

TABULATION OF BIDS
FOR
22-DES-ITBLW-410
COUNTY-WIDE SNOW REMOVAL SERVICES FOR UP TO FIVE (5) YEARS

BIDS were opened by Meloni Hurley, Assistant Purchasing Agent, at 1:01 P.M. on
November 30, 2021.

Name of Bidder	Section A Total Cost (\$)	Section B Total Cost (\$)	Grand Total (Section A + Section B Total) (\$)*
DHC Corporation	15,696.00	2,147,040.00	2,162,736.00
Fort Myer Construction Corp.	4,661,660.00	5,473,200.00	10,134,860.00
R.E. Lee Electric Company, Inc.	1,024,537.00	2,343,300.00	3,367,837.00
Rock Hard Excavating, Inc.	788,400.00	4,606,910.00	5,395,310.00

*Please see the Attachment 1 for details on what each Bidder bid on each line item.

Bids Reviewed By: *Meloni Hurley*

Meloni Hurley, Assistant Purchasing Agent
Arlington County Government
Office of the Purchasing Agent

22-DES-ITBLM-410: COUNTY-WIDE SNOW REMOVAL SERVICES FOR UP TO FIVE (5) YEARS
ATTACHMENT 1: BID TABULATION DETAILS

DHC CORPORATION										FORT MYER CONSTRUCTION CORPORATION										R.E. LEE ELECTRIC COMPANY, INC.										ROCK HARD EXCAVATING, INC.									
SECTION A: TYPICAL SNOW REMOVAL LABOR, EQUIPMENT AND VEHICLES										SECTION A: TYPICAL SNOW REMOVAL LABOR, EQUIPMENT AND VEHICLES										SECTION A: TYPICAL SNOW REMOVAL LABOR, EQUIPMENT AND VEHICLES										SECTION A: TYPICAL SNOW REMOVAL LABOR, EQUIPMENT AND VEHICLES									
Item #	Description	Estimated # Units Needed (ENJ)	Estimated Hours per Unit (ENJ)	Working Hourly Rate (ENJ)	Estimated Number of Mobilizations (NME)	Mobilization/ Moving Charge (round-trip) (MR)	Total Cost [(ENJ*WHR) + (NME*MR)] x ENJ	Netex Required (ENJ)	Total # Units Available	Working Hourly Rate (ENJ)	Estimated Number of Mobilizations (NME)	Mobilization/ Moving Charge (round-trip) (MR)	Total Cost [(ENJ*WHR) + (NME*MR)] x ENJ	Netex Required (ENJ)	Total # Units Available	Working Hourly Rate (ENJ)	Estimated Number of Mobilizations (NME)	Mobilization/ Moving Charge (round-trip) (MR)	Total Cost [(ENJ*WHR) + (NME*MR)] x ENJ	Netex Required (ENJ)	Total # Units Available	Working Hourly Rate (ENJ)	Estimated Number of Mobilizations (NME)	on/ Moving Charge (round-trip) (MR)	Total Cost [(ENJ*WHR) + (NME*MR)] x ENJ	Netex Required (ENJ)	Total # Units Available												
1	Tractor (40hp)	5	120	\$	-	N/A	\$	-	5	60.00	5	\$	300.00	4	5	60.00	5	N/A	\$	300.00	3	0	60.00	5	N/A	\$	300.00	4	5										
2	Tractor (40hp)	5	120	\$	-	N/A	\$	-	5	75.00	5	\$	375.00	4	5	75.00	5	N/A	\$	375.00	3	4	75.00	5	N/A	\$	375.00	4	5										
3	Walk-behind Power Broom with Operator	5	120	\$	5	\$	600.00	-	5	150.00	5	\$	750.00	4	5	150.00	5	\$	750.00	-	-	5	5	\$	750.00	-	-	5											
4	Walk-behind Snow Blower with Operator	5	120	\$	5	\$	600.00	-	5	400.00	5	\$	2,000.00	4	5	400.00	5	\$	2,000.00	-	-	5	5	\$	2,000.00	-	-	5											
5	Utility Truck Machine with Plow and Operator	1	72	\$	3	\$	216.00	-	1	500.00	3	\$	1,500.00	4	1	500.00	3	\$	1,500.00	-	-	3	1	\$	1,500.00	-	-	3											
6	Utility Truck Machine with Plow and Operator	1	72	\$	3	\$	216.00	-	1	500.00	3	\$	1,500.00	4	1	500.00	3	\$	1,500.00	-	-	3	1	\$	1,500.00	-	-	3											
7	Utility Truck Machine with 50-gallon Liquid Antifreeze Tank	1	72	\$	3	\$	216.00	-	1	500.00	3	\$	1,500.00	4	1	500.00	3	\$	1,500.00	-	-	3	1	\$	1,500.00	-	-	3											
8	Small Truck with Plow and Operator	4	144	\$	6	\$	576.00	-	4	420.00	6	\$	1,680.00	4	4	420.00	6	\$	1,680.00	-	-	6	2	\$	1,200.00	-	-	6											
9	Small Truck with Plow, Spreader and Operator	12	144	\$	6	\$	1,728.00	-	12	420.00	6	\$	5,040.00	4	12	420.00	6	\$	5,040.00	-	-	6	2	\$	1,200.00	-	-	6											
10	Small Truck with 200-gallon Liquid Antifreeze Tank and Operator	1	144	\$	6	\$	1,728.00	-	1	420.00	6	\$	1,728.00	4	1	420.00	6	\$	1,728.00	-	-	6	2	\$	1,200.00	-	-	6											
11	Medium Dump Truck with Plow and Operator	1	144	\$	6	\$	1,728.00	-	1	420.00	6	\$	1,728.00	4	1	420.00	6	\$	1,728.00	-	-	6	2	\$	1,200.00	-	-	6											
12	Medium Dump Truck with Plow, Spreader and Operator	16	144	\$	6	\$	2,822.40	-	16	420.00	6	\$	6,720.00	4	16	420.00	6	\$	6,720.00	-	-	6	2	\$	1,200.00	-	-	6											
13	Medium Dump Truck with 750-gallon Liquid Antifreeze Tank and Operator	1	144	\$	6	\$	1,728.00	-	1	420.00	6	\$	1,728.00	4	1	420.00	6	\$	1,728.00	-	-	6	2	\$	1,200.00	-	-	6											
14	Tractor or Multi-Use Dump Truck with Plow and Operator	1	144	\$	6	\$	1,728.00	-	1	420.00	6	\$	1,728.00	4	1	420.00	6	\$	1,728.00	-	-	6	2	\$	1,200.00	-	-	6											
15	Tractor or Multi-Use Dump Truck with Plow, Spreader and Operator	16	144	\$	6	\$	2,822.40	-	16	420.00	6	\$	6,720.00	4	16	420.00	6	\$	6,720.00	-	-	6	2	\$	1,200.00	-	-	6											
16	Tractor or Multi-Use Dump Truck with 1,200-gallon Liquid Antifreeze Tank and Operator	1	144	\$	6	\$	1,728.00	-	1	420.00	6	\$	1,728.00	4	1	420.00	6	\$	1,728.00	-	-	6	2	\$	1,200.00	-	-	6											
17	Operator	1	100.00	\$	0	\$	100.00	12	3	225.00	0	\$	225.00	4	1	225.00	0	\$	225.00	-	-	0	2	\$	450.00	-	-	0											
Section A Total							\$ 15,896.00					\$ 4,661,660.00						\$ 1,824,937.00						\$ 781,400.00															
Denotes fields that can be filled out Bidders should mark "No Bid" or "N/A" on the non-applicable line items on the bid form(s) for any line items they are not providing a bid.										Denotes fields that can be filled out Bidders should mark "No Bid" or "N/A" on the non-applicable line items on the bid form(s) for any line items they are not providing a bid.										Denotes fields that can be filled out Bidders should mark "No Bid" or "N/A" on the non-applicable line items on the bid form(s) for any line items they are not providing a bid.										Denotes fields that can be filled out Bidders should mark "No Bid" or "N/A" on the non-applicable line items on the bid form(s) for any line items they are not providing a bid.									
SECTION B: SNOW REMOVAL EQUIPMENT AND VEHICLES USED DURING LARGE/EXTREME SNOW EVENTS, TYPICALLY 6"-8" OR MORE										SECTION B: SNOW REMOVAL EQUIPMENT AND VEHICLES USED DURING LARGE/EXTREME SNOW EVENTS, TYPICALLY 6"-8" OR MORE										SECTION B: SNOW REMOVAL EQUIPMENT AND VEHICLES USED DURING LARGE/EXTREME SNOW EVENTS, TYPICALLY 6"-8" OR MORE										SECTION B: SNOW REMOVAL EQUIPMENT AND VEHICLES USED DURING LARGE/EXTREME SNOW EVENTS, TYPICALLY 6"-8" OR MORE									
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18	Self-Propelled Rubber Tire Loader with Bucket and Operator	30	144	\$	2	\$	4,320.00	10	17	360.00	2	\$	7,200.00	4	30	360.00	2	\$	10,800.00	10	17	360.00	2	\$	7,200.00	10	17	360.00											
19	Self-Propelled Rubber Tire Loader with Plow or Broom and Operator	1	144	\$	2	\$	288.00	-	1	360.00	2	\$	720.00	4	1	360.00	2	\$	720.00	-	-	2	2	\$	450.00	-	-	2											
20	Self-Propelled Rubber Tire Loader with Plow and Operator	15	144	\$	2	\$	4,320.00	-	15	360.00	2	\$	5,400.00	4	15	360.00	2	\$	5,400.00	-	-	2	2	\$	450.00	-	-	2											
21	Operator	1	144	\$	2	\$	288.00	12	6	360.00	2	\$	720.00	4	1	360.00	2	\$	720.00	-	-	2	2	\$	450.00	-	-	2											
22	Backhoe with Bucket and Operator	10	144	\$	2	\$	2,880.00	-	10	360.00	2	\$	7,200.00	4	10	360.00	2	\$	7,200.00	-	-	2	2	\$	450.00	-	-	2											
23	Backhoe with Plow/Broom and Operator	1	144	\$	2	\$	288.00	-	1	360.00	2	\$	720.00	4	1	360.00	2	\$	720.00	-	-	2	2	\$	450.00	-	-	2											
24	Tractor or Multi-Use Dump Truck with Operator	30	144	\$	2	\$	4,320.00	12	6	360.00	2	\$	7,200.00	4	30	360.00	2	\$	10,800.00	12	6	360.00	2	\$	7,200.00	12	6	360.00											
25	Broomer with Operator	1	144	\$	2	\$	288.00	-	1	360.00	2	\$	720.00	4	1	360.00	2	\$	720.00	-	-	2	2	\$	450.00	-	-	2											
Section B Total							\$ 2,147,040.00					\$ 5,473,200.00						\$ 2,343,300.00						\$ 4,626,510.00															
Grand Total (Section A Total + Section B Total)							\$ 18,043.00					\$ 10,134,860.00						\$ 4,168,237.00						\$ 781,400.00															
Section C: CATALOG PERCENTAGE DISCOUNT OFF OF THE LIST PRICES FOR RENTAL OF OTHER EQUIPMENT, NOT LISTED ON THE BID FORM. BIDDER MUST ENTER A PERCENT DISCOUNT, IF NONE, ENTER 0%.										Section C: CATALOG PERCENTAGE DISCOUNT OFF OF THE LIST PRICES FOR RENTAL OF OTHER EQUIPMENT, NOT LISTED ON THE BID FORM. BIDDER MUST ENTER A PERCENT DISCOUNT, IF NONE, ENTER 0%.										Section C: CATALOG PERCENTAGE DISCOUNT OFF OF THE LIST PRICES FOR RENTAL OF OTHER EQUIPMENT, NOT LISTED ON THE BID FORM. BIDDER MUST ENTER A PERCENT DISCOUNT, IF NONE, ENTER 0%.										Section C: CATALOG PERCENTAGE DISCOUNT OFF OF THE LIST PRICES FOR RENTAL OF OTHER EQUIPMENT, NOT LISTED ON THE BID FORM. BIDDER MUST ENTER A PERCENT DISCOUNT, IF NONE, ENTER 0%.									
0%										0%										10%										0%									
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