

## Revenues

Title	Fiscal Year		
	2018	2019	2020
Miscellaneous Fees	\$360		
Sales and Services			\$350
NM Gross Receipts Tax Collections	\$8,185	\$372	\$0
Golf Memberships	\$22,897	\$17,864	\$2,337
Golf Green Fee	\$38,030	\$27,703	\$20,199
Golf Cart	\$24,853	\$18,163	\$11,284
Golf Range	\$7,705	\$3,133	\$4,896
Golf Food	\$2,792	\$524	\$671
Golf Beverages	\$3,177	\$1,152	\$1,061
Golf Other	\$0	\$0	
Golf Pro Shop Merchandise	\$22,808	\$15,421	\$10,233
Miscellaneous Income	\$12,551	\$27,011	\$22,659
	<b>\$143,357</b>	<b>\$111,344</b>	<b>\$73,691</b>

## NMHU Labor & Benefits

Title	Fiscal Year		
	2018	2019	2020
Professional Salaries		\$54,353	\$31,174
Interim Professionals	\$80,370	\$16,529	
Faculty - Non Teaching Supplemental		\$5,400	
Technician Salaries	\$23,067	\$20,180	
Temporary Technicians	\$25,179	\$10,588	\$7,703
Over-Time Technicians	\$151	\$282	
Special Supplemental Pay	\$1,600		\$800
Student Salaries	\$0	\$0	
Departmental Students	\$28,987	\$11,697	\$0
Work-Study Federal	\$435		
Gratuity	(\$5)	(\$33)	
Benefits	\$0	\$0	\$0
FICA	\$7,846	\$6,348	\$2,355
Retirement	\$16,196	\$13,673	\$4,069
Retiree Health Care	\$2,570	\$2,150	\$702
Medical Insurance	\$15,778	\$14,677	\$2,339
Accrued Sick Leave	\$1,665	\$1,272	\$901
Tuition Waiver	\$801		
Worker's Compensation	\$741	\$606	\$17
Unemployment Compensation	\$620	\$516	\$5
Life, AD&D, LTD Insurance (ER)	\$151	\$135	\$36
MQFE	\$1,835	\$1,485	\$551
EAP & Adm Fee	\$47	\$42	\$11
Dental Insurance	\$873	\$811	\$141
Vision		\$2	

**\$208,906    \$160,715    \$50,805**

**General and Administrative Expenses**

Title	Fiscal Year		
	2018	2019	2020
Professional Services			\$7,613
Other	\$24,423	\$22,086	\$14,637
Supplies	\$8,375	\$2,944	\$28
Postage Charges	\$17	\$10	
Freight Charges	\$2,686	\$24	\$0
Equipment < \$1,000.	\$1,577	\$0	
Dues & Membership	\$145	\$35	
Printing & Reproduction	\$99	\$21	
Telephone - Cell Phone Expense	\$1,712	\$1,428	\$1,393
Telephone - Other	\$4,054	\$1,918	\$2,346
Utilities - Gas	\$164	\$5,748	\$5,459
Utilities - Electricity	\$24,890	\$35,592	\$13,424
Utilities - Water	\$2,726	\$3,553	\$1,382
Utilities - Sewer	\$871	\$2,052	\$629
Utilities - Garbage	\$2,614	\$2,298	\$0
Utilities - Fuel & Other Trans Chgs	\$3,369	\$3,187	\$0
Utilities - Effluent Water	\$4,318	\$2,483	(\$73)
Rental/Lease - Equipment	\$2,478	\$1,709	
COGS Golf Course	\$13,766	\$0	\$5,153
COGS Golf Course Food	\$1,167	\$0	\$0
COGS Golf Course Beverages	\$2,075	\$0	\$0
Cash Over/Short	(\$1)	(\$10)	\$4
NM Gross Receipts Tax	\$13,302	\$2,486	\$0
Advertising/Publicity	\$550	\$550	
Maintenance & Repair	\$2,973	\$4,399	\$1,740
Travel In-State	\$373		
Equipment & Furniture > \$1,000	\$3,000		
	<b>\$121,722</b>	<b>\$92,510</b>	<b>\$53,734</b>

Revenues	\$143,357	\$111,344	\$73,691
Labor & Expenses	\$330,627	\$253,226	\$104,539
Net Profit / (Loss)	(\$187,270)	(\$141,882)	(\$30,848)