



HIGHLANDS COUNTY
BOARD OF COUNTY COMMISSIONERS
 Purchasing Department

SCORE TABULATION OF SEALED PROPOSALS

RFP 16-016

Managed Print Services

Proposal Opening Date:

10/05/16

	EVALUATORS' SCORES			SUB-TOTAL	LOCAL PREF.	TOTAL	RANK
	Danielle Gilbert	Thomas S. Haralson, Jr.	Chris Benson				
Xerox Corporation dba D-Tech Business Solutions	281	276	298	855	0	855	1
HP, Inc.	238	259	291	788	0	788	2
Boring Business Systems, Inc.	194	226	291	711	0	711	3
Ricoh USA, Inc.	198	226	264	688	0	688	4

Local Preference was applied to Xerox's scores, affidavit received.

Recommendation:

Recommend starting contract negotiations with the first ranked firm, Xerox Corporation dba D-Tech Business Systems.

If negotiations fail with the number one ranked firm, negotiations may be started with the firm ranked second.

[Signature]
 Chris Benson, Community Services Director
 Date: 11-16-16

[Signature]
 Danielle Gilbert, Purchasing Manager
 Date: 11-14-16

[Signature]
 Thomas S. Haralson Jr., HC Clerk of Courts, CIO
 Date: 11-16-16

This is not a notice to proceed.