



Jackson County Board of Commissioners

67 Athens Street
Jefferson, Georgia 30549
Phone: (706) 367-6309
Fax: (706) 367-1505
Email: lbernata@jacksoncountygov.com

Date: December 9, 2016

To: INMATE PHONE SERVICES COMPANIES

From: Len Bernat, Purchasing Manager

RE: Addendum 4 to Jackson County RFP 6350-01, Inmate Phone Services at the Jackson County Jail

1. Addendum 4 is provided to answer questions submitted by vendors after they had reviewed RFP 6350-01.
 - Does commission revenue from the inmate telephone sales go to the Sheriff's Office? The Commission revenue goes to the County.
 - Will the County accept proposals that offer the option for a technology grant? If a technology grant was accepted as part of the Agreement, would the technology grant be paid to the Sheriff's Office or to the County? Although the County nor the Sheriff's Office is familiar with the requirements and execution of technology grants, the Sheriff would be willing to discuss IF the grant process does not prevent the vendor from being operational by February 1, 2017. The Grant would have to be administered through the County.
 - Per the recently published *FCC Order* recommending nationwide caps on calling rates and setting caps on fees, **commissions are allowed for all call types**, including Interstate calls. Will the County required that all bidders pay commission on all call types, including interstate calls? The Sheriff does not currently collect commissions on interstate calls but this can be discussed during final contract negotiations.
 - Does the County intend to narrow bidders down to a shortlist of vendors during the evaluation process? Does the County intend to require demonstrations or Best and Final Offers from any or all vendors? The Sheriff will have a team conduct the initial evaluation of the proposals and grade them according to the RFP. Once the evaluation is complete, the Sheriff will be briefed on the evaluations and the team's recommendations. If the Sheriff feels it is necessary to conduct interviews with the top candidates to finalize the selection process, she will have interviews scheduled. Once a vendor is selected, final negotiations will be conducted.

- Some providers may offer alternate calling types, outside of the traditional options of Collect, Prepaid and Debit calling – such as single-call payment by credit/debit card, and text message billing for a single call via wireless carrier. Are any alternate payment options available to call recipients today? If so, please state the rate that is charged for each call, and the amount of commission the County receives on this type of call. The following are the current sources of revenue; (1) coin-operated pay – commission is paid at \$0.26 on a revenue of \$0.50; (2) instant pay – pay now – commission is paid; (3) instant pay – text2connect – commission is paid; (4) operator assist; (5) tablets; (6) AIS Vmail; and (7) GTL Dialaround.
 - Per Addendum 2, 32 visitation phone sets are required? Does the County require or desire these to be recorded? Are they wired to the inmate telephone system for recording and monitoring today? See Addendum 3
 - The Non-Collusion Affidavit section (Section I #8) states that “the vendor represents and warrants that such proposal is genuine and not a sham or collusive...” by submitting their proposal; however, there’s no affidavit provided. Please clarify, are bidders required to provide a completed affidavit with their proposals? If so, where can we obtain the required affidavit? By signing all the documents that must be returned with this RFP, each vendor is acknowledging their understanding that the Non-Collusion requirements exist and that the vendor has followed these requirements. A separate affidavit is not required.
 - RFP Section 1 – Requirement #B.13 says vendors whose place of business is outside Georgia “may be required to provide the Purchasing Manager with copies of your state’s regulations and/or laws concerning the application of certain vendor preference requirements to vendors whose place of business is in the applicable state.” Please clarify whether this information is required with the Proposal submission, or whether the County is just reserving the right to request such information before contract execution? The County and/or the Sheriff may or may not ask for this information. If this is requested, this information must be provided.
2. All other terms and conditions in RFP 6350-01 remain unchanged.
 3. Any inquiries concerning Addendum 1 should be made to Len Bernat, Purchasing Manager, (706) 367-6309 or via email at lbernata@jacksoncountygov.com.
 4. Jackson County reserves the right to reject any and all proposals, to waive any technicalities or irregularities and to award the offer based upon the most responsive, responsible submission.