

SOURCES SOUGHT REQUEST FOR INFORMATION
SSRFI #030123

COUNTY WIDE ACCESS CONTROL SYSTEMS

JACKSON COUNTY, GEORGIA

ADDENDUM 1 – QUESTIONS FROM MANUFACTURERS AND VENDORS

QUESTION 1: Genetec does not provide physical installation of access control systems – can we exclude this from our response?

RESPONSE: YES – Please see below **revised** SECTION III – MINIMUM INFORMATION REQUIRED – PARAGRAPH D – Hypothetical Project Fee Submission – 20 points.

QUESTION 2: Genetec does not resell PIR's, request to exist devices, door monitoring switches and contacts, and/or network or access control wiring – can we exclude this from our response?

RESPONSE: NO – these are stock items in the security market and we are now only asking for MSRP or LIST price so they should not affect the overall response to the Hypothetical Project Fee Submission.

QUESTION 3: Our access control system supports and works with HID reader hardware and credentials. Will you accept an alternate reader or equal if it works with your exiting readers and credentials?

RESPONSE: No

QUESTION 4: Our access control system supports and works with HID card reader and PIR proximity request to exit device. We can supply the requested HID card reader and PIR proximity request to exit device. Will you accept an alternate HID card reader or equal if it works with your exiting HID card credentials?

RESPONSE: No

QUESTION 5: Will you accept an alternate or equal to the Mercury based controllers? Our access control system would require changing controllers. All readers and credentials would remain in place.

RESPONSE: No

QUESTION 6: Will you accept an alternate or equal to the Mercury based controllers? Our access control system would require changing controllers. All readers and credentials would remain in place. Note, it is understood you have Mercury based controllers, our Controllers are made in the USA, NDAA, TAA compliant, in stock and available. Our Readers, Credential, Controllers, Software and etc. are all made in the USA, NDAA, TAA compliant, in stock and available. It is our expectation that replacing existing Mercury controllers in our pricing would result in a cost effective upgrade to existing controllers and availability of products.

RESPONSE: No

QUESTION 7: Are you interested in Access control keypad readers that provide high-security functionality with scrambling of the illuminated keypad digits. The random scrambling prevents stealing a user code via pattern recognition, and also prevents keypad wear that leaves a tell-tale impression of the numbers used in a valid PIN.

RESPONSE: No

QUESTION 8: Can Hirsch by Identiv be approved as an alternate or equal? reading through your "SSRFI No. 030123 "County-wide Access Control Systems" Hirsch by Identiv meets or exceeds all written requirements including, local support, local partners and projects completed within 90 mile radius.

RESPONSE: No

QUESTION 9: What are the existing brands, make and model of the following systems:

- IP-CCTV Systems
- Intercom/Paging Systems
- Fire Alarm systems
- Building Management Systems
- Intrusion Detection Systems

RESPONSE: This RFI seeks to select a county wide Access Control System manufacturer – it does not reflect any specific existing building or equipment. Ultimately, installation could include new and existing facilities with a wide variety of systems referenced in your question.

QUESTION 10: How many cameras or on the IP-CCTV Systems? What are the make and models?

RESPONSE: See response to Question 9.

QUESTION 11: D. States "System will be inherently capable of integration with the following related security systems without the requirement of purchasing additional software modules or equipment" Regarding the IP-CCTV Systems, are you looking for a true bi-directional set up and deep integration for the access/video integrated systems?

RESPONSE: We are looking for integration that would allow attempted activation of a card readers – either legitimate or illegitimate, forced entry, prop alarm etc would automatically activate associated camera for recording and observation if a camera is associated with the opening.

QUESTION 12: Is there a requirement to provide hardware, readers, door controllers and software manufactured in the USA and support based in the USA. I.E. NDAA or TAA compliant?

RESPONSE: This solicitation will provide a basis for a unified county wide access control manufacturer. Specifications for future projects will be written by the selected architects and engineers for each project and may contain such language so long as it does not disqualify the selected county wide manufacturer. It is not within the scope of this solicitation to define those parameters.

QUESTION 13: Do you have a requirement to have readers, Door Controllers and credentials in stock for rapid delivery?

RESPONSE: This solicitation will provide a basis for a unified county wide access control manufacturer. Specifications for future projects will be written by the selected architects and engineers for each project and may contain such language. It is not within the scope of this solicitation to define those parameters.

QUESTION 14: Is there a chance you can push the bid date out 7 to 10 days?

RESPONSE: No, it is the County's preference for this SSRFI to proceed on schedule.

QUESTION 15: The SEOS and Bluetooth technology provided by HID is compatible with HID credentials and confined to communication between the card reader and credential. Are HID credentials the ones being used with the SEOS and Bluetooth reader technology?

RESPONSE: As mentioned above – this solicitation does not reflect any specific existing building or equipment. Ultimately, installation could include new and existing facilities with a wide variety of potential HID readers – HID SEOS and Bluetooth among them.

QUESTION 16: Under Section 2 Requirements it states that existing HID card reader hardware needs to be utilized where possible. Will existing readers be provided for testing purposes, and how will it be decided if existing devices can be used?

RESPONSE: Yes – at the time that projects are released for existing facilities with existing readers, the selected manufacturer will work with the architect/engineer of record to determine the viability of existing readers for the project.

QUESTION 17: Section 2 also calls out that current HID cards should integrate with new readers, controllers, and software. Will sample credentials be provided for testing?

RESPONSE: Yes – at the time that projects are released for existing facilities with existing credentials, the selected manufacturer will work with the architect/engineer of record to determine the viability of existing credentials for the project.

QUESTION 18: As a manufacturer, giving a turnkey “cost to owner” proposal including labor and additional materials needed is out of our control for the Hypothetical Project Fee Submission. Will MSRP pricing on our hardware and software required for this exercise suffice?

RESPONSE: Yes, see response to Question 1 above.

REVISION OF CONTENT OF THE SSRFI – PAGE 11 – delete the sub-paragraph D in its entirety and insert in it’s place the following,

D. Hypothetical Project Fee Submission - 20 points

Present a hypothetical proposal, including all materials, for an access control system project per the following scope:

1. For 150 card access controlled commercial grade hollow metal openings. Provide HID card reader and PIR proximity request to exit device at each opening (one side only). Assume the system will interface with electric strike hardware and door position switches provided by others. Do NOT include the cost of hollow metal doors or frames, electric strikes or DPS.
2. Mercury based controllers in sufficient quantities and sizes for the controlled openings plus 20% expansion to be located at five separate electrical rooms/IT rooms scattered throughout the facility. Do NOT include the cost of raceway systems or wiring.

3. Assume RS-485 and Ethernet system architecture. Assume ethernet connectivity will be riding on existing owner supplied LAN. Do not include the cost of network components, raceway or cabling.
4. One centrally located server in the IT Main Telecommunications Room. Do not include any cost for racks, rack space, power, UPS power or power conditioning.
5. One Credentials workstation, including a PC, software, camera and credentials printer/programmer to be located in HR on the owner's LAN. Assume a cost of \$2,000.00 for the PC, Monitor, Mouse and Keyboard. Do not include any cost for furnishings.
6. One system workstation with manufacturer's software for system reporting and administration to be located in Security on the owner's LAN. Include PC and laser printer. Assume a cost of \$2,000.00 for the PC, Monitor, Mouse and Keyboard. Do not include any cost for furnishings.
7. Software for the server and two client PCs. Include the cost for one year's license for all software.
8. 200 HID proximity access control cards.
9. System performance shall be as described elsewhere in this SSRFI.
10. Provide Hypothetical Project Proposal as a single lump sum price at manufacturer's MSRP or LIST price and per the above instructions.

END OF ADDENDUM 1