



Dinwiddie County Procurement

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ADDENDUM #2

Date: March 18, 2022

Request for Proposals #22-030422

Third-Party Billing and Collection Administration Services

Deadline: Friday, March 25, 2022 at 2 p.m.

TO ALL POTENTIAL BIDDERS:

The following information is being provided for purposes of clarification or in response to questions received from potential offerors. In the event that any of these specifications conflict with previous specifications, the specifications in this addendum shall control. Prepare your proposals accordingly:

- Question:** Please reconfirm the due date for this procurement.
Answer: Due date is Friday, March 25, 2022 at 2 p.m. There are no extensions to the due date.
- Question:** Are bidders permitted to deviate in any way from any manner of quoting fees you may be expecting? For example, if there is a price page in the RFP, can bidders submit an alternate fee structure? If there is no pricing page in the RFP, do you have any preference for how bidders should quote fees or can bidders create their own pricing categories?
Answer: See Section 4.2.C. of the RFP.
- Question:** Please describe your level of satisfaction with your current or recent vendor(s) for the same purchasing activity, if applicable.
Answer: The County has had no issues with the current vendor.
- Question:** To what extent will the location of the bidder's proposed location or headquarters have a bearing on any award?
Answer: See Section 5.7 of the RFP.
- Question:** How are fees currently being billed by any incumbent(s), by category, and at what rates?
Answer: See Attachment A to the RFP.

6. Question: What estimated or actual dollars were paid last year, last month, or last quarter to any incumbent(s)?
Answer: January 2022, \$3,207.24.
7. Question: What were your annual total adjustments for last year or for the last 12 months?
Answer: \$671,604 for the last 12 months.
8. Question: What are your basic life support emergency charges?
Answer: See Attachment A to RFP.
9. Question: What are your specialty care transport charges?
Answer: \$0.00
10. Question: What are your treatment without transports charges?
Answer: \$0.00
11. Question: When were the last changes to your transport rates, and are you considering raising any the rates currently charged?
Answer: See Attachment A to the RFP
12. Question: Are there any other charges you assess not otherwise covered by our questions?
Answer: No
13. Question: What percentage of your patients are residents versus non-residents, and do you charge the two groups differently?
Answer: The County does not track resident vs non-resident transports. Rates are same for all transports.
14. Question: Do you operate any shared services agreements with any other municipal or county governments in the region and, if so, with whom?
Answer: No
15. Question: How many total transport vehicles do you now operate?
Answer: Eight (8)
16. Question: Do you have a lockbox provider and, if so, which provider?
Answer: The County does have a lockbox. Our current lockbox vendor is Fifth Third Bank.
17. Question: If you have a lockbox provider, will that provider remain in place as a result of this procurement?
Answer: Yes.
18. Question: Do you have a collection agency provider and, if so, which provider?
Answer: No.

19. Question: Which local hospitals or care facilities typically receive most of your patients?

Answer: See Attachment A to the RFP.

Note: A signed acknowledgement of this addendum must be received by this office prior to the due date and time, or must be attached to your proposal. Signature on this addendum does not constitute signature on the original proposal. The original proposal must also be signed per RFP instructions.

Company Name: _____

Signature: _____

Type/Print Name: _____

Title: _____

Date: _____