Addendum

Solicitation Name	Card Operated Laundry System Q2116	**Addendum Number**	1	**Date**	02/26/2021

This addendum answers questions raised about this solicitation. Questions are generally verbatim as received. To aid in readability, the questions are in black, the answers are in **bolded blue** and the answers follow immediately below.

Q1	Do the existing units currently have the card system on them? The reason for my question is that the card system is a huge additional expense that generates convenience by no additional revenue, and it is my understanding that you don't want to increase current pricing. Average pricing for top loads currently ranges from $1.75 to $2.00 in laundromats and frontload units are from $2.25 to $2.75. I don't think the project will cashflow with the additional card system and processing fees from the card system added without pricing increase.
	Currently there is not a card system in place. KCDC prefers to not raise pricing since it is important to keep rates as reasonable as possible for our residents.
Q2	The card dispensing systems you are asking for with the dispensers are quite a bit more and cost the end user much more since they have to pay for the cards. If it's just a straight credit card (which is almost 100% of all apartments we do) then there is no added expense for the card vending machines.
	KCDC understands the card cost for the residents. Proposers may offer an alternate for a credit card only machine or a dual dispenser.
Q3	Is any give in the end user pricing structure?
	KCDC understands that there may be various ways to approach our laundry needs. Accordingly, KCDC is receptive to proposers offering several different options for KCDC to consider and evaluate. Keep in mind though KCDC residents are generally low income and cost is very important.