

|  |   |        |      | THE GREENERY, INC.<br>HILTON HEAD ISLAND, SC |                     | KOLCUN TREE CARE, LLC<br>HILTON HEAD ISLAND, SC |                     | PREFERRED MATERIALS, INC.<br>SAVANNAH, GA |                     | Engineer's<br>Estimate |                    |
|--|---|--------|------|--|---------------------|---|---------------------|---|---------------------|------------------------|--------------------|
| ITEM NO.   | DESCRIPTION   | QTY    | UNIT | UNIT PRICE                                   | EXT. TOTAL          | UNIT PRICE                                      | EXT. TOTAL          | UNIT PRICE                                | EXT. TOTAL          | UNIT PRICE             | EXT. TOTAL         |
| <b>A. SITE PREPARATION AND EARTH WORK</b>            |   |        |      |  |                     |   |                     |   |                     |                        |                    |
| 1.   | Selective Clearing and Grubbing                                     | 34,829 | SF   | \$0.62                                       | \$21,593.98         | \$0.15  | \$5,224.35          | \$0.60                                    | \$20,897.40         | \$0.22                 | \$7,662.38         |
| 2.   | Soil Amendments   | 34,829 | SF   | \$0.11                                       | \$3,831.19          | \$0.35  | \$12,190.15         | \$0.50                                    | \$17,414.50         | \$0.10                 | \$3,482.90         |
| <b>Site Preparation and Earth Work Subtotal</b>      |   |        |      |  | <b>\$25,425.17</b>  |   | <b>\$17,414.50</b>  |   | <b>\$38,311.90</b>  |                        | <b>\$11,145.28</b> |
| <b>B. LANDSCAPING</b>                                |   |        |      |  |                     |   |                     |   |                     |                        |                    |
| <b>Trees</b>   |   |        |      |  |                     |   |                     |   |                     |                        |                    |
| 1.   | ILCA2<br>Ilex cassine/ Dahoon Holly/ 8'-10'. H/ Cont.               | 11     | EA   | \$629.51                                     | \$6,924.61          | \$822.54  | \$9,047.94          | \$1,430.00                                | \$15,730.00         | \$350.00               | \$3,850.00         |
| 2.   | ILCA<br>Ilex cassine/ Dahoon Holly/ 6'-8'. H/ Cont.                 | 11     | EA   | \$564.72                                     | \$6,211.92          | \$642.54  | \$7,067.94          | \$420.00                                  | \$4,620.00          | \$175.00               | \$1,925.00         |
| 3.   | MAV12<br>Magnolia virginiana/ Sweetbay Magnolia/8'-10'H min./ Cont. | 6      | EA   | \$726.69                                     | \$4,360.14          | \$672.54  | \$4,035.24          | \$535.00                                  | \$3,210.00          | \$350.00               | \$2,100.00         |
| 4.   | MAV1<br>Magnolia virginiana/ Sweetbay Magnolia/6'-8'H min./ Cont.   | 6      | EA   | \$629.51                                     | \$3,777.06          | \$552.54  | \$3,315.24          | \$440.00                                  | \$2,640.00          | \$175.00               | \$1,050.00         |
| 5  | SAPA<br>Sabal palmetto/ Cabbage Palm/ 12'-14"H/ Hurricane Cut       | 1      | EA   | \$629.51                                     | \$629.51            | \$597.54  | \$597.54            | \$860.00                                  | \$860.00            | \$525.00               | \$525.00           |
| <b>Shrubs</b>  |   |        |      |  |                     |   |                     |   |                     |                        |                    |
| 1.   | ILVO2<br>Ilex vomitoria/ Upright Yaupon Holly/ 5'-6' H/ #30 Cont.   | 28     | EA   | \$449.18                                     | \$12,577.04         | \$447.54  | \$12,531.12         | \$695.00                                  | \$19,460.00         | \$350.00               | \$9,800.00         |
| 2.   | ILVO<br>Ilex vomitoria/ Upright Yaupon Holly/ 4' H/ #15 Cont.       | 28     | EA   | \$395.36                                     | \$11,070.08         | \$387.54  | \$10,851.12         | \$420.00                                  | \$11,760.00         | \$175.00               | \$4,900.00         |
| 3.   | MYCE2<br>Myrica cerifera/ Wax Myrtle/ 5'-6'/ #30 Cont.              | 30     | EA   | \$388.71                                     | \$11,661.30         | \$372.54  | \$11,176.20         | \$535.00                                  | \$16,050.00         | \$350.00               | \$10,500.00        |
| 4.   | MYCE<br>Myrica cerifera/ Wax Myrtle/ 3'-3.5'/ #15 Cont.             | 30     | EA   | \$259.38                                     | \$7,781.40          | \$237.54  | \$7,126.20          | \$292.14                                  | \$8,764.20          | \$150.00               | \$4,500.00         |
| <b>Other</b>   |   |        |      |  |                     |   |                     |   |                     |                        |                    |
| 1.   | MULCH<br>Longleaf Pine Straw - 3" deep                              | 34,829 | SF   | \$0.19                                       | \$6,617.51          | \$0.32  | \$11,145.28         | \$0.35                                    | \$12,190.15         | \$0.15                 | \$5,224.35         |
| <b>Landscaping Subtotal</b>                          |   |        |      |  | <b>\$71,610.57</b>  |   | <b>\$76,893.82</b>  |   | <b>\$95,284.35</b>  |                        | <b>\$44,374.35</b> |
| <b>C. MAINTENANCE</b>                                |   |        |      |  |                     |   |                     |   |                     |                        |                    |
| 1 Year Maintenance & Watering (Landscape)            |   | 1      | YR   | \$62,716.02                                  | \$62,716.02         | \$8,700.00                                      | \$8,700.00          | \$44,000.00                               | \$44,000.00         | \$15,000.00            | \$15,000.00        |
| <b>Maintenance</b>                                   |   |        |      |  | <b>\$62,716.02</b>  |   | <b>\$8,700.00</b>   |   | <b>\$44,000.00</b>  |                        | <b>\$15,000.00</b> |
| <b>D. TREE STORM DAMAGE REPAIR &amp; MAINTENANCE</b> |   |        |      |  |                     |   |                     |   |                     |                        |                    |
| Tree Storm Damage Repair (see Note 2)                |   | 2      | DAY  | \$6,763.37                                   | \$13,526.74         | \$1,600.00                                      | \$3,200.00          | \$11,250.00                               | \$22,500.00         | \$6,500.00             | \$13,000.00        |
| <b>Tree Storm Damage Repair &amp; Maintenance</b>    |   |        |      |  | <b>\$13,526.74</b>  |   | <b>\$3,200.00</b>   |   | <b>\$22,500.00</b>  |                        | <b>\$13,000.00</b> |
| <b>SCHEDULE A TOTAL</b>                              |   |        |      |  | <b>\$173,278.50</b> |   | <b>\$106,208.32</b> |   | <b>\$200,096.25</b> |                        | <b>\$83,519.63</b> |
| <b>ALTERNATE MAINTENANCE</b>                         |   |        |      |  |                     |   |                     |   |                     |                        |                    |
| 1.   | Year 2 Maintenance  | 1      | YR   | \$45,144.00                                  | \$45,144.00         | \$8,700.00                                      | \$8,700.00          | \$25,000.00                               | \$25,000.00         | \$10,000.00            | \$10,000.00        |
| 2.   | Year 3 Maintenance  | 1      | YR   | \$40,356.00                                  | \$40,356.00         | \$8,700.00                                      | \$8,700.00          | \$25,000.00                               | \$25,000.00         | \$10,000.00            | \$10,000.00        |
| <b>Alternate - Additional Maintenance</b>            |   |        |      |  | <b>\$85,500.00</b>  |   | <b>\$17,400.00</b>  |   | <b>\$50,000.00</b>  |                        | <b>\$20,000.00</b> |

\* DENOTES MATH ERROR

BID TABULATION  
 SCHEDULE B - RUNWAY 3 OFF-AIRPORT TREE REMOVAL MITIGATION  
 HILTON HEAD ISLAND AIRPORT  
 TBE PROJECT NO. 2119-1703  
 OCTOBER 23, 2018  
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| ITEM NO.                                  | DESCRIPTION  | QTY    | UNIT | THE GREENERY, INC.<br>HILTON HEAD ISLAND, SC |                       | KOLCUN TREE CARE, LLC<br>HILTON HEAD ISLAND, SC |                     | PREFERRED MATERIALS, INC.<br>SAVANNAH, GA |             | Engineer's<br>Estimate |             |  |
|---|--|--------|------|--|-----------------------|---|---------------------|---|-------------|------------------------|-------------|--|
|   |  |        |      | UNIT PRICE                                   | EXT. TOTAL            | UNIT PRICE                                      | EXT. TOTAL          | UNIT PRICE                                | EXT. TOTAL  | UNIT PRICE             | EXT. TOTAL  |  |
| <b>A. LANDSCAPING</b>                     |  |        |      |  |                       |   |                     |   |             |                        |             |  |
| <b>Trees</b>                              |  |        |      |  |                       |   |                     |   |             |                        |             |  |
| 1.  | Ilex cassine/ Dahoon Holly/ 10' H/ 2" DIA/ Cont.             | 22     | EA   | \$849.15                                     | \$18,681.30 *         | \$1,047.54                                      | \$23,045.88         | \$1,390.00                                | \$30,580.00 | \$900.00               | \$19,800.00 |  |
| 2.  | Magnolia virginiana/ Sweetbay Magnolia/ 10' H/ 2" DIA/ Cont. | 5      | EA   | \$816.76                                     | \$4,083.80 *          | \$672.54  | \$3,362.70          | \$655.00                                  | \$3,275.00  | \$700.00               | \$3,500.00  |  |
| 3.  | Gordonia Lasianthus/ Loblolly Bay/ 10' H/ 2" DIA/Cont.       | 26     | EA   | \$921.06                                     | \$23,947.56 *         | \$792.54  | \$20,606.04         | \$1,290.00                                | \$33,540.00 | \$1,000.00             | \$26,000.00 |  |
| 4.  | Salix Nigra/ Black Willow/ 10' H/ 2" DIA/ Cont.              | 11     | EA   | \$978.73                                     | \$10,766.03 *         | \$507.54  | \$5,582.94          | \$990.00                                  | \$10,890.00 | \$1,000.00             | \$11,000.00 |  |
| 5.  | Sassafras Albidum/ Sassafras/ 10' H/ 2" DIA/Cont.            | 19     | EA   | \$1,140.70                                   | \$21,673.30 *         | \$522.54  | \$9,928.26          | \$1,090.00                                | \$20,710.00 | \$1,100.00             | \$20,900.00 |  |
| 6.  | Juniperus Silicicola/ Red Cedar/ 6' H/ 1" DIA/ Cont.         | 25     | EA   | \$525.21                                     | \$13,130.25 *         | \$372.54  | \$9,313.50          | \$375.00                                  | \$9,375.00  | \$500.00               | \$12,500.00 |  |
| 7.  | Betula Nigra/ River Birch/ 10' H/ 2" DIA/ Cont.              | 9      | EA   | \$735.77                                     | \$6,621.93 *          | \$447.54  | \$4,027.86          | \$535.00                                  | \$4,815.00  | \$600.00               | \$5,400.00  |  |
| 8.  | Ilex Opaca/ American Holly/ 10' H/ 2" DIA/ Cont.             | 19     | EA   | \$978.73                                     | \$18,595.87 *         | \$905.46  | \$17,203.74         | \$1,430.00                                | \$27,170.00 | \$1,000.00             | \$19,000.00 |  |
| 9.  | Taxodium Distichum/ Bald Cypress/ 10' H/ 2" DIA/Cont.        | 8      | EA   | \$654.78                                     | \$5,238.24 *          | \$492.54  | \$3,940.32          | \$575.00                                  | \$4,600.00  | \$600.00               | \$4,800.00  |  |
| 10.                                       | Myrica Cerifera/ Southern bayberry/ 10' H/ 2" DIA/ Cont.     | 4      | EA   | \$784.36                                     | \$3,137.44 *          | \$597.54  | \$2,390.16          | \$890.00                                  | \$3,560.00  | \$800.00               | \$3,200.00  |  |
| <b>Other</b>                              |  |        |      |  |                       |   |                     |   |             |                        |             |  |
| 1.  | MULCH<br>Longleaf Pine Straw - 3" deep                       | 30,000 | SF   | \$0.19                                       | \$5,700.00 *          | \$0.37  | \$11,100.00         | \$0.35                                    | \$10,500.00 | \$0.20                 | \$6,000.00  |  |
| <b>Landscaping Subtotal</b>               |  |        |      |  | <b>\$131,575.72 *</b> | <b>\$110,501.40</b>                             | <b>\$159,015.00</b> | <b>\$132,100.00</b>                       |             |                        |             |  |
| <b>B. MAINTENANCE</b>                     |  |        |      |  |                       |   |                     |   |             |                        |             |  |
| 1 Year Maintenance & Watering (Landscape) |  | 1      | YR   | \$59,415.17                                  | \$59,415.17           | \$8,700.00                                      | \$8,700.00          | \$34,400.00                               | \$34,400.00 | \$30,000.00            | \$30,000.00 |  |
| <b>Maintenance</b>                        |  |        |      |  | <b>\$59,415.17</b>    | <b>\$8,700.00</b>                               | <b>\$34,400.00</b>  | <b>\$30,000.00</b>                        |             |                        |             |  |
| <b>SCHEDULE B TOTAL</b>                   |  |        |      |  | <b>\$190,990.89 *</b> | <b>\$119,201.40</b>                             | <b>\$193,415.00</b> | <b>\$162,100.00</b>                       |             |                        |             |  |
| <b>ALTERNATE MAINTENANCE</b>              |  |        |      |  |                       |   |                     |   |             |                        |             |  |
| 1. Year 2 Maintenance                     |  | 1      | YR   | \$42,768.00                                  | \$42,768.00           | \$8,700.00                                      | \$8,700.00          | \$21,000.00                               | \$21,000.00 | \$25,000.00            | \$25,000.00 |  |
| 2. Year 3 Maintenance                     |  | 1      | YR   | \$38,232.00                                  | \$38,232.00           | \$8,700.00                                      | \$8,700.00          | \$21,000.00                               | \$21,000.00 | \$20,000.00            | \$20,000.00 |  |
| <b>Alternate - Additional Maintenance</b> |  |        |      |  | <b>\$81,000.00</b>    | <b>\$17,400.00</b>                              | <b>\$42,000.00</b>  | <b>\$45,000.00</b>                        |             |                        |             |  |

\* DENOTES MATH ERROR

| ITEM NO.                                  | DESCRIPTION  | QTY    | UNIT | THE GREENERY, INC.<br>HILTON HEAD ISLAND, SC |                     | KOLCUN TREE CARE, LLC<br>HILTON HEAD ISLAND, SC |                     | PREFERRED MATERIALS, INC.<br>SAVANNAH, GA |                     | Engineer's<br>Estimate |             |             |
|---|--|--------|------|--|---------------------|---|---------------------|---|---------------------|------------------------|-------------|-------------|
|   |  |        |      | UNIT PRICE                                   | EXT. TOTAL          | UNIT PRICE                                      | EXT. TOTAL          | UNIT PRICE                                | EXT. TOTAL          | UNIT PRICE             | EXT. TOTAL  |             |
| <b>A. LANDSCAPING</b>                     |  |        |      |  |                     |   |                     |   |                     |                        |             |             |
| <b>Trees</b>                              |  |        |      |  |                     |   |                     |   |                     |                        |             |             |
| 1.  | Ilex cassine/ Dahoon Holly/ 10' H/ 2" DIA/ Cont.             | 19     | EA   | \$875.57                                     | \$16,635.83         | *   | \$1,047.54          | \$19,903.26                               | \$1,390.00          | \$26,410.00            | \$900.00    | \$17,100.00 |
| 2.  | Magnolia virginiana/ Sweetbay Magnolia/ 10' H/ 2" DIA/ Cont. | 6      | EA   | \$843.18                                     | \$5,059.08          | *   | \$672.54            | \$4,035.24                                | \$655.00            | \$3,930.00             | \$700.00    | \$4,200.00  |
| 3.  | Gordonia Lasianthus/ Loblolly Bay/ 10' H/ 2" DIA/Cont.       | 19     | EA   | \$1,005.15                                   | \$19,097.85         | *   | \$792.54            | \$15,058.26                               | \$1,290.00          | \$24,510.00            | \$1,000.00  | \$19,000.00 |
| 4.  | Sassafras Albidum/ Sassafras/ 10' H/ 2" DIA/Cont.            | 6      | EA   | \$1,167.12                                   | \$7,002.72          | *   | \$522.54            | \$3,135.24                                | \$1,090.00          | \$6,540.00             | \$1,100.00  | \$6,600.00  |
| 5.  | Juniperus Silicicola/ Red Cedar/ 10' H/ 2" DIA/ Cont.        | 25     | EA   | \$875.57                                     | \$21,889.25         | *   | \$717.54            | \$17,938.50                               | \$495.00            | \$12,375.00            | \$800.00    | \$20,000.00 |
| 6.  | Ilex Opaca/ American Holly/ 10' H/ 2" DIA/ Cont.             | 26     | EA   | \$1,005.15                                   | \$26,133.90         | *   | \$1,047.54          | \$27,236.04                               | \$1,430.00          | \$37,180.00            | \$1,000.00  | \$26,000.00 |
| 7.  | Sassafras Albidum/ Sassafras/6' H/ 1" DIA/ Cont.             | 6      | EA   | \$551.63                                     | \$3,309.78          | *   | \$372.54            | \$2,235.24                                | \$1,090.00          | \$6,540.00             | \$500.00    | \$3,000.00  |
| <b>Other</b>                              |  |        |      |  |                     |   |                     |   |                     |                        |             |             |
| 1.  | MULCH<br>Longleaf Pine Straw - 3" deep                       | 30,000 | SF   | \$0.19                                       | \$5,700.00          | *   | \$0.37              | \$11,100.00                               | \$0.35              | \$10,500.00            | \$0.20      | \$6,000.00  |
| <b>Landscaping Subtotal</b>               |  |        |      |  | <b>\$104,828.41</b> | *   | <b>\$100,641.78</b> | <b>\$127,985.00</b>                       | <b>\$101,900.00</b> |                        |             |             |
| <b>B. MAINTENANCE</b>                     |  |        |      |  |                     |   |                     |   |                     |                        |             |             |
| 1 Year Maintenance & Watering (Landscape) |  | 1      | YR   | \$42,910.96                                  | \$42,910.96         |   | \$8,700.00          | \$8,700.00                                | \$35,000.00         | \$35,000.00            | \$30,000.00 | \$30,000.00 |
| <b>Maintenance</b>                        |  |        |      |  | <b>\$42,910.96</b>  |   | <b>\$8,700.00</b>   | <b>\$35,000.00</b>                        | <b>\$30,000.00</b>  |                        |             |             |
| <b>SCHEDULE C TOTAL</b>                   |  |        |      |  | <b>\$147,739.37</b> | *   | <b>\$109,341.78</b> | <b>\$162,985.00</b>                       | <b>\$131,900.00</b> |                        |             |             |
| <b>ALTERNATE MAINTENANCE</b>              |  |        |      |  |                     |   |                     |   |                     |                        |             |             |
| 1.  | Year 2 Maintenance   | 1      | YR   | \$30,888.00                                  | \$30,888.00         |   | \$8,700.00          | \$8,700.00                                | \$23,000.00         | \$23,000.00            | \$25,000.00 | \$25,000.00 |
| 2.  | Year 3 Maintenance   | 1      | YR   | \$27,612.00                                  | \$27,612.00         |   | \$8,700.00          | \$8,700.00                                | \$23,000.00         | \$23,000.00            | \$20,000.00 | \$20,000.00 |
| <b>Alternate - Additional Maintenance</b> |  |        |      |  | <b>\$58,500.00</b>  |   | <b>\$17,400.00</b>  | <b>\$46,000.00</b>                        | <b>\$45,000.00</b>  |                        |             |             |

\* DENOTES MATH ERROR

|   | ADDITIONAL<br>MAINTENANCE | BASE SCHEDULE       | ADDITIONAL<br>MAINTENANCE | BASE SCHEDULE       | ADDITIONAL<br>MAINTENANCE | BASE SCHEDULE       | ADDITIONAL<br>MAINTENANCE | BASE SCHEDULE       |
|---|---------------------------|---------------------|---------------------------|---------------------|---------------------------|---------------------|---------------------------|---------------------|
| <b>SCHEDULE A TOTAL</b>                           | <b>\$85,500.00</b>        | <b>\$173,278.50</b> | <b>\$17,400.00</b>        | <b>\$106,208.32</b> | <b>\$50,000.00</b>        | <b>\$200,096.25</b> | <b>\$20,000.00</b>        | <b>\$83,519.63</b>  |
| <b>SCHEDULE B TOTAL</b>                           | <b>\$81,000.00</b>        | <b>\$190,990.89</b> | <b>\$17,400.00</b>        | <b>\$119,201.40</b> | <b>\$42,000.00</b>        | <b>\$193,415.00</b> | <b>\$45,000.00</b>        | <b>\$162,100.00</b> |
| <b>SCHEDULE C TOTAL</b>                           | <b>\$58,500.00</b>        | <b>\$147,739.37</b> | <b>\$17,400.00</b>        | <b>\$109,341.78</b> | <b>\$46,000.00</b>        | <b>\$162,985.00</b> | <b>\$45,000.00</b>        | <b>\$131,900.00</b> |
| <b>SCHEDULE A + SCHEDULE B + SCHEDULE C TOTAL</b> | <b>\$225,000.00</b>       | <b>\$512,008.76</b> | <b>\$52,200.00</b>        | <b>\$334,751.50</b> | <b>\$138,000.00</b>       | <b>\$556,496.25</b> | <b>\$110,000.00</b>       | <b>\$377,519.63</b> |

I HEREBY CERTIFY THIS TABULATION OF BIDS TO BE CORRECT.

TALBER, BRIGHT & ELLINGTON, INC.

10/23/2018  
DATE