



RFP 2023064 – Ecological Consulting Services in Support of the Environmental Land Acquisition Bond Process

Firm Name: Water & Air Research

Criteria	Max Points	Points Awarded
Firm qualifications/capabilities and similar projects	30	27
Staff qualifications	20	17
Approach	20	17
Proposed Timeline	10	8
Price Proposal	5	5
References	15	15
SUBTOTAL		89
TOTAL		
Your Overall Rank (Firm with most points will be #1)		1

Comments:

Evaluator's signature



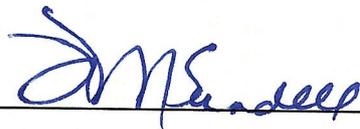
RFP 2023064 – Ecological Consulting Services in Support of the Environmental Land Acquisition Bond Process

Firm Name: Terracon Consultants

Criteria	Max Points	Points Awarded
Firm qualifications/capabilities and similar projects	30	26
Staff qualifications	20	15
Approach	20	16
Proposed Timeline	10	8
Price Proposal	5	5
References	15	15
SUBTOTAL		85
TOTAL		
Your Overall Rank (Firm with most points will be #1)		2

Comments:

Evaluator's signature





RFP 2023064 – Ecological Consulting Services in Support of the Environmental Land Acquisition Bond Process

Firm Name: GreenSource

Criteria	Max Points	Points Awarded
Firm qualifications/capabilities and similar projects	30	28
Staff qualifications	20	16
Approach	20	14
Proposed Timeline	10	8
Price Proposal	5	5
References	15	14
SUBTOTAL		81
TOTAL		
Your Overall Rank (Firm with most points will be #1)		3

Comments:

Evaluator's signature



RFP 2023064 – Ecological Consulting Services in Support of the Environmental Land Acquisition Bond Process

Firm Name: Royal Consulting Services

Criteria	Max Points	Points Awarded
Firm qualifications/capabilities and similar projects	30	24
Staff qualifications	20	16
Approach	20	15
Proposed Timeline	10	6
Price Proposal	5	5
References	15	14
SUBTOTAL		80
TOTAL		
Your Overall Rank (Firm with most points will be #1)		4

Comments:

Evaluator's signature

JMSurdell



RFP 2023064 – Ecological Consulting Services in Support of the Environmental Land Acquisition Bond Process

Firm Name: The Transit Group dba Ecological Associates

Criteria	Max Points	Points Awarded
Firm qualifications/capabilities and similar projects	30	24
Staff qualifications	20	14
Approach	20	14
Proposed Timeline	10	7
Price Proposal	5	5
References	15	15
SUBTOTAL		79
TOTAL		
Your Overall Rank (Firm with most points will be #1)		5

Comments:

Evaluator's signature



RFP 2023064 – Ecological Consulting Services in Support of the Environmental Land Acquisition Bond Process

Firm Name: RES Florida Consulting

Criteria	Max Points	Points Awarded
Firm qualifications/capabilities and similar projects	30	23
Staff qualifications	20	15
Approach	20	15
Proposed Timeline	10	6
Price Proposal	5	5
References	15	14
SUBTOTAL		78
TOTAL		
Your Overall Rank (Firm with most points will be #1)		6

Comments:

Evaluator's signature



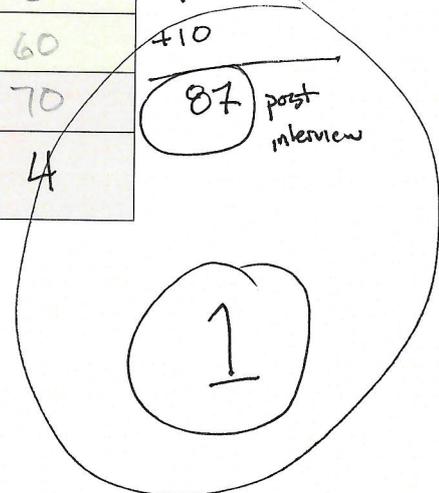
RFP 2023064 – Ecological Consulting Services in Support of the Environmental Land Acquisition Bond Process

Firm Name: Water & Air Research

6 weeks
164-87

Criteria	Max Points	Points Awarded
Firm qualifications/capabilities and similar projects	30	25
Staff qualifications	20	15
Approach	20	16
Proposed Timeline	10	
Price Proposal	5	4
References SAMPLE WORK	15	10
SUBTOTAL		60
TOTAL		70
Your Overall Rank (Firm with most points will be #1)		4

26
18
19
4
10
+10
87 post interview



Comments: GAINESVILLE →

EX DOUBLE BRANCH IN HUSBAND COUNTY

* Question - Responsiveness, given location from IRC → ?
Expense w/ projects where workload was variable / intermittent / fluid ?

Evaluator's signature _____



RFP 2023064 – Ecological Consulting Services in Support of the Environmental Land Acquisition Bond Process

Firm Name: Terracon Consultants

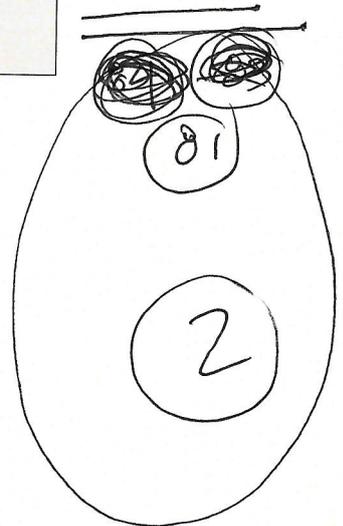
77

Criteria	Max Points	Points Awarded
Firm qualifications/capabilities and similar projects	30	24
Staff qualifications	20	16
Approach	20	12
Proposed Timeline <i>Question on timeline to complete assessment</i>	10	3
Price Proposal	5	2
References <i>SAMPLE WORK</i>	15	9
SUBTOTAL		57
TOTAL		66
Your Overall Rank (Firm with most points will be #1)		5

275-80

Post
Mention
25
16
12
8
2
9
+9

Comments: PSL
NO timeline points



Evaluator's signature _____



RFP 2023064 – Ecological Consulting Services in Support of the Environmental Land Acquisition Bond Process

Firm Name: GreenSource

Criteria	Max Points	Points Awarded
Firm qualifications/capabilities and similar projects	30	18
Staff qualifications	20	15
Approach	20	10
Proposed Timeline	10	8
Price Proposal	5	3
References / <u>SAMPLE WORK</u>	15	11
SUBTOTAL		62
TOTAL		73
Your Overall Rank (Firm with most points will be #1)		2

~~26~~ 26
 15
~~12~~ 12
 8
 3
~~8~~ 8 *post interview*
 +10
~~26~~ 72

5wk
 270-60
 ?

- Comments:
- **HIGHLY FOCUSED ON WETLANDS / MITIGATION BANKS**
 - **5WK timeline**
 - **TAMPA**

Field work 6 months of the year – but, can still handle projects (Field work) outside of 6 month window

Q – What is the General composition of your clients (Public vs. Private)

• 90% private mitigation
 small % public

Evaluator's signature _____



RFP 2023064 – Ecological Consulting Services in Support of the Environmental Land Acquisition Bond Process

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Criteria	Max Points	Points Awarded
Firm qualifications/capabilities and similar projects	30	23
Staff qualifications	20	16
Approach	20	11
Proposed Timeline	10	10
Price Proposal	5	5
References / <u>SAMPLE WORK</u>	15	14
SUBTOTAL		65
TOTAL		79
Your Overall Rank (Firm with most points will be #1)		1

35
days
10/5/23

Post Interview

N/C

+14
79
~~75~~ 4

Comments: FASTEST TIMEFRAME

too scripted presentation

Evaluator's signature

BOARD OF COUNTY COMMISSIONERS



August 9, 2023

Subject: *Invitation to Interview for Indian River County Request for Proposals 2023064 – Ecological Consulting Services in Support of the Environmental Land Acquisition Bond Process*

Dear Consultant,

The committee would like to invite your firm to participate in interviews regarding the subject project on September 13, 2023, with the following schedule.

9:30 a.m.	Water & Air Research, Inc.
10:15 a.m.	GreenSource Environmental Professionals, Inc.
11:00 a.m.	The Transit Group, Inc. dba Ecological Associates, Inc.
11:45 a.m.	Terracon Consultants, Inc.

Interviews will be held in the Purchasing conference room, B1-303, 1800 27th Street, Vero Beach, FL, 32960. You can wait in the lobby at the front of the building (near the stairwell, on the south side of Admin Building B), and someone from my office will meet and escort you into the room to set up prior to your scheduled interview time.

The committee is requesting that your Project Manager lead the interview. Marketing and corporate presence is not requested. Presentations are acceptable, but not required. If you decide to include a presentation please note, you will be able to connect your laptop directly to the display screen in the room, via a USB dongle (Barco Clickshare). Please be sure you have access to authorize the installation of a driver that may be necessary to make the connection.

There is public wi-fi available in the conference room, however access to some web sites may be blocked. You may send addresses of any web sites you anticipate accessing to sball@ircgov.com by Tuesday, September 5, 2023, and we will test to confirm access is not blocked.

The committee would like you to spend no more than 15 minutes addressing the following topics (in any order you prefer):

- ✓ Land Management Experience
- ✓ Proposed Timeline

Office of Management and Budget • Purchasing Division
1800 27th Street, Vero Beach, Florida 32960 • (772) 226-1416 • Fax: (772) 770-5140
E-mail: purchasing@ircgov.com



RFP 2023064 – Ecological Consulting Services in Support of the Environmental Land Acquisition Bond Process

Firm Name: RES Florida Consulting

Criteria	Max Points	Points Awarded
Firm qualifications/capabilities and similar projects	30	22
Staff qualifications	20	14
Approach	20	19
Proposed Timeline	10	6
Price Proposal	5	1
References / <u>SAMPLE WORK</u>	15	10
SUBTOTAL		62
TOTAL		72
Your Overall Rank (Firm with most points will be #1)		3

256-110
?

Comments: PALM BEACH / ORLANDO

Evaluator's signature _____



RFP 2023064 – Ecological Consulting Services in Support of the Environmental Land Acquisition Bond Process

Firm Name: Royal Consulting Services

Andy

Criteria	Max Points	Points Awarded
Firm qualifications/capabilities and similar projects	30	17
Staff qualifications	20	13
Approach	20	15
Proposed Timeline	10	3
Price Proposal	5	1
References <u>SAMPLE WORK</u>	15	8
SUBTOTAL		49
TOTAL		57
Your Overall Rank (Firm with most points will be #1)		6

260-90
?

Comments: OKEEC HOBEE
NO TIME FRAME PROVIDED

Evaluator's signature



RFP 2023064 – Ecological Consulting Services in Support of the Environmental Land Acquisition Bond Process

Firm Name: RES Florida Consulting

Criteria	Max Points	Points Awarded
Firm qualifications/capabilities and similar projects	30	10
Staff qualifications	20	13
Approach	20	15
Proposed Timeline	10	5
Price Proposal	5	2
References	15	15
	SUBTOTAL	60
	TOTAL	
Your Overall Rank (Firm with most points will be #1)		

Comments:

- no info EIS tool?
- Staff- low # years
- Sample ESA from other company?
- minimal environmental detail

Evaluator's signature



RFP 2023064 – Ecological Consulting Services in Support of the Environmental Land Acquisition Bond Process

Firm Name: Royal Consulting Services

Criteria	Max Points	Points Awarded
Firm qualifications/capabilities and similar projects	30	20
Staff qualifications	20	14
Approach	20	16
Proposed Timeline	10	7
Price Proposal	5	4
References	15	15
	SUBTOTAL	76
	TOTAL	
Your Overall Rank (Firm with most points will be #1)		

Comments:

- * public recreational use/grants
- staff — extensive engineering, less ~~and~~ environmental
- need more detail on timeline
- good wildlife survey table

Evaluator's signature



RFP 2023064 – Ecological Consulting Services in Support of the Environmental Land Acquisition Bond Process

Firm Name: Water & Air Research

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Firm qualifications/capabilities and similar projects	30	27
Staff qualifications	20	20
Approach	20	18
Proposed Timeline	10	8
Price Proposal	5	4
References	15	15
	SUBTOTAL	92
	TOTAL	
Your Overall Rank (Firm with most points will be #1)		

Comments:

- recent work directly related
- project manager very qualified
- Nature based recreation, trails

Evaluator's signature





RFP 2023064 – Ecological Consulting Services in Support of the Environmental Land Acquisition Bond Process

Firm Name: The Transit Group dba Ecological Associates

Criteria	Max Points	Points Awarded
Firm qualifications/capabilities and similar projects	30	20 25
Staff qualifications	20	15
Approach	20	14
Proposed Timeline	10	8
Price Proposal	5	5
References	15	15
	SUBTOTAL	70 - 82
	TOTAL	
Your Overall Rank (Firm with most points will be #1)		

Comments:

staff - less experience
simple approach
didn't mention grants
assessments - good ✓

Evaluator's signature

Ashley Lutz



RFP 2023064 – Ecological Consulting Services in Support of the Environmental Land Acquisition Bond Process

Firm Name: Terracon Consultants

Criteria	Max Points	Points Awarded
Firm qualifications/capabilities and similar projects	30	18
Staff qualifications	20	14
Approach	20	13
Proposed Timeline	10	8
Price Proposal	5	0
References	15	15
	SUBTOTAL	69 69
	TOTAL	
Your Overall Rank (Firm with most points will be #1)		

12
didn't discuss
69

Comments:

Similar projects - not as relevant

Evaluator's signature



RFP 2023064 – Ecological Consulting Services in Support of the Environmental Land Acquisition Bond Process

Firm Name: GreenSource

Criteria	Max Points	Points Awarded
Firm qualifications/capabilities and similar projects	30	17
Staff qualifications	20	15
Approach	20	10
Proposed Timeline	10	7
Price Proposal	5	2
References	15	15
	SUBTOTAL	66
	TOTAL	
Your Overall Rank (Firm with most points will be #1)		

Comments:

fictitious report?
detailed maps
staff - limited environmental experience

Evaluator's signature

BOARD OF COUNTY COMMISSIONERS



August 9, 2023

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- ✓ Proposed Timeline

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E-mail: purchasing@ircgov.com

1st Interview



RFP 2023064 – Ecological Consulting Services in Support of the Environmental Land Acquisition Bond Process

Firm Name: Water & Air Research

(1)

9/13/2

Criteria	Max Points	Points Awarded
Firm qualifications/capabilities and similar projects	30	25
Staff qualifications	20	18
Approach	20	17
Proposed Timeline	10	7
Price Proposal	5	5
References	15	
SUBTOTAL		
TOTAL		
Your Overall Rank (Firm with most points will be #1)		

28
20
18
7
725

78

Comments:

Laura - FWC Recreation Planner
16 weeks

Double Branch Hillsborough County link to the Mgmt. Plan they p.d-2 did about 2 years ago

FCT Grants/ Mgmt. Plans Knowledge of Florida's programs Gainesville

3 Departments in the company I have several boats + air boat Alachua Conservation Trust - Board 20 years - Land Trust Alliance

Current Clients - Alachua County, The Cons. Fund STRWMD, Natl. Park SVC, Hillsborough Co, Marion County,

Evaluator's signature Elizabeth Powell

Jim worked for FNAI



RFP 2023064 – Ecological Consulting Services in Support of the Environmental Land Acquisition Bond Process
 Firm Name: The Transit Group dba Ecological Associates

3rd Interview

2 ~~100~~

9/13/23

Criteria	Max Points	Points Awarded
Firm qualifications/capabilities and similar projects	30	20
Staff qualifications	20	16
Approach	20	16
Proposed Timeline	10	8
Price Proposal	5	4
References	15	
SUBTOTAL		
TOTAL		
Your Overall Rank (Firm with most points will be #1)		

20
16
17
8
9
4

64

64

an take on
 Comments:
 50 hrs/week work for IRC
 Ref. Mike Huston
 FPL
 35 days
 grants/success

Scrub jay
 Carolina
 Gopher tortoise } mentioned several times
 Sea turtles

Carrie
 Meike
 "numerous management" Plans created
 responsive quickly to requests

print presentation well done/excellent example of env. assessment and preliminary management
 Really didn't talk about habitat assessments
 not really have experience identifying grants but

Evaluator's signature

Edisabach Powell

can support the county in all applications once identified



RFP 2023064 – Ecological Consulting Services in Support of the Environmental Land Acquisition Bond Process
Firm Name: GreenSource

~~File~~ 3

9/13/23

Criteria	Max Points	Points Awarded
Firm qualifications/capabilities and similar projects	30	25
Staff qualifications	20	17
Approach	20	15 17
Proposed Timeline	10	10
Price Proposal	5	4
References	15	
SUBTOTAL		
TOTAL		
Your Overall Rank (Firm with most points will be #1)		

20
16
15
10
4
73
65

Billing - 0% complete of
Lump sum quarterly
Bookend / Quick Book
"10/10 4/11/23"

Comments:

What funding/grant proposals have you been hired to write, what funding success? \$?

no - Can you make the week timeline if given multiple projects?
no presentation

mitigation banks
(used as an example)
sand skink
Fl scrub Jay
tern key mitigation projects

John - Project Mgr.
Ryan Deibler - vice President

don't typically consider recreation w/ mitigation banks - working on one in a stormwater management system now in SFWRD

didn't see the response regarding detailed plant & animal surveys

Evaluator's signature Elizabeth Powell

majority private
90% wetland/conservation
county/state bank

lack of experience in wildlife corridors, land mgmt, focus on wetland mitigation, SFWRD



RFP 2023064 – Ecological Consulting Services in Support of the Environmental Land Acquisition Bond Process

Firm Name: Terracon Consultants

(4)

Criteria	Max Points	Points Awarded
Firm qualifications/capabilities and similar projects	30	25
Staff qualifications	20	18
Approach	20	18
Proposed Timeline	10	8
Price Proposal	5	4
References	15	
SUBTOTAL		
TOTAL		
Your Overall Rank (Firm with most points will be #1)		

9/13/23
~~20~~
 15
 16
 8
 73 4

 64

Comments: approach - hydrology, exotics (mention these as primary assessments)
 Pm exp.
 Don't see an actual timeline P. 41 - 30 days
 Avail 90% ???
 Archaeologist?

Frank Powell - Tallahassee
 a lot of experience comes from mitigation banking
 used examples from 2020 Comp Plan
 Brennan in Winter Park
 Brennan's experience don't see any land management planning

No examples in section B of Management Plans - ESAs included
 draft report in 15 days
 invoicing - have a billing system

Evaluator's signature Elizabeth Powell



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Firm Name: RES Florida Consulting

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Firm qualifications/capabilities and similar projects	30	20
Staff qualifications	20	15
Approach	20	16
Proposed Timeline	10	8
Price Proposal	5	3
References	15	
SUBTOTAL		
TOTAL		
Your Overall Rank (Firm with most points will be #1)		

62

Comments:

Compared to DOT env. ass summary reports
 UMAM
 § 404?
 goph. tort. not necessarily true
 Credit analysis ?
 + time permit review p. 17
 P. 19?
 Key grant funding - give examples & %
 funded + \$ of FL exp.
 landowner outreach?
 1 mo site feas & tech eval 6 mo compl.

Evaluator's signature

Elizabeth Powell



RFP 2023064 – Ecological Consulting Services in Support of the Environmental Land Acquisition Bond Process

Firm Name: Royal Consulting Services

Criteria	Max Points	Points Awarded
Firm qualifications/capabilities and similar projects	30	20
Staff qualifications	20	14
Approach	20	14
Proposed Timeline	10	
Price Proposal	5	3
References	15	
SUBTOTAL		
TOTAL		
Your Overall Rank (Firm with most points will be #1)		

? 51

Comments:

3 weeks

GIS ~~report~~ rate

Evaluator's signature

Elizabeth Howell