

**ADDENDUM NO: 2**

**REQ NO: 186356**

**FINAL SUBMITTAL: August 7, 2019 at 2:00 PM EST  
FINAL QUESTIONS:**

**Department: Fleet Management Division, Public Works**

**Changes to Bid# 305580:**

**Attached you will find the updated bid document and specifications from information that came from the pre-bid conference on July 3, 2019.**

**Please provide the Option No. for items in Red on the Transit Vehicles on the spreadsheet. You will put your price for the Base Unit and price out the option listed for each vehicle. DO NOT add the price of the Base Unit and Option price together on the option lines.**

**The pricing spreadsheet has calculations for each Vehicle listed. If you get this addendum from the website, you will need to email the buyer to get the Excel spreadsheet for bidding.**

**You may email the addendum to the Buyer at [mmckeel@chattanooga.gov](mailto:mmckeel@chattanooga.gov) .**

**Req No: 186356 Sedans, SUVs, Vans & Light Trucks**

**PLEASE SIGN ONE (1) COPY OF ADDENDUM AND RETURN TO THE PURCHASING DEPARTMENT. RETAIN THE OTHER COPY FOR YOUR FILES.**

**Name: \_\_\_\_\_**

**Company: \_\_\_\_\_**

**CITY OF CHATTANOOGA  
PURCHASING DEPARTMENT  
Mark McKeel  
City Hall Suite G13  
CHATTANOOGA, TN 37402  
TELE: (423) 643-7236  
FAX: (423) 643-7244**

**FORD SEDANS, SUVs, VANS, AND LIGHT TRUCKS  
FOR CITY OF CHATTANOOGA PUBLIC WORKS DEPARTMENT  
FLEET DIVISION  
May 2019**

**1. Scope of services**

The scope of services included in these specifications shall be to provide Fleet vehicles for various departments within the City of Chattanooga Public Works Department, Fleet Division. While not all standard equipment is listed here, all viable manufacturers must meet all regulatory agency specification compliance, such as FMVSS and DOT, and must have a warranty repair center located in the Chattanooga vicinity for service and repairs of warranty claims.

Any questions or comments related to the services described in these specifications may be directed to Mark McKeel, City of Chattanooga Purchasing Division, [mmckeel@chattanooga.gov](mailto:mmckeel@chattanooga.gov).

**2. Basis of bidding**

The Vendor shall submit two (2) copies of bid documents utilizing the attached bid form. The bid shall include pricing for standard equipment and equipment group options listed on the attached bid form for Ford sedans, SUVs, vans, and light duty trucks. They should include ALL fees, including delivery charges (if any).

**3. General conditions and instructions to bidders**

The Vendor shall comply with the Terms and Conditions posted on website <http://www.chattanooga.gov/purchasing/standard-terms-and-conditions> that has been made a part of this solicitation.

**4. Length of contract**

The Contract for services described herein shall be for a period of one (1) year beginning the effective date of the award of the Contract. The City and Vendor shall have the option of mutually extending the Contract for two (2) additional one (1) year periods.

Intermittent year model changes will not affect pricing until the award effective date. The escalation clause will be limited to 2% annual price increase for the entire body of vehicles. For example, price changes in one model can exceed 2% as long as the highest volume purchases don't escalate more than 2% and the total increase for all models doesn't exceed 2%.

## 5. Items and other requirements

All warranties for the various vehicles itemized must be a minimum of (3) three years or 36,000 miles.

- a. **Ford Escape S** - 2.5L i-VCT with Flex-Fuel Capability, Four-Wheel Disc Brakes with ABS, and 6-speed Automatic Transmission
- b. **Ford Expedition XL 4x2** - 3.5L Eco Boost V6, Four-Wheel Disc Brakes with ABS, and 10-speed Automatic Transmission
- c. **Ford Explorer RWD** – 2.3L EcoBoost I-4 with Auto Start-Stop Technology, Four-Wheel Disc Brakes with ABS, and 10-speed Automatic Transmission
- d. **Ford Focus S** – 2.0L Ti-VCT GDI I-4, ABS, EBA, and 6-Speed PowerShift Automatic Transmission
- e. **Ford Fusion** – 2.5L i-VCT Engine with 6-Speed Automatic Transmission, ABS and Brake Assist
- f. **Ford Taurus** – 3.5L Ti-VCT V6, ABS, and 6-Speed SelectShift Automatic Transmission
- g. **Ford Ranger** – 2.3L EcoBoost Engine with Auto Start-Stop Technology, Independent Front Suspension, ABS, EPAS, and Electronic Ten-Speed Automatic Transmission
- h. **Ford F-150** – 3.3L V6 PFDI with Auto Start-Stop Technology and Flex-Fuel Capability, Four-Wheel Disc with ABS, and Electronic Six-Speed Automatic Transmission
- i. **Ford F-250** – 6.2L 2 Valve Gas SOHC EFI NA V8 (Flex-Fuel) with TorqShift-G Six-Speed Automatic Transmission and ABS
- j. **Ford F-350** - 6.2L 2 Valve Gas SOHC EFI NA V8 (Flex-Fuel) with TorqShift Six-Speed Automatic Transmission and ABS
- k. **Ford F-450** – 6.7L 4 Valve OHV Power Stroke V8 Turbo Diesel B20 with TorqShift Six-Speed Automatic Transmission and ABS
- l. **Ford Transit Vans – T150, T250, T350** – 2.0L GDI I-4 Engine with Auto Start-Stop Technology and EPAS

## 6. Delivery

The delivery of all vehicles will be done only by the awarded vendor. Each vehicle shall contain a full tank of gasoline when delivered.

**7. The City will provide the following services:**

- a. Designate a City representative to coordinate delivery with Vendor's personnel.
- b. Provide access to City facilities to provide service
- c. Provide a designated space for all vehicles to be parked upon delivery.

**8. Execution**

The contract for the services shall begin immediately on the effective date of the award of the Contract.

**9. Payment of Services**

- a. The City will make payment to the Vendor according to the City's normal policies and procedures.
- b. Vendor's Invoice must list a valid E-Mail Address for billing questions and inquiries.
- c. Invoice Date is critical and Invoices must be sent to the City on the Invoice Date in order for the City's tracking system to accurately reflect the record. The Invoice Date must not precede the Ship Date or Service Date.
- d. Invoice descriptions on transaction lines must match the wording of the Purchase Order transaction lines, and reference the corresponding transaction line number of the Purchase Order. The Vendor shall not invoice the City for any item that does not correspond to a line on the Purchase Order.
- e. Vendor's Invoices that are billed inaccurately, incompletely, or otherwise unable to be properly processed are not considered valid.
- f. When sending City a Revised Invoice, it must be clearly marked "Revised." When sending City a replacement Invoice, it must reference the Invoice Number it is replacing.
- g. Invoices to the City shall reference the City Department, Release Number, Work Order Number (if applicable), and the first and last name of the City employee placing the order.
- h. Accurate Invoices, with all appropriate backup documentation, shall be sent to:

City of Chattanooga  
Attn: Accounts Payable Division  
101 East 11<sup>th</sup> Street, Suite 101  
Chattanooga, TN 37402  
[acctspayable@chattanooga.gov](mailto:acctspayable@chattanooga.gov)

And a copy sent to

City of Chattanooga  
Fleet Division  
[fleetacctspayable@chattanooga.gov](mailto:fleetacctspayable@chattanooga.gov)



QUANTITIES ARE BASED ON THE PAST 3 YEARS PURCHASE HISTORY.  
THE CITY OF CHATTANOOGA SHALL GUARANTEE NO MINIMUM OR MAXIMUM PURCHASE  
DURING THE LIFE OF THE CONTRACT

Total Price for All  
Base Vehicles Only  
Based on Estimated  
Quantities:

\$ - \$

Total Price for All  
Items Including  
Options Based on  
Estimated Quantities:

\$ - \$

Item	Class-Item	Quantity	Unit	Unit Price
FORD ESCAPE S				
1	Ford Escape S FWD 4 x 2	10	Each	\$ -
1a	Option U0G: SE Package	10	Each	\$ -
1b	Option U0B: FWD Hybrid	10	Each	\$ -
1c	Option U0B: AWD Hybrid	10	Each	\$ -
1d	Option U0G: 4WD (Requires Option U0G)	10	Each	\$ -
1e	Option 999: 2.0L EcoBoost Engine with Auto Start-Stop Technology	10	Each	\$ -
1f	Option 536: 2.0L EcoBoost Class II Trailer Tow Package (Required Option 999)	10	Each	\$ -
1g	Option 153: Front License Plate Bracket	10	Each	\$ -
1h	Option 50C: Floor Liners, Front & Rear	10	Each	\$ -
1i	Option 50Q: Cargo Mat	10	Each	\$ -
1j	Option 924: Privacy Glass - Second Row Side & Liftgate	10	Each	\$ -
1k	Option 60S: Reverse Sensing System	10	Each	\$ -
Total Price for Escape S with Options, Based on Estimated Usage				\$ -
FORD EXPEDITION XL				
2	Ford Expedition XL 4 x 2	5	Each	\$ -
2a	Option U1G: 4 x 4	5	Each	\$ -
2b	Option K1F: MAX 4 x 2	5	Each	\$ -
2c	Option K1G: MAX 4 x 4	5	Each	\$ -
2d	Option U1H: XLT	5	Each	\$ -
2e	Option U1J: XLT 4 x 4	5	Each	\$ -
2f	Option K1H: XLT MAX 4 x 2	5	Each	\$ -
2g	Option K1J: XLT MAX 4 x 4	5	Each	\$ -
2h	Option 536: Heavy Duty Trailer Tow Package	5	Each	\$ -
2i	Option 66R: Reverse Sensing System	5	Each	\$ -
2j	Option 55R: Cargo Mat-Reversible	5	Each	\$ -
2k	Option 47B: Floor Liners, Front & Second Rows	5	Each	\$ -
2l	Option 14B: Platform Running Boards-Black	5	Each	\$ -
2m	Option 153: Front License Plate Bracket	5	Each	\$ -
Total Price for Expedition XL with Options, Based on Estimated Usage				\$ -

FORD EXPLORER					
3	Ford Explorer RWD		5	Each	\$ -
3a	Option K8B: 4WD		5	Each	\$ -
3b	Option K7D: XLT		5	Each	\$ -
3c	Option K8D: XLT 4WD		5	Each	\$ -
3d	Option K7F: Limited Hybrid RWD		5	Each	\$ -
3e	Option K8F: Limited Hybrid 4WD		5	Each	\$ -
3f	Option 52T: Class III Trailer Tow Package		5	Each	\$ -
3g	Option 16N: Floor Liners, Front & Second Rows		5	Each	\$ -
3h	Option 153: Front License Plate Bracket		5	Each	\$ -
3i	Option 85W: Cargo Mat		5	Each	\$ -
Total Price for Explorer RWD with Options, Based on Estimated Usage					\$ -
FORD FOCUS					
4	Ford Focus 4-Door Sedan SE FWD		5	Each	\$ -
4a	Option 992: 2.0L TI-VCT GDI I-4		5	Each	\$ -
5	Ford Focus 5-Door Hatchback FWD		5	Each	\$ -
5a	Option 47P: Interior Protection Package		5	Each	\$ -
Total Price for Focus with Options, Based on Estimated Usage					\$ -
FORD FUSION					
6	Ford Fusion S FWD		10	Each	\$ -
6a	Option P0H: SE		10	Each	\$ -
6b	Option 43P: Reverse Sensing System (Standard on SE)		10	Each	\$ -
6c	Option 153: Front License Plate Bracket		10	Each	\$ -
6d	Option 55M: Floor Liners, Front & Rear		10	Each	\$ -
Total Price for Fusion with Options, Based on Estimated Usage					\$ -

FORD RANGER					
7	Ford Ranger Super Cab 4 x 2		5	Each	\$ -
7a	Option R1A: Box Delete		5	Each	\$ -
7b	Option R1F: Super Cab 4 x 4, 6' Box		5	Each	\$ -
7c	Option R4E: Super Crew 4 x 2, 5' Box		5	Each	\$ -
7d	Option R4F: Super Crew 4 x 4, 5' Box		5	Each	\$ -
7e	Option 87A: 2nd Row Seat Delete		5	Each	\$ -
7f	Option 88Q: Bed Utility Package		5	Each	\$ -
7g	Option 53R: Trailer Tow Package		5	Each	\$ -
7h	Option 153: Front License Plate Bracket		5	Each	\$ -
7i	Option 18Y: Running Boards, 5" Rectangular-Black		5	Each	\$ -
7j	Option 86S: Bedliner, Tough Bed Spray-in		5	Each	\$ -
7k	Option 60H: Exterior Backup Alarm		5	Each	\$ -
7l	Option 67F: XL Power Equipment Group		5	Each	\$ -
Total Price for Ranger with Options, Based on Estimated Usage					\$ -



FORD F150 XL REGULAR CAB

8	Ford F150 Regular Cab XL 4 x 2	10	Each	\$	-
8a	Option 141: 8' Box	10	Each	\$	-
8b	Option F1E: 4 x 4	10	Each	\$	-
8c	Option 99P: 2.7L V8 EcoBoost with Auto Start-Stop Technology	10	Each	\$	-
8d	Option 994: 3.5L V6 EcoBoost with Auto Start-Stop Technology	10	Each	\$	-
8e	Option 995: 5.0L V6 EcoBoost with Auto Start-Stop Technology	10	Each	\$	-
8f	Option 68X: XLT Power Equipment Group Package	10	Each	\$	-
8g	Option 53B: Class IV Trailer Hitch	10	Each	\$	-
8h	Option 53A: Trailer Tow Package	10	Each	\$	-
8i	Option 53C: Max Trailer Tow Package (Requires Option 994)	10	Each	\$	-
8j	Option 627: Heavy Duty Payload Package (Requires Option 53A/995 or 53C/994)	10	Each	\$	-
8k	Option 18B: Platform Running Boards-Black	10	Each	\$	-
8l	Option 63S: Box Side Steps	10	Each	\$	-
8m	Option 63T: Tailgate Step (with Tailgate Lift Assist)	10	Each	\$	-
8n	Option 76R: Reverse Sensing System (Requires Options 53B, 53A, or 53C)	10	Each	\$	-
8o	Option A: Vinyl 40/20/40 Front Seat	10	Each	\$	-
8p	Option 67T: Integrated Trailer Brake Controller (Requires Options 53B or 53A) - Included with Option 53C	10	Each	\$	-
8q	Option 655: Extended Range 36 Gallon Fuel Tank	10	Each	\$	-
8r	Option 153: Front License Plate Bracket	10	Each	\$	-
8s	Option 96W: Bedliner, Tough Bed Spray-in	10	Each	\$	-
8t	Option 96P: Bedliner, Plastic Drop-in	10	Each	\$	-
8u	Option 85A: XL Power Equipment Group	10	Each	\$	-
8v	Option 52P: SYNC (Requires Option 50S)	10	Each	\$	-
8w	Option 85H: Backup Alarm System	10	Each	\$	-
8x	Option 50S: Cruise Control	10	Each	\$	-
8y	Option 54Y/59S: Manual-Folding, Manually Telescoping, Power Glass Trailer Tow Mirrors (Requires Option 53A or 53C)	10	Each	\$	-
8z	Option 16G: Vinyl Flooring-Black	10	Each	\$	-
Total Price for F150 XL Regular Cab with Options, Based on Estimated Usage					\$



FORD F150 XLSUPER CAB						
9	Ford F150 Super Cab XL 4 x 2	10	Each	\$	-	-
9a	Option 163: 8' Box	10	Each	\$	-	-
9b	Option X1E: 4 x 4	10	Each	\$	-	-
9c	Option 99P: 2.7L V6 EcoBoost with Auto Start-Stop Technology	10	Each	\$	-	-
9d	Option 994: 3.5L V6 EcoBoost with Auto Start-Stop Technology	10	Each	\$	-	-
9e	Option 995: 5.0L V6 EcoBoost with Auto Start-Stop Technology	10	Each	\$	-	-
9f	Option 68X: XLT Power Equipment Group Package	10	Each	\$	-	-
9g	Option 53B: Class IV Trailer Hitch	10	Each	\$	-	-
9h	Option 53A: Trailer Tow Package	10	Each	\$	-	-
9i	Option 53C: Max Trailer Tow Package (Requires Option 994)	10	Each	\$	-	-
9j	Option 627: Heavy Duty Payload Package (Requires Option 53A/995 or 53C/994)	10	Each	\$	-	-
9k	Option 18B: Platform Running Boards-Black	10	Each	\$	-	-
9l	Option 63S: Box Side Steps	10	Each	\$	-	-
9m	Option 63T: Tailgate Step (with Tailgate Lift Assist)	10	Each	\$	-	-
9n	Option 76R: Reverse Sensing System (Requires Options 53B, 53A, or 53C)	10	Each	\$	-	-
9o	Option A: Vinyl 40/20/40 Front Seat	10	Each	\$	-	-
9p	Option 67T: Integrated Trailer Brake Controller (Requires Options 53B or 53A) - Included with Option 53C	10	Each	\$	-	-
9q	Option 655: Extended Range 36 Gallon Fuel Tank	10	Each	\$	-	-
9r	Option 153: Front License Plate Bracket	10	Each	\$	-	-
9s	Option 96W: Bedliner, Tough Bed Spray-in	10	Each	\$	-	-
9t	Option 96P: Bedliner, Plastic Drop-in	10	Each	\$	-	-
9u	Option 85A: XL Power Equipment Group	10	Each	\$	-	-
9v	Option 52P: SYNC (Requires Option 50S)	10	Each	\$	-	-
9w	Option 85H: Backup Alarm System	10	Each	\$	-	-
9x	Option 50S: Cruise Control	10	Each	\$	-	-
9y	Option 54Y/59S: Manual-Folding, Manually Telescoping, Power Glass Trailer Tow Mirrors (Requires Option 53A or 53C)	10	Each	\$	-	-
9z	Option 16G: Vinyl Flooring-Black	10	Each	\$	-	-
Total Price for F150 XL Super Cab with Options, Based on Estimated Usage					\$	-

FORD F150 XL SUPER CREW

10	Ford F150 Super Crew XL 4 x 2	10	Each	\$	-
10a	Option 157: 6.5' Box	10	Each	\$	-
10b	Option W1E: 4 x 4	10	Each	\$	-
10c	Option 99P: 2.7L V8 EcoBoost with Auto Start-Stop Technology	10	Each	\$	-
10d	Option 994: 3.5L V6 EcoBoost with Auto Start-Stop Technology	10	Each	\$	-
10e	Option 995: 5.0L V6 EcoBoost with Auto Start-Stop Technology	10	Each	\$	-
10f	Option 68X: XLT Power Equipment Group Package	10	Each	\$	-
10g	Option 53B: Class IV Trailer Hitch	10	Each	\$	-
10h	Option 53A: Trailer Tow Package	10	Each	\$	-
10i	Option 53C: Max Trailer Tow Package (Requires Option 994)	10	Each	\$	-
10j	Option 627: Heavy Duty Payload Package (Requires Option 53A/995 or 53C/994)	10	Each	\$	-
10k	Option 198: Platform Running Boards-Black	10	Each	\$	-
10l	Option 63S: Box Side Steps	10	Each	\$	-
10m	Option 63T: Tailgate Step (with Tailgate Lift Assist)	10	Each	\$	-
10n	Option 76R: Reverse Sensing System (Requires Options 53B, 53A, or 53C)	10	Each	\$	-
10o	Option A: Vinyl 40/20/40 Front Seat	10	Each	\$	-
10p	Option 67T: Integrated Trailer Brake Controller (Requires Options 53B or 53A) - Included with Option 53C	10	Each	\$	-
10q	Option 655: Extended Range 36 Gallon Fuel Tank	10	Each	\$	-
10r	Option 153: Front License Plate Bracket	10	Each	\$	-
10s	Option 96W: Bedliner, Tough Bed Spray-in	10	Each	\$	-
10t	Option 96P: Bedliner, Plastic Drop-in	10	Each	\$	-
10u	Option 85A: XL Power Equipment Group	10	Each	\$	-
10v	Option 52P: SYNC (Requires Option 50S)	10	Each	\$	-
10w	Option 85H: Backup Alarm System	10	Each	\$	-
10x	Option 50S: Cruise Control	10	Each	\$	-
10y	Option 54Y/59S: Manual-Folding, Manually Telescoping, Power Glass Trailer Tow Mirrors (Requires Option 53A or 53C)	10	Each	\$	-
10z	Option 16G: Vinyl Flooring-Black	10	Each	\$	-
Total Price for F150 Super Crew with Options, Based on Estimated Usage					\$

FORD F250 REGULAR CAB					
11	Ford F250 Regular Cab 4 x 2		10	Each	\$ -
11a	Option F2B: 4 x 4		10	Each	\$ -
11b	Option 90L: Power Equipment Group (Included in XLT)		10	Each	\$ -
11c	Option 17V: XLT Value Package		10	Each	\$ -
11d	Option 53S: Trailer Tow Package		10	Each	\$ -
11e	Option 66D: Pickup Box Delete		10	Each	\$ -
11f	Option 60B: Blind Spot Information System (Requires Option 90L)		10	Each	\$ -
11g	Option 54K: Manually Telescoping, Folding Trailer Tow Mirrors		10	Each	\$ -
11h	Option 52B: Trailer Brake Controller		10	Each	\$ -
11i	Option 18B: Platform Running Boards		10	Each	\$ -
11j	Option 872: Rear View Camera & Prep Kit (Requires Option 66D)		10	Each	\$ -
11k	Option 85S: Bedliner, Tough Bed Spray-in		10	Each	\$ -
11l	Option 85L: Bedliner, Plastic Drop-in		10	Each	\$ -
11m	Option 76R: Reverse Sensing System		10	Each	\$ -
11n	Option 58S: SYNC		10	Each	\$ -
<b>Total Price for F250 Regular Cab with Options, Based on Estimated Usage</b>					<b>\$ -</b>
FORD F250 SUPER CAB					
12	Ford F250 Super Cab 4 x 2		10	Each	\$ -
12a	Option X2B: 4 x 4		10	Each	\$ -
12b	Option X2A: 6 3/4' Box		10	Each	\$ -
12c	Option X2A: 8' Box		10	Each	\$ -
12d	Option X2B: 4 x 6 3/4' Box		10	Each	\$ -
12e	Option X2B: 4 x 8' Box		10	Each	\$ -
12f	Option 90L: Power Equipment Group (Included in XLT)		10	Each	\$ -
12g	Option 17V: XLT Value Package		10	Each	\$ -
12h	Option 53S: Trailer Tow Package		10	Each	\$ -
12i	Option 66D: Pickup Box Delete		10	Each	\$ -
12j	Option 60B: Blind Spot Information System (Requires Option 90L)		10	Each	\$ -
12k	Option 54K: Manually Telescoping, Folding Trailer Tow Mirrors		10	Each	\$ -
12l	Option 52B: Trailer Brake Controller		10	Each	\$ -
12m	Option 18B: Platform Running Boards		10	Each	\$ -
12n	Option 872: Rear View Camera & Prep Kit (Requires Option 66D)		10	Each	\$ -
12o	Option 85S: Bedliner, Tough Bed Spray-in		10	Each	\$ -
12p	Option 85L: Bedliner, Plastic Drop-in		10	Each	\$ -
12q	Option 76R: Reverse Sensing System		10	Each	\$ -
12r	Option 58S: SYNC		10	Each	\$ -
<b>Total Price for F250 Super Cab with Options, Based on Estimated Usage</b>					<b>\$ -</b>

FORD F250 CREW CAB

13	Ford F250 Crew Cab 4 x 2	10	Each	\$	-
13a	Option W2B: 4 x 4	10	Each	\$	-
13b	Option W2A: 6 3/4' Box	10	Each	\$	-
13b	Option W2A: 8' Box	10	Each	\$	-
13c	Option W2B: 4 x 4 6 3/4' Box	10	Each	\$	-
13c	Option W2B: 4 x 4 8' Box	10	Each	\$	-
13d	Option 90L: Power Equipment Group (Included in XLT)	10	Each	\$	-
13e	Option 17V: XLT Value Package	10	Each	\$	-
13f	Option 535: Trailer Tow Package	10	Each	\$	-
13g	Option 66D: Pickup Box Delete	10	Each	\$	-
13h	Option 60B: Blind Spot Information System (Requires Option 90L)	10	Each	\$	-
13i	Option 54K: Manually Telescoping, Folding Trailer Tow Mirrors	10	Each	\$	-
13j	Option 52B: Trailer Brake Controller	10	Each	\$	-
13k	Option 18B: Platform Running Boards	10	Each	\$	-
13l	Option 872: Rear View Camera & Prep Kit (Requires Option 66D)	10	Each	\$	-
13m	Option 85S: Bedliner, Tough Bed Spray-in	10	Each	\$	-
13n	Option 85L: Bedliner, Plastic Drop-in	10	Each	\$	-
13o	Option 76R: Reverse Sensing System	10	Each	\$	-
13p	Option 585: SYNC	10	Each	\$	-
<b>Total Price for F250 Crew Cab with Options, Based on Estimated Usage</b>				<b>\$</b>	<b>-</b>

FORD F350 REGULAR CAB

14	Ford F350 Regular Cab 4 x 2	10	Each	\$	-
14a	Option F3D: 4 x 4	10	Each	\$	-
14b	Option 90L: Power Equipment Group (Included in XLT)	10	Each	\$	-
14c	Option 17V: XLT Value Package	10	Each	\$	-
14d	Option 535: Trailer Tow Package	10	Each	\$	-
14e	Option 66D: Pickup Box Delete	10	Each	\$	-
14f	Option 60B: Blind Spot Information System (Requires Option 90L)	10	Each	\$	-
14g	Option 54K: Manually Telescoping, Folding Trailer Tow Mirrors	10	Each	\$	-
14h	Option 52B: Trailer Brake Controller	10	Each	\$	-
14i	Option 18B: Platform Running Boards	10	Each	\$	-
14j	Option 872: Rear View Camera & Prep Kit (Requires Option 66D)	10	Each	\$	-
14k	Option 85S: Bedliner, Tough Bed Spray-in	10	Each	\$	-
14l	Option 85L: Bedliner, Plastic Drop-in	10	Each	\$	-
14m	Option 76R: Reverse Sensing System	10	Each	\$	-
14n	Option 585: SYNC	10	Each	\$	-

**Total Price for F350 Regular Cab with Options, Based on Estimated Usage**

**\$ -**

FORD F350 SUPER CAB					
15	Ford F350 Super Cab 4 x 2		10	Each	\$ -
15a	Option X3C: 4 x 4		10	Each	\$ -
15b	Option 90L: Power Equipment Group (Included in XLT)		10	Each	\$ -
15c	Option 17V: XLT Value Package		10	Each	\$ -
15d	Option 535: Trailer Tow Package		10	Each	\$ -
15e	Option 66D: Pickup Box Delete		10	Each	\$ -
15f	Option 60B: Blind Spot Information System (Requires Option 90L)		10	Each	\$ -
15g	Option 54K: Manually Telescoping, Folding Trailer Tow Mirrors		10	Each	\$ -
15h	Option 52B: Trailer Brake Controller		10	Each	\$ -
15i	Option 18B: Platform Running Boards		10	Each	\$ -
15j	Option 872: Rear View Camera & Prep Kit (Requires Option 66D)		10	Each	\$ -
15k	Option 85S: Bedliner, Tough Bed Spray-in		10	Each	\$ -
15l	Option 85L: Bedliner, Plastic Drop-in		10	Each	\$ -
15m	Option 76R: Reverse Sensing System		10	Each	\$ -
15n	Option 585: SYNC		10	Each	\$ -
Total Price for F350 Super Cab with Options, Based on Estimated Usage					\$ -
FORD F350 CREW CAB					
16	Ford F350 Crew Cab 4 x 2		1	Each	\$ -
16a	Option W3D: 4 x 4		1	Each	\$ -
16b	Option 90L: Power Equipment Group (Included in XLT)		10	Each	\$ -
16c	Option 17V: XLT Value Package		10	Each	\$ -
16d	Option 535: Trailer Tow Package		10	Each	\$ -
16e	Option 66D: Pickup Box Delete		10	Each	\$ -
16f	Option 60B: Blind Spot Information System (Requires Option 90L)		10	Each	\$ -
16g	Option 54K: Manually Telescoping, Folding Trailer Tow Mirrors		10	Each	\$ -
16h	Option 52B: Trailer Brake Controller		10	Each	\$ -
16i	Option 18B: Platform Running Boards		10	Each	\$ -
16j	Option 872: Rear View Camera & Prep Kit (Requires Option 66D)		10	Each	\$ -
16k	Option 85S: Bedliner, Tough Bed Spray-in		10	Each	\$ -
16l	Option 85L: Bedliner, Plastic Drop-in		10	Each	\$ -
16m	Option 76R: Reverse Sensing System		10	Each	\$ -
16n	Option 585: SYNC		10	Each	\$ -
Total Price for F350 Crew Cab with Options, Based on Estimated Usage					\$ -
FORD TAURUS					
17	Ford Taurus SE FWD		5	Each	\$ -
17a	Option 153: Front License Plate Bracket		5	Each	\$ -
Total Price for Taurus with Options, Based on Estimated Usage					\$ -



FORD TRANSIT T150 Cargo Van

18	Ford Transit T150 Cargo Van	5	Each	\$	-
18a	Option XXX: Sliding Passenger Side Cargo Door	5	Each	\$	-
18b	Option XXX: Long Wheelbase	5	Each	\$	-
18c	Option XXX: Medium Roof	5	Each	\$	-
18d	Option 53B: Heavy Duty Trailer Tow Package	5	Each	\$	-
18e	Option 153: Front License Plate Bracket	5	Each	\$	-
18f	Option 43R: Reverse Sensing System	5	Each	\$	-
18g	Option 67D: Trailer Brake Controller	5	Each	\$	-
18h	Option 17A: Fixed Rear Door Glass	5	Each	\$	-
18i	Option 17B: Fixed Rear Door and Passenger Side Cargo Door Glass	5	Each	\$	-
18j	Option 17B: Fixed Rear Door, Driver and Passenger Side Cargo Door Glass	5	Each	\$	-
18k	Option 17F: Windows All-around	5	Each	\$	-
18l	Option 86F: Keys - 2 Additional (4 total)	5	Each	\$	-
18m	Option 57G: Front/Rear Aux A/C	5	Each	\$	-
18n	Option 16E: Vinyl Floor Covering, Front & Rear	5	Each	\$	-
18o	Option 16C: Vinyl Floor Covering, Front Only	5	Each	\$	-
18p	Option 43B: Backup Alarm	5	Each	\$	-
18q	Option 52M: Speed Limitation, 65 mph Governed Top Speed	5	Each	\$	-
Total Price for Transit T150 Cargo Van with Options, Based on Estimated Usage					\$ -

FORD TRANSIT T250 CARGO VAN

19	Ford Transit T250 Cargo Van	5	Each	\$	-
19a	Option XXX: Medium Roof	5	Each	\$	-
19b	Option XXX: High Roof	5	Each	\$	-
19c	Option XXX: Long Wheelbase	5	Each	\$	-
19d	Option XXX: Long Wheelbase Extended Length	5	Each	\$	-
19e	Option XXX: Sliding Passenger Side Cargo Door	5	Each	\$	-
19f	Option XXX: Dual Sliding Side Cargo Door	5	Each	\$	-
19g	Option 53B: Heavy Duty Trailer Tow Package	5	Each	\$	-
19h	Option 153: Front License Plate Bracket	5	Each	\$	-
19i	Option 43R: Reverse Sensing System	5	Each	\$	-
19j	Option 67D: Trailer Brake Controller	5	Each	\$	-
19k	Option 17A: Fixed Rear Door Glass	5	Each	\$	-
19l	Option 17B: Fixed Rear Door and Passenger Side Cargo Door Glass	5	Each	\$	-
19m	Option 17B: Fixed Rear Door, Driver and Passenger Side Cargo Door Glass	5	Each	\$	-
19n	Option 17F: Windows All-around	5	Each	\$	-
19o	Option 86F: Keys - 2 Additional (4 total)	5	Each	\$	-
19p	Option 57G: Front/Rear Aux A/C	5	Each	\$	-
19q	Option 16E: Vinyl Floor Covering, Front & Rear	5	Each	\$	-
19r	Option 16C: Vinyl Floor Covering, Front Only	5	Each	\$	-
19s	Option 43B: Backup Alarm	5	Each	\$	-
19t	Option 52M: Speed Limitation, 65 mph Governed Top Speed	5	Each	\$	-
Total Price for Transit T250 Cargo Van with Options, Based on Estimated Usage					\$



FORD TRANSIT T350 CARGO VAN						
20	Ford Transit T350 Cargo Van		6	Each	\$	-
20a	Option XXX: Medium Roof		5	Each	\$	-
20b	Option XXX: High Roof		5	Each	\$	-
20c	Option XXX: Long Wheelbase		5	Each	\$	-
20d	Option XXX: Long Wheelbase Extended Length		5	Each	\$	-
20e	Option XXX: Sliding Passenger Side Cargo Door		5	Each	\$	-
20f	Option XXX: Dual Sliding Side Cargo Door		5	Each	\$	-
20g	Option 53B: Heavy Duty Trailer Tow Package		5	Each	\$	-
20h	Option 153: Front License Plate Bracket		5	Each	\$	-
20i	Option 43R: Reverse Sensing System		5	Each	\$	-
20j	Option 67D: Trailer Brake Controller		5	Each	\$	-
20k	Option 17A: Fixed Rear Door Glass		5	Each	\$	-
20l	Option 17B: Fixed Rear Door and Passenger Side Cargo Door Glass		5	Each	\$	-
20m	Option 17B: Fixed Rear Door, Driver and Passenger Side Cargo Door Glass		5	Each	\$	-
20n	Option 17F: Windows All-around		5	Each	\$	-
20o	Option 86F: Keys - 2 Additional (4 total)		5	Each	\$	-
20p	Option 57G: Front/Rear Aux A/C		5	Each	\$	-
20q	Option 16E: Vinyl Floor Covering, Front & Rear		5	Each	\$	-
20r	Option 16C: Vinyl Floor Covering, Front Only		5	Each	\$	-
20s	Option 43B: Backup Alarm		5	Each	\$	-
20t	Option 52M: Speed Limitation, 65 mph Governed Top Speed		5	Each	\$	-
Total Price for Transit T350 Van with Options, Based on Estimated Usage						\$

FORD TRANSIT T150 XL Passenger Van					
21	Ford Transit T150 XL Passenger Van		1	Each	\$ -
21a	Option XXX: Medium Roof		1	Each	\$ -
21b	Option XXX: Sliding Passenger Side Cargo Door		1	Each	\$ -
21c	Option 53B: Heavy Duty Trailer Tow Package		1	Each	\$ -
21d	Option 153: Front License Plate Bracket		1	Each	\$ -
21e	Option 43R: Reverse Sensing System		1	Each	\$ -
21f	Option 67D: Trailer Brake Controller		1	Each	\$ -
21g	Option 17A: Fixed Rear Door Glass		1	Each	\$ -
21h	Option 17B: Fixed Rear Door and Passenger Side Cargo Door Glass		1	Each	\$ -
21i	Option 17B: Fixed Rear Door, Driver and Passenger Side Cargo Door Glass		1	Each	\$ -
21j	Option 17F: Windows All-around		1	Each	\$ -
21k	Option 86F: Keys - 2 Additional (4 total)		1	Each	\$ -
21l	Option 57G: Front/Rear Aux A/C		1	Each	\$ -
21m	Option 16E: Vinyl Floor Covering, Front & Rear		1	Each	\$ -
21n	Option 16C: Vinyl Floor Covering, Front Only		1	Each	\$ -
21o	Option 43B: Backup Alarm		1	Each	\$ -
21p	Option 52M: Speed Limitation, 65 mph Governed Top Speed		1	Each	\$ -
Total Price for Transit T150 XL Passenger Van with Options, Based on Estimated Usage					\$ -

FORD TRANSIT T350 XL Passenger Van					
22	Ford Transit T350 XL Passenger Van		1	Each	\$ -
22a	Option XXX: Medium Roof		1	Each	\$ -
22b	Option XXX: High Roof		1	Each	\$ -
22c	Option XXX: Long Wheelbase Extended Length		1	Each	\$ -
22d	Option XXX: Sliding Passenger Side Cargo Door		1	Each	\$ -
22e	Option 53B: Heavy Duty Trailer Tow Package		1	Each	\$ -
22f	Option 153: Front License Plate Bracket		1	Each	\$ -
22g	Option 43R: Reverse Sensing System		1	Each	\$ -
22h	Option 67D: Trailer Brake Controller		1	Each	\$ -
22i	Option 17A: Fixed Rear Door Glass		1	Each	\$ -
22j	Option 17B: Fixed Rear Door and Passenger Side Cargo Door Glass		1	Each	\$ -
22k	Option 17B: Fixed Rear Door, Driver and Passenger Side Cargo Door Glass		1	Each	\$ -
22l	Option 17F: Windows All-around		1	Each	\$ -
22m	Option 86F: Keys - 2 Additional (4 total)		1	Each	\$ -
22n	Option 57G: Front/Rear Aux A/C		1	Each	\$ -
22o	Option 16E: Vinyl Floor Covering, Front & Rear		1	Each	\$ -
22p	Option 16C: Vinyl Floor Covering, Front Only		1	Each	\$ -
22q	Option 43B: Backup Alarm		1	Each	\$ -
22r	Option 52M: Speed Limitation, 65 mph Governed Top Speed		1	Each	\$ -
Total Price for Transit T350 XL Passenger Van with Options, Based on Estimated Usage					\$ -