

Expired Quote

Details for expired solicitation

Quote Details

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Status: Deadline Expired

Solicitation Type: Quote

Solicitation Request: ECC - Generator Maintenance and Repair FY 22

Deadline: 8/31/2021 7:00 AM (UTC-06:00) Central Time (US & Canada)

Solicitation Number:

Description:

Escambia County Emergency Communications is requesting quotes for Preventative Maintenance and Emergency Repair of backup generators. Term of contract shall be 10/01/21 - 09/30/22. See Documents for requirements and pricing sheet. Contact Andrew Hamilton, Communications Chief (850.471.6316) for additional information.

Allow Online Vendor Submittal: Yes

Products and Services Keywords:

- generator maintenance

Products and Services:

- Generators, Portable And Stationary, Including Parts And Accessories Maintenance And Repair

Documents:

- [Gen Quote Request FY22.pdf](#)
- [PS GENERATOR Appendix A.xlsx](#)

Notified Vendors:

- 8/17/2021 - ARAMARK UNIFORM SERVICE (metzger-tim@aramark.com)
- 8/17/2021 - Baroco Electric Construction Company (saunders@barocoelectric.com)
- 8/17/2021 - Basel Engineering Services LLC (ed.bas@baselengineering.com)
- 8/17/2021 - BATTERY SYSTEMS LLC (uns@battery-systems.com)

COPY

COPY TO CONTRACT

COPY TO BID EVALUATION

RETURN TO EXPIRED SOLICITATIONS

- 8/17/2021 - Bill Smith Electric, Inc. (jason@billsmithelectric.com)
- 8/17/2021 - Bill Smith Electric, Inc. (sarah@billsmithelectric.com)
- 8/17/2021 - Birkshire Johnstone, LLC (chris@birkshirejohnstone.com)
- 8/17/2021 - Birkshire Johnstone, LLC (melissa@birkshirejohnstone.com)
- 8/17/2021 - Bryan's Lawn Maintenance, Inc (bryanjr@bryanslawnmaintenance.com)
- 8/17/2021 - Coastal Generators (coastalgenerators@att.net)
- 8/17/2021 - CTN LLC (art.nunn@ctn-online.com)
- 8/17/2021 - Cummins, Inc dba Cummins Sales and Service (fran.d.nettles@cummins.com)
- 8/17/2021 - Cummins, Inc dba Cummins Sales and Service (ml777@cummins.com)
- 8/17/2021 - Dodge Data & Analytics (dodge.bidding@construction.com)
- 8/17/2021 - EMERGENCY STANDBY POWER LLC (chris@espgenerators.com)
- 8/17/2021 - EMERGENCY STANDBY POWER LLC (jaipees@aol.com)
- 8/17/2021 - EMERGENCY SYSTEMS SERVICES INC (essibd@gulftel.com)
- 8/17/2021 - empire builders (mike@empirebuildersgroup.com)
- 8/17/2021 - Enterprise Pals, Inc. (nazim@enterprise pals.com)
- 8/17/2021 - ESSI (melodyzich@gmail.com)
- 8/17/2021 - Geosyntec Consultants (kfox@geosyntec.com)
- 8/17/2021 - Geosyntec Consultants (vstrickland@geosyntec.com)
- 8/17/2021 - Hanson Professional Services Inc. (blemieux@hanson-inc.com)
- 8/17/2021 - Hanson Professional Services Inc. (narnoux@hanson-inc.com)
- 8/17/2021 - Herc Rentals (christopher.dennis@hercrentals.com)
- 8/17/2021 - Herc Rentals (troy.childress@hercrentals.com)
- 8/17/2021 - L. Pugh & Associates Inc (jlarrison@lpugh.com)
- 8/17/2021 - LIGHTNING POWER (lightningpowerel@aol.com)
- 8/17/2021 - MCNORTON MECHANICAL CONTRACTORS (LMCNORTON@MCNORTONHVAC.COM)
- 8/17/2021 - MCNORTON MECHANICAL CONTRACTORS (sean@mcnorton hvac.com)
- 8/17/2021 - Paramount Power, Inc. (bids@paramountpwr.com)
- 8/17/2021 - Pat's Pump & Blower (PatrickJ@Patspump.com)
- 8/17/2021 - Pat's Pump & Blower (patspump@aol.com)
- 8/17/2021 - Power Pro-Tech Services, Inc. (andy.britt@powerprotech.com)
- 8/17/2021 - Power Pro-Tech Services, Inc. (sales@powerprotech.com)
- 8/17/2021 - PowerSecure (amcafee@powersecure.com)
- 8/17/2021 - SEVILLE POWER EQUIPMENT (jakelane@sevillepower.com)
- 8/17/2021 - SEVILLE POWER EQUIPMENT (MCKENZIE@SEVILLEPOWER.COM)
- 8/17/2021 - Standby Systems Services, LLC (standbysystemsservices@gmail.com)
- 8/17/2021 - Suns And Pops LLC (sunsandpops@gmail.com)
- 8/17/2021 - TAW POWER SYSTEMS INC (chad.clary@tawinc.com)
- 8/17/2021 - TAW Power Systems, Inc. (John.StLouis@tawinc.com)
- 8/17/2021 - TAW Power Systems, Inc. (matthew.gould@tawinc.com)
- 8/17/2021 - TAW Power Systems, Inc. (rmccafferty@tawinc.com)
- 8/17/2021 - TAW Power Systems, Inc. (spinkerton@tawinc.com)
- 8/17/2021 - TAYLOR POWER SYSTEMS INC. (DSTEELE@TAYLORPOWER.COM)
- 8/17/2021 - TAYLOR POWER SYSTEMS INC. (lbrown@taylorpower.com)
- 8/17/2021 - Team Synergy, LLC. (deanjacobs@teamsynergyllc.org)

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- 8/17/2021 - WHITE SANDS ELECTRIC, INC. (STEVE@WHITESANDELECTRIC.COM)

Online Submissions: (3)

Need help? Contact our Government Support Team at [844-247-4220](tel:844-247-4220) (toll-free) or email: buyersupport@vendorregistry.com

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RETURN TO EXPIRED SOLICITATIONS

TABLE A

Type	Hourly Rate (in US Dollars)
Labor Rate (Standard Business Hours)	80.00
Travel Rate	80.00
Mileage Rate	0
Overtime Rate	120.00
Type	Percentage
Material Mark-up	25%
Miscellaneous Costs/Fees (Explain)	
Shoptowels, Hose Clamps, nuts, bolts	

Award Procedures

The award shall be made in the best interest of the county.

PUBLIC SAFETY DEPARTMENT GENERATORS

COMMUNICATIONS

Generator Description	Location	Property Number	# of Visits per Year	Annual Cost
Generac 20KW Model # 10558090200 21008880	Big Lagoon Tower Site	NONE	3	\$655.00
Generac 20 KW - Model # 20A02676-A 2057873	Century Water Tower	49178	3	\$755.00
CAT Model #D50-6S-SER # 00C44CGLD00912	Don Sutton Tower Site	NONE	3	\$880.00
Onan 75 KW - Model # 75.0DBV B860799312	Englewood Tower Site	City Prop.	3	\$670.00
Generac 50kw Diesel serial #8442256	Public Safety Tower Site		3	\$680.00
Generac 30KW 10015150200 2098713	Gonzales Tower Site	8317-S.O.	3	\$615.00
Olympian Model # G35LG2 SER. # GXE01004	Gulf Breeze Tower Site	NONE	3	\$610.00
Generac - Model # 97A01561-S 2033968	Molino Health Dept. Tower Site	NONE	3	\$720.00
Onan 35 KW - Model # 35DGBB A980673262	North Site Tower Site		3	n/a per A. Hamilton
Kohler 31KW - Model #GLS-164231-0150	North Site Tower Site #2	98C3-S.O.	3	\$650.00
Kohler 30 KW - Model # 30ROZ161 391565	Pipeline Tower Site	NONE	3	\$685.00
Generac 15 KW - Model #98A03452-S 2042378	Walnut Hill Tower Site	46226	3	\$770.00
Generac 25 KW - Model # Q102516ANSN 4647441	Warrington Tower Site	NONE	3	\$550.00
Kohler 20 KW - Model # 20RZ 158337	WSRE Tower Site	41862	3	n/a per A. Hamilton
Generac 22 KW -Model #RG02224ANAX	I-10/4H Tower Site	NONE	3	\$600.00
Kohler 1000 KW- Model # 1000ROZD4	Public Safety Building 6575 N "W" St	NONE	3	\$2,100.00
CAT 400 KW - Public Safety Back up	Public Safety Building 6575 N "W" St	NONE	3	\$1,145.00
EMERGENCY MANAGEMENT				
				\$12,085.00

Generator Description	Location	Property Number	# of Visits per Year	Annual Cost
Stamford 30 KW - Model # N/A Ser. #0111355/05	Perkins Portable/Public Safety Storage Bldg.	NONE	PER REQUEST	N/A
Martin Diesel-Yanmar Generator CGS-44YE	THOR Command Trailer/PS Storage Bldg.	NONE	2	\$575.00
Carrier PC6000	THOR Command Trailer/PS Storage Bldg.	NONE	1	\$250.00
Honda Model # EB5000 Ser. # EA7-3111709	Honda Portable/Public Safety Storage Bldg	58532	1	\$160.00
Kohler 350 KW Portable - Model # 350REOZD 602562	Pensacola State College	NONE	3	\$1,010.00
				\$1,995.00

EMS

Generator Description	Location	Property Number	# of Visits per Year	Annual Cost
Kohler 80 KW - Model # 80ROZ1 393452	Century EMS Sub-Station	NONE	3	\$935.00
#1 Honda 6.5 KW - Model # ES6500 EA1-1077128	Public Safety Storage Building	44150	1	\$160.00
#2 Honda 6.5 KW - Model # ES6500 EA1-1070758	Public Safety Storage Building	44149	1	\$160.00
#3 Honda 5.0 KW - Model # EMS5000S EA& 1119206	Public Safety Storage Building	41336	1	\$135.00
#4 Honda 5.0 KW - Model # EMS5000S EA7 1118855	Public Safety Storage Building	41337	1	\$135.00

#5 Honda 2000 I - Ser# EAAJ1393351	Public Safety Medical Supply	NONE	1	\$145.00
Meco Alte Spa Model N/A Serial # 620327C3	Public Safety Storage Building/EMS Support Trailer	NONE	3	\$490.00
Power Tech 20 KW - Model # PTS MH-20AA KHA45DCA3213AA	Mobile 1 Command Trailer/PS Storage Bldg.	NONE	2	\$485.00

\$2,645.00

D TOTAL ANNUAL COSTS FOR SI \$16,725.00



Cover Letter

TAW Power Systems is pleased to have the opportunity to respond to the Escambia County Public Safety RFP for Generator Maintenance and Repair for backup generators. In our response to the RFP, we will demonstrate the capabilities necessary to comply with virtually all the requirements put forward and describe how we plan to exceed the counties expectations for the services requested.

TAW Power Systems offers 24x7, 365 day a year contact and support utilizing personnel at our facilities, not an answering service. Each evening, telephone lines are forwarded and manned by either the Area Service Managers or Service Coordinators. They then have the ability to assess the situation, send out the appropriate technician to provide a response time in order to restore service as quickly and as practical as possible. A substantial inventory of the most commonly replaced parts at each of the branches also assists in reducing any downtime.

The TAW headquarters is located at 6312 78th St, Riverview, FL 33578. The closest branch in relation to the Escambia County is located at 5520 Business Pkwy Bldg 2, Theodore, AL 36582.

TAW representation for this account are:

- | | |
|---|-----------------------------|
| 1. Chad Clary - Service Sales Representative
T: 251-653-4150
C: 251-234-0584 | Chad.Clary@tawinc.com |
| 2. John St Louis – Director of Operations
T: 813-840-3500 x3885
C: 813-917-7217 | John.StLouis@tawinc.com |
| 3. Regis McCafferty-Director of Sales
T: 954-977-0202 x 1705
C: 954-444-1726 | Regis.Mccafferty@tawinc.com |
| 4. Dan Devine-Operations Manager
T: 800-876-0990 | Dan.Devine@tawinc.com |

Company Information

Tampa Armature Works, Inc. (TAW®), is a family of integrated power solutions. Since 1921, TAW® has been the premier Sales, Service, and Predictive Maintenance provider for electric motors, generators, transformers, pumps, drives, metal-clad switchgear, metal-enclosed switchgear, and all rotating apparatus. If it spins, turns, or rotates, chances are we can repair it, rewind it, or rebuild it better than anyone else.

TAW Power Systems employs over fifty-two (52) field generator technicians, many with Kohler, EGSA and other manufacturer certifications, based out of six (6) Service Centers throughout Florida and Alabama. The service vehicles are equipped with state-of-the-art computer hardware and software, tools, meters, and inventory to provide typical repairs/service for generators systems and ancillary equipment such as Automatic Transfer Switches (ATS), controllers, etc. The technicians communicate on a real time basis with their Service Manager and additional technical support staff via Internet and cellular smartphones. The vehicles are monitored with GPS locating devices so the closest technician for a particular site can be contacted and dispatched immediately.

Technical training on new products and services is a fluid, on-going program at TAW Power Systems. In 2019, TAW had more than thirteen (13) technicians complete EGSA certification. In addition, many attended factory schools and industry seminars for new product training and service certifications. We also have a full-time instructor on staff that continually provides a training curriculum on general electrical and mechanical theory and process, as well as generator start-up, preventive maintenance procedures, and other related topics. The training program is continuously updated with the latest emergency power systems products.

TAW Power Systems is the service provider for several large accounts including network stations, hospitals, communication sites, and other crucial locations. Our service department staff works around the clock to provide any emergency service required at any time of the day.



GENERATOR
PARTS, SERVICE, REPAIR & RENTAL

Taylor Sudden Service
5640 Commerce Blvd. East
Mobile, AL 36619
(251) 443-8402



Taylor Power Systems
947 Industrial Park Drive
Clinton, MS 39056
(601) 922-4444

Taylor Sudden Service INC
5640 Commerce Blvd. East
Mobile, AL 36619
Phone: 251-443-9569
Fax: 251-443-9569
Contract Email: sholland@taylorbigred.com

Taylor Sudden Service has sixteen (16) technicians that report out of the Mobile Branch. Some are in remote locations but we can pull from those locations. During any disaster or emergency situation we are able to pull from any of our 26 different locations. We have 26 current locations that we can call on, during times of need. Taylor Sudden service also has an adequate number of office personnel to answer any questions that you may have. We invoice on net 30 after each service is performed. We respond in emergency situations in 2 to 4 hours and for non-emergency in 24 to 48 hours. We are on call 24/7/365 per year with only a few major holidays. We observe the following holidays, New Year's Day, Good Friday, Memorial Day, 4th of July, Labor Day, Thanksgiving Day and the Day After, Christmas Eve, Christmas Day, and New Year's Eve.

Taking Care of Our Customers is PRIORITY ONE!



Taylor Sudden Service
5640 Commerce Blvd. East
Mobile, AL 36619
(251) 443-8402



Taylor Power Systems
947 Industrial Park Drive
Clinton, MS 39056
(601) 922-4444



Taylor Sudden Service

A Taylor Company

Taylor Sudden Service, Inc. main office located in Louisville, MS, has served its customers by providing a variety of service for both generated power systems and lift trucks. Taylor Sudden Service, Inc. is a part of The Taylor Group of Companies and was established by W.A. Taylor Jr. in 1986 to distribute power and lift services across the southern and eastern United States.

Taylor Machine Works has been designing and building high quality industrial equipment in excess of 86 years. Taylor Sudden Service, Inc. provides the same quality and integrity in the service world of both lift trucks and generators in a variety of challenging and critical environments.

Taylor Sudden Service offers many services in its generator and lift truck from basic service, major engine and component repair to rentals. So no matter the size of the job Taylor has something to take care of the need whether it is power or lift trucks as has been the vision of the Taylors from the start.

We offer these services for home standby generators, to large business, to hospitals. Taylor Sudden Service has 26 locations in Texas, Arkansas, Louisiana, Mississippi, Indiana, Alabama, Florida, Georgia, North Carolina, Tennessee, Kentucky and West Virginia.



Taking Care of Our Customers is PRIORITY ONE!

PUBLIC SAFETY DEPARTMENT GENERATORS

COMMUNICATIONS

Generator Description	Location	Property Number	# of Visits per Year	Annual Cost
Generac 20KW Model # 10S558090200 21008880	Big Lagoon Tower Site	NONE	3	\$898.00
Generac 20 KW - Model # 20A02676-A 2057873	Century Water Tower	49178	3	\$898.00
CAT Model #D50-6S-SER.# 00C44CGLD00912	Don Sutton Tower Site	NONE	3	\$1,092.00
Onan 75 KW - Model # 75.0DBV B860799312	Englewood Tower Site	City Prop.	3	\$1,112.00
Generac 50kw Diesel serial #8442256	Public Safety Tower Site		3	\$1,092.00
Generac 30KW 10015150200 2098713	Gonzales Tower Site	83J7-S.O.	3	\$1,062.00
Olympian Model # G351G2 SER. # GXE01004	Gulf Breeze Tower Site	NONE	3	\$1,062.00
Generac - Model # 97A01561-S 2033968	Molino Health Dept. Tower Site	NONE	3	\$848.00
Onan 35 KW - Model # 35DGBB A980673262	North Site Tower Site	98C3-S.O.	3	\$1,062.00
Kohler 31KW - Model #GLS-164231-0150	North Site Tower Site #2	NONE	3	\$1,062.00
Kohler 30 KW - Model # 30ROZL61 391565	Pipeline Tower Site	46226	3	\$1,062.00
Generac 15 KW - Model #98A03452-S 2042378	Walnut Hill Tower Site	NONE	3	\$873.00
Generac 25 KW - Model # QT02516ANSN 4647441	Warrington Tower Site	NONE	3	\$977.00
Kohler 20 KW - Model # 20RZ 158337	WSRE Tower Site	41862	3	\$977.00
Generac 22 KW -Model #RG02224ANAX	1-10/4H Tower Site	NONE	3	\$987.00
Kohler 1000 KW -Model # 1000R0ZD4	Public Safety Building 6575 N "W" St	NONE	3	\$3,854.00
CAT 400 KW - Public Safety Back up	Public Safety Building 6575 N "W" St	NONE	3	\$1,864.00
EMERGENCY MANAGEMENT				
				\$20,782.00

Generator Description	Location	Property Number	# of Visits per Year	Annual Cost
Stamford 30 KW - Model # N/A Ser. #0111355/05	Perkins Portable/Public Safety Storage Bldg.	NONE	PER REQUEST	N/A
Martin Diesel-Yanmar Generator CGS-44YE	THOR Command Trailer/PS Storage Bldg.	NONE	2	\$887.00
Carrier PC6000	THOR Command Trailer/PS Storage Bldg.	NONE	1	\$294.50
Honda Model # EB5000 Ser. # EA7-3111709	Honda Portable/Public Safety Storage Bldg	58532	1	\$304.50
Kohler 350 KW Portable - Model # 350REOZD 602562	Pensacola State College	NONE	3	\$1,725.00
				\$3,211.00

EMS

Generator Description	Location	Property Number	# of Visits per Year	Annual Cost
Kohler 80 KW - Model # 80ROZL 393452	Century EMS Sub-Station	NONE	3	\$1,102.00
#1 Honda 6.5 KW - Model # ES6500 EA1-1077128	Public Safety Storage Building	44150	1	\$304.50
#2 Honda 6.5 KW - Model # ES6500 EA1-1070758	Public Safety Storage Building	44149	1	\$304.50
#3 Honda 5.0 KW - Model # EMS0005 EA& 1119206	Public Safety Storage Building	41336	1	\$304.50

#4 Honda 5.0 KW - Model # EM5000S EA7 1118855	Public Safety Storage Building	41337	1	\$304.50
#5 Honda 2000 I - Ser# EAAJ1393351	Public Safety Medical Supply	NONE	1	\$304.50
Meco Alte Spa Model N/A Serial # 620327C3	Public Safety Storage Building/EMS Support Trailer	NONE	3	\$977.00
Power Tech 20 KW - Model # PTS MH-20AA KHA45DCA3213AA	Mobile 1 Command Trailer/PS Storage Bldg.	NONE	2	\$753.00
				\$4,354.50

D TOTAL ANNUAL COSTS FOR SI \$26,483.50

TABLE A

Type	Hourly Rate (in US Dollars)
Labor Rate (Standard Business Hours)	\$99.00 per hour
Travel Rate	\$99.00 per hour
Mileage Rate	\$2.50 per mile
Overtime Rate	\$148.50 per hour
Type	Percentage
Material Mark-up	25%
Miscellaneous Costs/Fees (Explain)	

Award Procedures

The award shall be made in the best interest of the county.

PROPOSAL SUBMISSION:

Generator Maintenance Services

This Proposal is submitted by:

Provider Name: Taylor Sudden Service, INC.

Representative
(printed): Stephen Holland

Representative
(signed): _____

Address: 5640 Commerce Blvd. East

City/State/Zip: Mobile, AL 36619

E-mail Address: sholland@taylorbigred.com

Telephone: 251-443-8402

(Area Code) Telephone Number

Facsimile: 251-443-9569

(Area Code) Fax Number

REFERENCES

Generator Maintenance Services

Reference #1:

Company Name: Bay County Florida
Address: 840 West 11th Street Panama City, FL 32401
Phone Number: 850-248-8140
Contact Name: Karen Grindle
Length of Service: 2016-Present (5 years)

Reference #2:

Company Name: Jackson County Utility Authority
Address: 1225 Jackson Avenue Pascagoula, MS 39567
Phone Number: 228-938-6809 ext. 5337
Contact Name: Richard Torjusen
Length of Service: 2015-Present (6 years)

Reference #3:

Company Name: Stennis Space Center
Address: 9353 Cypress Loop Road Stennis Space Center MS 39529
Phone Number: 228-323-2819
Contact Name: Kirt Arcana
Length of Service: 2009-Present (12 years)