

# MOLZENCORBIN

November 30, 2018

Mr. Ron Myers  
Director of Utilities  
City of Carlsbad  
P.O. Box 1569  
Carlsbad, New Mexico 88221-1569

**RE: Double Eagle Phase 3 Water System Improvements  
Results of Bid Evaluation and Information for Consideration of Award**

CRS152-15

Dear Mr. Myers:

The City received Bid Proposals on November 14, 2018 for the Double Eagle Phase 3 Water System Project from four Contractors. The Bid Proposals were received in two parts:

- Volume 1 – Technical Proposal
- Volume 2 – Price Proposal (The Price Proposals were not to be opened until after the Technical Proposals were reviewed and scored by the Evaluation Committee.)

Each proposal received was reviewed and evaluated by the Evaluation Committee to determine if the proposal was complete and responsive. Confirmation of each proposer's qualifications and subcontractor's qualifications are summarized on the Bid Evaluation Summary (enclosed). Contractor licensing was confirmed with the New Mexico Construction Industries, and registration was confirmed with the New Mexico Department of Workforce Solutions by the Engineer.

## Project Bidding Scenarios

The Bid Form for this project consists of the following:

1. Base Bid: Includes 24-inch waterline, 5-million gallon water storage tank, and disinfection facilities.
2. Additive Alternate "A": Includes approximately 9,500 feet of 16-inch waterline.
3. Additive Alternate "B": Includes stubbing out connections for a future 16-inch waterline.

## Bids Received (without NM Gross Receipts Tax)

(The amounts shown below do not include Resident or Resident Veteran Contractor preferences.)

Bidder's Price	Smithco Construction, Inc.	TLC Company, Inc.	AUI, Inc.	RMCI, Inc.
<b>Base Bid Amount</b>	\$11,528,746.50	\$13,499,417.00	\$13,978,354.70	\$14,152,297.00
<b>Additive Alternate "A"</b>	\$883,624.70	\$1,317,823.00	\$1,198,000.00	\$1,408,024.00
<b>Additive Alternate "B"</b>	\$18,000.00	\$12,800.00	\$10,024.00	\$11,000.00
<b>For Bid Evaluation: Base Bid + Alternate "B"</b>	<b>\$11,546,746.50</b>	<b>\$13,512,217.00</b>	<b>\$13,988,378.70</b>	<b>\$14,163,297.00</b>
<b>Base Bid + Alternate "A" (16-inch Waterline)</b>	<b>\$12,412,371.20</b>	<b>\$14,817,240.00</b>	<b>\$15,176,354.70</b>	<b>\$15,560,321.00</b>

The Bid Tabulation for the Bids received is enclosed. For the evaluation of the Bids received, the Base Bid amount plus Additive Alternate "B" was used. In addition, the project includes two contractor preferences and, if claimed, the evaluation amount is reduced by the applicable preference percentage.

Scoring of Technical Proposals

As defined in the Contract Documents, the Contract will be awarded based on the scoring evaluation of the Technical Proposals and the calculated number of points for the Price Proposal after claimed preferences have been applied. A summary showing the proposal scores is enclosed and is presented below by the highest score earned:

Bidder	Qualifications Score	Bid Evaluation Amount with Preferences	Price Score	Total Score
Smithco Construction, Inc.	31.0	\$10,969,409.18	60.0	91.0
AUI, Inc.	36.6	\$13,288,959.77	49.5	86.1
TLC Company, Inc.	31.8	\$12,836,606.15	51.3	83.1
RMCI, Inc.	34.0	\$13,455,132.15	48.9	82.9

The Bid Proposal with the highest score was received from Smithco Construction, Inc., located in Caballo, New Mexico. Their Bid Proposal included the following information:

- Smithco Construction, Inc. is a registered Contractor in the State of New Mexico, active GB98, GA98, MM01, MM02, GF09, GF04, and GF02 under License No. 56580.
- The Surety for the Bid Bond is Travelers Casualty and Surety Company of America (NAIC #31194). As required, the Surety is listed on Federal Circular 570 and licensed to do business in the State of New Mexico to an underwriter's limit of \$201,664,000. We have verified this with the U.S. Department of Treasury's listing of approved Sureties approved to conduct business in the State of New Mexico ([www.fms.treas.gov/c570](http://www.fms.treas.gov/c570)).
- Smithco Construction, Inc. is registered with the New Mexico Department of Workforce Solutions. All subcontractors identified on the Bid received from Smithco Construction, Inc. are also registered with the New Mexico Department of Workforce Solutions.
- Smithco Construction, Inc. submitted all required Bid Forms.

Define Project to Award

As noted above, the City received Bids for the two project scenarios listed below:

- Base Bid + Alternate "B": \$11,546,746.50 (exclusive of NMGRT)
- Base Bid + Alternate "A" (16-inch Waterline): \$12,412,371.20 (exclusive of NMGRT)

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We understand that the Owner reserves the right to award or reject any Bid, as well as waive any technical irregularities in the Bids. If the City decides to proceed with this project, based on the scoring by the Evaluation Committee, it should be awarded to Smithco Construction, Inc. Please advise us on which of the two project scenarios the City intends to award to Smithco Construction, Inc.

The Notice of Award and the required insurance certificates, agreement, and bonds will then be provided to the City by separate correspondence.

Please let us know if the City needs further assistance on this communication.

Sincerely,

MOLZEN CORBIN



Angel Campos  
Project Manager

AC:ps  
Enclosures

cc: Mr. Mike Hernandez, City Administrator  
Mr. Coby Crouch, Project Director