

2019-37 Questions and Answers

1. Are both hopper and end dump accepted for delivery?

Would prefer end dump as the salt storage is kept in “sheds” with one access.

2. Is a one week notice prior to delivery essential when delivery shall be within 10 days?

Would like at least one week notice to have equipment and personnel available to facilitate unloading and storing.

3. Are deliveries expected to begin within 10 days or be completed within 10 days?

Delivery must begin within 10 days.

4. What is the average order size of bulk road salt for Franklin County?

Usually about 200 Tons at K and Old K and Elmont locations.

Usually between 200 to 300 Tons at Union and Gerald locations.

5. Does rejecting the cooperative purchasing effect the awarded bidder for Franklin County?

Would prefer to have supplier who would accept the cooperative purchasing. Could accept the bid just for Franklin County depending on the bid price and number of bidders.

6. Can you please provide the Bulk Road Salt bid tab for the following years? 2016, 2017, 2018

See attached for Tab sheets for 2016 and 2017, no bids were received for 2018

BID OPENING:		BID NUMBER:		201701-10	
BID NAME: ROAD MAINTENANCE AND REPAIR			MORTON SALT		
ITEM	QUOTED PRICE	ADDITIONAL			
Road Salt					
Units (TN) 900 quantity	\$ 68,337.00	(\$75.93 unit price)	1360 Riverview Dr. Union		
Units (TN) 900 quantity	\$ 68,337.00	(\$75.93 unit price)	4987 Highway Zz, Gerald		
Units (TN) 900 quantity	\$ 68,337.00	(\$75.93 unit price)	7431 Elmont Road, Sullivan		
Units (TN) 900 quantity	\$ 68,337.00	(\$75.93 unit price)	K and Old K, St. Clair		
Units (TN) 25 quantity	\$ 1,898.25	(\$75.93 unit price)	103 Beck Street, Gerald		
Units (TN) 150 quantity	\$ 11,389.50	(\$75.93 unit price)	1100 Miller Street, New Haven		
Units (TN) 200 quantity	\$ 15,186.00	(\$75.93 unit price)	77 Cedar Field Road, Pacific		
Units (TN) 600 quantity	\$ 45,558.00	(\$75.93 unit price)	Maddox Drive, Sullivan		
Units (TN) 300 quantity	\$ 22,779.00	(\$75.93 unit price)	202 West Brown Street, Union		
Units (TN) 1,000 quantity	\$ 75,930.00	(\$75.93 unit price)	4 Chamber Drive, Washington		
Units (TN) 60 quantity	\$ 4,555.80	(\$75.93 unit price)	1056 North & South Road, Sullivan		
Units (TN) 20 quantity	\$ 1,518.60	(\$75.93 unit price)	703 Old County Farm Road, Union		
Units (TN) 200 quantity	\$ 15,186.00	(\$75.93 unit price)	1081 Clay Street, Washington		
Units (TN) 125 quantity	\$ 9,491.25	(\$75.93 unit price)	530 Park Drive, St. Clair		
	\$ 476,840.40	Total Bid			

BID OPENING:		BID NUMBER:	201701-10
BID NAME: ROAD MAINTENANCE AND REPAIR		COMPASS MINERALS	
ITEM	QUOTED PRICE	ADDITIONAL	
Units (TN) 900 quantity	\$ 67,158.00	total (\$74.62 unit price) 1360 Riverview Dr. Union	
Units (TN) 900 quantity	\$ 67,158.00	total (\$74.62 unit price) 4987 Hwy ZZ Gerald	
Units (TN) 900 quantity	\$ 67,158.00	total (\$74.62 unit price) 7431 Elmont Road Sullivan	
Units (TN) 900 quantity	\$ 67,158.00	total (\$74.62 unit price) K and Old K St. Clair	
Units (TN) 25 quantity	\$ 1,865.50	total (\$74.62 unit price) 103 Beck Street Gerald	
Units (TN) 150 quantity	\$ 11,193.00	total (\$74.62 unit price) 1100 Miller Street New Haven	
Units (TN) 200 quantity	\$ 14,924.00	total (\$74.62 unit price) 77 Cedar Field Road Pacific	
Units (TN) 600 quantity	\$ 44,772.00	total (\$74.62 unit price) Maddox Drive Sullivan MO	
Units (TN) 300 quantity	\$ 22,386.00	total (\$74.62 unit price) 202 West Brown Street Union	
Units (TN) 1,000 quantity	\$ 74,620.00	total (\$74.62 unit price) 4 Chamber Drive Washington	
Units (TN) 60 quantity	\$ 4,477.20	total (\$74.62 unit price) 1056 North & South Road Sullivan	
Units (TN) 20 quantity	\$ 1,492.40	total (\$74.62 unit price) 703 Old County Farm Rd. Union	
Units (TN) 200 quantity	\$ 14,924.00	total (\$74.62 unit price) 1081 Clay Street Washington	
Units (TN) 125 quantity	\$ 9,327.50	total (\$74.62 unit price) 530 Park Drive St. Clair	
Total Bid:	\$ 468,613.60		

BID #201759 Road Salt for 2018

Vendor Name and Address

Locations	Vendor Name and Address	Unit Price/Total	Unit Price/Total	Unit Price/Total
1 Franklin County, 1360 Riverview Dr, Union, MO 63084, TN 900 - Unit Price/Total	Morton Salt, Inc 444 West Lake Street, Ste3000 Chicago, IL 60606	\$75.88/\$68,292.00	\$66.86/\$60,173.57	\$55.00/\$49,500.00
2 Franklin County, 4987 Hwy ZZ, Gerald, MO 63037, TN 900 - Unit Price/Total	Overland Park, KS 66210	\$75.88/\$68,292.00	\$66.86/\$60,173.57	\$55.00/\$49,500.00
3 Franklin County, 7461 Elmont Road, Sullivan, MO 63080, TN 900 - Unit Price/Total		\$75.88/\$68,292.00	\$66.86/\$60,173.57	\$55.00/\$49,500.00
4 Franklin County, K and Old K, St. Clair, MO 63077, TN 900 - Unit Price/Total		\$75.88/\$68,292.00	\$66.86/\$60,173.57	\$55.00/\$49,500.00
5 Gerald, 103 Beck Street, Gerald, MO 63037, TN 25 - Unit Price/Total		\$75.88/\$1,897.00	\$66.86/\$1,671.49	\$55.00/\$1,375.00
6 New Haven, 205 Industrial Drive, New Haven, MO 63068, TN 50 - Unit Price/Total		\$75.88/\$3,794.00	\$66.86/\$3,342.98	\$55.00/\$2,750.00
7 Pacific, 77 Cedar Field Rd, Pacific, MO 63069, TN 200 - Unit Price/Total		\$75.88/\$15,176.00	\$66.86/\$13,371.90	\$55.00/\$11,000.00
8 Sullivan, Maddox Drive, Sullivan, MO 63080, TN 600 - Unit Price/Total		\$75.88/\$45,528.00	\$66.86/\$40,115.71	\$55.00/\$33,000.00
9 Union, 202 West Brown Street, Union, MO 63084, TN 300 - Unit Price/Total		\$75.88/\$22,764.00	\$66.86/\$20,057.86	\$55.00/\$16,500.00
10 Washington, 4 Chamber Drive, Washington, MO 63090, TN 1000 - Unit Price/Total		\$75.88/\$75,880.00	\$66.86/\$66,859.52	\$55.00/\$55,000.00
11 Sullivan S.R.D. 1056 North and South Road, Sullivan, MO, TN 60 - Unit Price/Total		\$75.88/\$4,552.80	\$66.86/\$4,011.57	\$55.00/\$3,300.00
12 Union S.R.D. 703 Old County Farm Road, Union, MO 63084, TN 20 - Unit Price/Total		\$75.88/\$1,517.60	\$66.86/\$1,337.19	\$55.00/\$1,100.00
13 Washington S.R.D. 1081 Clay Street, Washington, MO 63090, TN 200 - Unit Price/Total		\$75.88/\$15,176.00	\$66.86/\$13,371.90	\$55.00/\$11,000.00
14 St. Clair 530 Park Drive, St. Clair, MO 63077, TN 125 - Unit Price/Total		\$75.88/\$9,485.00	\$66.86/\$8,357.44	\$55.00/\$6,875.00
Total Bid		\$468,936.40	\$413,191.84	\$339,900.00