

ADDENDUM NO. 1

RFP NUMBER: 195406

RFP TITLE: Real Time Fleet GPS Tracking

DEPARTMENT: Fleet Management Division, Public Works

DATE OF ADDENDUM: April 8, 2020

DEADLINE FOR QUESTIONS: Past

ORIGINAL RFP DUE DATE AND TIME: April 23, 2020, 4:00 p.m., e.s.t.

REVISED RFP DUE DATE AND TIME: May 7, 2020, 4:00 p.m., e.s.t.

REASON: Answers to Questions and Extension of Due Date

(SIGNED): _____ (DATE): _____

(COMPANY): _____

As acknowledgment of having received this information, sign one (1) copy of this page and return it with your proposal.

Retain a copy for your file.

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Question 1: Given the current situation with COVID-19, are you accepting electronic submissions?

Answer: No. Your proposals will need to be delivered by May 7, 2020 before or by 4:00 P.M. EST

Question 2: In ref. to a/m subject and the attached, kindly advise if this tender local or global to allow us to participate. We have our platform – OJO platform – for track and fleet management based on Germany?

Answer: We receive proposals from all who wish to send in a proposal. We have evaluation teams that will go through the proposals and evaluate the criteria set forth in the RFP.

Question 3: How many vehicles do you have in your fleet?

Answer: We would put 425 units, this is close to number we already have. We would like to get to all vehicles, this will need to be incremented each year. Initial equipment cost and monthly cost will grow but how fast is dependent on budget. We have 1,500 fleet numbers as of now.

Question 4: Does WiFi have to be built-in? Or can we offer a different in cab WiFi solution?

Answer: These units have to be communicate at specified intervals, currently on Verizon. The system has to Communicate to be able to send information, however that is accomplished. We will evaluate also based on installation, a built-in WiFi has been the norm with systems we have looked at.

Question 5: Are waste vehicles included in this or is this only for public utilities?

Answer: Yes, we would be tracking Garbage, Recycle and Brush trucks just to name a few.

Question 6: Need to know the quantity of vehicles needing Dash Camera's and GPS Tracking?

Answer: See Question 3 answer

Question 7: Can companies from outside the USA apply for this?

Answer: See Question 2 answer

Question 8: Can we submit the proposals by email?

Answer: See Question 1 answer

Question 9: Can we perform the tasks (related to RFP) outside USA?

Answer: This would depend on your supply and support network, warehousing and warranties. I believe it would be hard to support from India, not sure about Canada. I do know Canada charges for exporting to the USA, don't remember the terminology.

Question 10: Would we need to come over there for meetings?

Answer: Initial meetings will need to be in-person, then remote meetings can be conducted after the initial meetings

Question 11: How many vehicles will be tracked for this project?

Answer: 450

Question 12: Can the City please provide a matrix or breakdown of what vehicles will be included and how each will need be equipped? (ie. cameras on all, sensors, any non-powered assets, any heavy duty vehicles, etc)

Answer: Car and Trucks, no equipment at this time, cameras on all and options of Dual Facing units

Question 13: Do all vehicles/assets need cameras and driver ID?

Answer: Yes

Question 14: Driver Identification: Is the City interested in using their existing ID access badges for Driver ID? If so, what type of ID card/badges does the City have?

Answer: When implementing we will identify by driver name if assigned, vehicle identification

Question 15: Built in WiFi: What is the estimated data usage for the in-vehicle WiFi? What types of devices will be connecting, laptops, tablets?

Answer: I don't believe we will be requiring WiFi for use by operators, just communicating with vehicle

Question 16: Is it a hard requirement that the GPS vendor provides the broadband wireless data plans for the devices/cameras/WiFi or is the City open to leveraging their own wireless data contracts?

Answer: Identify what you offer

Question 17: Does the City have a preferred wireless carrier network?

Answer: Best coverage availability

Question 18: What is the desired ping rate for the various vehicles?

Answer: What will you offer the City in this proposal?

Question 19: Is the City interested in any sensor or other peripheral interfaces (PTO, armature, broom, plow, spreader controllers, lights, doors, etc)

Answer: Yes

Question 20: What is the use case for the "routing" requirement? (there are significant differences between simple routing for commercial deliveries versus complex business rules of high density routing for fleets like snow plows, street sweepers, solid waste, etc)

Answer: List your offerings and options in your proposal

END