• What does DPI stand for? Deep Packet Inspection

• Virtual heartbeat connection part of Active/Active or Active/Standby HA requirement? Yes, if we go with two boxes at some point they will be located at two different physical locations over a L2 10Gb connection.

• For the requirement of support authentication of chromebooks and personal devices, are these devices connecting (/authenticating) to the School WiFi network? They Connect to an open SSID with no authentication required however we do have a portal for them to accept a EULA.

• Can you give an example of "Identify and Control applications sharing the same connections"? Items like G-mail where you can launch other applications from within that session. This is similar to Granular application control except from within the website vs an "app" on a device.

• Does the 4-5GB throughput assume that your ISP connection will be 10GB? What will the ISP speed look like for the new solution? We currently have two internet connections, one is 500Mb and the other is 2.2Gb. We tunnel the internal connection between our router and firewall over a single 10Gb From there we would span into a single 10Gb connection that handles the 2.2Gb link and a 1Gb connection that handles the 500Mb connections. The firewall must be able to handle both Fiber and Copper connections.

• Are you looking for a standalone firewall where management and the gateway reside on the same appliance or management on one appliance and the gateway on a second appliance? I am open for whatever you recommend.