



CITY OF WHITE HOUSE
RFP HVAC MAINTENANCE AND REPAIRS
EVALUATION SCORES

PROPOSAL							
	Total Available Points	Derryberry	DHC Comfort	Lee Company	Mid-South Maintenance	S.M. Lawrence	Trane Building Advantage
Maintenance program proposed	40	29	9	36	19	34	29
Professional credentials of staff/company - if any	40	15	7	31	8	28	28
Has the availability and accessibility to do the service needed	40	23	14	34	15	30	29
References	40	2	3	37	4	36	34
Experiences in managing comparably sized operations	40	9	10	35	9	35	35
Proposal was clear, concise, and logical and/or sequential form	40	27	8	35	15	31	27
Total Score	240	105	51	208	70	194	182
	100%	43.75%	21.25%	86.67%	29.17%	80.83%	75.83%

PRESENTATION OF TOP 3 COMPANIES ONLY							
	Total Available Points	Derryberry	DHC Comfort	Lee Company	Mid-South Maintenance	S.M. Lawrence	Trane Building Advantage
Demonstrated knowledge of HVAC systems and industry	40	0	0	37	0	36	34
Presentation was clear, concise, and logical and/or sequential form	40	0	0	37	0	32	29
Explanation of questions presented in advance	40	0	0	38	0	35	28
Conveyed confidence and professionalism	40	0	0	37	0	34	30
Total Score	160	0	0	149	0	137	121
	100%	0.00%	0.00%	93.13%	0.00%	85.63%	75.63%

CONCLUSION							
	Total Available Points	Derryberry	DHC Comfort	Lee Company	Mid-South Maintenance	S.M. Lawrence	Trane Building Advantage
Overall qualifications and likelihood to succeed in your opinion from proposals	40	24	12	35	16	32	29
+ Presentation Impression	40	0	0	39	0	36	32
Total Score	80	24	12	74	16	68	61
	100%	30.0%	15.0%	92.5%	20.0%	85.0%	76.3%

COMMENTS	N/A	-Didn't provide enough information	-Didn't provide enough information	-Excellent references	-Didn't provide enough information	-Proposal was very concise and detailed	-A lot of detail about the company, but some mention about the work they do
		-Proposal seemed like a good value	- Proposal was poor	-Proposal was put together very well	-Would do good job, but based only from past experience.	-Good references	-Good references

OVERALL							
	Total Available Points	Derryberry	DHC Comfort	Lee Company	Mid-South Maintenance	S.M. Lawrence	Trane Building Advantage
Total Score for Proposals	320	129	63	282	86	262	243
	100%	40.3%	19.7%	88.1%	26.9%	81.9%	75.9%
Total Score for Presentations	200	0	0	188	0	173	153
	100%	0.0%	0.0%	94.0%	0.0%	86.5%	76.5%
OVERALL SCORES	520	129	63	470	86	435	396
	100%	24.8%	12.1%	90.4%	16.5%	83.7%	76.2%
Price for Top 3 Per Year				\$23,088		\$16,800	\$29,892