89%	42%
Initial Points Calculation	30.0	26.8	12.7
Number of Points Earned	30.0	26.8	12.7

Low Bid	High Bid	Average	Range	# of Bids
\$ 14,768	\$ 23,308	\$ 18,140	\$ 8,540	3
# Under Average	Standard Dev.	Process Savings		
2	\$ 4,545	\$ 3,372		

Vehicle Equipment Scoring

Scoring Criteria	Total Points	Prologic	Sound Off - Dana Safety Supply	Sound Off - 144th Marketing
Price	60	60	54.7	29
Quality of Equipment	20	19.75	12.5	13.75
Installation/Service Experience	20	18.5	10.25	13.5
Total	100	98.25	77.45	56.25

Price Summary				
Ford Interceptors		\$ 11,303.67	\$ 11,739.42	\$ 17,498.08
Dodge Chargers		\$ 9,597.83	\$ 10,458.06	\$ 16,783.24
Watch Guard		\$ 5,170.00	\$ 5,885.00	\$ 6,525.00
Total - Ford Interceptor (equipment and Watch Guard)		\$ 16,473.67	\$ 17,624.42	\$ 24,023.08
Total - Dodge Charger (equipment and Watch Guard)		\$ 14,767.83	\$ 16,343.06	\$ 23,308.24
Total (Ford and Dodge)		\$ 31,241.50	\$ 33,967.48	\$ 47,331.32