

**\*\* Notice of Recommendation to Award \*\***

Date: **May 15, 2018**  
Bid No. & Title: **180311 City Signs – Park, Neighborhood & Wayfinding**  
Buyer: **Mike Thornton**  
Commission Meeting: **May 29, 2018 at 5:30 PM**

I will be recommending the following award for the City Signs – Park, Neighborhood & Wayfinding to our City Commission at their regular meeting on May 29, 2018 at 5:30 PM. A comprehensive Final Bid Tabulation for the referenced solicitation is attached.

Recommended Vendor: **Sign Design of Florida  
d/b/a Mid Florida Signs & Graphics  
3602 Parkway Blvd  
Leesburg, FL 34748**

Their bid has been reviewed and determined to be responsive and responsible.

Should you have any questions regarding this notice please contact me at (352)728-9880. The City appreciates the time and effort of all parties responding to this solicitation.

Respectfully,



Mike Thornton, CPPO  
Purchasing Manager

attachment (Final Bid Tabulation)

Remember to register with the City of Leesburg at [www.VendorRegistry.com](http://www.VendorRegistry.com) to be notified of future bid opportunities with the City.



Purchasing Division  
204 N. 5<sup>th</sup> Street, Leesburg, FL 34748  
Ofc: (352)728-9880 | [purch@leesburgflorida.gov](mailto:purch@leesburgflorida.gov)  
[www.leesburgflorida.gov](http://www.leesburgflorida.gov)

Vendor:		Sign Design of Florida d/b/a Mid Florida Signs & Graphics		Don Bell Signs, LLC		Kenco Signs & Awnings, L LC		CanAm Signs & Imaging		Proxy Management Group d/b/a Veatic			
Location:		Leesburg, FL		Port Orange, FL		Holly Hill, FL		Alpharetta, GA		Kissimmee, FL			
ITEM	ITEM DESCRIPTION	QTY	UNIT	Unit Price	Extended	Unit Price	Extended	Unit Price	Extended	Unit Price	Extended	Unit Price	Extended
1	NEIGHBORHOOD & PARK SIGN	12	EA	\$4,059.00	\$48,708.00	\$4,133.333	\$49,600.00	\$5,471.40	\$65,656.80	\$4,900.00	\$58,800.00	\$6,950.00	\$83,400.00
1A	NEIGHBORHOOD & PARK SIGNS Sign faces of varying sizes.	1	Square Inch	\$0.30	\$0.30	\$1.40	\$1.40	\$2.98	\$2.98	\$2.70	\$2.70	\$2.00	\$2.00
2	SIGN TYPE A - Furnish and Install Complete	1	EA	\$4,926.00	\$4,926.00	\$4,800.00	\$4,800.00	\$3,878.60	\$3,878.60	\$4,300.00	\$4,300.00	\$4,230.00	\$4,230.00
2A	SIGN TYPE A - Face and Mounting only no pole or installation	1	EA	\$1,761.00	\$1,761.00	\$1,700.00	\$1,700.00	\$2,000.00	\$2,000.00	\$3,060.00	\$3,060.00	\$2,255.00	\$2,255.00
3	SIGN TYPE B - Furnish and Install Complete	1	EA	\$4,460.00	\$4,460.00	\$4,546.00	\$4,546.00	\$3,900.60	\$3,900.60	\$4,300.00	\$4,300.00	\$3,750.00	\$3,750.00
3A	SIGN TYPE B - Face and Mounting only no pole or installation	1	EA	\$1,544.00	\$1,544.00	\$1,600.00	\$1,600.00	\$2,000.00	\$2,000.00	\$3,060.00	\$3,060.00	\$1,770.00	\$1,770.00
4	SIGN TYPE C - Furnish and Install Complete	1	EA	\$2,804.00	\$2,804.00	\$2,837.00	\$2,837.00	\$3,335.20	\$3,335.20	\$4,100.00	\$4,100.00	\$2,525.00	\$2,525.00
4A	SIGN TYPE C - Face and Mounting only no pole or installation	1	EA	\$1,022.00	\$1,022.00	\$1,100.00	\$1,100.00	\$1,500.00	\$1,500.00	\$2,900.00	\$2,900.00	\$965.00	\$965.00
5	SIGN TYPE D - Furnish and Install Complete	1	EA	\$2,113.00	\$2,113.00	\$2,478.00	\$2,478.00	\$3,135.20	\$3,135.20	\$3,950.00	\$3,950.00	\$2,075.00	\$2,075.00
5A	SIGN Type D - Face and Mounting only no pole or installation	1	EA	\$873.00	\$873.00	\$880.00	\$880.00	\$1,400.00	\$1,400.00	\$2,750.00	\$2,750.00	\$510.00	\$510.00
				<b>\$68,211.30</b>		<b>\$69,542.40</b>		<b>\$86,809.38</b>		<b>\$87,222.70</b>		<b>\$101,482.00</b>	
<b>Local Vendor Preference calculation.</b> If the low bidder is not a local vendor each of the LVP Tier percentages is added to their low bid amount. If the bid amount of any other qualifying local vendor is lower than their LVP Tier Adjusted Low Bid then they become the low bidder. If the low bidder is a local vendor then the other bids would have to be lower than the LVP adjusted amount shown; the percentages are deducted from the bid of the local low bidder.													
LVP Tier I Adjusted Low Bid (low bid - 5%)				\$64,800.74		NA		NA		NA		NA	
LVP Tier II Adjusted Low Bid (low bid - 2%)				\$66,847.07		NA		NA		NA		NA	
<b>SEALED BID RESPONSIVENESS REVIEW SUMMARY</b>													
<b>IS THE BIDDER DETERMINED TO BE RESPONSIBLE</b>				Yes		Yes		Yes		Yes		Yes	
<b>IS THE BID DETERMINED TO BE RESPONSIVE</b>				Yes		Yes		Yes		Yes		Yes	
General Vendor Information				Yes		Yes		Yes		Yes		Yes	
Bidders Certification				Yes		Yes		Yes		Yes		Yes	
Exceptions Taken				No		No		No		Yes		No	
Acknowledgement of Addenda				No Addenda Issued		No Addenda Issued		No Addenda Issued		No Addenda Issued		No Addenda Issued	
Claims Local Vendor Preference				Yes - Tier I		No		No		No		No	
Statement of Experience				Yes		Yes		Yes		Yes		Yes	

This Final Bid Tabulation was reviewed and approved by:



Mike Thornton, CPPO - Purchasing Manager