

1. Will the district consider proposals from companies that ONLY provide teletherapy in regards to this solicitation? **Yes, although in-person candidates are preferred. SLP positions may be fully teletherapy.**
2. What is the estimated number of positions needed (part-time vs. full-time)? **We currently have 13 sped teaching vacancies, 2 contracted psychologist positions, and 5 SLPs. This is subject to change.**
3. Will the district award more than 1 vendor? **Yes.**
4. Is a local office required? Is there a preference for local vendors? **Local vendors are preferred but not required. We do, however, require state certification for the position desired.**
5. Can we provide some but not all services being requested? **Yes. Just provide pricing for the services you can provide.**
6. When reading the paperwork, it says that multiple service providers will be awarded contracts to ensure the needs of the district are met. That said, if my company is awarded, will we then compete with other bidding agencies to fill the positions, and finally Greenwood SD picking only one agency at the end? **Yes. multiple vendors will be awarded. Our Special Services Department will hire from multiple vendors, they will look at pricing and experience for their needs like they have previously.**
7. In addition to general liability insurance (1 mil/ 3 mil), is worker's compensation also required? **Yes.**
8. Will the contractors be working 7.5 hour days for 180 days/yr? **It depends on the position. SLP, OT, PT, and Sped Teacher contracts are 190 days/year, 7.5 hour days, although for some positions we will consider part-time/flexible scheduling. Psych positions are 205 days/year, 7.5 hour days, although this can also be reduced.**
9. When awarded the solicitation to provide services, who would be the contact within the district to inquire about open roles for professions related to the RFP? **The Director of Special Services.**
10. Can you provide the name and contact information for the individual who will be coordinating the services for the disciplines of the RFP at the district? **The Director of Special Services will be the one coordinating the services of the RFP. That person will contact for the needs of the school district.**
11. How many hours are there per school day? **7.5 hours**
12. How many school days are there per year? **180 days, please see school calendar on website for days. www.gwd50.org**
13. Can we bid for other special education disciplines that are not mentioned in the RFP? **No, we are only asking for the requested services.**
14. How does the district distribute needs to awarded vendors? Do all vendors receive a PO at the same time? Award letters will be emailed to all awarded vendors. **Special Services will contact the vendors needed to fill positions for school. When an agreement is made between Special Services and the company a PO will be sent.**
15. Do you accept electronic signatures? **Yes.**
16. Is minority participation required? **It is not required but encouraged.**

17. Section IV - Minimum Qualifications - State license through South Carolina Labor License Review Board - Does this requirement state the vendor must be licenses, or is this requirement stating the staff we provide have to be licensed through the review board? **This depends on the position. For example, school psychologists, SLPs, and sped teachers are licensed through the state dept of education and must have a valid certificate in their area of expertise. SLPs, OTs, PTs, etc. are typically licensed through LLR. The candidates must be certified or licensed in the appropriate area.**

18. Do you require licenses of our internal staff and potential candidates with the submission? **We would like to know the staff and/or potential candidates that you will have for us to contract. It would be helpful to have their licenses to verify that the needs of the District can be met.**

19. Are COI's required with the submission? **Yes.**

20. In the event the district issues a PO, are the assignments generally for the whole school year or on a per diem basis? **For the whole school year, although in some cases there may be maternity leave or part-time opportunities.**

21. Are we required to submit financial statements? **No, but we will need to know if there are any financial conditions such as but not limited to bankruptcy, pending litigation, planned closures, impending merger that may affect your firm's ability to perform contractually.**

22. Regarding the Speech Therapy category – will the district consider providers who deliver services fully virtually (via teletherapy) with no in-person option? **Yes, these will be considered, although in-person candidates are preferred to meet a wider range of needs.**

23. What is the anticipated number of full time and part time positions? **Please see the answer to question two.**

24. Who are the current vendors providing services? **Aya Healthcare, Spindle, Soliant, Elevation Healthcare, Speech Connection, Ogles Speech, Procure Therapy, Charles Speech, Pedro Speech, Hope Reach, The Stepping Stones, McCulloh Therapeutic Solutions and Sunbelt Staffing.**

25. Will the district utilize its own contract, the vendor's contract, or the RFP as the agreement? **The RFP will be the contract.**

26. What are the current hourly bill rates for vendors providing similar services? **We have provided the Max price that we would accept from a vendor. Depending on the position/ experience the hourly varies.**

27. Does the district have a cap on the hourly rate for these services? **The Max price is listed on the cost proposal page of the RFP.**

28. Will the district accept a rate range or a flat rate (i.e. - \$75-80/hr. versus \$75/hr.)?
Flat rate.

29. Do you anticipate awarding one or multiple vendors? **Multiple.**

30. Will the district reimburse for mileage traveled between school campuses on the same day? **No, mileage reimbursement is not provided for contracted employees.**

31. Are clinicians required to directly bill Medicaid for reimbursement or do they just complete paperwork for the district to submit to Medicaid for reimbursement? **Clinicians are required to log their services in a platform based on Medicaid requirements. District staff will submit to Medicaid for reimbursement.**

32. Is the district open to utilizing Clinical Fellows? If so, are we required to provide supervision? **The option is available if we have staff on board that are willing to provide the supervision.**

33. Will the district accept and consider submissions from staffing agencies? **Yes**

34. Is the district open to the using teletherapy? **Please see the answer to question 1.**

35. Can you provide the name and contact information for the individual who will be coordinating these services at your district? **Ginny Gast, Director of Special Services - gastg@gwd50.org 864-941-5570. If you have any questions during the procurement process, please send those questions through the procurement office. Ginny will be the contact after the award is issued.**