



**ADDENDUM NO. I**

**DATE:** March 4, 2022  
**TO:** All Potential Proposers  
**FROM:** James McKeehan, Assistant Purchasing Agent, City of Knoxville  
**SUBJECT:** Addendum No. I to RFP – Employee Health Program Consulting Services  
**PROPOSALS TO BE OPENED:** March 11, 2022 at 11:00 am Eastern Time

This addendum is being published to provide clarification regarding the above referenced ITB. This addendum becomes a part of the contract documents and modifies the original specifications as follows:

**Item 1:** Could you provide the form S-2 questionnaire as a Microsoft Word document?

Response: Please see the Word document uploaded with this addendum

**Item 2:** Could we please see a copy of your medical and Rx plan designs?

Response: The current medical and Rx plan designs can be found on the City’s web page at the link below under the header “Active Employees”  
<https://knoxvilletn.gov/cms/One.aspx?portalId=109562&pageId=16102744>

**Item 3:** Could you please provide us with 12 months of recent pharmacy claims data?

Response: The city has recently changed PBM vendors and wouldn’t be able to provide 12 months of data. However, because of this recent change, we do have a prescription drug file that is available on the City’s RFP page at the link below that may be helpful. It would not have pricing data.  
<https://vrapp.vendorregistry.com/Bids/Manager/ExpiredBid?BidId=fff508f7-3bcc-476f-8477-1e9fe7092b10&BuyerId=10006a1f-ee9f-4eba-bff6-8b96a1322207&DaysBack=366>

**Item 4:** Could you please list your top 5 hospital providers for the last two plan years?

Response: Please see the utilization chart included with this addendum beginning on page three of this addendum.

**Item 5:** Could you please list your top 20 prescription drugs by cost?

Response: The most recent report from our prior PBM uploaded with this addendum



**Item 6:** What are the financial goals for the benefits programs for the next few years?

Response: The City's goals are to reduce the city's prescription drug spend and track current programs to help manage our chronically ill population—both would allow us to continue with current premium equivalents without increasing.

**Item 7:** What are the City's goals regarding employee turnover?

Response: This question is better suited for the City's Human Resources Department. This department is not a part of this consultant RFP.

**Item 8:** What are the City's goals regarding employee engagement?

Response: This is an area we would like to improve upon and will be looking to our consultant to assist us in finding more creative ways to communicate with our entire population, employees and spouses.

**Item 9:** Can you share the results of the most recent employee survey?

Response: With the recent establishment of a Human Resources Department, there hasn't been a survey.

## Outpatient Facility Utilization By In and Out of Network Facility\*

### City of Knoxville

Current Paid Period: 01/01/2020 through 12/31/2021

Prior Paid Period: 01/01/2019 through 12/31/2020

#### Current Period

In - Network Facility	City, State	Number of Visits	Paid Claims	Percent of Total Outpatient Claims
UNIVERSITY OF TENNESSEE MEDICAL CENTER	KNOXVILLE, TN	1,479	\$1,125,391	18.9%
TENNOVA HEALTHCARE TURKEY CREEK MEDICAL CENTER	KNOXVILLE, TN	850	\$853,860	14.3%
VANDERBILT UNIV MEDICAL CENTER	NASHVILLE, TN	129	\$746,205	12.5%
FORT SANDERS REGIONAL MEDICAL CENTER	KNOXVILLE, TN	778	\$406,780	6.8%
PARKWEST MEDICAL CENTER	KNOXVILLE, TN	463	\$372,156	6.2%
EAST TENNESSEE CHILDRENS HOSPITAL	KNOXVILLE, TN	784	\$368,051	6.2%
BLOUNT MEMORIAL HOSPITAL	MARYVILLE, TN	512	\$229,932	3.9%
KNOXVILLE ORTHOPAEDIC SURGERY CENTER LLC	KNOXVILLE, TN	49	\$112,852	1.9%
KNOXVILLE DIALYSIS	KNOXVILLE, TN	510	\$110,053	1.8%
PHYSICIANS SURGERY CENTER OF KNOXVILLE	KNOXVILLE, TN	32	\$69,484	1.2%
OTHER	OTHER	1,262	\$848,679	14.2%
<b>Total In - Network Facilities</b>		<b>6,848</b>	<b>\$5,243,443</b>	<b>88.0%</b>
Out-of - Network Facility	City, State	Number of Visits	Paid Claims	Percent of Total Outpatient Claims
TENNOVA HEALTHCARE TURKEY CREEK MEDICAL CENTER	KNOXVILLE, TN	8	\$12,803	0.2%
VA MEDICAL CENTER	MOUNTAIN HOME, TN	76	\$12,753	0.2%
LIONROCK BEHAVIORAL HEALT	PETALUMA, CA	34	\$4,980	0.1%
DEPT OF VETERANS AFFAIRS	NASHVILLE, TN	2	\$4,913	0.1%
STATE OF TENNESSEE BUREAU OF TENNCARE	NASHVILLE, TN	14	\$3,958	0.1%
OTHER	OTHER	159	\$7,906	0.1%
<b>Total Out-of-Network Facilities</b>		<b>293</b>	<b>\$47,313</b>	<b>0.8%</b>
<b>Total All Outpatient Facilities</b>		<b>7,141</b>	<b>\$5,290,756</b>	<b>88.8%</b>

\*Provider Administered Specialty Drugs are excluded from the report. For more information, refer to reports in the Provider Administered Specialty section of Interactive Reports. Paid date reports are based on the paid date, rather than the date of service.

## Outpatient Facility Utilization By In and Out of Network Facility\*

City of Knoxville

Current Paid Period: 01/01/2020 through 12/31/2021

Prior Paid Period: 01/01/2019 through 12/31/2020

**Prior Period**

In - Network Facility	City, State	Number of Visits	Paid Claims	Percent of Total Outpatient Claims
UNIVERSITY OF TENNESSEE MEDICAL CENTER	KNOXVILLE, TN	1,473	\$1,034,438	17.1%
TENNOVA HEALTHCARE TURKEY CREEK MEDICAL CENTER	KNOXVILLE, TN	548	\$809,357	13.4%
VANDERBILT UNIV MEDICAL CENTER	NASHVILLE, TN	108	\$441,991	7.3%
FORT SANDERS REGIONAL MEDICAL CENTER	KNOXVILLE, TN	724	\$416,211	6.9%
PARKWEST MEDICAL CENTER	KNOXVILLE, TN	483	\$336,804	5.6%
EAST TENNESSEE CHILDRENS HOSPITAL	KNOXVILLE, TN	554	\$300,642	5.0%
SOUTHEASTERN REG MED CTR	NEWNAN, GA	8	\$290,151	4.8%
KNOXVILLE DIALYSIS	KNOXVILLE, TN	367	\$228,628	3.8%
BLOUNT MEMORIAL HOSPITAL	MARYVILLE, TN	510	\$219,536	3.6%
PHYSICIANS SURGERY CENTER OF KNOXVILLE	KNOXVILLE, TN	36	\$83,555	1.4%
OTHER	OTHER	1,199	\$889,278	14.7%
<b>Total In - Network Facilities</b>		<b>6,010</b>	<b>\$5,050,592</b>	<b>83.6%</b>

  

Out-of - Network Facility	City, State	Number of Visits	Paid Claims	Percent of Total Outpatient Claims
VA MEDICAL CENTER	MOUNTAIN HOME, TN	113	\$19,489	0.3%
DEPT OF VETERANS AFFAIRS	NASHVILLE, TN	12	\$7,473	0.1%
KNOXVILLE VA CBOC	KNOXVILLE, TN	102	\$3,343	0.1%
STATE OF TENNESSEE BUREAU OF TENNCARE	NASHVILLE, TN	14	\$2,975	0.0%
VOLUNTEER STATE HEALTH PLAN	CHATTANOOGA, TN	19	\$2,419	0.0%
OTHER	OTHER	35	\$6,152	0.1%
<b>Total Out-of-Network Facilities</b>		<b>295</b>	<b>\$41,850</b>	<b>0.7%</b>
<b>Total All Outpatient Facilities</b>		<b>6,305</b>	<b>\$5,092,442</b>	<b>84.2%</b>

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## Outpatient Facility Utilization By In and Out of Network Facility\*

**City of Knoxville**

**Current Paid Period: 01/01/2020 through 12/31/2021**

**Prior Paid Period: 01/01/2019 through 12/31/2020**

### Report Parameters

Parameter	Parameter Selected Value
<b>Medical Group(s):</b>	111174 - City of Knoxville
<b>Medical Subgroup(s):</b>	No Filter Selected
<b>Medical Plan ID(s):</b>	No Filter Selected
<b>Medical Department(s):</b>	No Filter Selected
<b>Claim Date Type:</b>	Paid Dates Only
<b>Claims Lag:</b>	N/A
<b>Begin Date:</b>	01/01/2020
<b>End Date:</b>	12/31/2021
<b>Prior Period:</b>	Yes
<b>Parent:</b>	43457

\*Provider Administered Specialty Drugs are excluded from the report. For more information, refer to reports in the Provider Administered Specialty section of Interactive Reports. Paid date reports are based on the paid date, rather than the date of service.



**END OF ADDENDUM NO. I**