



HIGHLANDS COUNTY BOARD OF COUNTY
COMMISSIONERS (HCBCC)
PURCHASING DIVISION
600 S. Commerce Ave
Sebring, FL 33870
(863) 402-6500

DATE: August 5, 2022

BID NO. RFP-22-025/LKD

ADDENDUM No. 3

Project.: Health Insurance

The following represents clarification, additions, deletions, and/or modifications to the above referenced solicitation. This addendum shall hereafter be regarded as part of the solicitation. Items not referenced herein remain unchanged. Words, phrases or sentences with a strikethrough represent deletions to the original solicitation. Underlined words and bolded, phrases or sentences represent additions to the original solicitation, as applicable.

Questions and Answers

- Q1 Please identify any capitation related to cost containment fees that are currently charged to Highlands BOCC and run through the bank account.
A1 Please see "Fixed Charges" on Cigna Claims Report. Cigna refers to capitation as fixed on their reports.
- Q2 Can you please provide Cigna's claims experience with fixed and cost containment charges?
A2 See attached reports with ASO and Stop Loss fees per month.
- Q3 How should we refer to the client in the RFP response?
A3 Highlands County Board of County Commissioners.
- Q4 Please clarify what data is being requested for the highlighted question below? Are you requesting a claims reprice?
A4 A claims reprice may be requested as part of the Best and Final Offers, but it not being requested now. The requested attachments are a medical provider disruption report and a formulary disruption report, where we want to know which tier each drug falls into on your proposed formulary.
- Q5 Does your company allow the client the right to accept or reject formulary content decisions that impact plan design? Can a client make changes to the preferred list? Please provide data analytics specific to the client's drug mix and the associated economic impact.
A5 Client does not have the right to accept or reject formulary content decisions. All drug information that will be provided is on the Rx Utilization Report.

- Q6 The Rx data is missing various columns that is necessary for us to provide client specific pricing. Please see attached for those highlighted columns that are needed.
A6 The attached Rx Utilization Report is all that is able to be provided.
- Q7 Please clarify if the clients receives full rebates today or a rebate credit to offset the medical admin fee?
A7 Highlands receives the full rebates.
- Q8 Does the current PDL assume an open or exclusion based PDL? If exclusions, how many are in place?
A8 Current PDL is considered open. Some classes having drugs that are excluded from coverage unless medical necessity criteria are met.
- Q9 Does the plan have any mandated mail or R90 incented program in place today?
A9 Current 90Now voluntary program in place. Members can fill maintenance medications in either a 30- or 90-day supply; if they elect to fill a 90-day supply, they must use one of the contracted pharmacies in the 90-day network or our home delivery pharmacy
- Q10 Please confirm if there is a specific section within the RFP for vendors to provide Rx pricing?
A10 Please provide which tier the drug falls into on your formulary on the Rx Utilization Report. Specific Rx pricing can be provided in an attachment and will be considered.
- Q11 On the Proposal Form, please advise what seal is required
A11 The corporate seal is not mandatory.
- Q12 Please clarify provision 7.1 in the General Terms and Conditions section stating that "Respondents must be an individual, firm, partnership, corporation, association or other legal entity permitted by law to practice architecture, engineering, surveying or mapping in the State of Florida."
A12 7.1 is revised to read: "Respondents must be an individual, firm, partnership, corporation, association or other legal entity permitted by law to perform the described task(s) in the State of Florida."

Attachments: A3-1 HIGHLANDS COUNTY BOCC - MEDICAL CLAIMS EXPERIENCE - June 2022