



**ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING
AGENT**

**INVITATION TO BID NO. 24-DES-ITBLW-458
ADDENDUM NO. 1**

Arlington County (hereinafter referred to as the "County") invitation To Bid (ITB) No. **24-DES- ITBLW-458** for Arlington County's Sanitary Sewer Video Pipe Cleaning and Inspection Services is amended as follows:

1. REFERENCE BID OPENING DUE DATE IS HEREBY CHANGED AS FOLLOWS:

ELECTRONIC SEALED BIDS WILL BE RECEIVED BY ARLINGTON COUNTY VIA VENDOR REGISTRY UNTIL 3:00 P.M. ON THE 8TH OF APRIL 2024. VENDORS ARE REQUIRED TO REGISTER ON [VENDOR REGISTRY](#) IN ORDER TO SUBMIT A RESPONSE TO THIS INVITATION TO BID. NO RESPONSES WILL BE ACCEPTED AFTER THE BID DUE DATE AND TIME.

- **THE SUMMARY OF THE NON-MANDATORY PRE-BID CONFERENCE HELD ON MARCH 15, 2024, IS AS FOLLOWS:**

During the non-mandatory Pre-Bid Conference, the County reviewed the ITB and highlighted key information such as: key proposal deadlines; communication procedures (**i.e. all communication relating to the solicitation must be submitted via the "Submit a Question" function Vendor Registry; no outside communication is permissible**); requirement of a Virginia Contractor License; authority to transact business in the Commonwealth; proposal submission requirements; and provided a Scope of Work Overview. However, Offerors were reminded that each Offeror must review the ITB in its entirety and submit any questions they may have via Vendor Registry.

- **THE PRE-BID CONFERENCE POWERPOINT AND SIGN-IN SHEETS ON MONDAY, MARCH 18, 2024 AT 11:00 A.M. ARE ATTACHED.**
- **THE COUNTY HAS RECEIVED THE FOLLOWING QUESTIONS IN RESPONSE TO THIS ITB. QUESTIONS AND RESPONSES ARE INCLUDED BELOW.**

QUESTION #1:

The solicitation indicates it is a multi-year contract. What is the specific terms?

ANSWER#1:

This solicitation will result in a possible five-year award. The first year is the base term with four (4) optional renewal periods.

QUESTION #2:

It is assumed that this will be a single award, contract. Please confirm.

ANSWER#2:

Yes, this procurement will be awarded to one contractor.

QUESTION #3:

Other than #19 Qualifications of Bidders, there are no specific qualifications required. Please describe the Experience required as indicated on page 5, 5 Equivalent Experience and References, as it would relate to the company or the designated Project Manager, to meet the county's requirements. (I.E. # of years, # of projects, etc).

ANSWER#3:

The experience information is for the company. If the company does not have enough experience to meet the requirements, the Project Manager's experience will need to be submitted as indicated in Information for Bidders, Item #5.

QUESTION #4:

Does this solicitation replace an existing contract? If so can you please provide the previous Bid Tab / Awardee information?

ANSWER# 4:

We currently procure through a Small Purchase Award QQ17842. The Bid Tab is included in this solicitation.

QUESTION #5:

1. What is the estimated yearly linear footage goal for this contract? 2. What is the estimated yearly linear footage goal for this contract? 3. Was there a previous contract like this that the County had? If so, which contractor's did the County use and how much linear footage were they issued per year? 3. Most municipalities include line items for maintenance of traffic (MOT) on their sewer cleaning and inspection bids. Considering some sewer lines will be on urban highways and state highways, Arlington County should consider adding a daily rate line item for MOT to the pricing sheet. Without a scope of work being provided with the bid, the bidder does not know where these sewer lines will be and will have to use significantly inflated numbers to account for the potential traffic control requirements. 4. Will the County consider removing the line items for bypass? Without knowing where the bypass will take place, (easement, state highway, rural area), coming up with a realistic and competitive price is not feasible. This could significantly sway the bids as well as there is no planned/defined scope?

ANSWER#5:

1. 30,000 - 35,000 feet
2. Same as #1 above
3. Yes, N/A, 30,000-35,000 feet
 - Work will be a mix of Lines on residential streets, arterial road, and easements.
 - A. The Contractor shall be responsible for traffic maintenance.
 - If warning devices, flagmen, signs or any other items are required to comply with VDOT's MUTCD Standards and Specifications, it is the Contractor's responsibility to have them in place at no expense to the County.
4. No. These line items are just to be used in the event that the sewer line cannot be televised due to high flow. Also, if the County has a sanitary sewer emergency backup and we need our sewer Contractors to assist.

QUESTION #6:

1. I do not see a reference to any OSHA Certification Verification Requirements- can you please clarify on what exactly it is you want submitted with this bid? 2. Will you accept bidders with a Virginia Class A Contractor's license?

ANSWER #6:

1. Please refer to Paragraph 18. OSHA Requirements (Page 19) and Page 3 of the BID Form under BIDDER SUBMISSIONS AND ASSERTIONS #1.

A copy of the certificate should be provided with your submission or any proof that certifies successful completion and achievement for current OSHA Standards and Compliance Requirements.

2. Yes, Class A will be accepted.

QUESTION #7:

1. Please confirm that there are no liquidated damages on this contract 2. Please confirm that no bid bond is required.

ANSWER #7:

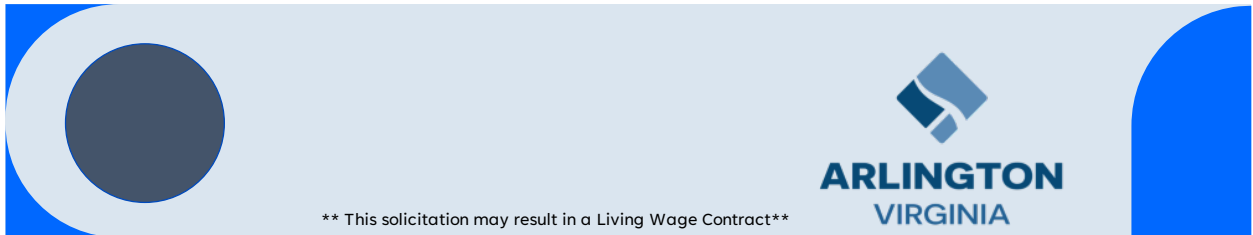
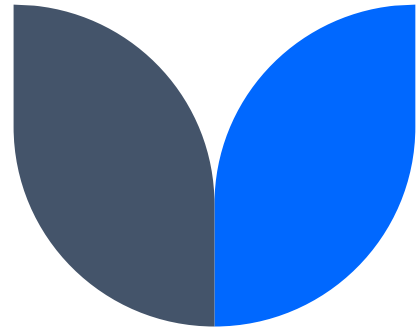
Confirmed. This solicitation does not require any bid bond/bid surety or payment and performance bonds.

PRE-BID CONFERENCE POWERPOINT

Monday, March 18, 2024

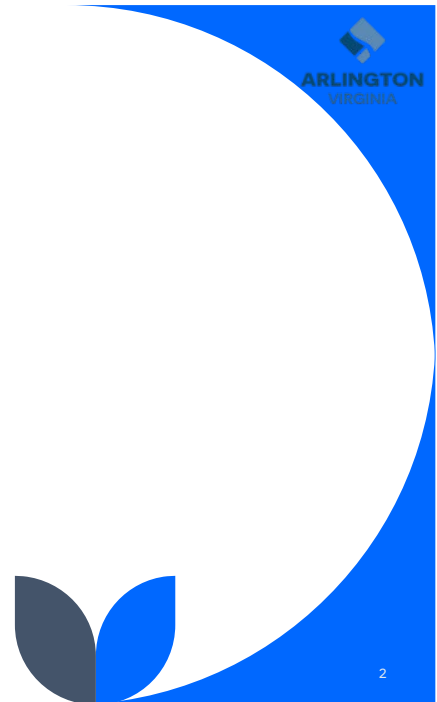
Sanitary Sewer Video Pipe Cleaning and Inspection Services

24-DES-ITBLW-458



Agenda

- Attendance
- Introduction - Arlington County Personnel
- Pre-Bid Conference Information
- ITB Schedule
- Submission Requirements
- Scope of Work
- Living Wage
- Questions





Attendance

Please place the following information in the CHAT:

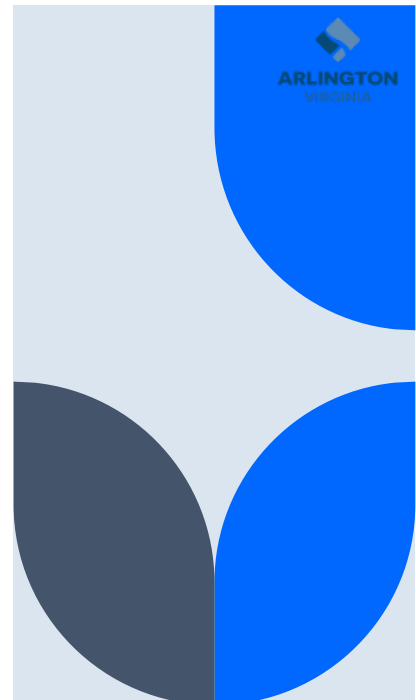
- Your Name
- Your Company Name
- Email address
- Phone Number



Arlington County Personnel

- **Sheri Butler**, Procurement Officer
- **Daniel Stern**, Wage Compliance Administrator
- **En Kite**, Wage Compliance Tech
- **Carla Alayon Gonzalez**, Project Officer
- **Hisham Wahdan**, Construction Management Specialist
- **Nicole Proto**, Engineer

****Please contact Sheri Butler for all questions relating to this procurement.****



Pre-Bid Conference

Attendance is not Mandatory



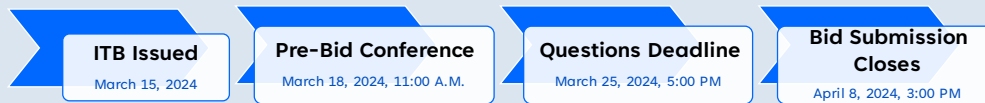
Per Solicitation – Page 4, Information for Bidders

- Only formal responses to questions issued by and Addendum to the ITB will be binding.
- Questions regarding the ITB Scope of Work and Submission Forms of this solicitation must be submitted in writing via Vendor Registry by **5:00 PM EST on March 25, 2024**
- Responses to Questions will be posted by 5:00 PM EST to Vendor Registry **March 27, 2024.**

24-FIR-ITBLW-458 SANITARY SEWER VIDEO PIPE CLEANING AND INSPECTION SERVICES

5

ITB Schedule



24-FIR-ITBLW-458 SANITARY SEWER VIDEO PIPE CLEANING AND INSPECTION SERVICES

6

Scope of Services

The purpose of this solicitation is to establish a contract for Arlington County' Sanitary Sewer System for sanitary sewer pipe video inspection services (Closed Circuit Television, CCTV) and sanitary sewer pipe system cleaning, flushing services, and the legal removal and disposal of waste or debris. The Contractor shall furnish all the necessary labor, materials, and equipment to clean, inspect and televise various line segments in the County's sanitary sewer system (right-of - way and easement lines). The work includes hydraulic root cutting and cleaning, and remote televising and recording of the sewer.

The Contractor shall submit reports, specification sheets, data tables, statements of work and drawings that will become the property of the County. The Contractor shall follow [National Pollutant Discharge Elimination System Municipal](#) Separate Storm Sewer System Discharge Permit from the U.S. Environmental Protection Agency. The Contractor must also have a [NASSCO/PACP training program](#) in place for renewal of certifications for staff members.

Submission Requirements

The submitted Bid Form must be signed and fully executed. The Bid Form must be submitted electronically via Vendor Registry no later than the date and time specified in this solicitation

- **Completed Bid Form (Signed)**
- **Attachment A – Pricing Schedule**
- **OSHA Certification Verification**
- **Copy of Class B License**

The Bidder name on the electronic bid submittal shall be the same as the Contractor/Vendor name as the registration in Vendor Registry for the upload to be considered a valid bid. Only electronic submission is allowed, no bid submitted other than a vendor registry electronic upload will be accepted.

Arlington County is not responsible for late submissions, missed Addendums, or questions not submitted before the end date and time.

Bid Form Submission



The submitted Bid Form must be signed and fully executed. The Bid Form must be submitted electronically via Vendor Registry no later than the date and time specified in this solicitation. The Vendor Registry system will not accept bids after the close date and time. The County will not accept emailed or faxed bid.

The Bidder name on the electronic bid submittal shall be the same as the Contractor/Vendor name as the registration in Vendor Registry for the upload to be considered a valid bid. **ONLY ELECTRONIC SUBMISSION IS ALLOWED, NO BID SUBMITTED OTHER THAN A VENDOR REGISTRY ELECTRONIC UPLOAD WILL BE ACCEPTED. Arlington County is not responsible for late submissions, missed Addendums, or questions not submitted before the end date and time.**

Timely submission is solely the responsibility of the Bidder.

Submittal Documents



- Completed Bid Form (Signed)
- Class B License
- OSHA Certification
- Attachment A – Price Schedule
- Addenda (Signed) - if applicable

Living Wage



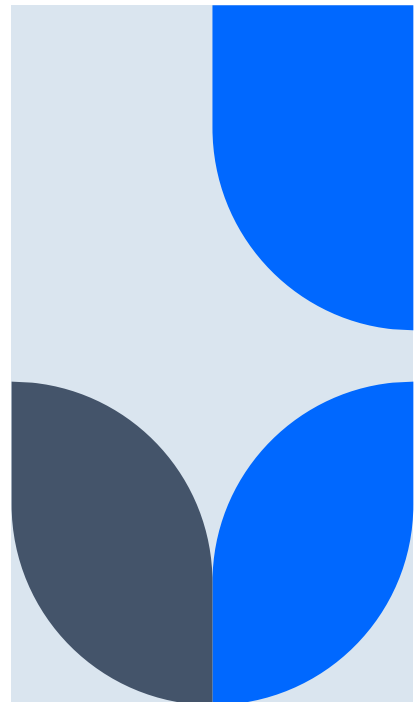
The hourly rate for employees of the contractor and any subcontractors working on county-owned, county-controlled property, facilities owned, or leased, and operated by a contractor if services provided at that location are exclusive to Arlington County, or contracts for home-based client services must not be lower than **\$17.00 per hour**

All employees of any contractor or subcontractor working on County-owned, County controlled property, facilities owned, or leased, and operated by a Contractor if services provided at that location are exclusive to Arlington County, or contracts for homebased client services must be paid an hourly wage no less than the Living Wage published on the County's website. By submitting a bid, the Bidder certifies that it will comply with this provision and will ensure that its subcontractors, if any, do so as well.

Reference: Arlington County Purchasing Resolution Section 4-103

Thank you

Sheri Butler
slbutler@arlingtonva.us
(703) 228-1895
Procurement Officer



PRE-BID CONFERENCE SIGN-IN



ARLINGTON
VIRGINIA

Arlington County Government
Office of the Purchasing Agent
Non-Mandatory Pre-Proposal Conference Attendees List

FOR:

Arlington DES- Sanitary Sewer Video Pipe Cleaning & Inspection Services

DATE & TIME:

March 18, 2024 at 11:00 a.m.

PLACE:

Microsoft Teams Meeting

BID/PROPOSAL

24-DES-ITBLW-458

PLEASE WRITE CLEARLY

| | |
|---------|--|
| Name | Sheri Butler, Procurement Officer |
| Company | Arlington County Government |
| E-mail | sbutler@arlingtonva.us |
| Phone # | (703) 228-1895 |

| | |
|---------|---|
| Name | Carla Alayon Gonzalez |
| Company | Arlington County Government |
| E-mail | <i>Please contact Sheri Butler for all questions relating to this procurement</i> |
| Phone # | |

| | |
|---------|---|
| Name | Hisham Wahdan |
| Company | Arlington County Government |
| E-mail | <i>Please contact Sheri Butler for all questions relating to this procurement</i> |
| Phone # | |

| | |
|---------|---|
| Name | Nicole Proto |
| Company | Arlington County Government |
| E-mail | <i>Please contact Sheri Butler for all questions relating to this procurement</i> |
| Phone # | |

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|---------|--|
| Name | Daniel Stern |
| Company | Arlington County Government |
| E-mail | <i>Please contact Meloni Hurley for all questions relating to this procurement</i> |
| Phone # | |

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|---------|---|
| Name | En Kite |
| Company | Arlington County Government |
| E-mail | <i>Please contact Sheri Butler for all questions relating to this procurement</i> |
| Phone # | |

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|---------|--|
| Name | Jordan Jackson |
| Company | Mobile Dredging & Video Pipe, Inc. |
| E-mail | jjackson@mdvpinc.com |
| Phone # | (301) 233-4379 |

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|---------|--|
| Name | Rob Brooks |
| Company | Mobile Dredging & Video Pipe, Inc. |
| E-mail | rbrooks@mdvpinc.com |
| Phone # | (443) 534-6915 |

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|---------|--|
| Name | Faiza Tanzeem |
| Company | WebHawkx LLC |
| E-mail | faiza.tanzeem@webhawkx.com |
| Phone # | not provided |

| | |
|---------|--|
| Name | |
| Company | |
| E-mail | |
| Phone # | |

Attachment A: Bid Tab for QQ17842 (Question #4)

BID TAB - QQ - 17842 Sanitary Sewer Video Pipe Cleaning and Inspection

| | Supplier | Bid submitted on | Bid Total |
|---|-------------------------------|---------------------|--------------|
| 1 | Quality Pipe Cleaning | 6/9/2023 at 10:25am | \$347,437.24 |
| 2 | Insight LLC | 6/9/2023 at 10:14am | \$120,710.00 |
| 3 | All Green Landscape Solutions | 6/8/2023 at 3:17pm | \$163,105.00 |
| 4 | Magnolia Plumbing | 6/9/2023 at 10:09am | \$186,009.00 |
| 5 | East Coast Infrastructure | 6/9/2023 at 10:29am | \$350,800.00 |
| 6 | Trinity Subsurface LLC | 6/7/2023 at 2:15pm | \$210,546.10 |
| 7 | Arthur Engineering | 6/7/2023 at 3:00pm | \$199,600.00 |
| 8 | Mobile Dredging | 6/9/2023 at 2:02pm | \$538,190.00 |