



**HIGHLANDS COUNTY
BOARD OF COUNTY COMMISSIONERS
(HCBCC)
PURCHASING DEPARTMENT**

DATE: 2/16/16

RFP NO. 16-020 ADDENDUM No. 2

Project.: INSURANCE AGENT OF RECORD FOR EMPLOYEE HEALTH BENEFITS

Owner: Highlands County BCC
Attn: Purchasing Department
4320 George Blvd; Sebring, FL 33875-5803

The purpose of this addendum is to provide clarification to the answer that was addressed in Addendum No. 1 on February 12, 2016.

Question:

Section XIX. Compensation requests that "Proposers shall identify their total compensation package for services rendered". **Our question is, what amount of compensation the current Agent of Record is receiving on the following RFP requested programs and/or services to be rendered:**

Programs and/or Services to be rendered	Compensation Amount Is
1) Employee Medical Insurance Benefit Work Plan Services Placed'	
a) Florida Blue Third Party Administrator (TPA/ASO)	
b) Stop Loss Insurance (Re- insurance)	
c) Rx Services (either Florida Blue and/or CanaRx)	
d) MDLive	
e) New Directions Behavioral Health (EAP)	
f) TASC Flexible Spending Account(s) (FSA)	
2) Employee Dental Insurance Benefit Plan Services Placed;	
a) Option 1: Base Plan	
b) Option 2: Buy Up Plan	
3) Employee Life and AD&D Benefit Plan Services Places;	
a) Employer Provided \$15,000 Basic Life and AD&D	
b) Employee Supplemental Life Program(s)	

- 4) Employee Vision & Voluntary Benefit Plan Services Placed;
 - a) Vision Benefit Plan(s) Offered
 - b) Voluntary Benefit Plan(s) Offered (i.e. AFLAC or other similar products)
- 5) Actuarial & Consulting Services Provided
- 6) Employee Enrollment and/or Communication Services Provided and/or Placed
- 7) Employee Benefit Plan Tracking (“PlanSource”) Services Provided and/or Placed
- 8) Any Other Services Provided or Placed Not Mentioned Above

Response:

The Current Agent of Record receives:

Medical

Florida Blue Third Party Administrator	\$5.00 pepm
Stop Loss Insurance	12.5% Commission

Employee Dental

Option 1: Base Plan	\$1.00 pepm
Option 2: Buy Up Plan	\$1.00 pepm

Employee Life and AD&D Benefit Plan Services

Employer Provided \$15,000 Basic Life and AD&D	10% Commission
Employee Supplemental Life Program	10% Commission

All other programs and/or services are included.