

# Procurement Summary

**Date Submitted:** 26-Jun-17  
**Submitted by:** Amanda Lam  
**Contract Number:** Purchase Order  
**Value of Contract:** \$67,148.08  
**Period of Performance:** Delivery upon issuance of purchase order with extended pricing options for 3 years  
**Supplier Name:** Municipal Emergency Services  
**General Description:** Combat Master Flow Hoses  
**Source of Funds:** Operations

## Proposed Contract Type

<input type="checkbox"/>	Standard Professional Services Agreement
<input type="checkbox"/>	Standard Construction Services Agreement
<input type="checkbox"/>	PSA with Exceptions Approved by Counsel
<input type="checkbox"/>	Supplier Agreement Approved by Counsel
<input checked="" type="checkbox"/>	Standard Purchase Order
<input type="checkbox"/>	Other - See Below

**Formal Advertised Procurement:**  Yes  No  N/A

**Debarred/Suspended (EPL):**  Yes  No  N/A  
**Screen Print in File:**  Yes  No  N/A

**E-Verify Required/Obtained:**  Yes  No  N/A

**Emergency Procurement:**  Yes  No

**Number of Bidders Contacted / Number of Bids Received:** 4 | 3

**Supplier Selection Based on:**

<input type="checkbox"/>	Only One Bidder
<input type="checkbox"/>	Single/Sole Source
<input checked="" type="checkbox"/>	Lowest Evaluated Bidder
<input checked="" type="checkbox"/>	Highest Proposal Scoring
<input type="checkbox"/>	Other*

Weight	Evaluation Criteria
50%	Price
40%	Performance Requirements
10%	Delivery
100%	Total

**Cherokee County Based Preference Results:**  
(>\$25K, IFB Only, Ref. Ordinance 2-5-3.01)

<input type="checkbox"/>	Cherokee County Vendor Selected
<input type="checkbox"/>	No <u>County</u> Vendor participation or bid/proposal non-responsive or not-responsible*
<input type="checkbox"/>	CC Vendor not within 5% of Low Bid (for consideration)
<input type="checkbox"/>	CC Vendor Total Evaluated Score Inadequate (for consideration)
<input checked="" type="checkbox"/>	CC Vendor Not Low Bid, or No Preference Per Grant or >\$100K Construction (GA Law)

\* if CC bid/proposal was non-responsive or not responsible explanation provided in "Other Notes" below.

## Summary of Analysis / Scoring

Total Score	Price	Bidder	Location of Business	Representing
97.50	\$ 70,533.30	Georgia Fire & Rescue Supply, Inc.	Canton, GA	Jason Whidby
99.71	\$ 67,148.08	Municipal Emergency Services	Charlotte, NC	Jeremy Adams
93.90	\$ 73,216.00	Ten - 8 Fire & Safety Equipment	Forsyth, GA	Edward Voss

## Price Analysis:

Price Reasonableness Determination Method	
<input checked="" type="checkbox"/>	1. Price Competition (Lowest Evaluated Bidder)
<input checked="" type="checkbox"/>	2. Best Scoring RFP (Best Value)
<input type="checkbox"/>	3. Price History
<input type="checkbox"/>	4. Published Price Lists
<input type="checkbox"/>	5. Market Research
<input type="checkbox"/>	6. Parametric Estimating Methods
<input type="checkbox"/>	7. State Contract Pricing
<input type="checkbox"/>	8. Comparison to Independent Cost Estimate
<input type="checkbox"/>	9. Cost Analysis
<input type="checkbox"/>	10. Other, see price analysis below

**Price Evaluation:** Savings over high: \$6,032.00  
 Savings over average: \$3,127.00  
 Average savings per item over high during years 1-3: \$127.50

**Not Low Bid:**  
(If Applicable)

**Other Notes:** RFP 2017-118 was issued on June 5, 2017 and three bids were received on June 19. In addition to requesting pricing for quantities needed, fixed pricing/not-to-exceed pricing was requested for the next three years.  
 Pricing was determined to be fair and reasonable based on adequate price competition.

### Pricing Sheet - Combat Master Flow Hoses

Item	QTY	Georgia Fire & Rescue Supply			Municipal Emergency Services			Ten 8 Fire & Safety Equipment		
		Price	Total Price	Delivery	Price	Total Price	Delivery	Price	Total Price	Delivery
Firequip Combat Master flow 1.75" hose in 50' sections; color red. Part number CM17RB	30	\$ 241.50	\$ 7,245.00	4 weeks	\$ 217.22	\$ 6,516.60	Per Spec. (4 weeks)	\$ 254.00	\$ 7,620.00	4-6 weeks
Firequip Combat Master flow 1.75" hose in 50' sections; color blue. Part number CM17BB	30	\$ 241.50	\$ 7,245.00	4 weeks	\$ 217.22	\$ 6,516.60	Per Spec. (4 weeks)	\$ 254.00	\$ 7,620.00	4-6 weeks
Firequip Combat Master flow 1.75" hose in 50' sections; color lime green. Part number CM17LB	36	\$ 241.50	\$ 8,694.00	4 weeks	\$ 217.22	\$ 7,819.92	Per Spec. (4 weeks)	\$ 211.67	\$ 7,620.00	4-6 weeks
Firequip Combat Master flow 1.75" hose in 50' sections; color orange. Part number CM17OB	5	\$ 241.50	\$ 1,207.50	4 weeks	\$ 217.22	\$ 1,086.10	Per Spec. (4 weeks)	\$ 254.00	\$ 1,270.00	4-6 weeks
Firequip Combat Master flow 2.5" hose in 50' sections; color yellow. Part number CM25YB	24	\$ 305.25	\$ 7,326.00	4 weeks	\$ 266.67	\$ 6,400.08	Per Spec. (4 weeks)	\$ 316.00	\$ 7,584.00	4-6 weeks
Firequip DJ800 Attack line 3" hose in 50' sections double jacket 100% polyester, synthetic rubber lined, 2.5" AL Rocker Lug, 800 PSI Proof, 400 PSI service; color tan. Part number DJ30TB	39	\$ 179.00	\$ 6,981.00	4 weeks	\$ 177.22	\$ 6,911.58	Possibly 5-7 weeks	\$ 198.00	\$ 7,722.00	8-10 weeks
Firequip Hydro flow 5" hose, extruded thru the weave nitrile rubber large diameter hose with locking storz couplings, 100' sections, 10 year defect warranty; color yellow. Part number HSS0YD	60	\$ 530.58	\$ 31,834.80	4 weeks	\$ 532.22	\$ 31,933.20	Per Spec. (4 weeks)	\$ 563.00	\$ 33,780.00	4-6 weeks
<b>Total Price</b>			\$ 70,533.30			\$ 67,184.08			\$ 73,216.00	
		Free shipping			Free shipping					
<b>Fixed Pricing/Extended Pricing Option</b>										
		Extended Price Year 1	Extended Price Year 2	Extended Price Year 3	Extended Price Year 1	Extended Price Year 2	Extended Price Year 3	Extended Price Year 1	Extended Price Year 2	Extended Price Year 3
Firequip Combat Master flow 1.75" hose in 50' sections; color red. Part number CM17RB		\$ 241.50	\$ 241.50	\$ 241.50	\$ 217.22	\$ 223.33	\$ 223.33	\$ 260.00	\$ 260.00	\$ 268.00
Firequip Combat Master flow 1.75" hose in 50' sections; color blue. Part number CM17BB		\$ 241.50	\$ 241.50	\$ 241.50	\$ 217.22	\$ 223.33	\$ 223.33	\$ 260.00	\$ 260.00	\$ 268.00
Firequip Combat Master flow 1.75" hose in 50' sections; color lime green. Part number CM17LB		\$ 241.50	\$ 241.50	\$ 241.50	\$ 217.22	\$ 223.33	\$ 223.33	\$ 260.00	\$ 260.00	\$ 268.00
Firequip Combat Master flow 1.75" hose in 50' sections; color orange. Part number CM17OB		\$ 241.50	\$ 241.50	\$ 241.50	\$ 217.22	\$ 223.33	\$ 223.33	\$ 260.00	\$ 260.00	\$ 268.00
Firequip Combat Master flow 2.5" hose in 50' sections; color yellow. Part number CM25YB		\$ 305.25	\$ 305.25	\$ 305.25	\$ 266.67	\$ 272.22	\$ 272.22	\$ 325.00	\$ 325.00	\$ 335.00
Firequip DJ800 Attack line 3" hose in 50' sections double jacket 100% polyester, synthetic rubber lined, 2.5" AL Rocker Lug, 800 PSI Proof, 400 PSI service; color tan. Part number DJ30TB		\$ 179.00	\$ 179.00	\$ 179.00	\$ 177.22	\$ 184.44	\$ 184.44	\$ 205.00	\$ 205.00	\$ 205.00
Firequip Hydro flow 5" hose, extruded thru the weave nitrile rubber large diameter hose with locking storz couplings, 100' sections, 10 year defect warranty; color yellow. Part number HSS0YD		\$ 530.58	\$ 530.58	\$ 530.58	\$ 4.00	\$ 532.22	\$ 538.89	\$ 250.00	\$ 250.00	\$ 597.00
		Free freight on orders over \$6,000.00								

# PRICING ANALYSIS AND SCORING

The highest two scores are in GREEN for easy identification.

ABSOLUTE DIFFERENCE FROM LOW BID:

When purchasing items through manufacturers or distributors or purchasing items that are standardized or very mature services, the best method is the percentage of the low bid compared to the difference of each bidders price to the low bid. This takes maximum advantage of the points assigned to price and has the impact of providing no points for pricing greater than two times the low bid.

## Used For Purchasing Physical Goods and Standard Services

Points Available	Georgia Fire	Municipal Emergency	Ten 8 Fire
50	\$ 70,533	\$ 67,184	\$ 73,216
Low Bid: \$ 67,184		Under Average	
Difference to Low Bid	\$ 3,349	\$ -	\$ 6,032
Comparison to Low Bid	\$ 63,835	\$ 67,184	\$ 61,152
Percentage of Points Earned	95%	100%	91%
Initial Points Calculation	47.5	50.0	45.5
Number of Points Earned	47.5	50.0	45.5

Low Bid	High Bid	Average	Range
\$ 67,184	\$ 73,216	\$ 70,311	\$ 6,032
# of Bids	# Under Average	Standard Dev.	Process Savings
3	1	\$ 3,022	\$ 3,127

# RFP# 2017-118 Fire Department Hoses

## SCORES

		Georgia Fire	Municipal Emergency	Ten 8 Fire
Criteria	Max Pts			
Price	50.00	47.50	50.00	45.50
Performance Requirements	40.00	40.00	40.00	40.00
Delivery	10.00	10.00	9.71	8.40
	<b>100.00</b>	<b>97.50</b>	<b>99.71</b>	<b>93.90</b>

# CHEROKEE COUNTY BOARD OF COMMISSIONERS

RFB/RFP No.: 2017-118  
 RFB/RFP NAME: Fire Department Hoses  
 BID DUE DATE/TIME: June 19, 2017 at 10:00 AM

**Proposals Received (no particular order)**

<u>NAME</u>	<u>CITY/STATE</u>	<u>Required Forms*</u>	<u>Cost</u>
Georgia Fire & Rescue Supply, Inc.	Canton, GA	YES	\$ 70,533.30
Municipal Emergency Services, Inc.	Charlotte, NC	YES	\$ 67,148.08
Ten - 8 Fire & Safety Equipment of GA	Forsyth, GA	YES	\$ 73,216.00

**Required Forms:**

<input checked="" type="checkbox"/>	App A - Info/Add Form	<input checked="" type="checkbox"/>	App F - Sus/Debar Form
<input checked="" type="checkbox"/>	App B - Non-Coll Affidavit	<input type="checkbox"/>	App G - Contractor License Cert.
<input checked="" type="checkbox"/>	App C - E-Verify Affidavit	<input type="checkbox"/>	App H - Bid Bond
<input checked="" type="checkbox"/>	App D - References	<input type="checkbox"/>	App I - Contractor's Qual. Statement
<input checked="" type="checkbox"/>	App E - Contract Acceptance Form	<input type="checkbox"/>	

**Notes:**


**Opening/Reading Attendance**

COMPANY	NAME
Cherokee County Procurement Department	Amanda Lam