

POLICE DEPARTMENT VIDEO SYSTEM

INVITATION TO BID – REQUISITION NO. 2019-0314

ADDENDUM NO. FOUR (4) – DATED MARCH 16, 2019

The information given in this addendum is in addition to or supersedes conflicting information to the invitation to bid and is hereby made a part of the request.

Question 1: All of the cameras I propose will have a 3 year warranty. There is an option to purchase an additional 2 year warranty for the cameras. If there is interest in this how would you like me to show this as an option on the bid sheet.

Answer: All initial costs to be paid in year one of purchase, including the initial warranty term and first year of software licensing and support, shall be included in the “Lump Sum for entire video system.” Annual licensing, maintenance, and support fees to be paid beginning in year two shall be entered on the “Annual Maintenance Fee” line. Any additional optional warranty extensions may be written onto the form with any backup documentation attached.

Question 2: The Milestone VMS software/licenses have yearly support renewals. I will quote the first year on my bid. You can purchase this for up to 5 years in yearly increments or purchase 5 years up front. This cost is totally separate from my maintenance cost, however, I could roll that into my maintenance cost and renew it yearly for you. If I do this my maintenance cost will be higher than everyone else unless they do the same thing. How would you like me to reflect this on my bid form?

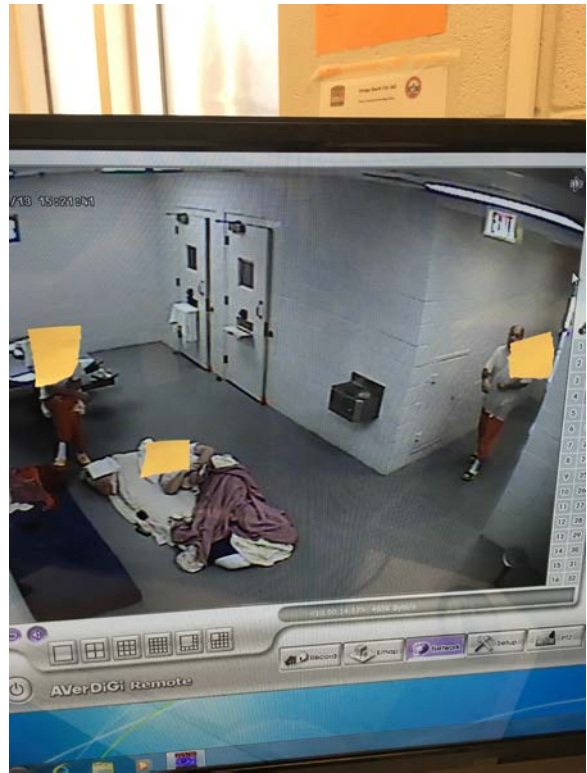
Answer: See response to Question 1. Any required continuing annual costs such as licensing, maintenance, and basic support should be entered on the “Annual Maintenance Fee” line. Any optional costs may be summarized on any available space on the form with backup documentation attached.

Question 3: I’m putting together the package for our tech team, and in looking over the camera list, I’m a little confused. The south side of your building faces swamp. Cameras 55 and 56 reference south east and south west parking lots. As best I can tell, you have parking lots on the north side and the west side (court side, front, facing Hwy 161). South east and south west of the building is the swampy area. Do I have my camera positions correct?

Answer: Yes, a mistake was made in the typing of locations. Camera 55 states south east, but should be north east. Camera 56 states south west, but should be north west.

Question 4: Is it possible to get a snapshot of the current camera view in Day Room A, B and D? I would like to see what blind spots exist with your current cameras.

Answer: All three rooms, A, B, and C have the same. The blind spot is under the camera. We do not want to view the area to the left where the shower is located.



Question 5: I wanted to see what we specifically needed to do in order to verify [an alternative] for the video management software to be provided as approved equal, instead of Milestone. We also wanted to verify Samsung to be accepted as an equal to Axis Cameras.

Answer: Unless the proposed alternative will work with the Milestone software, it will not work for what we are trying to do. We want to use Milestone because it is what the neighboring Gulf Shores Police Department is using. We want to be able to connect with the cameras Gulf Shores has in place on the beach road and Highway 59. Samsung is a good camera, but Axis is the best. We want these cameras to last a long, long time. Therefore we are looking at Axis. Samsung is cheaper, but I believe if we choose a different camera than Axis, we would be going outside our minimum bid specifications and could cause a problem with the other bidders who are bidding Axis.

Please be sure to acknowledge receipt of this addendum on your bid form.