

**Covina-Valley Unified School District
Board of Education Regular Meeting
03/01/2021 06:00 PM**

Dr. Mary Hanes Professional Development Center
220 West Puente Avenue, Covina, CA 91723

N. Acceptance of Proposal - Request for Proposal (RFP) Summary No. 20-21-106, District Internet Services Provider (ISP)

Quick Summary / Abstract

Recommendation is made that Request for Proposal (RFP) Summary No. 20-21-106, District Internet Services Provider (ISP), be accepted, and a three-year contract be awarded to Los Angeles County Office of Education (LACOE) in the amount of \$38,085.24 per year. Funding for these services will be from E-Rate and General Funds.

Description

On January 19, 2021, proposals were opened in response to a request for proposal for district internet services provider. Funding for these services will be from E-Rate and General Funds. Four vendors submitted proposals as follows:

Los Angeles County Office of Education - \$38,085.24
Crown Castle Fiber LLC - \$45,600
Frontier Communications - \$47,880
Spectrum Enterprise - \$58,800

The cost above represents the yearly cost of district internet services provider at 10 gigabits per second before the E-Rate discount. The E-Rate discount for the 2021-22 school year is eighty percent. The contract's initial term is for three years, from July 1, 2021, to June 30, 2024. This proposal allows for an option to renew the contract annually for an additional two years for a total of up to five years.

The previous contract's annual cost was \$79,200 per year. This current three-year contract's cost is \$38,085.24 per year for a yearly savings of \$41,114.76.