



Addendum 1

Please read and acknowledge addendum in Attachment 1-Acknowledgement Form of your response.

1. Has NMHU confirmed the online programs that will be launched as a result of this partnership?

Answer: We have identified a few programs but we are hoping that whomever we bring in will help us identify additional programming. So far we have tentatively identified:

- RN – DNP
- Degree completion for those in CJ (Police Science Administration)or other related area; title yet to be determined, we want a unique program build upon the focus groups we have held.
- MBA – four concentrations
- MBA/MPA
- Alternative Teacher Licensure
- Bachelor of Applied Science
- MSW
- Counseling
- Education Leadership – Master’s and new EDD
- Master’s in Mathematics Teacher Leadership

2. Has NMHU confirmed tuition rates for online programs and if so, what is the price per credit?

Answer: Not yet, again we want to work with the partner to help determine the rates, we are however very open to differential tuition based on program.

3. What are the institution’s goals for online enrollment/FTEs?

Answer: By 2022 we want to be at 4500 overall. Our growth sector, as we see it, is graduate and online degree completion.

4. When would NMHU expect to launch its first online program(s) as a result of this partnership?

Answer:

- Nursing – currently in transition to 8 weeks - now
- RN – DNP Fall 2020
- Degree completion for those in CJ (Police Science Administration)or other related area; title yet to be determined, we want a unique program build upon the focus groups we have held. Spring 2020

- MBA – four concentrations – Fall 2019
- MBA/MPA – Spring 2020
- Alternative Teacher Licensure - Summer 2019
- Bachelor of Applied Science – Spring/Summer 2020
- MSW – currently in transition, full offering Fall 2020
- Counseling - currently in transition, full offering Fall 2020
- Education Leadership – Master’s and new EDD – Fall 2020
- Master’s in Mathematics Teacher Leadership – Fall 2020
- Social Work Native American concertation – Summer 2020

5. **Electronic submission is presented as an option in the RFP (p. 5). Per instructions, I have created a profile and registered my business on the purchasing site. We have located RFP 19-003-8 for online program management (<https://vrapp.vendorregistry.com/Bids/View/Bid/b3f6bddf-9cf2-4b92-9238-8ff0690356cf?isBuyerAction=False>) but do not see a way to upload a file; the only option is to read the RFP PDF file. Please clarify how proposals will be submitted using this site.**

Answer: This issue has been resolved. Online submission is now active.

6. **We understand NMHU prefers proposals to total no more than 20 pages. Does this total include the mandatory forms (attachments 1-4), or do those pages not count against the page limit?**

Answer: Attachments 1-4 **do not** count towards the 20 page limit.

7. **Is NMHU open to working with multiple vendors to achieve the objectives outlined in this RFP? If our firm responds to a portion, but not the entirety, of RFP requirements, will our proposal be considered?**

Answer: We may accept or reject any proposal in whole, or partial portions and award to multiple. However, we are aware of the significant commitment, partnership, and investment required and will base our decision as to whether or not it is advantageous to contract with multiples vendors based off of this understanding.

8. **Has NMHU identified a budget for this initiative, and if so, is it possible to share? Is there a price above which proposals would not be accepted?**

Answer: There is not a price to which proposals would not be accepted. NMHU is interested in the revenue sharing, or cost model associated with each response.

9. **Our firm strongly believes that institutions should fully realize tuition revenue so we offer a pricing model based on a set fee-for-service structure. Would NMHU accept a proposal with a set, annual program fee?**

Answer: Yes, with defined outcomes for success

10. Will you please define the target audiences for the online programs referenced in the RFP (i.e. traditional undergraduate students, adult degree completers, professionals seeking certifications, etc.)?

Answer: For the fully online programs, adult degree completers, professionals, and graduate students. We will have some courses developed online by department for the “traditional” student but those are not the focus of this RFP.

11. Do you have preferred geographic markets in mind or is this expected to be provided through the Market Research component of this RFP?

Answer: We do have regions in mind, New Mexico and the Southwest but again this is something we would like as part of the RFP.

12. Our firm provides a technology system that gives faculty, advisors, administrators, and students themselves, the tools to increase student retention and success. Would NMHU consider such a system in response to the Student Support requirements listed on page 19?

Answer: We would certainly be interested in receiving a response.

13. To confirm, is it acceptable to submit a proposal electronically only?

Answer: Yes, please see question 5 of this document. An Offeror may submit their complete response electronically.

14. Page 23 of the document instructs “see Attachment 4” for the “Business or Resident Veterans Preference,” however Attachment 4 contains the Campaign Disclosure Form. Will you please share any attachments associated with the Business or Resident Veterans Preference?

Answer: Please reference attachment 3 of the RFP.