

ADDENDUM NO. II

BID NUMBER: 305960

BID TITLE: Liquid Calcium Nitrate

DEPARTMENT: Waste Resources Division, Public Works

DATE OF ADDENDUM: August 12, 2020

ORIGINAL BID DUE DATE: August 18, 2020

ORIGINAL BID DUE TIME: 2:00 p.m., e.s.t.

REVISED BID DUE DATE: August 26, 2020

REVISED BID DUE TIME: 2:00p.m., e.s.t.

REASON: ANSWERS TO QUESTIONS/EXTEND DEADLINE:

Q. Addendum Question #5 states all the equipment is vendor owned now. So we would have to include replacement equipment (assuming current vendor would pull theirs out if lost the contract). I am not sure it is equally fair that a new supplier would have to provide new equipment to replace quite possibly and likely, old/used equipment that is fully depreciated. This makes it very difficult for someone to competitively bid against the incumbent who possibly/likely has already captured all of the overhead cost long ago...very challenging barrier to entry for sure. Could you send a detail listing of all the current equipment and specs, per site, that would need to be replaced and provided?

A. The current vendor had to incur the same cost and continues to have to replace equipment as needed. In addition, the vendor awarded the contract this time would have the same suggested benefit the next time we bid this contract. We do not have a list of all equipment since it is vendor owned. I would recommend a site visit if someone would like to see the equipment. Contact aberkowitz@chattanooga.gov for scheduling.

(SIGNED): _____(DATE):_____

(COMPANY): _____

Please sign one (1) copy of this page and return it with your bid, or separately and clearly labelled if your proposal has already been submitted, to the Purchasing Department (email:aberkowitz@chattanooga.gov; or fax to 423-643-7244 Attn: A Berkowitz or mail to Purchasing Dept., Attn: A Berkowitz, 101 E. 11th Street, Suite G-13, Chattanooga, TN 37402.)

Retain a copy for your file.