

**\*\* Notice of Recommendation to Award \*\***

Date: **March 12, 2018**  
Bid No. & Title: **180181 – Flame Resistant Uniforms**  
Buyer: **Melanie Ortiz**  
Commission Meeting: **March 26, 2018 at 5:30 PM**

I will be recommending the following award for the 180181 - Flame Resistant Uniforms to our City Commission at their regular meeting on **March 26, 2018 at 5:30 PM**. A comprehensive Final Bid Tabulation for the referenced solicitation is attached.

Recommended Vendor: **Perfect Fit Image Apparel**  
**430 Airport Rd. Suite A**  
**Gallatin, TN 37066**

Their bid has been reviewed and determined to be responsive and responsible.

Should you have any questions regarding this notice, please contact me at (352)728-9880. The City appreciates the time and effort of all parties responding to this solicitation.

Respectfully,



Mike Thornton, CPPO  
Purchasing Manager

attachment (Final Bid Tabulation)

Remember to register with the City of Leesburg at [www.VendorRegistry.com](http://www.VendorRegistry.com) to be notified of future bid opportunities with the City.



Purchasing Division  
204 N. 5<sup>th</sup> Street, Leesburg, FL 34748  
Ofc: (352)728-9880 | [purch@leesburgflorida.gov](mailto:purch@leesburgflorida.gov)  
[www.leesburgflorida.gov](http://www.leesburgflorida.gov)

| ITEM | ITEM DESCRIPTION  | MANUFACTURER PART#       | Vendor Location |      | Perfect Fit Image Gallatin, TN |               | Stuart C. Irby Lake Mary, FL |               | Gresco Utility Supply Wildwood, FL |               | Designlab, Inc. Mount Dora, FL |               | Bootbarn Irvine, CA |               |
|------|---|--------------------------|-----------------|------|--------------------------------|---------------|------------------------------|---------------|------------------------------------|---------------|--------------------------------|---------------|---------------------|---------------|
|      |   |                          | QTY             | UNIT | Unit Cost                      | Extended Cost | Unit Cost                    | Extended Cost | Unit Cost                          | Extended Cost | Unit Cost                      | Extended Cost | Unit Cost           | Extended Cost |
| 1    | Short Sleeve Tee Shirt with No Pocket                   | DRIFIRE DF2-CM-446TS-DS  | 154             | EA   | \$31.50                        | \$4,851.00    | \$37.84                      | \$5,827.36    | \$33.50                            | \$5,159.00    | \$0.00                         | \$0.00        | \$41.81             | \$6,438.74    |
| 2    | Short Sleeve Tee Shirt with No Pocket - Larger Sizes    | DRIFIRE DF2-CM-446TS-DS  | 70              | EA   | \$34.50                        | \$2,415.00    | \$45.41                      | \$3,178.70    | \$47.50                            | \$3,325.00    | \$0.00                         | \$0.00        | \$49.20             | \$3,444.00    |
| 3    | Long Sleeve Button Up Shirts in Khaki                   | DRIFIRE DF2-324LS-KH     | 154             | EA   | \$68.50                        | \$10,549.00   | \$86.34                      | \$13,296.36   | \$0.00                             | \$0.00        | \$0.00                         | \$0.00        | \$86.91             | \$13,384.14   |
| 4    | Long Sleeve Button Up Shirts in Khaki – Larger Sizes    | DRIFIRE DF2-324LS-KH     | 70              | EA   | \$74.50                        | \$5,215.00    | \$103.61                     | \$7,252.70    | \$0.00                             | \$0.00        | \$0.00                         | \$0.00        | \$103.31            | \$7,231.70    |
| 5    | Short sleeve t-shirt with pocket in Navy                | CARHARTT 100234-410      | 154             | EA   | \$43.50                        | \$6,699.00    | \$46.67                      | \$7,187.18    | \$0.00                             | \$0.00        | \$0.00                         | \$0.00        | \$57.39             | \$8,838.06    |
| 6    | Short sleeve t-shirt with pocket in Navy - Larger Sizes | CARHARTT 100234-410      | 70              | EA   | \$47.50                        | \$3,325.00    | \$53.33                      | \$3,733.10    | \$0.00                             | \$0.00        | \$0.00                         | \$0.00        | \$65.59             | \$4,591.30    |
| 9    | Henley long sleeve shirt in Gray                        | BULWARK SEL2GY           | 154             | EA   | \$51.00                        | \$7,854.00    | \$53.77                      | \$8,280.58    | \$50.25                            | \$7,738.50    | \$57.98                        | \$8,928.92    | \$59.85             | \$9,216.90    |
| 10   | Henley long sleeve shirt in Gray - Larger Sizes         | BULWARK SEL2GY           | 70              | EA   | \$59.00                        | \$4,130.00    | \$64.52                      | \$4,516.40    | \$59.25                            | \$4,147.50    | \$68.98                        | \$4,828.60    | \$65.59             | \$4,591.30    |
| 11   | Henley long sleeve shirt in Dark Navy                   | BULWARK SEL2NV           | 154             | EA   | \$51.00                        | \$7,854.00    | \$53.77                      | \$8,280.58    | \$50.25                            | \$7,738.50    | \$57.98                        | \$8,928.92    | \$59.85             | \$9,216.90    |
| 12   | Henley long sleeve shirt in Dark Navy - Larger Sizes    | BULWARK SEL2NV           | 70              | EA   | \$59.00                        | \$4,130.00    | \$64.52                      | \$4,516.40    | \$59.25                            | \$4,147.50    | \$68.98                        | \$4,828.60    | \$65.59             | \$4,591.30    |
| 13   | Denim Pants   | WORKRITE DICKIES 488AC14 | 154             | EA   | \$43.00                        | \$6,622.00    | \$47.60                      | \$7,330.40    | \$0.00                             | \$0.00        | \$49.13                        | \$7,566.02    | \$59.03             | \$9,090.62    |
| 14   | Denim Pants - Larger Sizes                              | WORKRITE DICKIES 488AC14 | 70              | EA   | \$47.00                        | \$3,290.00    | \$59.50                      | \$4,165.00    | \$0.00                             | \$0.00        | \$58.05                        | \$4,063.50    | \$61.49             | \$4,304.30    |
| 15   | Denim Pants   | WORKRITE DICKIES 498AC14 | 154             | EA   | \$43.00                        | \$6,622.00    | \$47.60                      | \$7,330.40    | \$0.00                             | \$0.00        | \$49.13                        | \$7,566.02    | \$59.03             | \$9,090.62    |
| 16   | Denim Pants - Larger Sizes                              | WORKRITE DICKIES 498AC14 | 70              | EA   | \$47.00                        | \$3,290.00    | \$59.50                      | \$4,165.00    | \$0.00                             | \$0.00        | \$58.05                        | \$4,063.50    | \$61.49             | \$4,304.30    |
| 17   | Denim Pants   | WRANGLERS FR13MMS        | 154             | EA   | \$46.50                        | \$7,161.00    | \$51.33                      | \$7,904.82    | \$46.50                            | \$7,161.00    | \$52.63                        | \$8,105.02    | \$60.67             | \$9,343.18    |
| 18   | Denim Pants - Larger Sizes                              | WRANGLERS FR13MMS        | 70              | EA   | \$49.50                        | \$3,465.00    | \$53.33                      | \$3,733.10    | \$48.95                            | \$3,426.50    | \$60.75                        | \$4,252.50    | \$65.59             | \$4,591.30    |
| 19   | Denim Pants   | CARHARTT FRB004-MDS      | 154             | EA   | \$49.50                        | \$7,623.00    | \$56.00                      | \$8,624.00    | \$0.00                             | \$0.00        | \$0.00                         | \$0.00        | \$68.87             | \$10,605.98   |
| 20   | Denim Pants - Larger Sizes                              | CARHARTT FRB004-MDS      | 70              | EA   | \$49.50                        | \$3,465.00    | \$61.33                      | \$4,293.10    | \$0.00                             | \$0.00        | \$0.00                         | \$0.00        | \$75.43             | \$5,280.10    |
| 21   | Denim Pants   | CARHARTT FRB13-DNM       | 154             | EA   | \$53.00                        | \$8,162.00    | \$60.00                      | \$9,240.00    | \$0.00                             | \$0.00        | \$0.00                         | \$0.00        | \$73.79             | \$11,363.66   |
| 22   | Denim Pants - Larger Sizes                              | CARHARTT FRB13-DNM       | 70              | EA   | \$53.00                        | \$3,710.00    | \$65.33                      | \$4,573.10    | \$0.00                             | \$0.00        | \$0.00                         | \$0.00        | \$81.99             | \$5,739.30    |
| 23   | Zipper Front Sweatshirt                                 | BULWARK SEH4NV           | 22              | EA   | \$122.00                       | \$2,684.00    | \$134.32                     | \$2,955.04    | \$124.50                           | \$2,739.00    | \$142.43                       | \$3,133.46    | \$158.25            | \$3,481.50    |
| 24   | Zipper Front Sweatshirt - Larger Sizes                  | BULWARK SEH4NV           | 10              | EA   | \$140.00                       | \$1,400.00    | \$161.18                     | \$1,611.80    | \$145.00                           | \$1,450.00    | \$169.89                       | \$1,698.90    | \$173.01            | \$1,730.10    |
| 25   | Duck Coat   | CARHARTT 101618-410      | 22              | EA   | \$149.00                       | \$3,278.00    | \$172.00                     | \$3,784.00    | \$0.00                             | \$0.00        | \$0.00                         | \$0.00        | \$213.19            | \$4,690.18    |
| 26   | Duck Coat - Larger Size                                 | CARHARTT 101618-410      | 10              | EA   | \$162.00                       | \$1,620.00    | \$193.33                     | \$1,933.30    | \$0.00                             | \$0.00        | \$0.00                         | \$0.00        | \$237.79            | \$2,377.90    |
| 27   | Embroidered Logo - FR thread                            | Embroidery Logo          | 1               | EA   | \$4.00                         | \$4.00        | \$0.00                       | \$0.00        | \$9.00                             | \$9.00        | \$5.00                         | \$5.00        | \$6.70              | \$6.70        |
| 28   | One time setup fee                                      | Setup                    | 1               | EA   | \$0.00                         | \$0.00        | \$0.00                       | \$0.00        | \$65.00                            | \$65.00       | \$0.00                         | \$0.00        | \$0.00              | \$0.00        |

|                              |                          | Vendor      |   |    | Perfect Fit Image   |        | Stuart C. Irby      |        | Gresco Utility Supply |         | Designlab, Inc.    |        | Bootbarn            |        |
|------------------------------|--------------------------|-------------|---|----|---------------------|--------|---------------------|--------|-----------------------|---------|--------------------|--------|---------------------|--------|
|                              |                          | Location    |   |    | Gallatin, TN        |        | Lake Mary, FL       |        | Wildwood, FL          |         | Mount Dora, FL     |        | Irvine, CA          |        |
| 29                           | Screen print logo        | Screen Logo | 1 | EA | \$3.00              | \$3.00 | \$0.00              | \$0.00 | \$9.00                | \$9.00  | \$2.00             | \$2.00 | \$1.42              | \$1.42 |
| 30                           | One time setup fee       | Setup       | 1 | LS | \$0.00              | \$0.00 | \$0.00              | \$0.00 | \$65.00               | \$65.00 | \$0.00             | \$0.00 | \$0.00              | \$0.00 |
| 31                           | Price for initial sizing | N/A         | 1 | EA | \$0.00              | \$0.00 | \$0.00              | \$0.00 | \$0.00                | \$0.00  | \$0.00             | \$0.00 | \$0.00              | \$0.00 |
| <b>Total Base Bid Amount</b> |                          |             |   |    | <b>\$119,421.00</b> |        | <b>\$137,712.42</b> |        | <b>\$47,180.50</b>    |         | <b>\$67,970.96</b> |        | <b>\$157,545.50</b> |        |

**Local Vendor Preference calculation.** If the low bidder is not a local vendor each of the LVP Tier percentages is added to their low bid amount. If the bid amount of any other qualifying local vendor is lower than their LVP Tier Adjusted Low Bid then they become the low bidder.

|   |                     |  |  |  |
|---|---------------------|--|--|--|
| LVP Tier I Adjusted Low Bid (low bid + 5%)  | <b>\$125,392.05</b> |  |  |  |
| LVP Tier II Adjusted Low Bid (low bid + 2%) | <b>\$121,809.42</b> |  |  |  |

| SEALED BID RESPONSIVENESS REVIEW SUMMARY   |  |                      |                      |                      |                      |
|--|--|----------------------|----------------------|----------------------|----------------------|
| IS THE BIDDER DETERMINED TO BE RESPONSIBLE | Yes  | Yes                  | Yes                  | Yes                  | Yes                  |
| IS THE BID DETERMINED TO BE RESPONSIVE     | Yes  | Yes                  | Yes                  | Yes                  | Yes                  |
| General Vendor Information                 | Yes  | Yes                  | Yes                  | Yes                  | Yes                  |
| Bidders Certification                      | Yes  | Yes                  | Yes                  | Yes                  | Yes                  |
| Exceptions Taken                           | Yes- May not be able to move Dri-Fit Label | No                   | No                   | No                   | No                   |
| Acknowledgement of Addenda                 | Yes - Addendum No. 1                       | Yes - Addendum No. 1 | Yes - Addendum No. 1 | Yes - Addendum No. 1 | Yes - Addendum No. 1 |
| Claims Local Vendor Preference             | No   | No                   | Yes - Tier I         | Yes - Tier II        | N/A                  |

\* Unit Price represents embroidered letters only

This Final Bid Tabulation was reviewed and approved by:



Mike Thornton, CPPO - Purchasing Manager