

**CITY OF MYRTLE BEACH**  
**PROJECT NO.: RFQ 021623B Fire Extinguisher Services**  
**OPENING TIME: 2:00 PM February 23, 2023**

ITEM#	DESCRIPTION	QTY	UNIT	BFPE International				Valley Fire Extinguisher Service, Inc.				A&A Fire & Life Safety Group*			
				ANNUAL MAINTENANCE	SIX-YEAR MAINTENANCE	RECHARGE	HYDROSTATIC TESTING	ANNUAL MAINTENANCE	SIX-YEAR MAINTENANCE	RECHARGE	HYDROSTATIC TESTING	ANNUAL MAINTENANCE	SIX-YEAR MAINTENANCE	RECHARGE	HYDROSTATIC TESTING
1	Multipurpose Dry Chemical ABC 20lb	1	JA	\$ 5.00	\$ 64.40	\$ 64.40	\$ 99.40	\$ 4.50	\$ 34.00	\$ 34.00	\$ 13.50	\$ 4.00	\$ 20.00	\$ 20.00	\$ 32.50
2	Multipurpose Dry Chemical ABC 10lb	1	JA	\$ 5.00	\$ 37.80	\$ 37.80	\$ 72.80	\$ 4.50	\$ 21.50	\$ 21.50	\$ 13.50	\$ 4.00	\$ 17.50	\$ 17.50	\$ 30.00
3	Multipurpose Dry Chemical ABC 5lb	1	JA	\$ 5.00	\$ 32.00	\$ 32.00	\$ 67.00	\$ 4.50	\$ 16.00	\$ 16.00	\$ 13.50	\$ 4.00	\$ 16.00	\$ 16.00	\$ 28.50
4	Multipurpose Dry Chemical ABC 4lb	1	JA	\$ 5.00	\$ 29.00	\$ 29.00	\$ 64.00	\$ 4.50	\$ 16.00	\$ 16.00	\$ 13.50	\$ 4.00	\$ 15.50	\$ 15.50	\$ 28.00
5	Multipurpose Dry Chemical ABC 2.5lb	1	JA	\$ 5.00	\$ 17.50	\$ 17.50	\$ 52.50	\$ 4.50	\$ 15.00	\$ 15.00	\$ 13.50	\$ 4.00	\$ 15.50	\$ 15.50	\$ 28.00
6	Regular Dry Chemical BC 20lb	1	JA	\$ 5.00	\$ 64.40	\$ 64.40	\$ 99.40	\$ 4.50	\$ 34.00	\$ 34.00	\$ 13.50	\$ 4.00	\$ 12.00	\$ 12.00	\$ 25.50
7	Regular Dry Chemical BC 10lb	1	JA	\$ 5.00	\$ 32.80	\$ 37.80	\$ 72.80	\$ 4.50	\$ 21.50	\$ 21.50	\$ 13.50	\$ 4.00	\$ 20.00	\$ 20.00	\$ 32.50
8	Regular Dry Chemical BC 5lb	1	JA	\$ 5.00	\$ 32.00	\$ 32.00	\$ 67.00	\$ 4.50	\$ 18.00	\$ 18.00	\$ 13.50	\$ 4.00	\$ 17.50	\$ 17.50	\$ 30.00
9	Regular Dry Chemical BC 2.5lb	1	JA	\$ 5.00	\$ 17.50	\$ 17.50	\$ 52.50	\$ 4.50	\$ 18.00	\$ 18.00	\$ 13.50	\$ 4.00	\$ 15.50	\$ 15.50	\$ 28.00
10	Clean Agent FE36 9.5lb	1	JA	\$ 5.00	\$ 88.80	\$ 88.80	\$ 123.80	\$ 4.50	\$ 80.00	\$ 80.00	\$ 13.50	\$ 4.00	\$ 12.00	\$ 12.00	\$ 25.50
11	Clean Agent FE36 5lb	1	JA	\$ 5.00	\$ 88.80	\$ 88.80	\$ 123.80	\$ 4.50	\$ 85.00	\$ 85.00	\$ 13.50	\$ 4.00	\$ 41.00	\$ 41.00	\$ 55.00
12	Halon 1211 9lb	1	JA	\$ 5.00	\$ 117.50	\$ 117.50	\$ 152.50	\$ 4.50	\$ 85.00	\$ 85.00	\$ 13.50	\$ 4.00	\$ 41.00	\$ 41.00	\$ 55.00
13	Wet Chemical Class-K 2.5gl.	1	JA	\$ 5.00	\$ 387.00	\$ 387.00	\$ 422.00	\$ 4.50	\$ 185.00	\$ 185.00	\$ 13.50	\$ 4.00	\$ 41.00	\$ 41.00	\$ 55.00
14	Wet Chemical Class-K 6lt.	1	JA	\$ 5.00	\$ 323.33	\$ 323.33	\$ 358.33	\$ 4.50	\$ 185.00	\$ 185.00	\$ 13.50	\$ 4.00	\$ 150.00	\$ 150.00	\$ 150.00
15	Water 2.5gl	1	JA	N/A	N/A	\$ 39.70	\$ 74.70	N/A	N/A	\$ 12.00	\$ 13.50	\$ 4.00	\$ 150.00	\$ 150.00	\$ 150.00
<b>TOTALS</b>				\$ 70.00	\$ 1,332.83	\$ 1,377.53	\$ 1,902.53	\$ 63.00	\$ 814.00	\$ 826.00	\$ 202.50	\$ 60.00	\$ 584.50	\$ 584.50	\$ 753.50
<b>GRAND TOTAL</b>							\$ 4,682.89				\$ 1,905.50				\$ 1,982.50
<b>Local Vendor Preference</b>							N/A								\$ 1,883.37

Increases & Markups	BFPE International	Valley Fire Extinguisher Service, Inc.	A&A Fire & Life Safety Group
Percentage of Markup Over Cost for Fire Extinguisher Purchases:	41%	30%	15%
2nd Year Price Increase:	5%	4%	3%
3rd Year Price Increase:	9%	4%	0%
4th Year Price Increase:	13%	4%	3%
5th Year Price Increase:	17%	4%	0%

	BFPE International	Valley Fire Extinguisher Service	A&A Fire & Life Safety Group
Total 2nd Year Price Increase:	\$ 4,917.04	\$ 1,981.72	\$ 2,041.98
Total 3rd Year Price Increase:	\$ 5,359.57	\$ 2,060.99	\$ 2,041.98
Total 4th Year Price Increase:	\$ 6,056.31	\$ 2,143.43	\$ 2,103.23
Total 5th Year Price Increase:	\$ 7,085.88	\$ 2,229.17	\$ 2,103.23
<b>Totals</b>	\$ 23,418.80	\$ 8,415.31	\$ 8,290.42

\* The City intends to award A&A Fire & Life Safety Group pending review and verification.