

BIDS TABULATION - PRINTING, SORTING, MAILING UTILITY BILLS

NAME & ADDRESS	1. PRICE PER PAGE	2. EST. POSTAGE	4. SAME ADDRESS	TOTAL COST Annual Est.	
	PROCESSED 47,500/MONTH	PER RECORD 39,000/MONTH	BILL MERGING 8,500/MONTH		
Three Leaf Productions	0.23125	0.39000	0.00000		
Gahanna, Ohio	\$10,984.38	\$15,210.00	\$0.00	\$319,162.56	
3. 1ST CLASS AUTOMATED LETTER					
5. SUPPLEMENTAL NOTICES (ESTIMATED 70,000 PER YEAR) - \$.069 EA.		\$4,830.00			
6. LAYOUT/STATIC PRINTING - \$0					
7. FORM MODIFICATION - FUTURE FORM MODIFY \$.007EA					
DELIVERY - CUT OFF NOON-FILES UP TO 48 HRS DEL TO POST OFFICE					
START UP TIME - 4-6 WEEKS					
ENCRYPTION - FILE TRANSFER THRU INSITE-A SECURE FTP					
Weekley's Mailing Service, Inc.	0.1265	0.02635	0.3900	0.000	
Berea, Ohio	\$6,008.75	\$1,027.65	\$15,210.00	\$0.00	\$268,986.80
3. 1ST CLASS PRE-SORT 5 DIGIT & AADC		(ENVELOPE @39,000)			
5. SUPPLEMENTAL NOTICES (ESTIMATED 70,000 PER YEAR) - \$.029 EA.		\$2,030.00			
6. LAYOUT/STATIC PRINTING -\$175					
7. FORM MODIFICATION - \$100					
DELIVERY - IF FILE RECEIVED BY 8am, 48 HR TURN TIME					
START UP TIME - 30 DAYS					
ENCRYPTION - GPG ENCRYPTION THRU KLEOPATRA					
Diversified Companies LLC - DBA DivCoDa	0.1350	0.3900	0.0000		
Chattanooga, TN	\$6,412.50	\$15,210.00	\$0.00	\$267,870.00	
3. Presort First Class					
5. SUPPLEMENTAL NOTICES (ESTIMATED 70,000 PER YEAR) - \$.12 EA.		\$8,400.00			
6. LAYOUT/STATIC PRINTING - \$0					
7. FORM MODIFICATION - \$0					
DELIVERY - 24 HRS AFTER UPLOAD TO USPS					
START UP TIME - 60 DAYS					
ENCRYPTION - SFTP or FTSP					
(FLATS FOR OVER 6 STATEMENTS INERSED INTO 9X12 AT \$1.00)					
Miller Print and Mail, Inc	0.13	0.419	0.0085		
Akron, Ohio	\$6,175.00	\$16,341.00	\$72.25	\$273,019.00	
3. AUTOMATION AADC					
5. SUPPLEMENTAL NOTICES (ESTIMATED 70,000 PER YEAR) - \$.028 EA.		\$1,960.00			
6. LAYOUT/STATIC PRINTING - \$.03895					
7. FORM MODIFICATION - \$85 AN HOUR					
DELIVERY - FOB					
START UP TIME - 8 WEEKS					
ENCRYPTION - FTP					
Canton Data Print, LLC	0.105	0.3860	0.00		
Canton, Ohio	\$4,987.50	\$15,054.00	\$0.00	\$264,998.00	
3. FIRST CLASS AUTOMATION - 5 DIGIT, IMB DISCOUNT					
5. SUPPLEMENTAL NOTICES (ESTIMATED 70,000 PER YEAR) - \$.35 EA.		\$24,500.00			
6. LAYOUT/STATIC PRINTING - \$0					
7. FORM MODIFICATION - \$150 PER HOUR DEVELOPMENT					
DELIVERY - 1 DAY FROM APPROVAL					
START UP TIME - 30 DAYS					
ENCRYPTION - PGP ENCRYPTION					

Level One	0.096	0.3860	0.01	
Malvern, PA	\$4,560.00	\$15,054.00	\$85.00	\$243,108.00 (Items 1+2+4+5)
3. First Class Presort (5-digit Automated) passed through at cost				
5. SUPPLEMENTAL NOTICES (ESTIMATED 70,000 PER YEAR) - \$.0.096 EA.		\$6,720.00		
6. LAYOUT/STATIC PRINTING - between \$100.00-\$250.00				5% of \$243,108.00=\$12,155.40
7. FORM MODIFICATION - between \$50.00-\$100.00				to apply to Local Bidder Preference

DELIVERY - Standard is next business day. Deliver to Stark County Post Office as Required

START UP TIME - 45-60 DAYS

ENCRYPTION - GnuPG (also known as PGP)

$$\$4,560.00 + \$15,054.00 + \$85.00 = \$19,699.00 \times 12 \text{ months} = \$236,388.00 + \$6,720.00 = \$243,108.00 \text{ annual expense}$$

KMS 2000 Inc. DBA PPI Graphics	0.10378	0.4000	0.00	
Canton, Ohio	\$4,929.55	\$15,600.00	\$0.00	\$254,165.90 (Items 1+2+4+5)
3. 1ST CLASS				Local Bidder Preference of 5% - \$12,155.40
5. SUPPLEMENTAL NOTICES (ESTIMATED 70,000 PER YEAR) - \$.11159 EA.		\$7,811.30	Local BidderAmount	\$242,010.50
6. LAYOUT/STATIC PRINTING - \$0				
7. FORM MODIFICATION - \$0				

DELIVERY - 24-48 HOURS

START UP TIME - IMMEDIATE WITH ENVELOPES IN STOCK

ENCRYPTION - PK ZIP