
 <p><b>LANCASTER COUNTY SCHOOL DISTRICT</b> Putting our children first</p>	<p><b>Lancaster County School District</b></p> <p><i>Amendment #1</i></p>	<p>Solicitation Number 202415  Amendment Issue Date 4/15/2024  Solicitation Issue Date 3/21/2024  Procurement Officer Trevor Hammond, NIGP-CPP, CPPB  Phone (803) 416-8828  E-Mail Address <a href="mailto:trevor.hammond@lcsd.k12.sc.us">trevor.hammond@lcsd.k12.sc.us</a></p>	
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DESCRIPTION: **Student Services Educational Services**

*The Term "Offer" Means Your "Bid" or "Proposal".*

SUBMIT OFFER BY (Opening Date/Time): **4/25/2024 at 10:00 AM – EST**

See "Deadline for Submission of Offer" provision

QUESTIONS MUST BE RECEIVED BY: **4/11/2024 at 10:00 AM - EST**

See "Questions from Offerors" provision

NUMBER OF COPIES TO BE SUBMITTED: **One (1) original**

Offers must be submitted in a sealed package. Solicitation Number & Opening Date must appear on package exterior.

**SUBMIT YOUR OFFER TO THE FOLLOWING ADDRESS:**

<p><b>PHYSICAL &amp; MAILING ADDRESS:</b></p> <p>Lancaster County School District  Attn: Trevor Hammond, Procurement Director  300 South Catawba Street  Lancaster, SC 29720</p> <p><small>See "Submitting Your Offer" provision</small></p>
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<p>CONFERENCE TYPE: <b>N/A</b></p> <p>DATE &amp; TIME:  <small>(As appropriate, see "Conferences - Pre-Bid/Proposal" &amp; "Site Visit" provisions)</small></p>		<p>PRE-BID LOCATION: <b>N/A</b></p>	
<p>AWARD &amp; AMENDMENTS</p>		<p>Award will be posted at the physical address stated above on or about 5/1/24. The award be posted at the following web address: <a href="https://sites.google.com/lcsd.k12.sc.us/lcsd-procurement/solicitations-awards">https://sites.google.com/lcsd.k12.sc.us/lcsd-procurement/solicitations-awards</a></p>	
<p>You must submit a signed copy of this form with your offer. By submitting a bid or proposal, you agree to be bound by the terms of the solicitation. You agree to hold your offer open for a minimum of sixty (60) calendar days after the opening date.</p>			
<p>NAME OF OFFEROR  <small>(Full legal name of business submitting the offer)</small></p>		<p>OFFEROR'S TYPE OF ENTITY:  (Choose one)</p> <p><input type="checkbox"/> Sole Proprietorship  <input type="checkbox"/> Partnership  <input type="checkbox"/> Corporate entity (not tax-exempt)  <input type="checkbox"/> Tax exempt corporate entity  <input type="checkbox"/> Government entity (federal, state, or local)  <input type="checkbox"/> Other _____</p> <p><small>(See "Signing your Offer" provision)</small></p>	
<p>AUTHORIZED SIGNATURE  <small>(Person signing must be authorized to submit binding offer to enter contract on behalf of Offeror named above.)</small></p>			
<p>TITLE  <small>(Business title of person signing above)</small></p>			
<p>PRINTED NAME  <small>(Printed name of person signing above)</small></p>		<p>DATE SIGNED</p>	
<p>Instructions regarding Offeror's name: Any award issued will be issued to, and the contract will be formed with, the entity identified as the offeror above. An offer may be submitted by only one legal entity. The entity named as the offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, <i>i.e.</i>, a separate corporation, partnership, sole proprietorship, etc.</p>			
<p>STATE OF INCORPORATION  <small>(If offeror is a corporation, identify the State of Incorporation.)</small></p>			
<p>TAXPAYER IDENTIFICATION NO.  <small>(See "Taxpayer Identification Number" provision)</small></p>			

**PAGE TWO**

**(Return Page Two with Your Offer)**

<b>HOME OFFICE ADDRESS</b> (Address for offeror's home office / principal place of business)	<b>NOTICE ADDRESS</b> (Address to which all procurement and contract related notices should be sent.) (See "Notice" clause)
	Area Code - Number - Extension                      Facsimile
	E-mail Address

<b>PAYMENT ADDRESS</b> (Address to which payments will be sent.) (See "Payment" clause)	<b>ORDER ADDRESS</b> (Address to which purchase orders will be sent) (See "Purchase Orders and "Contract Documents" clauses)
___ Payment Address same as Home Office Address ___ Payment Address same as Notice Address <b>(check only one)</b>	___ Order Address same as Home Office Address ___ Order Address same as Notice Address <b>(check only one)</b>

**ACKNOWLEDGMENT OF AMENDMENTS**  
 Offeror acknowledges receipt of amendments by indicating amendment number and its date of issue. (See "Amendments to Solicitation" Provision)

Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date	Amendment No.	Amendment Issue Date

<b>DISCOUNT FOR PROMPT PAYMENT</b> (See "Discount for Prompt Payment" clause)	10 Calendar Days (%)	20 Calendar Days (%)	30 Calendar Days (%)	___ Calendar Days (%)
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Minority Participation: Are you a SC Certified Minority Vendor: Yes  No ; If yes, SC Certification # \_\_\_\_\_  
 Are you a Non SC Certified Minority Vendor - Yes  No

Preferences do not apply per LCSD Procurement Code Section 1524.Resendent Vendor Preference (S.C. Code 11-35-1524(E)(3))

Preferences do not apply per LCSD Procurement Code Section 1524.Resendent Vendor Preference (S.C. Code 11-35-1524(E)(3))

**Effective this date, this amendment forms part of the contract documents and modifies the original FPB.**

**Item #51:** (page 24) **Section VIII. Bid Schedule**, has been revised to include *Physical Therapist – Bilingual, Physical Therapist Assistant, Speech Language Pathologist – Bilingual, Occupational Therapist – Bilingual, Teacher for the Visually Impaired and Psychologist Assistant.*

**The following questions have been submitted for responses and/or clarification:**

1. For which languages does LCPS anticipate offering bilingual tutoring services? **At this time, the District does not offer bilingual tutoring services through a contract company.**
2. Does LCPS have an idea of the numbers of students per language? **Arfikaans-3, Amharic-1, Arabic-24, Bengali-3, Bulgarian-3, Chinese/Mandarin-22, Dari-3, Dutch-1, English- 645, Farsi-7, French-5, German-7, Gujarati- 30, Hebrew-3, Hmong-1, Igbo-2, Indian-1, Italian-3, Japanese-3, Kannada- 3, Malayalam- 6, Nepali-4, Polish-7, Portuguese- 20, Punjabi-3, Romanian-19, Russian-129, Spanish- 1,039, Swahili-2, Swedish-1, Tagalog-1, Tamil-30, Telugu-73, Turkish-12, Ukrainian-28, Unlisted/unknown-70, Urdu-9, Vietnamese- 15**
3. Is ELL tutoring sufficient or does LCPS require native-language speakers for bilingual tutoring? **LCSD currently offers support through an after-school program 3 times per week for 2 hours a day. This is supported by 1 ML teacher at one of our Middle Schools. This program offers language acquisition support for 10 to 15 Newcomers per grading period - homework assistance, reading comprehension, and speaking and writing practice. The MLPS is a certified staff member.**
4. Will state certification/licensing be required for non-specialist tutors (i.e.tutors that are not providing speech/behavioral therapy)? **Proper licensing and certification is required for any and all jobs where a license of certification is required in the state of South Carolina.**
5. Can you provide a more specific breakdown of anticipated LCPS student needs? **The District does not have a specific breakdown as these services are on an as needed basis to service the students of the District.**
6. Can the district please clarify how needs for vendor supplied contractors will be disseminated to awardees post award? **The awarded contractors will be requested on an as needed basis based on availability of the services needed at the time.**
7. Can the district please provide a detailed explanation for how points will be awarded for the pricing section of this solicitation (i.e. lowest bill rate receives maximum points, and next lowest vendor receives a prorated amount; lowest bill rate receives maximum points, and the next lowest vendor receives a predetermined amount of points)? **The District will award to all responsive and responsible bidders that either meet the maximum price dollar or are below the maximum price dollar.**
8. When is the estimated contract award date, and how will the district communicate award status to vendors? **The estimated posting date of award is on or about May 1 and all contractors that submit a bid that are responsive and responsible will receive the award notice through email.**
9. How many vendors does the district expect to award a contract to for the services requested in this solicitation? **The District does not have a specific number of vendors that will be awarded. The number of vendors awarded will be dependent on how many vendors submit a bid.**
10. Can the district please provide incumbent information and current bill rates for contracts in place for similar services? **The current bill rates are as follows; SLP \$65-80, SLPA \$50-65, OT \$60-80, PT \$73-80, PSYCH \$75-85, SPED TEACHER \$66-75, BCBA \$100-125, RBT \$30-50, TEACHER FOR THE DEAF & HARD OF HEARING \$72-80, SIGN LANGUAGE INTERPRETER \$85-105, COTA \$61-65, O&M SPECIALIST FOR VI STUDENTS \$65-80**
11. What is the expected amount of full-time, vendor supplied (SPED Teachers, School Psychologists, Social Workers, SLP's, OT's, PT's, RN's, LPN's and SLI's) needed during the 2023-24 SY? **The expected amount of full time will be 37.5 to 40 hours per week. We do not contract RN's or LPN's at this time.**

12. Can the district please provide the total amount of full-time, vendor supplied (SPED Teachers, School Psychologists, Social Workers, SLP's, OT's, PT's, RN's, LPN's and SLI's) utilized during the 2022-23 SY? **SPED Teachers 8, School Psychologists 7, Social Workers 0, SLP 8, OT 7, PT 3, RN 0, LPN 0, SLI 0**
13. Can the district please provide the total amount of billing, broken down by vendor and classification, for all vendor supplied (SPED Teachers, School Psychologists, Social Workers, SLP's, OT's, PT's, RN's, LPN's and SLI's) utilized during the 2022-23 SY?

Vendor	Position	Average Hourly Rate
Blazerworks	COTA	\$63.00
	School Psychologist	\$78.75
	SLP	\$75.00
Brooks, Hannah	OT	\$60.00
Child Language & Development Speech	SLP	\$65.00
EDU Healthcare	SLP	\$72.00
Elevation Healthcare	HH Teacher-Virtual	\$72.00
Empowered Readers	Tutoring Services	\$80.00 (per 55 minute session)
I Tutor You	Tutoring Services	\$75.00 (per session)
Maxim	LD Teachers	\$75.00
PHS Preferred Healthcare Consulting Group	School Psychologist	\$84.50
Pfeil, Tiffany	OT	\$62.75
Solving Autism	BCBA Services	\$125.00
	RBT Services	\$50.00
Speech Linx	Joy Douglas	\$65.00
Stepping Stones Group	COTA	\$65.00
	OT	\$73.00
	School Psychologist	\$75.00
	PT	\$73.00
	PTA	\$65.00
	SLP	\$73.00
Tanner, Melissa	OT	\$68.00
3Chords DBA Epic Special Education Staffing	LD Teacher	\$67.00

14. Can the district please describe the supplies and materials that contracted providers will have access to at the district? (wifi, computer access, testing material, office supplies, etc.)? ***The awarded responsive and responsible contractors will have access to laptops, ipads, wifi, district badges, testing materials, therapeutic supplies and office supplies.***
15. What travel between schools is expected for these providers? ***The District does not pay for travel and travel between locations is contingent upon the position and caseload needs.***
16. Will the district review other SPED service classifications if submitted with the vendor proposal? ***No, only requested services will be approved under this solicitation.***
17. What are the district expectations of contract providers to assist in Medicaid reimbursement documentation services? ***SLP/OT/PT bill Medicaid for all eligible services. The District does not contract RN's or LPN's at this time.***
18. What is the average caseload for the providers requested in this solicitation? ***It depends on the provider, their services being offered, and their FTE allocation. For an example, Special Education teachers follow South Carolina State Regulation Number 43-205: Administrative and Professional Personnel Qualifications, Duties and Workloads.***
19. Will the district accept Speech Language Pathologists during their Clinical Fellowship Year (CFY)? ***Yes, the District will accept speech language pathologist during their clinical fellowship year.***
20. Can the district please clarify the maximum weekly allowable hours approved for providers requested in this solicitation? ***It will depend on the services needed, but full time will be 37.5 to 40 hours per week.***
21. Will the district accept digital proposal submissions? ***No, bids must be submitted in a sealed package by the deadline to our District Office, 300 S Catawba Street, Lancaster, SC 29720. Refer to page 1 of the solicitation document for this information.***
22. Will the district accept contract exceptions? ***No exceptions will be accepted to the solicitation document.***
23. Does the district require MWBE utilization for this solicitation? If so, what is the minimum percentage of usage? ***No, MWBE utilization is not required for this solicitation.***
24. If the vendor does not intend to use a MWBE, how would they fill out page 26? ***Complete the name, signature, title and date section of page 26 and keep the rest of the page blank if vendor is not a MWBE business.***
25. Does the district accept or give preference to state-approved vendors? If so, where can we add the state-approved certification in the vendor's proposal? ***Preferences do not apply per LCSD Procurement Code Section 1524.Resendent Vendor Preference (S.C. Code 11-35-1524(E)(3)) Refer to page 2 of the solicitation document.***
26. Is the district open to adjusting or working on more favorable Liquidated Damages language? ***No, page 22, Restrictions on Presenting Terms of Use or Offering Additional Services clause is a standard South Carolina state procurement clause that can not be adjusted.***
27. Will the district accept a rate higher than the Maximum listed in the table? There are situations where a currently contracted rate is higher than the maximum rate listed in the table. ***No, only responsive and responsible bidders that submit the maximum price or lower will be awarded a contract.***
28. Will the district accept rates of other services not mentioned in this solicitation? ***No, the rates of services listed are the only rates the District will accept.***
29. Is the vendor required to be registered with the State of SC before it can conduct business? ***No, as this contract will be with Lancaster County School District. Contractors must have proper licenses and education for the services requested.***
30. Is there a local vendor preference on this bid? ***Preferences do not apply per LCSD Procurement Code Section 1524.Resendent Vendor Preference (S.C. Code 11-35-1524(E)(3)) Refer to page 2 of the solicitation document.***
31. Is this a new initiative? ***No, the District has always worked with contractors for these positions when the District could not hire the position as an employee of the District. Due to federal requirements we are now required to compete these services.***

32. If not, who are the current vendors? ***Due to federal requirements the District is now required to compete these services and we've worked with several companies in the past, but contracted these services on an as needed basis. Refer to Question 13 for current providers.***
33. What is their current pricing? Please share their pricing file. ***Refer to question 13 for current pricing.***
34. Is the vendor required to submit all job titles? ***No, not all services have to be bid on to be awarded a contract through this solicitation***
35. What are the historical annual spending volumes in the project? ***Refer to Question 13 for current spending.***
36. What is the estimated budget for this project? ***There is no estimated budget for this solicitation as the awarded contractors will be requested for their services on an as needed basis.***
37. I know this is labeled as a "Fixed Price Bid", but I have question about rate ranges. Will the district accept a rate range in an effort to offer cost savings to the district so if a candidate with less experience is considered, their rate would be on the lower end of the range? Or will you only accept one fixed price per specialty. ***No, maximum price can only be submitted. During the term of the contract, the awarded vendors may bill lower than the maximum price to be conforming to the contract. Awarded contractors may have a lower rate than their maximum rate listed on the bid schedule if they deem necessary for the experience on the individual providing the service.***
38. Physical Therapy Assistant is not included on the rate sheet. Can that specialty or any others be included in our proposal [PTA, Nursing services (RN/LPN/CNA), para professionals, para facilitators, VI teacher, etc.] ***Yes, we have amended the Bid Schedule, please find attached Revised Bid Schedule to include Physical Therapy Assistant. All assistants require a level of supervision by a fully certified licensed professional in the same field. The District does not have a need to contract RNs, LPS, CNAs, or para professional staff.***
39. What are the billable hours per day for a full time position, and how many school days are there in the calendar year for contracted staff? ***Full time is 7.5 to 8 hours a day and 190 day contract.***
40. Will the district consider proposals from companies that ONLY provide teletherapy in regards to this solicitation? ***Yes, the District will accept bids from contractors that only provide teletherapy.***
41. What is the estimated number of positions needed (part-time vs. full-time)? ***Number of positions can not be estimated as needs are on an as needed basis from year to year.***
42. Will the district award more than 1 vendor? ***Yes, The District will award to all responsive and responsible bidders that either meet the maximum price dollar or are below the maximum price dollar.***
43. Is a local office required? Is there a preference for local vendors? ***Local office is not required. Preferences do not apply per LCSD Procurement Code Section 1524. Resendent Vendor Preference (S.C. Code 11-35-1524(E)(3)) Refer to page 2 of the solicitation document.***
44. Can we provide some but not all services being requested? ***Yes, not all services have to be bid on to be awarded a contract through this solicitation.***
45. Can you please provide a list of incumbent vendors and their bill rates? ***Refer to Question 13 for past contractors.***
46. What is the total budget/expenditure allotted for this RFP? ***There is not a total budget for this fixed price bid as the services will be on as needed basis during the term of the contract.***
47. Can we provide pricing ranges on select disciplines? ***No, maximum price can only be submitted. During the term of the contract, the awarded vendors may bill lower than the maximum price to be conforming to the contract. Awarded contractors may have a lower rate than their maximum rate listed on the bid schedule if they deem necessary for the experience on the individual providing the service.***
48. Can the vendor bill separately for Clinical supervision if required? ***The supervision would be specified as a responsibility in the award and if needed, would be encompassed in their contracted hourly rate.***
49. Are you satisfied with the incumbent suppliers? If not, what are you unsatisfied with? ***The District is satisfied with the contractors used in the past, but due to new federal guidelines the District must compete these services.***

50. Please clarify the reporting structure for Supervision of contract staff within the district? ***SLP/OT/PT falls under the lead therapist for the district, who then reports directly to Dr. Marino, Director of Student Services, but are under the supervision of their respective building based administrative team. Special Education teachers report to Dr. Marino, Director of Student Services, but are under the supervision of their respective building based administrative team.***
51. What position provides clinical supervision within the district? ***The District currently offers supervision for SLP, OT & PT. However, the District would supervise any awarded contractor during the term of the award.***
52. Please clarify if the district or vendor provides any materials (i.e. medical supplies, assessments, protocols/scoring sheets, computers, printers, PPE, etc.). ***Yes, the District would supply medical supplies, assessments, protocols/scoring sheets, computers, printers, PPE, office supplies, iPads, and therapeutic supplies.***
53. Do you accept new graduates if the vendor provides mentorship? ***Yes, the District does not exclude new graduates from consideration. The District looks for the best fit for the situation.***
54. Are vendors required to use MBE's or WBE's for this bid or are we able to indicate N/A for Section X "Minority and Women Business Enterprise Policy and Requirements," as we anticipate to provide all services directly without the utilization of subcontractors? ***No, MWBE utilization is not required for this solicitation. Bidders may indicate N/A for Section X.***
55. Would the district consider companies that only provide virtual (tele-therapy) services? ***Yes, the District will accept bids from contractors that only provide teletherapy.***
56. Do you require wet-inked signatures, or would you accept electronic signatures or scanned colored copies of original signatures? ***The District will accept electronic signatures, but the bids must be submitted in a sealed package to the District Office, 300 S Catawba Street, Lancaster, SC 29720. Please refer to page 1 for instructions on submitting a bid.***
57. Regarding the Bid Schedule form on page 24: Would the district accept bilingual rates for other items (e.g., Bilingual SLP or Bilingual OT)? ***Yes, please find attached a Revised Bid Schedule to include bilingual SLP and Bilingual OT.***
58. Would the vendor be disqualified if any other fees cause the actual bid price to exceed the maximum rate? ***Yes, only bids that either meet the maximum price or are lower than the maximum price will be accepted.***
59. Per the Information for Offerors to Submit on pages 12-13: Do you require resumes of potential service providers upon proposal submission? ***No, resumes are not required upon proposal submission, but may be requested from awarded contactors during the term of the contract.***
60. If resumes are required, can the vendor provide blind resumes with the service provider's full names removed and license numbers partially redacted to protect their privacy? ***No, resumes are not required upon proposal submission, but may be requested from awarded contactors during the term of the contract.***
61. Can resumes be marked as "CONFIDENTIAL"? ***Resumes would not be part of the solicitation file.***
62. Section VII. TOC - General mentions "Fixed Pricing Required" on page 15 and VII. TOC - Special mentions "Adjustments of Price or Time for Performance" on page 21. Could the pricing be adjusted at the time of renewal for up to the four (4) renewal options? ***Yes, it is possible to have pricing changes during the term of the contract. Please refer to page 21, clauses Price Adjustment – Limited – After Initial Term Only & Price Adjustments – Limited by CPI "All Items"***
63. Can you confirm the pages and sections deemed mandatory requirements where the district is unwilling to accept exceptions (e.g., Only Section VII. Terms and Conditions, or the entire bid document)? ***The District will not accept any exceptions to the entire solicitation as these are mandated by the State of South Carolina.***
64. Is this first time the district has contracted the listed services? If not, who are the current vendors and what are their hourly rates for each service? ***Refer to question 13 for current list of contractors.***

65. We do not plan on subcontracting any work for this solicitation. Should we still complete the Minority Business Form? If yes, may we enter "N/a" in the form to complete it? **Yes, you may enter not applicable to complete the form.**
66. How many of each type of provider (SLP, Psychologist, etc.) does the district anticipate needing for the initial term of this contract? If those numbers are unknown, how many of each have been used in the previous year? **The quantity is unknown as it differs year to year. Refer to question 13 for current contractors and services provided.**
67. We offer districts 4 services. I've listed them below. Shall I complete 4 different bids or one bid listing the 4 services? Traditionally, LCSD has only used the Orientation and Mobility service. School Age Instruction Certified Teachers for the Visually Impaired teach students with visual impairments how to access curriculum and advocate for the needs of the student in order to achieve independence. Orientation and Mobility ACVREP Certified Orientation and Mobility Specialists teach students the skills needed to travel safely and independently in the school, home or community. Assistive Technology ACVREP Certified Assistive Technology Instructional Specialists for Individuals with Visual Impairments (CATIS), teach specialized assistive technology specific to an individual who is blind or visually impaired. Braille Transcription Braille Transcribers convert print materials into braille and/or interline braille to be read by a print reader. **Potential Bidders need to submit one bid to cover all services they would offer the District under this contract.**
68. Related to question above, a Teacher for the Visually Impaired is not listed on the bid schedule like a Teacher for the Deaf and Hearing Impaired is listed. Shall I just include it as #7 on the bid scheduled, special education teacher services? **Yes, please find attached a Revised Bid Schedule to include Teacher for Visually Impaired.**
69. Shall I include the services agreement form and the statement of work form that we typically send to LCSD each year? **No, the solicitation document will form as the new contract to awarded contractors.**
70. Shall I list LCSD as a reference, since LCSD has used us for years? I can easily provide 3 other references, but LCSD's own special education department knows the quality of our services firsthand. **Potential Bidders must submit the three references as requested on page 12, Section III. Scope of Work/Specifications, Minimum Requirements #5**
71. If applicable, who is the incumbent for these services and for how long have they served the District in this capacity? **The District has worked with several different contractors for these services and the District only contacted contractors on an as needed basis. Due to federal requirements we are now required to compete these services.**
72. Could we submit our bid electronically? **No, bids must be submitted in a sealed package by the deadline to our District Office, 300 S Catawba Street, Lancaster, SC 29720. Refer to page 1 of the solicitation document for this information.**
73. What are the District's current rates and mark-ups for the positions listed in the solicitation? **The District has varied rates for these positions and compiled and averaged the rates to get the hourly rates listed in the solicitation.**
74. What is the District's historical usage and yearly spend for this contract during the past three (3) years? **We do not have an annual spending as these services have been requested on an as needed basis. It depends on the needs of the students of the District.**
75. How many awards does the District anticipate making? **The District does not have a specific number of vendors that will be awarded. The number of vendors awarded will be dependent on how many vendors submit a bid.**
76. What is the anticipated annual and total spend for this contract? **There is not a total budget for this fixed price bid as the services will be on as needed basis during the term of the contract.**
77. When does the District anticipate completing its evaluation and notifying respondents of its recommended awardee(s)? **The estimated posting date of award is on or about May 1 and all contractors that submit a bid that are responsive and responsible will receive the award notice through email.**



78. Are respondents required to bid on all positions in order to be deemed responsive? **No, not all services have to be bid on to be awarded a contract through this solicitation.**
79. If not all-or nothing, will bidding on only select positions negatively impact respondents' evaluation score? **No, responsive and responsible bidders that meet the maximum price or lower than the maximum price will be awarded. A fixed price bid does not have an evaluation score as the District will have to verify all bidders that meet the maximum price or lower than the maximum price are responsive and responsible.**
80. Could the District provide detailed job descriptions for the positions listed in the solicitation? **Job Descriptions will differ for each situation and will be discussed with the District's Director of Student Services, Dr. Marino.**
81. What specific background checks and/or drug screens are required of the temporary staff? **The District Director of Student Services, Dr. Marino will work with each awarded contracted vendor on an as needed basis during the onboarding process.**
82. To ensure FCRA compliance, it is our company's policy to provide clients with an attestation of completion of background check pursuant to client's requirements, but not the actual results. Will the District accept letters of attestation in lieu of actual background check results? **LCSD currently accepts Attestations of Completion of Background Checks, LCSD anticipates continuing that practice unless advised otherwise. However, if a staff member is contracted to work at Southside Early Childhood Center, they will need to complete a separate background check process through the Department of Social Services (DSS).**
83. Will respondents be allowed to pass through the costs for background checks and drug screens (at no additional markup) to the District? **Awarded contractors can only bill the District for the maximum price hourly rate as listed in the solicitation.**
84. Will respondents be disqualified or adversely impacted during the evaluation process if they were to submit exceptions to the District? **Bids with exceptions will be deemed nonresponsive and cannot be awarded a contract.**
85. With respect to Affordable Care Act (ACA) costs, would the District prefer these charges as a separate line item on the invoices, or instead incorporated directly into each respondent's proposed rates? **The District will only be billed on the maximum price hourly rate to the awarded contracts. All cost to the contractors must be included in the hourly rate.**
86. Could we propose a temp to permanent hire conversion fee in our proposal? **No, maximum price can only be submitted. During the term of the contract, the awarded vendors may bill lower than the maximum price to be conforming to the contract. Awarded contractors may have a lower rate than their maximum rate listed on the bid schedule if they deem necessary for the experience on the individual providing the service.**
87. Will this be a cooperative contract with a piggybacking clause? **This is not a cooperative contract and piggybacking is not allowed.**
88. If government-mandated costs or expenses are enacted during the contract term, will respondents be allowed to request rate increases to cover these higher rates? **Yes, it is possible to have pricing changes during the term of the contract. Please refer to page 21, clauses Price Adjustment – Limited – After Initial Term Only & Price Adjustments – Limited by CPI "All Items"**
89. Are we able to pass overtime billed to the District? **The District will only be billed on the maximum price hourly rate to the awarded contracts. All cost to the contractors must be included in the hourly rate.**

**Please use the attached Revised Bid Schedule when submitting your bid.**

**All other requirements of the solicitation remain unchanged.**

Item #	Description	Maximum Rate	Actual Bid Price
1	Speech/language Pathologist	\$80/hr	\$
2	Speech/language Pathologist - Bilingual	\$130/hr	\$
3	Speech/Language Pathologist Assistant	\$65/hr	\$
4	Occupational Therapist	\$80/hr	\$
5	Occupational Therapist - Bilingual	\$130/hr	
6	Certified Occupational Therapy Assistant	\$65/hr	\$
7	Physical Therapist	\$80/hr	\$
8	Physical Therapist - Bilingual	\$130/hr	\$
9	Physical Therapist Assistant	\$65/hr	
10	Psychologist	\$85/hr	\$
11	Psychologist – Bilingual	\$135/hr	\$
12	Psychologist Assistant	\$70/hr	
13	Special Education Teacher Services	\$75/hr	\$
14	Board Certified Behavior Specialist BCBA	\$125/hr	\$
15	Registered Behavior Technician RBT Services	\$50/hr	\$
16	Student Services Assessments, observations, consulting services, and/or professional development	\$50/hr	\$
17	Tutoring Services – bilingual	\$40/hr	\$
18	Teacher for the Deaf and Hearing Impaired	\$80/hr	\$
19	Teacher for the Visually Impaired	\$80/hr	\$
20	Sign Language Interpreter	\$105/hr	\$
21	Orientation & Mobility Specialist for VI students	\$80/hr	\$

*\*District reserves the right to negotiate related services throughout the contract to awarded contractors.*

Company Name: \_\_\_\_\_