

Procurement Summary

Date Submitted: 6-Jul-17
Submitted by: Amanda Lam
Contract Number: CSA-2017-112
Value of Contract: \$ 1,146,785.00
Period of Performance: 180 days from NTP
Supplier Name: Glosson Enterprises
 Hickory Road at Stringer Road Intersection
 Improvement Plan
General Description:
Source of Funds: SPLOST 2012

Proposed Contract Type

	Standard Professional Services Agreement
X	Standard Construction Services Agreement
	PSA with Exceptions Approved by Counsel
	Supplier Agreement Approved by Counsel
	Standard Purchase Order
	Other - See Below

Formal Advertised Procurement: Yes No N/A

Debarred/Suspended (EPL): Yes No N/A
 Screen Print in File: Yes No N/A

E-Verify Required/Obtained: Yes No N/A

Emergency Procurement: Yes No

Number of Bidders Contacted / Number of Bids Received: 15 | 6

Supplier Selection Based on:

	Only One Bidder
	Single/Sole Source
X	Lowest Evaluated Bidder
	Highest Proposal Scoring
	Other*

Weight	Evaluation Criteria
100%	Price

Cherokee County Based Preference Results:
(>\$25K, IFB Only, Ref. Ordinance 2-5-3.01)

	Cherokee County Vendor Selected
	No <u>County</u> Vendor participation or bid/ proposal non-responsive or not-responsible*
	CC Vendor not within 5% of Low Bid (for consideration)
	CC Vendor Total Evaluated Score Inadequate (for consideration)
X	CC Vendor Not Low Bid, or No Preference Per Grant or >\$100K Construction (GA Law)

* if CC bid/proposal was non-responsive or not responsible explanation provided in "Other Notes" below.

Summary of Analysis / Scoring

Total Score	Price	Bidder	Bidder's Place of Business
76.80	\$ 1,412,373.83	C.W. Matthews Contracting Co.	Marietta, GA
100.00	\$ 1,146,785.00	Glosson Enterprises	Kennesaw, GA
95.50	\$ 1,197,952.33	Baldwin Paving Company	Marietta, GA
87.80	\$ 1,287,176.00	Ohmshiv Company	Lawrenceville, GA
99.00	\$ 1,158,269.71	Bartow Paving Company, Inc.	Cartersville, GA
78.70	\$ 1,390,704.72	Georgia Development Partners	Atlanta, GA

Fair Price Determination:

Method	Price Analysis Type
X	Adequate Price Competition (Lowest Evaluated Bidder)
	Market Analysis or Market Pricing
	Cost Analysis
	State Contract Pricing
	Other, see price analysis below

Price Evaluation: Savings over high: \$265,589.00
 Savings over average: \$118,759.00

Not Low Bid:
 (If Applicable)

Other Notes: RFB 2017-112 was issued on May 30, 2017 and six (6) bids were received on June 29, 2017. Pricing was determined to be fair and reasonable based on adequate price competition.

163-0240	MULCH	TN	47	\$ 100.00	\$ 4,700.00	\$ 100.00	\$ 4,700.00	\$ 526.94	\$ 24,766.18	\$ 250.00	\$ 11,750.00	\$ 754.38	\$ 35,455.86	\$ 402.50	\$ 18,917.50	
163-0300	CONSTRUCTION EXIT	EA	2	\$ 2,927.91	\$ 5,855.82	\$ 1,000.00	\$ 2,000.00	\$ 1,891.40	\$ 3,782.80	\$ 950.00	\$ 1,900.00	\$ 1,246.41	\$ 2,492.82	\$ 1,823.86	\$ 3,647.72	
163-0502	CONSTRUCT & REMOVE SILT CONTROL GATE, TP 2	EA	2	\$ 475.00	\$ 950.00	\$ 250.00	\$ 500.00	\$ 526.94	\$ 1,053.88	\$ 125.00	\$ 250.00	\$ 601.32	\$ 1,202.64	\$ 632.51	\$ 1,265.02	
163-0503	CONSTRUCT & REMOVE SILT CONTROL GATE, TP 3	EA	1	\$ 475.00	\$ 475.00	\$ 300.00	\$ 300.00	\$ 526.94	\$ 526.94	\$ 150.00	\$ 150.00	\$ 655.98	\$ 655.98	\$ 517.51	\$ 517.51	
163-0527	CONSTRUCT AND REMOVE RIP RAP CHECK DAMS	EA	45	\$ 473.62	\$ 21,312.90	\$ 150.00	\$ 6,750.00	\$ 226.13	\$ 10,175.85	\$ 95.00	\$ 4,275.00	\$ 216.83	\$ 9,757.35	\$ 215.60	\$ 9,702.00	
163-0542	ROCK FILTER DAM	EA	5	\$ 1,186.44	\$ 5,932.20	\$ 200.00	\$ 1,000.00	\$ 309.96	\$ 1,549.80	\$ 115.00	\$ 575.00	\$ 423.04	\$ 2,115.20	\$ 797.58	\$ 3,987.90	
163-0550	CONSTRUCT AND REMOVE INLET SEDIMENT TRAP	EA	23	\$ 200.00	\$ 4,600.00	\$ 150.00	\$ 3,450.00	\$ 216.97	\$ 4,990.31	\$ 85.00	\$ 1,955.00	\$ 164.00	\$ 3,772.00	\$ 138.00	\$ 3,174.00	
165-0030	MAINTENANCE OF TEMPORARY SILT FENCE, TP C	LF	525	\$ 1.00	\$ 525.00	\$ 0.50	\$ 262.50	\$ 1.55	\$ 813.75	\$ 0.50	\$ 262.50	\$ 0.68	\$ 357.00	\$ 2.13	\$ 1,118.25	
165-0040	MAINTENANCE OF EROSION CONTROL CHECK DAMS/DITCH CHECKS	EA	45	\$ 129.77	\$ 5,839.65	\$ 25.00	\$ 1,125.00	\$ 123.99	\$ 5,579.55	\$ 15.00	\$ 675.00	\$ 109.50	\$ 4,927.50	\$ 87.97	\$ 3,958.65	
165-0086	MAINTENANCE OF SILT CONTROL GATE, TP 2	EA	2	\$ 225.00	\$ 450.00	\$ 50.00	\$ 100.00	\$ 278.97	\$ 557.94	\$ 15.00	\$ 30.00	\$ 100.00	\$ 200.00	\$ 172.50	\$ 345.00	
165-0087	MAINTENANCE OF SILT CONTROL GATE, TP 3	EA	1	\$ 225.00	\$ 225.00	\$ 50.00	\$ 50.00	\$ 278.97	\$ 278.97	\$ 15.00	\$ 15.00	\$ 110.00	\$ 110.00	\$ 172.50	\$ 172.50	
165-0101	MAINTENANCE OF CONSTRUCTION EXIT	EA	2	\$ 1,545.60	\$ 3,091.20	\$ 500.00	\$ 1,000.00	\$ 571.36	\$ 1,142.72	\$ 250.00	\$ 500.00	\$ 760.00	\$ 1,520.00	\$ 626.28	\$ 1,252.56	
165-0105	MAINTENANCE OF INLET SEDIMENT TRAP	EA	23	\$ 75.00	\$ 1,725.00	\$ 25.00	\$ 575.00	\$ 68.19	\$ 1,568.37	\$ 15.00	\$ 345.00	\$ 85.00	\$ 1,955.00	\$ 74.75	\$ 1,719.25	
165-0110	MAINTENANCE OF ROCK FILTER DAM	EA	5	\$ 389.63	\$ 1,948.15	\$ 50.00	\$ 250.00	\$ 123.99	\$ 619.95	\$ 15.00	\$ 75.00	\$ 155.00	\$ 775.00	\$ 376.89	\$ 1,884.45	
167-1000	WATER QUALITY MONITORING AND SAMPLING	EA	2	\$ 250.00	\$ 500.00	\$ 100.00	\$ 200.00	\$ 123.99	\$ 247.98	\$ 250.00	\$ 500.00	\$ 109.33	\$ 218.66	\$ 2,875.00	\$ 5,750.00	
167-1500	WATER QUALITY INSPECTIONS	MO	6	\$ 350.00	\$ 2,100.00	\$ 500.00	\$ 3,000.00	\$ 619.93	\$ 3,719.58	\$ 250.00	\$ 1,500.00	\$ 409.99	\$ 2,459.94	\$ 661.25	\$ 3,967.50	
171-0030	TEMPORARY SILT FENCE, TYPE C	LF	1050	\$ 3.50	\$ 3,675.00	\$ 3.00	\$ 3,150.00	\$ 5.27	\$ 5,533.50	\$ 3.00	\$ 3,150.00	\$ 2.84	\$ 2,982.00	\$ 3.62	\$ 3,801.00	
700-6910	PERMANENT GRASSING	AC	1.6	\$ 1,750.00	\$ 2,800.00	\$ 2,000.00	\$ 3,200.00	\$ 867.90	\$ 1,388.64	\$ 1,050.00	\$ 1,680.00	\$ 1,202.63	\$ 1,924.21	\$ 1,144.25	\$ 1,830.80	
700-7000	AGRICULTURAL LIME	TN	3.3	\$ 75.00	\$ 247.50	\$ 400.00	\$ 1,320.00	\$ 309.96	\$ 1,022.87	\$ 150.00	\$ 495.00	\$ 165.36	\$ 545.69	\$ 172.50	\$ 569.25	
700-8000	FERTILIZER MIXED GRADE	TN	1.65	\$ 800.00	\$ 1,320.00	\$ 400.00	\$ 660.00	\$ 805.91	\$ 1,329.75	\$ 250.00	\$ 412.50	\$ 1,216.30	\$ 2,006.90	\$ 1,029.25	\$ 1,698.26	
700-8100	FERTILIZER NITROGEN CONTENT	LB	330	\$ 2.00	\$ 660.00	\$ 5.00	\$ 1,650.00	\$ 7.75	\$ 2,557.50	\$ 5.00	\$ 1,650.00	\$ 4.83	\$ 1,593.90	\$ 2.59	\$ 854.70	
700-9300	SOD	SY	2200	\$ 7.25	\$ 15,950.00	\$ 8.00	\$ 17,600.00	\$ 8.99	\$ 19,778.00	\$ 6.00	\$ 13,200.00	\$ 10.16	\$ 22,352.00	\$ 8.63	\$ 18,986.00	
716-2000	EROSION CONTROL MATS, SLOPES	SY	2100	\$ 0.85	\$ 1,785.00	\$ 1.25	\$ 2,625.00	\$ 1.24	\$ 2,604.00	\$ 1.25	\$ 2,625.00	\$ 1.44	\$ 3,024.00	\$ 1.15	\$ 2,415.00	
Subtotal				\$ 87,667.42	\$ 56,717.50	\$ 96,441.23	\$ 48,532.50	\$ 103,599.44	\$ 92,181.70							
Section Signal Items																
ITEM NUMBER	DESCRIPTION	UNITS	QUANTITY													
636-1014	HIGHWAY SIGNS, TP 1 MATL, REFL SHEETING, TP 3	SF	39	\$ 30.00	\$ 1,170.00	\$ 32.00	\$ 1,248.00	\$ 37.20	\$ 1,450.80	\$ 55.00	\$ 2,145.00	\$ 32.80	\$ 1,279.20	\$ 34.50	\$ 1,345.50	
639-3004	STEEL STRAIN POLE, TP IV W/ TWIN 50' MAST ARM	EA	2	\$ 17,000.00	\$ 34,000.00	\$ 20,000.00	\$ 40,000.00	\$ 21,077.49	\$ 42,154.98	\$ 21,500.00	\$ 43,000.00	\$ 18,586.12	\$ 37,172.24	\$ 19,550.00	\$ 39,100.00	
647-1000	TRAFFIC SIGNAL INSTALLATION NO. 1	LS	1	\$ 99,000.00	\$ 99,000.00	\$ 106,000.00	\$ 106,000.00	\$ 122,743.39	\$ 122,743.39	\$ 125,000.00	\$ 125,000.00	\$ 108,236.78	\$ 108,236.78	\$ 113,850.01	\$ 113,850.01	
682-9950	DIRECTIONAL BORE, 5"	LF	270	\$ 20.00	\$ 5,400.00	\$ 36.00	\$ 9,720.00	\$ 24.80	\$ 6,696.00	\$ 20.00	\$ 5,400.00	\$ 21.87	\$ 5,904.90	\$ 23.00	\$ 6,210.00	
Subtotal				\$ 139,570.00	\$ 156,968.00	\$ 173,047.17	\$ 175,545.00	\$ 152,593.12	\$ 160,505.51							
Total				\$ 1,412,973.83	\$ 1,146,785.00	\$ 1,197,952.33	\$ 1,287,176.00	\$ 1,158,269.71	\$ 1,990,704.72							

PRICING ANALYSIS AND SCORING

The highest three scores are in GREEN for easy identification.

ABSOLUTE DIFFERENCE FROM LOW BID:

When purchasing items through manufacturers or distributors or purchasing items that are standardized or very mature services, the best method is the percentage of the low bid compared to the difference of each bidders price to the low bid. This takes maximum advantage of the points assigned to price and has the impact of providing no points for pricing greater than two times the low bid.

Used For Purchasing Physical Goods and Standard Services

Points Available	C.W. Matthews	Glosson	Baldwin Paving	Ohmshiv Company	Bartow Paving	Georgia Development
100	\$ 1,412,374	\$ 1,146,785	\$ 1,197,952	\$ 1,287,176	\$ 1,158,270	\$ 1,390,705
Low Bid: \$ 1,146,785		Under Average	Under Average		Under Average	
Difference to Low Bid	\$ 265,589	\$ -	\$ 51,167	\$ 140,391	\$ 11,485	\$ 243,920
Comparison to Low Bid	\$ 881,196	\$ 1,146,785	\$ 1,095,618	\$ 1,006,394	\$ 1,135,300	\$ 902,865
Percentage of Points Earned	77%	100%	96%	88%	99%	79%
Initial Points Calculation	76.8	100.0	95.5	87.8	99.0	78.7
Number of Points Earned	76.8	100.0	95.5	87.8	99.0	78.7

Low Bid	High Bid	Average	Range	# of Bids	# Under Average	Standard Dev.	Process Savings
\$ 1,146,785	\$ 1,412,374	\$ 1,265,544	\$ 265,589	6	3	\$ 116,509	\$ 118,759



RFB# 2017-112: Hickory Road at Stringer Road
INTERSECTION IMPROVEMENT PROJECT

BIDDER'S LIST

	COMPANY NAME	CC Receipt#	CD PICKED UP / PAID DATE	CC REP
1	BALDWIN PAVING COMPANY	519768	6/6/2017	AL
2	BARTOW PAVING COMPANY	Drop Box	6/8/2017	AL
3	C.W. MATTHEWS	Drop Box	6/9/2017	AL
4	GEORGIA DELVELOPMENT PARTNERS	Drop Box	6/14/2017	AL
5	GLOSSON ENTERPRISES	51976	6/22/2017	AL
6	EAST COAST GRADING	519762	6/28/2017	AL

CHEROKEE COUNTY BOARD OF COMMISSIONERS

RFB/RFP No.: 2017-112

Hickory Road at Stringer Road

RFB/RFP NAME: Intersection Improvement

BID DUE DATE/TIME: 6/29/2017 at 10:00 AM

Proposals Received (no particular order)

<u>NAME</u>	<u>CITY/STATE</u>	<u>Required Forms*</u>	<u>Cost</u>	<u>CC Verified Cost</u>
C.W. Matthews Contracting Company	Marietta, GA	YES	\$ 1,412,373.83	\$ 1,412,373.83
Glosson Enterprises	Kennesaw, GA	A	\$ 1,146,785.00	\$ 1,146,785.00
Baldwin Paving Company	Marietta, GA	YES	\$ 1,199,438.48	\$ 1,197,952.33
Ohmshiv Company	Lawrenceville, GA	B	\$ 1,287,176.00	\$ 1,287,176.00
Bartow Paving Company, Inc.	Cartersville, GA	YES	\$ 1,158,269.71	\$ 1,158,269.71
Georgia Development Partners, LLC	Atlanta, GA	YES	\$ 1,390,704.72	\$ 1,390,704.72

Required Forms:

App A - Info/Add Form	App F - Sus/Debar Form
App B - Non-Coll Affidavit	Bid Bond
App C - E-Verify Affidavit	1 Original; 1 Copy
App D - References	
App E - Contract Acceptance Form	

Notes:

A. Did not initial either option on the "Acceptance of County Agreement" form
B. Did not provide two copies

Opening/Reading Attendance

<u>COMPANY</u>	<u>NAME</u>
Bartow Paving	David White
Glosson Enterprises	Jason Bridges
Ohmshiv Construction	Ajay Aehaya
C. W. Matthews	Heath Paige
Georgia Development Partners	Heather Ivey
Cherokee County Engineering	Geoff Morton
Cherokee County Procurement	Amanda Lam