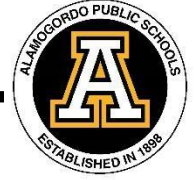


**ALAMOGORDO PUBLIC SCHOOLS**

PO Box 650  
Alamogordo, NM 88311-0650



**Office of Business and Finance**

Dillon Voss, Chief Procurement Officer  
1211 Hawaii Avenue  
Alamogordo, NM 88310

Office: (575) 812-6046  
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RE: RFP 014-2021 Electronic Access Control and Security System

To whom it may concern,

Thank you for your interest in RFP 014-2021 Electronic Access Control and Security System below I will address the questions that were submitted.

1. Will there be a site walk scheduled for each site?

Site visits will be granted contract Dillon Voss (575) 812-6046  
[dillon.voss@alamogordoschools.org](mailto:dillon.voss@alamogordoschools.org) for more information.

2. At first glance, the intent of the RFP appears to be to replace the existing access control solution however, the Integration Considerations section lists Vanderbilt SMS Enterprise. Is it the District's intent to replace the existing solution or to integrate with the existing?

The districts intent is to integrate with the existing solution however if the offeror has a system that they feel better suits the need of the district there is an option for replacement.

3. The district lists price proposal in the evaluation criteria but do not provide direction on format for pricing or on what is truly desired for the scope of work. a. Is the district wanting to use their incumbent manufacture for Access Control and Video Surveillance? Or will others be considered?

The district is open to continued use of incumbent system or other considerations.

4. The Specifications state: "Offeror must include proposed hardware installation time frame with any extra cost forecasted. Is this referencing a full District wide replacement/installation or a general lead-time for hardware categories?"

This is referring to a general lead-time for hardware categories.

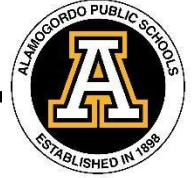
5. Are you seeking to award a vendor to be on a district contract to help support the existing system?

This is to be determined.

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6. The proposal section requests to list Card readers and Security Cameras. Is this to include hourly rates or would the District like the hourly rates listed independently?

Please list hourly rates independently.

7. Are the intentions of the RFP to replace the existing systems with a full install and utilize any existing hardware possible? If the district is looking to replace the existing systems and software, a site survey would be extremely beneficial to determine door hardware, camera form factors, desired field of views... ETC.

The intention of the RFP is to either replace or upgrade the existing systems while utilizing any existing hardware. Site surveys will be granted contact Dillon Voss (575) 812-6046 [dillon.voss@alamogordoschools.org](mailto:dillon.voss@alamogordoschools.org) for more information.

8. The proposal section requests to list Annual Maintenance Fees. Is it correct to assume a single yearly maintenance for each component to include Cleaning/Adjustments? Is the current pricing to include only the currently installed components?

The annual maintenance fee is to include whatever is normally in your company's annual maintenance fee.

9. For Integration considerations, can you expand further as to what integrations you would like to see and/or how you currently utilize each of the listed for consideration?

The integration considerations list the current module/ category used further explanation cannot be provided as the use of these systems can be subject to change.

10. Is the intent of this RFP to establish a multi-year on-call services contract or is the intent to establish a contract for District wide system replacement/installation assuming turn-key pricing for each site listed in this RFP?

The intent is to establish a contract for District wide system upgrade/replacement/installation.

11. Is there a State Purchasing Agreement the District will utilize for procurement and bidders must have?

The method utilized for this procurement is RFP 014-2021.

*Dillon Voss*

Respectfully,

Dillon Voss

Chief Procurement Officer

Alamogordo Public Schools.