



## Jackson County Board of Commissioners

67 Athens Street  
Jefferson, Georgia 30549  
Phone: (706) 367-6309  
Fax: (706) 367-2505  
Email: [myarbrough@jacksoncountygov.com](mailto:myarbrough@jacksoncountygov.com)

Date: June 13, 2017

To: EMS Billing Companies

From: Myrna Yarbrough, Purchasing Manager

**RE: Addendum 2 to Jackson County RFP 170018, EMS Billing**

1. Addendum 2 is issued to inform all companies that have a copy of RFP 170018, EMS Billing, to advise of the attached questions and answers.
2. All other terms and conditions in RFP 170018 remain unchanged.
3. Any inquiries concerning Addendum 2 should be made to Myrna Yarbrough, Purchasing Manager, (706) 367-6309 or via email at [myarbrough@jacksoncountygov.com](mailto:myarbrough@jacksoncountygov.com)
4. Jackson County reserves the right to reject any and all proposals, to waive any technicalities or irregularities and to award the offer based upon the most responsive, responsible submission. Bidders must acknowledge receipt of addenda on the request for proposal form.

1. Please provide the associated transport volume for the hospitals the County included in the RFP.

### Transport To (Destination Facility)

--Refusals-- 2743 35.5%

Athens Regional Medical Center 2121 27.5%

NGHS - Gainesville 1068 13.8%

NGHS- Braselton 644 8.3%

Northridge Medical Center 578 7.5%

Saint Mary's Hospital 451 5.8%

NGHS Barrow 53 0.7%

Gwinnett Medical Center Lawrenceville 17 0.2%

Scottish Rite (CHOA) 13 0.2%

Grady Memorial Hospital 10 0.1%

Egleston (CHOA) 7 0.1%

Saint Josephs Healthcare 3 0.0%

Other 3 0.0%

Ty Cobb Sacred Heart 2 0.0%

Emory Healthcare 2 0.0%

Gwinnett Medical Center Duluth 1 0.0%

Piedmont Hospital 1 0.0%

Landing Zone 1 0.0%

Total 7718 100.0%

2. Please list any hospitals the current billing vendor maintains interfaces with for the purposes of collecting patient demographic and insurance data for billing purposes.  
No interface with any hospitals
3. Does the County currently collect patient insurance data to support the billing process? If so please describe your process and involvement in collecting that data.  
We collect a face sheet from the hospital when the patient is delivered. The information from the face sheet is entered on the EPCR
4. Does the County balance bill residents and nonresidents both for patient balances due?

Yes

5. Does the County forward both resident balances and non-resident delinquent balances to a third party collections firm for further processing? If so please provide the name of the collections agency and specify if that agency will continue to be used in the future.

Yes. The collection company used has traditionally been at the discretion of the billing company. We expect the billing company to coordinate collection efforts with the collection company and all monthly financial data reported to the county should include information from both companies.

6. Please specify if a collection agency is utilized the successful billing vendor will be responsible for incorporating the collection agency fee into their contracted fee schedule with the County.

We have traditionally used a billing company the coordinates all efforts with the collections company, from the forwarding of delinquent accounts, to financial data reporting, to invoicing. We do not typically receive a separate invoice, or separate collection data from each vendor. The reports have always indicated how many invoices were distributed, and how much was collected from each company, in one combined financial report.

7. Does the County maintain a lockbox to support the EMS billing program? If so please include the name of the bank.  
No.
8. Please confirm the successful billing vendor is responsible for any fee increases associated with Sansio software licensing in the future. For instance if the annual fee increases from \$12,000 to \$25,000 will the successful vendor be responsible for amortizing that license inside their billing fee?  
Any increases are the responsibility of the contract holder. The current fee is \$12,852.00 per year.
9. Section B.8 states the vendor must download/upload reports to the state system, normally that is a function of the Sansio ePCR system. Does Sansio not provide that reporting service for the County as part of its software solution? This section should have been deleted and is hereby removed. The county is responsible for sending our own reports to the state.
10. Section B.22 states the successful vendor will attempt to collect all accounts current and past due at the time of transferring services. Will the current vendor wind down their open AR for 90 days after contract termination? Please verify the successful vendor will perform an accounts receivable conversion for open accounts at that time.

Previous vendors have coordinated efforts to post payments to the patient accounts. Because most payments are deposited electronically into an EMS bank account, the current vendor receives bulk payments from insurance payers. It is possible that during a change over to a new billing company, the bulk payment will include payments for old billing company accounts as well as new billing company accounts. In the past, the former billing company would apply payments to their patient accounts, and forward payment information to the new billing company for any accounts established under the new billing company. Efforts were coordinated between the two companies for 90 days. After that time period, records should have been transferred to the new billing company. It is important that the new billing company coordinate efforts with AMB (current contract holder) to download remaining outstanding accounts so we can still collect on them.

11. Please provide a copy of the current contract with AMB.

Attached.

12. Please provide billing performance reports for the year 2015 which mirrors the 2016 reports provided.

Attached.

11

# Service Agreement for EMS Billing and ePCR Jackson County Board of Commissioners : NRG

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This agreement made the 18<sup>th</sup> day of August 2014, by and between National Reimbursement Group, INC., a Georgia corporation having its principal place of business in Macon, Georgia, hereinafter called "NRG", and the Jackson County Board of Commissioners, Jefferson, GA hereinafter called "Jackson."

## ARTICLE ONE : Services to Be Provided

A. Processing of Claims. On claims NRG is to process, NRG will receive electronic billing files directly from the ePCR System. These data files will include complete and accurate patient care report data. Jackson guarantees that transports entered into the ePCR System and signed did take place and that the claim should be billed. Jackson will obtain and forward additional appropriate information to NRG as reasonably requested. NRG will, based on such documents, process Jackson's claims for payment from persons transported and their insurers within two (2) business days of delivery by Jackson to NRG of patient record. Such processing shall include efforts in conjunction with Jackson for verification of the patient name, address, and insurer. NRG will code claims, bill claims, and direct payments to NRG's office where the payments will be deposited into Jackson's bank account.

During the transition period from the current billing company to NRG, NRG will review the setting in Jackson's current ePCR system to ensure a smooth transition and to maximize the electronic processing of claims.

B. ePCR – NRG will pay the annual licensing fee for the Sansio HealthEMS software for Jackson's use during the contract. If by mutual agreement of both parties the decision is made to replace

the Sansio HealthEMS Software with another software system, NRG will pay for the new software and the annual licensing fee.

- C. Hardware – NRG will purchase ToughBook or iPad devices for crew mobile data entry as outlined in NRG's response to the Request for Proposal (RFP) 4148-01.
- D. Collection and Remittal. NRG will direct all payments from persons transported, insured, or other third party benefit providers to a PO Box in Macon GA where payments will be retrieved on a daily basis and deposited into Jackson's bank account at Wells Fargo Bank. Any payments that are received by Jackson will be mailed to the PO Box except for cash payments which will be receipted, deposited, and deposit information mailed to the PO Box. All EFT payments will be directly deposited to Jackson's bank account. This includes all Medicare payments and some commercial/Medicaid payments.
- E. Collection Agency. NRG will provide bad-debt collections for Jackson as part of the standard processing fee charged for services outlined in Exhibit B.

## **ARTICLE TWO : Compensation**

- A. NRG shall receive as compensation for processing, handling and collecting the EMS claims of Jackson a fee set out in a schedule attached hereto as Exhibit B.

## **ARTICLE THREE : Monthly Reports**

- A. NRG shall submit to Jackson the following reports on the 15th calendar day of each month for the preceding month's work:
  - 1) Credit Summary
  - 2) Credit Detail
  - 3) Revenue Summary

- 4) Revenue Detail
- 5) Accounts Receivable Summary
- 6) Accounts Receivable Detail
- 7) Monthly Operating Metrics
- 8) Fiscal/Calendar Year reports
- 9) Any other pre-defined reports that Jackson wishes to receive on a regular basis

#### **ARTICLE FOUR : Right to Reject Accounts**

NRG shall have the right to reject any account submitted by Jackson for processing and collection for any reason it may reasonably deem inappropriate. Should NRG reject any such account or accounts, the documents associated with same shall be promptly returned to Jackson.

#### **ARTICLE FIVE : Confidentiality of Information**

All information, whether documentary or electronic in character, supplied to NRG by Jackson and all information obtained by NRG in processing and collecting accounts for Jackson will be held to be confidential and private and will not be disclosed by NRG to anyone, other than a collection agency, insurer or third party benefit provider without the express written permission of Jackson.

All information, whether documentary or electronic in character, supplied to Jackson by NRG, is for the sole purpose of use by Jackson. Jackson will only transfer this information to third party sources when expressly approved by NRG or when required by governing laws.

## **ARTICLE SIX : HIPAA Contract**

By signing Exhibit C, Jackson authorizes NRG to maintain and process Protected Health Information on Jackson's behalf.

## **ARTICLE SEVEN : Duration**

This Agreement shall be effective on September 1, 2014 and shall renew monthly until cancelled by either party.

## **ARTICLE EIGHT : Termination**

The provisions of Article Seven notwithstanding, this Agreement may be terminated for by either party at any point. Should NRG elect to terminate the contract, Jackson has assurance that all claims for the final thirty (30) days of the contract will be processed to completion. Should Jackson elect to terminate, a thirty (30) day notice will be provided to NRG before the last date of service is billed. Once the final date of service is billed, NRG will work out the AR for six (6) months at which time the accounts will be turned over to Jackson.

## **ARTICLE NINE : Entire Agreement**

This contract, the Jackson County RFP 4148-01, all addenda to RFP 4148-01, NRG's response to RFP 4148-01 and all Change Orders negotiated and approved in writing by both parties comprise the complete and entire agreement of parties superseding all previous agreement and oral representations. The parties stipulate that neither of them has made any representation with respect to the subject matter hereof not incorporated herein. No waiver or modification of this agreement shall be valid unless in writing duly executed by the parties.

## **ARTICLE TEN : Amendments**

This Agreement cannot be amended, rescinded, supplemented, or modified except in writing signed by the parties hereto. This Article Ten cannot be amended except in a writing signed by all parties.

## **ARTICLE ELEVEN : Non-Reliance**

No party hereto relies or has relied on any statement, representation, omission, inducement or promise of any other party (or any officer, agent, employee, representative or attorney for any other party) in executing this Agreement, except as expressly provided for herein.

## **ARTICLE TWELVE : Additional Documents**

All Parties agree to cooperate fully and to execute any and all supplementary documents and take all additional actions that may be necessary or appropriate to give full force and effect to the basic terms and intent of this Agreement.

## **ARTICLE THIRTEEN : Successors in Interest**

This Agreement shall be binding upon the executors, administrators, successors and assigns of NRG. It is expressly understood by the parties hereto that all terms of this Agreement are contractual and not merely a recital.

## **ARTICLE FOURTEEN : Governing Law**

This Agreement shall be construed, interpreted, and enforced in accordance with the laws of the State of Georgia, including the probate laws of the State of Georgia and the venue in the Jackson County Courts.



## **ARTICLE FIFTEEN : Ongoing Training**

NRG will provide to Jackson ongoing training on a schedule set by Jackson. The schedule will be set one month in advance and NRG will be provided with four days for the training. NRG will then select two days and notify Jackson of the days that works best for NRG.

## **ARTICLE SIXTEEN : Credit Card Processing**

Jackson will allow patients to pay accounts by credit card and will pay the associated fees.

## **ARTICLE SEVENTEEN : Attorney Fees**

If either party hereto shall breach any of the terms of this Agreement, such party shall pay to the non-defaulting party all of the non-defaulting party's costs and expenses, including, but without limitation, reasonable attorney fees and litigation costs, incurred by such party in enforcing the terms of this Agreement.

## **ARTICLE EIGHTEEN : Miscellaneous**

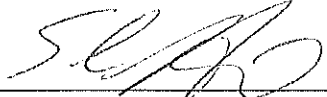
The covenants set forth in this Agreement shall be considered and construed as separate and independent covenants. Should any part or provision of any covenant be held invalid, void or unenforceable in any court of competent jurisdiction, such invalidity, voidness or unenforceability shall not render invalid, void or unenforceable any other part or provision of this Agreement. The captions and headings in this Agreement are for convenience only and shall not be construed as substantive provisions of this Agreement. The waiver of any provision of this Agreement shall not be deemed a waiver of any other provision unless such waiver is supported by separate consideration and is in writing signed by both parties. The use of the singular or plural in any portion of this Agreement shall include the other when the context dictates. Further, the use of the masculine, feminine or neuter shall include

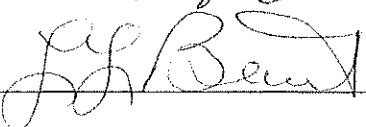
the other gender or neuter when appropriate. This Agreement may be executed in two or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument.

## **ARTICLE NINETEEN : Effectiveness**

This Agreement shall become effective immediately following execution by the parties listed below.

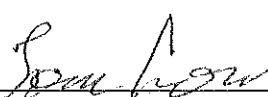
National Reimbursement Group

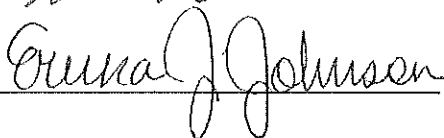
NRG: 

Attest: 

Date: 7-9-14

Jackson County Board of Commissioners

Jackson: 

Attest: 

Date: 8/18/14

# EXHIBIT A

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Jackson will electronically submit data to NRG each working day to assure timely billing of claims.

Additionally, Jackson will make reasonable efforts to obtain all necessary information to affect this processing as determined by NRG, including but not being limited to:

- Patient Full Name
- Patient Social Security Number
- Patient Billing Address
- Patient Phone Number
- Patient Billing Coverage
- Patient or acceptable Assignment of Benefit authorization

All money collected will be directed to NRG. NRG will wire transfer collected money to Jackson on a daily basis.

National Reimbursement Group

By NRG:

Attest:

Date:

Jackson County Board of Commissioners

By Jackson:

Attest:

Date:

# EXHIBIT B

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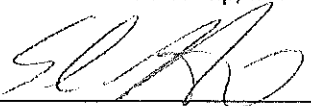
Compensation to NRG by Jackson for AR management and Billing will be as follows:

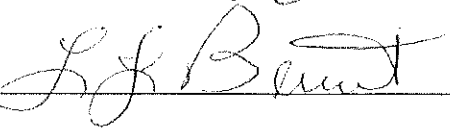
## Revenue Cycle Fee:

1. 4.95% of all net cash collected for all cash collected on accounts billed by NRG and shall be defined as total cash collected minus refunds processed equals net cash collected.

Jackson will be billed on a monthly basis for all claims processed in prior month. Jackson will remit payment to NRG on receipt of invoice. If payment is not postmarked by thirty (30) days from receipt, a 1.5% monthly charge will be incurred by Jackson for every thirty (30) day period or fraction thereof that payment is overdue until payment is postmarked to NRG.

National Reimbursement Group, INC.

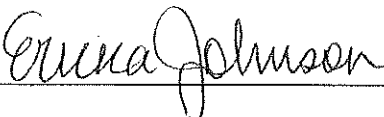
By NRG: 

Attest: 

Date: 7-9-14

Jackson County Board of Commissioners

By Jackson: 

Attest: 

Date: 8/18/14

# EXHIBIT C

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## Business Associate Contract – Jackson County Board of Commissioners d/b/a Jackson County EMS

- 1) National Reimbursement Group shall carry out its obligations under this Agreement in compliance with the privacy regulations pursuant to Public Law 101-194 of August 21, 1996, known as the Health Insurance Portability and Accountability Act of 1996, Subtitle F – Administrative Simplification, Sections 261, et seq., as amended (“HIPAA”), to protect the privacy of any personally identifiable protected health information (“PHI”) that is collected, processed or learned as a result of the Billing Services provided hereunder. In conformity therewith, National Reimbursement Group agrees that it will:
  - a. Not use or further disclose PHI except as permitted under this Agreement or required by law;
  - b. Use appropriate safeguards to prevent use or disclosure of PHI except as permitted by this Agreement;
  - c. To mitigate, to the extent practicable, any harmful effect that is known to National Reimbursement Group of a use or disclosure of PHI by the National Reimbursement Group in violation of this Agreement;
  - d. Report to Jackson County EMS any use or disclosure of PHI not provided for by this Agreement of which National Reimbursement Group becomes aware;
  - e. Ensure that any agents or subcontractors to whom National Reimbursement Group provides PHI, or who have access to PHI, agree to the same restrictions and conditions that apply to National Reimbursement Group with respect to such PHI;

- f. Make PHI available to Jackson County EMS and to the individual who has a right to access as required under HIPAA within 30 days of the request by Jackson County EMS or the individual;
  - g. Incorporate any amendments to PHI when notified to do so by Jackson County EMS;
  - h. Provide an accounting of all uses or disclosures of PHI made by National Reimbursement Group as required under the HIPAA Privacy Rule within 60 days;
  - i. Make its internal practices, books and records relating to the use and disclosure of PHI available to the Secretary of the Department of Health and Human Services for purposes of determining National Reimbursement Group's and Jackson County EMS's compliance with HIPAA; and
  - j. At the termination of this Agreement, return or destroy all PHI received from, or created or received by National Reimbursement Group on behalf of Jackson County EMS, and if return is infeasible, the protections of this agreement will extend to such PHI.
- 2) The specific uses and disclosures of PHI that may be made by National Reimbursement Group on behalf of Jackson County EMS include:
- a. The preparation of invoices to patients, carriers, insurers and other responsible for payment or reimbursement of the services provided by Jackson County EMS to its patients;
  - b. Preparation of reminder notices and documents pertaining to collections of overdue accounts;
  - c. The submission of supporting documentation to carriers, insurers and other payers to substantiate the health care services provided by Jackson County EMS to its patients or to appeal denials of payment for the same;

- d. Uses required for the proper management of the National Reimbursement Group as a business associate; and
  - e. Other uses or disclosures of PHI as permitted by the HIPAA Privacy Rule.
- 3) Notwithstanding any other provisions of this Agreement, this Agreement may be terminated by Jackson County EMS, in its sole discretion, if Jackson County EMS determines that National Reimbursement Group has violated a term or provision of this Agreement pertaining to Jackson County EMS's obligations under the HIPAA privacy rule, or if National Reimbursement Group engages in conduct which would, if committed by Jackson County EMS would result in a violation of the HIPAA Privacy Rule by Jackson County EMS

National Reimbursement Group

By NRG:

Attest:

Date:

Jackson County Board of Commissioners

By Jackson:

Attest:

Date:



Jackson County EMS  
Financial Summary - 01/01/15 to 12/30/15

Jackson County EMS	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	YTD TOTALS
Beginning A/R	\$ 855,094.99	\$ 809,094.76	\$ 839,100.46	\$ 1,091,627.79	\$ 1,131,381.35	\$ 1,101,781.90	\$ 1,299,321.01	\$ 1,397,070.29	\$ 1,308,592.58	\$ 1,271,211.17	\$ 1,329,744.96	\$ 1,414,940.16	\$ 855,094.99
Charges	\$ 288,216.42	\$ 272,162.86	\$ 322,477.07	\$ 327,854.09	\$ 179,464.59	\$ 301,004.84	\$ 429,048.17	\$ 311,857.60	\$ 314,384.52	\$ 293,321.60	\$ 282,453.33	\$ 343,040.37	\$ 3,675,608.46
Contractual Adjustments	\$ (42,632.79)	\$ (60,344.45)	\$ (55,293.75)	\$ (66,655.92)	\$ (64,862.11)	\$ (40,688.19)	\$ (124,337.45)	\$ (61,271.90)	\$ (64,260.75)	\$ (48,726.46)	\$ (51,210.38)	\$ (59,686.95)	\$ (781,094.08)
Gross Net Charges	\$ 245,583.63	\$ 191,838.41	\$ 267,183.32	\$ 261,198.17	\$ 114,602.48	\$ 260,316.65	\$ 304,710.72	\$ 250,585.70	\$ 250,123.77	\$ 244,595.14	\$ 231,242.97	\$ 283,353.41	\$ 2,914,514.40
Courtesy Discounts	\$ -	\$ -	\$ (324.90)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (81.90)	\$ -	\$ (740.71)	\$ (1,157.51)
Bad Debt Write Off	\$ (81,882.63)	\$ 1,836.12	\$ 2,333.23	\$ (90,414.48)	\$ -	\$ -	\$ -	\$ (196,034.38)	\$ (126,364.10)	\$ (86,505.47)	\$ (25,816.48)	\$ (2,665.16)	\$ (396,313.43)
Bankruptcy	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Misc Adjustments	\$ (813.48)	\$ (235.29)	\$ (2,405.89)	\$ (1,905.49)	\$ (795.71)	\$ (843.07)	\$ (1,000.00)	\$ (2,308.23)	\$ (520.87)	\$ (1,807.58)	\$ (74.46)	\$ (48.87)	\$ (12,752.94)
Adjusted Charges	\$ 163,087.54	\$ 193,438.24	\$ 266,782.76	\$ 168,937.20	\$ 113,706.77	\$ 259,473.61	\$ 303,710.72	\$ 51,343.07	\$ 122,398.74	\$ 176,800.19	\$ 215,392.03	\$ 278,888.65	\$ 2,314,260.52
Insurance Refunds	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Patient Refunds	\$ 1,097.63	\$ 1,677.77	\$ 1,656.39	\$ 985.52	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,407.22
Returned Checks	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 172.00	\$ 1,350.41	\$ -	\$ -	\$ -	\$ -	\$ 1,522.41
Total Refunds	\$ 1,097.63	\$ 1,677.77	\$ 1,656.39	\$ 985.52	\$ -	\$ -	\$ 172.00	\$ 1,350.41	\$ -	\$ -	\$ -	\$ -	\$ 6,929.63
Insurance Payments	\$ (104,058.69)	\$ (152,303.51)	\$ (109,748.32)	\$ (120,488.08)	\$ (151,314.88)	\$ (68,281.95)	\$ (194,233.01)	\$ (134,612.42)	\$ (151,076.79)	\$ (119,331.68)	\$ (119,599.10)	\$ (137,321.12)	\$ (1,536,940.36)
Patient Payments	\$ (5,116.71)	\$ (12,807.80)	\$ (6,165.41)	\$ (9,675.20)	\$ (11,991.33)	\$ (3,772.55)	\$ (14,110.43)	\$ (3,098.77)	\$ (9,703.36)	\$ (4,024.72)	\$ (10,347.73)	\$ (13,065.46)	\$ (94,903.55)
Bad Debt Recovery	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (731.97)	\$ (782.51)	\$ (1,351.21)	\$ (6,168.71)	\$ (4,609.93)	\$ (5,119.90)	\$ (8,531.48)	\$ (25,295.65)
Total Payments	\$ (110,175.40)	\$ (165,111.31)	\$ (115,911.73)	\$ (130,168.16)	\$ (143,306.22)	\$ (72,386.41)	\$ (196,115.95)	\$ (141,382.40)	\$ (166,948.86)	\$ (122,966.33)	\$ (135,276.73)	\$ (155,918.06)	\$ (1,597,145.56)
Net Payments	\$ (110,175.40)	\$ (165,111.31)	\$ (115,911.73)	\$ (130,168.16)	\$ (143,306.22)	\$ (72,386.41)	\$ (196,115.95)	\$ (141,382.40)	\$ (166,948.86)	\$ (122,966.33)	\$ (135,276.73)	\$ (155,918.06)	\$ (1,597,145.56)
Ending A/R	\$ 909,094.76	\$ 938,100.46	\$ 1,091,627.79	\$ 1,131,381.35	\$ 1,101,781.90	\$ 1,299,321.01	\$ 1,397,070.29	\$ 1,308,592.58	\$ 1,271,211.17	\$ 1,329,744.96	\$ 1,414,940.16	\$ 1,544,462.23	\$ 1,544,462.23
COLLECTION ACCOUNTS ACTIVITY													
PRIOR ACCTS IN COLL	\$ 1,748.78	\$ 83,432.41	\$ 81,596.29	\$ 79,253.06	\$ 169,677.54	\$ 169,677.54	\$ 168,945.63	\$ 168,163.12	\$ 363,646.29	\$ 484,041.74	\$ 545,937.28	\$ 566,633.86	\$ 1,748.78
ACCOUNTS SENT TO COLL	\$ 86,559.38	\$ (1,836.12)	\$ (2,333.23)	\$ 91,093.59	\$ -	\$ -	\$ -	\$ 196,034.38	\$ 127,708.99	\$ 69,087.92	\$ 26,830.86	\$ 7,090.18	\$ 600,035.95
ADJUSTMENTS	\$ (4,676.79)	\$ -	\$ -	\$ (679.11)	\$ -	\$ -	\$ -	\$ -	\$ (1,582.45)	\$ (1,144.83)	\$ (1,014.38)	\$ (1,552.38)	\$ (10,849.90)
BAD DEBT RECOVERY	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (731.97)	\$ (782.51)	\$ (1,351.21)	\$ (6,168.71)	\$ (4,609.93)	\$ (5,119.90)	\$ (8,531.48)	\$ (25,295.65)
ENDING ACCTS IN COLL	\$ 83,432.41	\$ 81,596.29	\$ 79,253.06	\$ 169,677.54	\$ 169,677.54	\$ 168,945.63	\$ 168,163.12	\$ 363,646.29	\$ 484,041.74	\$ 545,937.28	\$ 566,633.86	\$ 565,640.18	\$ 565,640.18
MONTHLY OPERATING RATIOS													
Primary Claims (Total # of CLAIMS filed)	967	626	1252	875	671	500	875	485	627	691	586	582	8819
Total # of LINES filed on all claims	1938	1256	2506	1650	1344	1000	1746	978	1266	1389	1177	1128	17668
Runs	404	375	453	469	255	421	591	433	441	411	405	479	5127
Dentists (# of Runs)	1	10	9	14	1	30	219	44	162	215	159	179	1045
Gross Days in AR	94.6	100.5	111.3	110.4	119.5	143.5	138.2	113.1	108.4	130.1	141.4	149.6	
Avg Charge/Transport	\$ 713.41	\$ 725.82	\$ 711.87	\$ 714.50	\$ 703.76	\$ 714.88	\$ 725.87	\$ 720.23	\$ 712.86	\$ 714.41	\$ 722.11	\$ 716.16	\$ 716.91
Avg Revenue/Transport	\$ 222.71	\$ 440.35	\$ 255.88	\$ 283.59	\$ 551.59	\$ 171.94	\$ 332.35	\$ 327.66	\$ 378.57	\$ 298.21	\$ 334.02	\$ 327.60	\$ 323.22

12



JACKSON COUNTY EMS  
AGED ACCOUNTS RECEIVABLE

	Cur	31-60	61-90	91-120	121-150	151-180	> 180	Total
Blue Cross	\$ 12,456.86	\$ 4,523.13	\$ 4,179.26	\$ 812.08	\$ 1,508.92	\$ -	\$ -	\$ 23,480.25
Champus/Tricare	\$ -	\$ -	\$ 122.15	\$ -	\$ 1,264.72	\$ -	\$ -	\$ 1,386.87
Commercial Insurance	\$ 39,029.57	\$ 31,759.88	\$ 20,591.37	\$ 16,716.59	\$ 27,274.21	\$ 5,944.06	\$ -	\$ 141,315.68
Facilities	\$ -	\$ 796.81	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 796.81
Medicaid	\$ 17,178.73	\$ 9,145.99	\$ 3,231.69	\$ 2,475.24	\$ 1,065.48	\$ 50.00	\$ -	\$ 33,147.13
Medicaid MCO	\$ 5,664.76	\$ 670.20	\$ 913.70	\$ -	\$ -	\$ 719.81	\$ -	\$ 7,968.47
Medicare	\$ 53,918.69	\$ 14,499.46	\$ 2,517.23	\$ 1,456.12	\$ 531.84	\$ 762.71	\$ -	\$ 73,686.05
Medicare/Advantage	\$ 3,276.64	\$ -	\$ 2,123.13	\$ -	\$ -	\$ -	\$ -	\$ 5,399.77
Private Pay	\$ 128,825.38	\$ 110,258.69	\$ 118,327.54	\$ 99,930.39	\$ 107,422.88	\$ 27,410.77	\$ 875.97	\$ 593,051.62
Veterans Admin	\$ -	\$ -	\$ 729.60	\$ -	\$ -	\$ -	\$ -	\$ 729.60
Workers Comp	\$ -	\$ 3,072.73	\$ -	\$ -	\$ 603.21	\$ -	\$ -	\$ 3,675.94
<b>Total AR Due:</b>	<b>\$ 260,350.63</b>	<b>\$ 174,726.89</b>	<b>\$ 152,735.67</b>	<b>\$ 121,390.42</b>	<b>\$ 139,671.26</b>	<b>\$ 34,887.35</b>	<b>\$ 875.97</b>	<b>\$ 884,638.19</b>

AMB - December, 2015  
JACKSON COUNTY EMS - JA  
Closing Balance

	AR Previous Balance.	\$734,888.11
	Qty	Amounts
Blue Cross	27	\$19,703.71
Commercial Insurance	85	\$60,200.27
Medicaid	33	\$24,524.06
Medicaid MCO	15	\$10,709.81
Medicare	142	\$103,714.95
Medicare/Advantage	16	\$10,748.83
Private Pay	161	\$113,438.74
<b>Charges</b>	<b>479</b>	<b>\$343,040.37</b>

**Transaction Type Summary - Charges - Payments and Write Offs**

**Invoice**

INV INVOICE	\$298,496.15
INVP Invoice Prior Periods	\$51,048.58
INVPR Invoice Prior Period Reversals	(\$6,504.36)
	<b><u>\$343,040.37</u></b>

**Payment**

301-Medicare Recoup	\$155.37
302-Medicaid Recoup	\$290.16
401 MEDICARE PAYMENT	(\$52,528.45)
402 MEDICAID PAYMENT	(\$15,709.25)
403 BLUE CROSS PAYMENT	(\$10,263.88)
404 COMMERCIAL INS PMT	(\$19,388.42)
405 TRICARE PAYMENT	(\$1,243.51)
406 MCO PAYMENT	(\$5,600.63)
407 WORKERS COMP	(\$746.21)
418 INS PMT BY CREDIT CARD	(\$77.03)
422 CHECK PAYMENT MARS	(\$5,708.32)
423 CREDIT CARD PMT MARS	(\$2,217.68)
MEDICARE MCO PAYMENT	(\$19,052.78)
	<b><u>(\$132,090.63)</u></b>

**WriteOff**

501 MEDICARE ADJUSTMENT	(\$19,751.07)
502 MEDICAID ADJUSTMENT	(\$23,932.50)
503 BLUE CROSS ADJUSTMENT	(\$181.06)
504 COMMERCIAL INS ADJ	(\$1,019.74)
505 TRICARE ADJUSTMENT	(\$202.76)
506 MCO ADJUSTMENT	(\$4,033.36)
525 CREDIT CARD PMT FEE	(\$48.87)
MEDICARE MCO ADJUSTMENT	(\$7,528.73)
	<b><u>(\$56,698.09)</u></b>

**BadDebt**

534 BAD DEBT W/O COLL-TO AGENCY	(\$7,112.19)
BADAR BAD DEBT ADJ REVERSAL	\$1,383.60
BADPR BAD DEBT PAYMENT REVERSAL	\$1,227.02
	<b><u>(\$4,501.57)</u></b>

**Accounts Receivable Change**

**\$149,750.08**

**Ending AR**

**\$884,638.19**