

	Anderson		JD		Mock		Climate Systems		Comfort Systems	
	Hourly Rates		Hourly Rates		Hourly Rates		Hourly Rates		Hourly Rates	
	Repairs	Emergency Repairs	Repairs	Emergency Repairs	Repairs	Emergency Repairs	Repairs	Emergency Repairs	Repairs	Emergency Repairs
Response Time	24 Hours	1 Hour	24 Hours	1 Hour	24 Hours	1 Hour	24 Hours	1 Hour	24 Hours	1 Hour
Labor Rate - Normal Business Hours	80/tech	80/tech	85	98	90	135	85	?	79	79
Labor Rate - After Business Hours		125		98		135		127.5		118.5
Labor Rate - Holidays and weekends		125		98		172.5		127.5		118.5
	%		%		%		%		%	
Material Cost + Markup	10		15		15		20		15	

	Augusta Chiller		Sack		Johnson Controls		Daikin	
	Hourly Rates		Hourly Rates		Hourly Rates		Hourly Rates	
	Repairs	Emergency Repairs	Repairs	Emergency Repairs	Repairs	Emergency Repairs	Repairs	Emergency Repairs
Response Time	24 Hours	1 Hour	24 Hours	1 Hour	24 Hours	1 Hour	24 Hours	1 Hour
Labor Rate - Normal Business Hours	85	85	80	80	85.6	85.6	105	157.5
Labor Rate - After Business Hours		127.5		120		128.4		157.5
Labor Rate - Holidays and weekends		170		120		171.2		157.5
	%		%		%		%	
Material Cost + Markup	20		32		25		25	